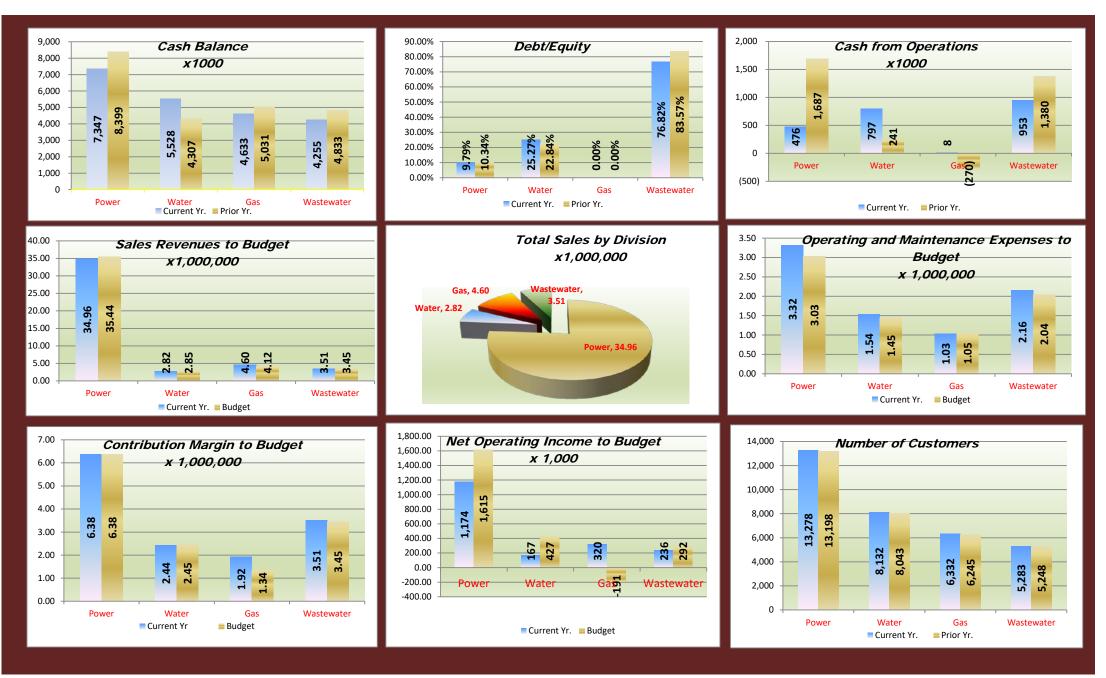
Dashboard - Athens Utilities Board February 28, 2018



Athens Utilities Board Combined Balance Sheet (000 Omitted) February 28, 2018

| | February 28, 2018 | P rior Year | Change |
|----------------------------------|-------------------------------|-------------------------------|---------------------------|
| Current Assets | \$31,484 | \$31,631 | (\$147) |
| Long-Term Assets Total Assets | \$115,431 \$146,915 | \$112,926 \$144,557 | \$2,505 \$2,358 |
| Current Liabilities | \$5,274 | \$5,004 | \$270 |
| Long-Term Liabilities | \$30,470 | \$30,316 | \$153 |
| Net Assets | \$111,172 | \$109,236 | \$1,935 |
| Total Liabilities and Net Assets | \$146,915 | \$144,557 | \$2,358 |

Athens Utilities Board Combined Profit and Loss Statement (000 Omitted)

February 28, 2018

| | YE | YEAR-TO-DATE | | | CURRENT M | ONTH | | BUDGET | |
|---------------------------------------|-------------------|--------------|-----------------------|-------------------|------------|----------|----------|----------|-----------------------|
| | YTD | YTD | Variance | Month | Month | Variance | Annual | YTD | Variance |
| | February 28, 2018 | Prior Year | | February 28, 2018 | Prior Year | | Budget | Budget | |
| Sales Revenue | \$45,482 | \$45,289 | \$193 | \$6,782 | \$5,381 | \$1,401 | \$63,648 | \$45,848 | (\$366) |
| Cost of Goods Sold | \$31,646 | \$31,816 | \$170 | \$3,567 | \$3,351 | (\$216) | \$44,352 | \$32,235 | \$589 |
| Contribution Margin | | | \$170 \$362 | | | , | | | \$309 \$224 |
| Contribution Margin | \$13,836 | \$13,474 | \$302 | \$3,215 | \$2,030 | \$1,185 | \$19,296 | \$13,612 | \$ 224 |
| Operating and Maintenance Expenses | \$7,866 | \$7,228 | (\$638) | \$916 | \$894 | (\$21) | \$10,830 | \$7,808 | (\$58) |
| Depreciation and Taxes Equivalents | \$4,047 | \$3,654 | (\$392) | \$493 | \$459 | (\$35) | \$5,537 | \$3,662 | (\$385) |
| Total Operating Expenses | \$11,913 | \$10,882 | (\$1,030) | \$1,409 | \$1,353 | (\$56) | \$16,368 | \$11,470 | (\$443) |
| Net Operating Income | \$1,924 | \$2,591 | (\$668) | \$1,806 | \$677 | \$1,129 | \$2,928 | \$2,142 | (\$219) |
| Grants, Contributions & Extraordinary | (\$265) | \$351 | (\$616) | | \$176 | (\$490) | \$1,009 | \$207 | (\$472) |
| Change in Net Assets | \$1,658 | \$2,942 | (\$1,284) | \$1,492 | \$853 | \$639 | \$3,937 | \$2,349 | (\$690) |

Athens Utilities Board Financial Statement Synopsis 2/28/2018 (000 Omitted)

| | Power | | | | - | (000 Omitted) Water Gas | | | | - | | | | Total | | | | | | |
|---|---------|---------|--------------|-----------|--------|----------------------------|--------------|-------|--------|-------------|-------|-------|---------|--------|-----------------|-------|---------|-------------|---------------|-----------|
| | Y-T-D | | wer M-T-D | M-T-D | Y-T-D | Wa Y-T-D | ter M-T-D | M-T-D | Y-T-D | Ga Y-T-D | | M-T-D | Y-T-D | | ewater M-T-D | M-T-D | Y-T-D | Tc Y-T-D | otal M-T-D | M-T-D |
| | Current | | Current | Prior Yr. | | Prior Yr. | | | | Prior Yr. | | | Current | | | | | Prior Yr. | | Prior Yr. |
| Cash Balance | 7,347 | 8,399 | | | 5,528 | 4,307 | | | 4,633 | 5,031 | | | 4,255 | 4,833 | | | 21,762 | 22,571 | | |
| Working Capital | 9,994 | 11,349 | | | 6,443 | 5,820 | | | 5,598 | 5,828 | | | 5,288 | 5,726 | | | 27,322 | 28,723 | | |
| Plant Assets | 67,653 | 66,226 | | | 32,315 | 32,614 | | | 23,171 | 21,908 | | | 54,222 | 52,777 | | | 177,361 | 173,525 | | |
| Debt | 4,694 | 4,844 | | | 5,280 | 4,733 | | | 0 | 0 | | | 17,869 | 18,537 | | | 27,843 | 28,114 | | |
| Net Assets (Net Worth) | 47,931 | 46,868 | | | 20,894 | 20,722 | | | 19,799 | 19,464 | | | 22,413 | 22,183 | | | 111,037 | 109,236 | | |
| Cash from Operations | 476 | 1,687 | 106 | 197 | 797 | 241 | 400 | (699) | 8 | (270) | 571 | 281 | 953 | 1,380 | 203 | 205 | 2,233 | 3,037 | 1,281 | (17) |
| Net Pension Liability | 1,810 | 1,385 | | | 524 | 383 | | | 389 | 290 | | | 543 | 465 | | | 3,266 | 2,523 | | |
| Principal Paid on Debt {Lease Included} (1) | 0 | 0 | 0 | 0 | 105 | 55 | 14 | 7 | 0 | 0 | 0 | 0 | 86 | 84 | 11 | 11 | 191 | 139 | 25 | 18 |
| New Debt-YTD | 0 | 0 | 0 | 0 | 0 | 497 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 497 | - | - |
| Cash Invested in Plant | 1,713 | 1,677 | 340 | (24) | 244 | 2,014 | 30 | 257 | 352 | 481 | 37 | 128 | 818 | 551 | 37 | 52 | 3,128 | 4,723 | 444 | 413 |
| Cash Flow | (1,170) | 10 | (235) | 221 | 132 | (360) | 41 | (116) | (345) | (751) | 534 | 153 | 61 | 747 | 155 | 142 | (1,321) | (354) | 496 | 400 |
| Sales | 34,960 | 35,833 | 4,835 | 3,988 | 2,820 | 2,889 | 357 | 321 | 4,599 | 3,567 | 1,177 | 730 | 3,511 | 3,430 | 463 | 404 | 45,891 | 45,720 | 6,833 | 5,444 |
| Cost of Goods Sold {COGS} | 28,585 | 29,110 | 3,138 | 2,929 | 385 | 423 | 40 | 42 | 2,676 | 2,283 | 389 | 380 | | | | | 31,646 | 31,816 | 3,567 | 3,351 |
| O&M Expenses-YTD {minus COGS} | 5,169 | 4,721 | 636 | 606 | 2,199 | 1,901 | 239 | 230 | 1,593 | 1,503 | 184 | 188 | 3,125 | 2,991 | 384 | 386 | 12,086 | 11,117 | 1,442 | 1,410 |
| Net Operating Income | 1,174 | 1,985 | 1,062 | 456 | 167 | 509 | 71 | 46 | 320 | (227) | 607 | 168 | 236 | 325 | 63 | 8 | 1,897 | 2,591 | 1,802 | 677 |
| Interest on Debt | 37 | 27 | 3 | 3 | 82 | 62 | 10 | 8 | 0 | 0 | 0 | 0 | 155 | 120 | 17 | 15 | 275 | 208 | 31 | 25 |
| Variable Rate Debt Interest Rate | 1.20% | 0.86% | | | 1.35% | 0.73% | , | | | | | | 1.20% | 0.86% | | | | | | |
| Grants, Contributions, Extraordinary | 38 | 51 | 1 | 2 | (315) | 298 | (315) | 174 | 0 | 0 | 0 | 0 | 12 | 2 | 0 | 0 | (265) | 351 | (315) |) 176 |
| Net Income | 1,213 | 2,035 | 1,062 | 458 | (148) | 807 | (244) | 219 | 320 | (227) | 607 | 168 | 247 | 327 | 63 | 8 | 1,632 | 2,942 | 1,488 | 853 |
| # Customers | 13,278 | 13,198 | | | 8,132 | 8,043 | | | 6,332 | 6,245 | | | 5,283 | 5,248 | | | 33,025 | 32,734 | | |
| Sales Volume | 442,844 | 426,715 | 59,311 | 47,022 | 6,082 | 6,305 | 765 | 682 | 5,639 | 4,588 | 1,392 | 917 | 2,959 | 2,933 | 376 | 342 | | | | |
| Revenue per Unit Sold (2) | 0.079 | 0.084 | 0.082 | 0.085 | 0.46 | 0.46 | 0.47 | 0.47 | 0.82 | 0.78 | 0.85 | 0.80 | 1.19 | 1.17 | 1.23 | 1.18 | | | | |
| Natural Gas Market Price (Dth) | | | | | | | | | | | 3.52 | 3.17 | | | | | | | | |
| Natural Gas Total Unit Cost (Dth) | | | | | | | | | 4.56 | 4.31 | 3.96 | 4.53 | | | | | | | | |
| Full Time Equivalent Employees | 61.04 | 58.24 | 59.71 | 58 | 14.84 | 15.03 | 14.77 | 15.65 | 9.43 | 9.62 | 9.55 | 9.47 | 20.02 | 20.1 | 20.13 | 19.86 | 105.33 | 102.99 | 104.16 | 6 102.98 |

ATHENS UTILITIES BOARD POWER DIVISION BALANCE SHEET February 28, 2018

| Current Period February 28, 2018 | Prior Year | Change from Prior Year | | Current Period February 28, 2018 | Prior Month | Change from prior Month |
|-------------------------------------|------------------|---------------------------|---|-------------------------------------|------------------|-------------------------------|
| • • • | | | Assets: | • | | |
| 7,347,119.72 | 8,399,357.79 | (1,052,238.07) | Cash and Cash Equivalents | 7,347,119.72 | 7,582,218.29 | (235,098.57) |
| 0.00 | 0.00 | 0.00 | Bond Funds Available | 0.00 | 0.00 | 0.00 |
| 3,502,186.64 | 2,911,530.77 | 590,655.87 | Customer Receivables | 3,502,186.64 | 3,222,210.67 | 279,975.97 |
| 0.00 | 0.00 | 0.00 | Due from (to) Other Divisions | 0.00 | 0.00 | 0.00 |
| 409,597.32 | 106,465.95 | 303,131.37 | Other Receivables | 409,597.32 | 434,743.98 | (25,146.66) |
| 95,169.83 | 90,939.91 | 4,229.92 | Prepaid Expenses | 95,169.83 | 117,729.57 | (22,559.74) |
| 1,147,359.55 | 1,095,322.82 | 52,036.73 | Unbilled Revenues | 1,147,359.55 | 1,147,359.55 | 0.00 |
| 1,531,055.32 | 1,450,941.64 | 80,113.68 | Materials and Supplies Inventory | 1,531,055.32 | 1,518,387.66 | 12,667.66 |
| 14,032,488.38 | 14,054,558.88 | (22,070.50) | Total Current Assets | 14,032,488.38 | 14,022,649.72 | 9,838.66 |
| 0.00 | 0.00 | 0.00 | Unamortized Debt Expense | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | TVA Heat Pump Loans Receivable | 0.00 | 0.00 | 0.00 |
| 1,460,281.21 | 1,150,215.20 | 310,066.01 | Deferred Pension Outflows | 1,460,281.21 | 1,460,281.21 | 0.00 |
| 67,652,909.35 | 66,226,073.77 | 1,426,835.58 | Electric Utility Plant, at Cost | 67,652,909.35 | 67,416,942.73 | 235,966.62 |
| (24,319,342.67) | (24,041,473.07) | (277,869.60) | Less: Accumulated Depreciation | (24,319,342.67) | (24,208,815.07) | (110,527.60) |
| 43,333,566.68 | 42,184,600.70 | 1,148,965.98 | Net Electric Utility Plant | 43,333,566.68 | 43,208,127.66 | 125,439.02 |
| 44,793,847.89 | 43,334,815.90 | 1,459,031.99 | Total Long Term Assets | 44,793,847.89 | 44,668,408.87 | 125,439.02 |
| \$ 58,826,336.27 \$ | 57,389,374.78 \$ | 1,436,961.49 | Total Assets | \$ 58,826,336.27 \$ | 58,691,058.59 \$ | 135,277.68 |
| | | | Liabilities and Retained Earnings: | | | |
| 3,031,878.82 | 3,042,728.76 | (10,849.94) | Accounts Payable | 3,031,878.82 | 4,018,451.45 | (986,572.63) |
| 423,260.00 | 388,720.00 | 34,540.00 | Customer Deposits | 423,260.00 | 416,320.00 | 6,940.00 |
| 0.00 | 0.00 | 0.00 | Deferred Income | 0.00 | 0.00 | 0.00 |
| 583,745.72 | 423,950.36 | 159,795.36 | Other Current Liabilities | 583,745.72 | 570,844.26 | 12,901.46 |
| 4,038,884.54 | 3,855,399.12 | 183,485.42 | Total Current Liabilities | 4,038,884.54 | 5,005,615.71 | (966,731.17) |
| 0.00 | 0.00 | 0.00 | Bonds Payable | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Long-Term Leases Payable | 0.00 | 0.00 | 0.00 |
| 4,693,896.63 | 4,844,060.31 | (150,163.68) | Notes Payable | 4,693,896.63 | 4,693,896.63 | 0.00 |
| 1,810,146.74 | 1,385,203.56 | 424,943.18 | Net Pension Liability | 1,810,146.74 | 1,770,572.68 | 39,574.06 |
| 352,156.51 | 436,760.23 | (84,603.72) | Deferred Pension Inflows | 352,156.51 | 352,156.51 | 0.00 |
| 0.00 | 0.00 | 0.00 | TVA Advances, Energy Right Loans | 0.00 | 0.00 | 0.00 |
| 6,856,199.88 | 6,666,024.10 | 190,175.78 | Total Long Term Liabilities | 6,856,199.88 | 6,816,625.82 | 39,574.06 |
| 47,931,251.85 | 46,867,951.56 | 1,063,300.29 | Net Position | 47,931,251.85 | 46,868,817.06 | 1,062,434.79 |
| \$ 58,826,336.27 \$ | 57,389,374.78 \$ | 1,436,961.49 | Total Liabilities and Retained Earnings | \$ 58,826,336.27 \$ | 58,691,058.59 \$ | 135,277.68 |

| | | | Athens Utilities Board Profit and Loss Statement - Power | | | |
|--|------------------------|-------------------------------|---|---------------------------------------|--------------------------------|----------------------------|
| Year-to-Date | Year-to-Date | Variance | February 28, 2018 Description | Current | Current | Variance |
| February 28, 2018 | Prior Year | Favorable (Unfavorable) | | Month February 28, 2018 | Month Prior Year | Favorable (Unfavorable) |
| | | (emateriable) | REVENUE: | 1 001001 20, 2010 | | (emarenable) |
| 11,236,679.03 | 11,234,420.21 | 2,258.82 | Residential Sales | 1,967,113.82 | 1,359,137.98 | 607,975.8 |
| 2,855,566.30 | 2,894,495.23 | (38,928.93) | Small Commercial Sales | 389,552.08 | 312,389.00 | 77,163. |
| 19,708,679.18 | 20,507,933.16 | (799,253.98) | Large Commercial Sales | 2,337,303.32 | 2,180,574.91 | 156,728. |
| 275,567.91 | 279,191.22 | (3,623.31) | Street and Athletic Lighting | 33,953.83 | 34,209.30 | (255 |
| 386,603.25 | 389,270.24 | (2,666.99) | Outdoor Lighting | 48,573.16 | 48,490.16 | 83. |
| 497,218.26 | 527,309.14 | (30,090.88) | Revenue from Fees | 58,959.71 | 53,314.09 | 5,645. |
| 34,960,313.93 | 35,832,619.20 | (872,305.27) | Total Revenue | 4,835,455.92 | 3,988,115.44 | 847,340. |
| 28,584,996.34 | 29,109,504.17 | 524,507.83 | Power Costs | 3,137,679.03 | 2,929,374.93 | (208,304. |
| 6,375,317.59 | 6,723,115.03 | (347,797.44) | Contribution Margin | 1,697,776.89 | 1,058,740.51 | 639,036.3 |
| | | | OPERATING EXPENSES: | | | |
| 3,384.72 | 1,408.25 | (1,976.47) | Transmission Expense | 1,097.24 | 1,049.75 | (47. |
| 685,619.27 | 593,224.31 | (92,394.96) | Distribution Expense | 71,152.50 | 74,967.29 | 3,814. |
| 498,009.28 | 466,673.52 | (31,335.76) | Customer Service and Customer Acct. Expense | 53,325.73 | 51,656.09 | (1,669. |
| 1,315,172.58 | 1,150,810.68 | (164,361.90) | Administrative and General Expenses | 183,159.02 | 166,809.64 | (16,349 |
| 2,502,185.85 | 2,212,116.76 | (290,069.09) | Total operating expenses | 308,734.49 | 294,482.77 | (14,251. |
| 0.00 | 00.14 | 00.14 | Maintenance Expenses | 0.00 | 0.00 | 0. |
| 0.00 | 99.14 | 99.14 | Transmission Expense | 0.00 | 0.00 | |
| 788,486.18 | 777,851.55 | (10,634.63) | Distribution Expense | 81,292.55 | 96,831.61 | 15,539. |
| 32,172.29 | 19,347.42 | (12,824.87) | Administrative and General Expense | 2,439.42 | 3,742.17 | 1,302. |
| 820,658.47 | 797,298.11 | (23,360.36) | Total Maintenance Expenses | 83,731.97 | 100,573.78 | 16,841. |
| 1 214 078 02 | 1 079 501 74 | (105 547 10) | Other Operating Expense | 102 E12 70 | 132,020,22 | (21.402 |
| 1,214,078.92 | 1,078,531.74 | (135,547.18) | Depreciation Expense | 163,512.79 | 132,020.22 | (31,492. |
| <u>632,439.33</u> 1,846,518.25 | <u> </u> | <u>972.63</u> (134,574.55) | Tax Equivalents Total Other Operating Expenses | <u>79,615.61</u> 243,128.40 | 78,718.50 210,738.72 | <u>(897.</u> (32,389. |
| 33,754,358.91 | 33,830,862.74 | 76,503.83 | Total Operating and Maintenance Expenses | 3,773,273.89 | 3,535,170.20 | (238,103.0 |
| 1,205,955.02 | 2,001,756.46 | (795,801.44) | Operating Income | 1,062,182.03 | 452,945.24 | 609,236. |
| 22,724.93 | 24,868.40 | (2,143.47) | Other Income | 3,779.39 | 3,107.37 | 672. |
| 1,228,679.95 | 2,026,624.86 | (797,944.91) | Total Income | 1,065,961.42 | 456,052.61 | 609,908. |
| 17,501.91 | 15,182.76 | (2,319.15) | Miscellaneous Income Deductions | 652.00 | (2,312.18) | (2,964. |
| 1,211,178.04 | 2,011,442.10 | (800,264.06) | Net Income Before Debt Expenses | 1,065,309.42 | 458,364.79 | 606,944 |
| | | | DEBT RELATED EXPENSES: | | | |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Related Expenses | 0.00 | 0.00 | 0. |
| 36,862.19 | 26,669.25 | (10,192.94) | Interest Expense | 3,406.63 | 2,852.85 | (553. |
| 36,862.19 | 26,669.25 | (10,192.94) | Total debt related expenses | 3,406.63 | 2,852.85 | (553) |
| 1,174,315.85 | 1,984,772.85 | (810,457.00) | Net Income before Extraordinary Exp. | 1,061,902.79 | 455,511.94 | 606,390. |
| 38,351.79 | 50,504.90 | (12,153.11) | Extraordinary Income (Expense) | 532.00 | 2,000.00 | (1,468.) |
| 1,212,667.64 | <u>\$ 2,035,277.75</u> | (822,610.11) | CHANGE IN NET ASSETS | <u>\$ 1,062,434.79 \$</u> | 457,511.94 \$ | 604,922.8 |

| | | | Athens Utilities Board Budget Comparison - Power | | | |
|-----------------------------------|------------------------|-------------------|---|------------------------------------|-------------------|--------------------|
| Year-to-Date February 28, 2018 | Year-to-Date Budget | Y-T-D Variance | February 28, 2018 Description | Current Month February 28, 2018 | Monthly Budget | Budget Variance |
| | | | | | | |
| | | | REVENUE: | | | |
| 11,236,679.03 | 11,049,708.09 | 186,970.94 | Residential Sales | 1,967,113.82 | 1,666,203.90 | 300,909.9 |
| 2,855,566.30 | 2,894,942.41 | (39,376.11) | Small Commercial Sales | 389,552.08 | 358,464.59 | 31,087.4 |
| 19,708,679.18 | 20,340,536.84 | (631,857.66) | Large Commercial Sales | 2,337,303.32 | 2,264,219.01 | 73,084.3 |
| 275,567.91 | 281,711.18 | (6,143.27) | Street and Athletic Lighting | 33,953.83 | 34,793.53 | (839.7 |
| 386,603.25 | 366,438.27 | 20,164.98 | Outdoor Lighting | 48,573.16 | 45,507.15 | 3,066.0 |
| 497,218.26 | 504,446.62 | (7,228.36) | Revenue from Fees | 58,959.71 | 56,368.61 | 2,591.1 |
| 34,960,313.93 | 35,437,783.40 | (477,469.47) | Total Revenue | 4,835,455.92 | 4,425,556.80 | 409,899.1 |
| 28,584,996.34 | 29,058,064.09 | 473,067.75 | Power Costs | 3,137,679.03 | 3,316,315.85 | 178,636.8 |
| 6,375,317.59 | 6,379,719.31 | (4,401.72) | | 1,697,776.89 | 1,109,240.94 | 588,535.9 |
| 0.004.70 | 4 000 04 | | OPERATING EXPENSES: | 1 007 0 1 | 4 077 40 | (00) |
| 3,384.72 | 1,328.91 | (2,055.81) | Transmission Expense | 1,097.24 | 1,077.19 | (20.0 |
| 685,619.27 | 572,455.52 | (113,163.75) | Distribution Expense | 71,152.50 | 66,363.95 | (4,788. |
| 498,009.28 | 455,847.08 | (42,162.20) | Customer Service and Customer Acct. Expense | 53,325.73 | 52,902.39 | (423.3 |
| 1,315,172.58 | 1,200,105.71 | (115,066.87) | Administrative and General Expenses | 183,159.02 | 171,115.79 | (12,043.) |
| 2,502,185.85 | 2,229,737.21 | (272,448.64) | Total operating expenses Maintenance Expenses | 308,734.49 | 291,459.31 | (17,275. |
| 0.00 | 0.00 | 0.00 | Transmission Expense | 0.00 | 0.00 | 0.0 |
| 788,486.18 | 774,006.67 | (14,479.51) | Distribution Expense | 81,292.55 | 80,996.99 | (295. |
| 32,172.29 | 27,274.00 | (4,898.29) | Administrative and General Expense | 2,439.42 | 5,848.00 | 3,408. |
| 820,658.47 | 801,280.67 | (19,377.80) | Total Maintenance Expenses | 83,731.97 | 86,844.99 | 3,113.0 |
| | | | Other Operating Expense | | | |
| 1,214,078.92 | 1,083,922.99 | (130,155.93) | Depreciation Expense | 163,512.79 | 133,963.43 | (29,549.3 |
| 632,439.33 | 628,362.65 | (4,076.68) | Tax Equivalents | 79,615.61 | 78,328.73 | (1,286.3 |
| 1,846,518.25 | 1,712,285.64 | (134,232.61) | Total Other Operating Expenses | 243,128.40 | 212,292.16 | (30,836.) |
| 33,754,358.91 | 33,801,367.61 | 47,008.70 | Total Operating and Maintenance Expenses | 3,773,273.89 | 3,906,912.32 | 133,638.4 |
| 1,205,955.02 | 1,636,415.79 | (430,460.77) | Operating Income | 1,062,182.03 | 518,644.48 | 543,537. |
| 22,724.93 | 23,668.75 | (943.82) | Other Income | 3,779.39 | 947.89 | 2,831. |
| 1,228,679.95 | 1,660,084.54 | (431,404.59) | Total Income | 1,065,961.42 | 519,592.36 | 546,369. |
| 17,501.91 | 16,737.46 | (764.45) | Miscellaneous Income Deductions | 652.00 | 1,660.61 | 1,008. |
| 1,211,178.04 | 1,643,347.08 | (432,169.04) | Net Income Before Debt Expenses DEBT RELATED EXPENSES: | 1,065,309.42 | 517,931.75 | 547,377. |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Related Expenses | 0.00 | 0.00 | 0. |
| 36,862.19 | 28,449.84 | (8,412.35) | Interest Expense | 3,406.63 | 2,866.21 | (540.4 |
| 36,862.19 | 28,449.84 | (8,412.35) | Total debt related expenses | 3,406.63 | 2,866.21 | (540. |
| 1,174,315.85 | 1,614,897.24 | (440,581.39) | Net Income before Extraordinary Exp. | 1,061,902.79 | 515,065.54 | 546,837. |
| 38,351.79 | 23,333.33 | 15,018.46 | Extraordinary Income (Expense) | 532.00 | 2,916.67 | (2,384.0 |
| 1,212,667.64 | | (425,562.94) | CHANGE IN NET ASSETS | \$ 1,062,434.79 \$ | 517,982.21 \$ | 544,452.5 |

Athens Utilities Board

Athens Utilities Board Power Division STATEMENTS OF CASH FLOWS February 28, 2018

| ear-to-Date uary 28, 2018 | Year-to-Date Prior Year | Variance | February 20, 2010 | Month to Date February 28, 2018 | Month to Date Prior Year | Variance |
|------------------------------|----------------------------|----------------|---|------------------------------------|-----------------------------|--------------|
| | | | CASH FLOWS FROM OPERATION ACTIVITIES: | • | | |
| 1,212,667.64 | 2,035,277.75 | (822,610.11) | Net Operating Income | 1,062,434.79 | 457,511.94 | 604,922.8 |
| | | | Adjustments to reconcile operating income | | | |
| | | | to net cash provided by operations: | | | |
| 1,214,078.92 | 1,078,531.74 | 135,547.18 | Depreciation | 163,512.79 | 132,020.22 | 31,492.5 |
| | | | Changes in Assets and Liabilities: | | | |
| (1,050,003.16) | 317,044.01 | (1,367,047.17) | Accounts Receivable | (254,829.31) | 272,076.43 | (526,905.7 |
| 0.00 | 0.00 | 0.00 | Due from (to) Other Divisions | 0.00 | 0.00 | 0.0 |
| 146,689.59 | 146,708.97 | (19.38) | Prepaid Expenses | 22,559.74 | 21,307.19 | 1,252.5 |
| 0.00 | 132,571.19 | (132,571.19) | Deferred Pension Outflows | 0.00 | 0.00 | 0.0 |
| 0.00 | 0.00 | 0.00 | Accrued, Unbilled Revenue | 0.00 | 0.00 | 0.0 |
| (83,237.48) | (37,935.86) | (45,301.62) | Materials and Supplies | (12,667.66) | (9,312.48) | (3,355.1 |
| (1,029,977.04) | (1,485,114.81) | 455,137.77 | Accounts Payable | (986,572.63) | (488,920.14) | (497,652.4 |
| 29,670.45 | (47,035.49) | 76,705.94 | Other Current Liabilities | 13,937.78 | 5,491.13 | 8,446.6 |
| 16,320.00 | 26,340.00 | (10,020.00) | Customer Deposits | 6,940.00 | 6,280.00 | 660.0 |
| (125,392.52) | (306,692.17) | 181,299.65 | Net Pension Liability | 39,574.06 | 38,029.90 | 1,544.1 |
| 0.00 | 0.00 | 0.00 | Deferred Pension Inflows | 0.00 | 0.00 | 0.0 |
| 144,902.00 | (172,659.78) | 317,561.78 | Retirements and Salvage | 50,928.08 | (237,297.64) | 288,225.7 |
| 0.00 | 0.00 | 0.00 | Deferred Income | 0.00 | 0.00 | 0.0 |
| 475,718.40 | 1,687,035.55 | (1,211,317.15) | Net Cash from Operating Activities CASH FROM NONCAPITAL FINANCING: | 105,817.64 | 197,186.55 | (91,368.9 |
| 0.00 | 0.00 | 0.00 | Changes in Long-Term Lease Payable | 0.00 | 0.00 | 0.0 |
| 67,762.44 | 0.00 | 67,762.44 | Changes in Notes Payable | (1,036.32) | 0.00 | (1,036.3 |
| 0.00 | 0.00 | 0.00 | Changes in Bonds Payable | 0.00 | 0.00 | 0.0 |
| 0.00 | 0.00 | 0.00 | Changes in TVA Loan Program | 0.00 | 0.00 | 0.0 |
| 67,762.44 | 0.00 | 67,762.44 | Net Cash from Noncapital Financing Activities | (1,036.32) | 0.00 | (1,036.3 |
| | | | CASH FLOWS FROM CAPITAL AND RELATED INVESTING ACTIVITIES | | | |
| 0.00 | 0.00 | 0.00 | Adj.Retained Earnings - TVA loss Adjustment | 0.00 | 0.00 | 0.0 |
| 0.00 | 0.00 | 0.00 | Prior Period Adjustment | 0.00 | 0.00 | 0.0 |
| (1,713,243.92) | (1,677,471.13) | (35,772.79) | Changes in Electric Plant | (339,879.89) | 23,729.57 | (363,609.4 |
| (1,713,243.92) | (1,677,471.13) | (35,772.79) | Capital and Related Investing Activities | (339,879.89) | 23,729.57 | (363,609.4 |
| (1,169,763.08) \$ | 9,564.42 \$ | (1,179,327.50) | Net Changes in Cash Position | \$ (235,098.57) \$ | 220,916.12 \$ | (456,014.6 |
| 8,516,882.80 | 8,389,793.37 | 127,089.43 | Cash at Beginning of Period | 7,582,218.29 | 8,178,441.67 | (596,223.3 |
| 7,347,119.72 | 8,399,357.79 | (1,052,238.07) | Cash at end of Period | 7,347,119.72 | 8,399,357.79 | (1,052,238.0 |
| (1,169,763.08) \$ | 9,564.42 \$ | (1,179,327.50) | Changes in Cash and Equivalents | \$ (235,098.57) \$ | 220,916.12 \$ | (456,014.6 |

Long-Term Debt \$4,693,896.63

Athens Utilities Board Statistics Report February 28, 2018

| Power: | | | | |
|------------------------------|---------|--------|--------|------------|
| | Current | Prior | % | # Accounts |
| Number of services: | Month | Year | Change | Change |
| Residential | 10,950 | 10,905 | 0.41% | 45 |
| Small Commercial | 1,978 | 1,941 | 1.91% | 37 |
| Large Commercial | 270 | 271 | -0.37% | -1 |
| Street and Athletic Lighting | 21 | 21 | 0.00% | (|
| Outdoor Lighting | 59 | 60 | -1.67% | -1 |
| Total Services | 13,278 | 13,198 | 0.61% | 80 |

| Sales Volumes: | Cur | rent Month | | Year-to-Date | | | |
|---------------------|------------|------------|--------|--------------|-------------|--------|--|
| Kwh | 2/28/2018 | Prior Year | Change | 2/28/2018 | Prior Year | Change | |
| Residential | 20,451,379 | 13,505,408 | 51.43% | 111,787,510 | 109,814,105 | 1.80% | |
| Small Commercial | 3,329,443 | 2,538,545 | 31.16% | 23,930,447 | 24,007,819 | -0.32% | |
| Large Commercial | 35,024,439 | 30,444,642 | 15.04% | 303,005,783 | 288,569,290 | 5.00% | |
| Street and Athletic | 250,966 | 261,313 | -3.96% | 2,043,921 | 2,119,023 | -3.54% | |
| Outdoor Lighting | 254,953 | 272,024 | -6.28% | 2,076,476 | 2,204,893 | -5.82% | |
| Total | 59,311,180 | 47,021,932 | 26.14% | 442,844,137 | 426,715,130 | 3.78% | |

| Employment | | | |
|--------------------|-------------------|--------------------------|------------|
| | February 28, 2018 | Same Month Prior Year | Difference |
| Employee Headcount | 57.00 | 54.00 | 3.00 |
| FTE | 59.71 | 58.00 | 1.71 |
| Y-T-D FTE | 61.04 | 58.24 | 2.8 |

| Heating/Cooling Degree Days (Calendar Month): | | | |
|---|-------------------|------------|------------|
| | February 28, 2018 | Prior Year | Difference |
| Heating Degree Days | 444 | 473 | -29 |
| Cooling Degree Days | 8 | 0 | 8 |

| February 28, 2018 | Prior Year | Difference |
|-------------------|------------|------------|
| 790 | 535 | 255 |
| 0 | 0 | 0 |
| | | |

Athens Utilities Board Power Division Capital Budget Month Ending as of February 28, 2018

| | Budget | Actual | Variance to date Favorable | Estimated % Project | % of Budget Expended |
|--|------------------------------|-------------------------------|-------------------------------|------------------------|-------------------------|
| Planned Capital Improvements: | | | (Unfavorable) | Completion | • |
| Replace Truck 69 | 210,000 | | 210,000 | | |
| Replace Truck 11 | 51,000 | | 51,000 | | |
| Capacitor System (Continue) | 150,000 | 6,000 | 144,000 | 15.00% | 4.00% |
| SCADA | 200,000 | 8,773 | 191,227 | 30.00% | 4.39% |
| Covered Storage (Place Holder) | 150,000 | | 150,000 | | |
| Urg conversion Ervin Rd to CR 666 | 200,000 | | 200,000 | | |
| Distribution #6 upgrade | 300,000 | | 300,000 | | |
| LED Purchases | 300,000 | 290,352 | 9,648 | 30.00% | 96.78% |
| Bohanan Addition change out/upgrade | 200,000 | 25,637 | 174,363 | | 12.82% |
| Build out Fiber | 80,000 | 38,936 | 41,064 | 30.00% | 48.67% |
| West Athens PTs, relaying, and 161 kv switches | 250,000 | 840 | 249,160 | | 0.34% |
| Backup Generator at Main Office | 65,000 | | 65,000 | | |
| Backup Radio | 75,000 | | 75,000 | | |
| Nort Athens 69 kv Bus Breaker | 100,000 | 36,307 | 63,693 | 50.00% | 36.31% |
| Purchase Etowah Switching Station | 1,000,000 | | 1,000,000 | | |
| Etowah Switching Station Renovation | 1,000,000 | 9,032 | 990,968 | | 0.90% |
| Voltage Management | 272,724 | 174,545 | 98,179 | 20.00% | 64.00% |
| Building Improvements | 40,000 | 28,085 | 11,915 | | 70.21% |
| Mpower | 20,000 | 13,597 | 6,403 | 80.00% | 67.99% |
| Other System Improvements | 347,782 | 256,092 | 91,690 | | 73.64% Continuous |
| Poles | 313,004 | 125,093 | 187,911 | | 39.97% Continuous |
| Primary Wire and Underground | 500,000 | 307,692 | 192,308 | | 61.54% Continuous |
| Transformers | 463,710 | 166,833 | 296,877 | | 35.98% Continuous |
| Services | 289,819 | 252,973 | 36,846 | | 87.29% Continuous |
| Total Planned Capital Improvements: | 6,578,039 | 1,740,787 | 4,837,252 | | |
| Other Assets: | | | | | |
| Other | | 71,925 | (71,925) | | |
| Church Street Sub Station Sampling | | 6,943 | (6,943) | | |
| NIS Upgrade | | 14,445 | (14,445) | | |
| Total Other Assets: Totals: | - \$ 6,578,039 \$ | <u>93,312</u> 1,834,100 \$ | (93,312) | | |
| 10(0)5. | \$ 6,578,039 \$ | 1,034,100 \$ | 4,743,939 | | |
| | Percentage of Budget Spent Y | 'ear-to-date | 27.88% | | |

ATHENS UTILITIES BOARD WATER DIVISION BALANCE SHEET February 28, 2018

| rent Period Iary 28, 2018 | Prior Year | Change from Prior Year | | Current Period February 28, 2018 | Prior Month | Change from prior Month |
|----------------------------------|------------------|---------------------------|---|-------------------------------------|------------------|-------------------------------|
| | | | Assets: | | | |
| 5,527,672.79 | 4,307,345.84 | 1,220,326.95 | Cash and Cash Equivalents | 5,527,672.79 | 5,486,269.84 | 41,402.95 |
| 306,385.90 | 281,644.59 | 24,741.31 | Customer Receivables | 306,385.90 | 251,900.04 | 54,485.86 |
| 0.00 | 0.00 | 0.00 | Due to/from Other Divisions | 0.00 | 0.00 | 0.00 |
| 29,281.05 | 857,432.01 | (828,150.96) | Other Receivables | 29,281.05 | 17,138.66 | 12,142.39 |
| 125,686.29 | 144,337.77 | (18,651.48) | Prepaid Expenses | 125,686.29 | 135,626.16 | (9,939.87) |
| 245,559.06 | 202,857.08 | 42,701.98 | Materials and Supplies Inventory | 245,559.06 | 245,959.34 | (400.28) |
| 6,234,585.09 | 5,793,617.29 | 440,967.80 | Total Current Assets | 6,234,585.09 | 6,136,894.04 | 97,691.05 |
| 0.00 | 0.00 | 0.00 | Reserve and Other | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Total Restricted Assets | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Debt Issue Costs, Net of Amortization | 0.00 | 0.00 | 0.00 |
| 417,740.31 | 319,681.30 | 98,059.01 | Deferred Pension Outflows | 417,740.31 | 417,740.31 | 0.00 |
| 32,315,159.88 | 32,614,245.40 | (299,085.52) | Water Utility Plant, at cost | 32,315,159.88 | 33,539,332.74 | (1,224,172.86) |
| (12,584,236.67) | (12,979,081.54) | 394,844.87 | Less: Accumulated Depreciation | (12,584,236.67) | (13,461,477.13) | 877,240.46 |
| 19,730,923.21 | 19,635,163.86 | 95,759.35 | Net Water Utility Plant | 19,730,923.21 | 20,077,855.61 | (346,932.40) |
| 20,148,663.52 | 19,954,845.16 | 193,818.36 | Total Long Term Assets | 20,148,663.52 | 20,495,595.92 | (346,932.40) |
| \$ 26,383,248.61 \$ | 25,748,462.45 \$ | 634,786.16 | Total Assets | \$ 26,383,248.61 \$ | 26,632,489.96 \$ | (249,241.35) |
| | | | Liabilities and Retained Earnings: | | | |
| 47,654.83 | 135,847.73 | (88,192.90) | Accounts Payable | 47,654.83 | 57,129.04 | (9,474.21) |
| 52,570.00 | 47,145.00 | 5,425.00 | Customer Deposits | 52,570.00 | 51,420.00 | 1,150.00 |
| 109,002.82 | 110,262.46 | (1,259.64) | Other Current Liabilities | 109,002.82 | 102,965.60 | 6,037.22 |
| 209,227.65 | 293,255.19 | (84,027.54) | Total Current Liabilities | 209,227.65 | 211,514.64 | (2,286.99) |
| 524,113.36 | 383,093.20 | 141,020.16 | Net Pension Liability | 524,113.36 | 512,566.90 | 11,546.46 |
| 100,740.85 | 120,006.40 | (19,265.55) | Deferred Pension Inflows | 100,740.85 | 100,740.85 | 0.00 |
| 0.00 | 0.00 | 0.00 | Bonds Payable | 0.00 | 0.00 | 0.00 |
| 4,655,122.14 | 4,229,932.89 | 425,189.25 | Note Payable | 4,655,122.14 | 4,669,147.13 | (14,024.99) |
| 5,279,976.35 | 4,733,032.49 | 546,943.86 | Total Long Term Liabilities | 5,279,976.35 | 5,282,454.88 | (2,478.53) |
| 20,894,044.61 | 20,722,174.77 | 171,869.84 | Net Position | 20,894,044.61 | 21,138,520.44 | (244,475.83) |
| \$ 26,383,248.61 \$ | 25,748,462.45 \$ | 634,786.16 | Total Liabilities and Retained Earnings | \$ 26,383,248.61 \$ | 26,632,489.96 \$ | (249,241.35) |

| | | | Athens Utilities Board Profit and Loss Statement - Water | | | |
|-----------------------------------|----------------------------|--|---|---------------------------------------|--------------------------------|--|
| Year-to-Date February 28, 2018 | Year-to-Date Prior Year | Variance Favorable (Unfavorable) | February 28, 2018 Description | Current Month February 28, 2018 | Current Month Prior Year | Variance Favorable (Unfavorable) |
| | | | REVENUE: | | | |
| 1,192,632.71 | 1,212,250.88 | (19,618.17) | Residential | 152,234.52 | 140,441.72 | 11,792.80 |
| 1,265,498.05 | 1,310,768.29 | (45,270.24) | Small Commercial | 156,393.03 | 142,531.17 | 13,861.86 |
| 278,601.67 | 285,368.95 | (6,767.28) | Large Commercial | 32,662.14 | 30,445.53 | 2,216.61 |
| 83,425.96 | 81,014.00 | 2,411.96 | Other | 15,321.79 | 7,776.27 | 7,545.52 |
| 2,820,158.39 | 2,889,402.12 | (69,243.73) | Total Revenue | 356,611.48 | 321,194.69 | 35,416.79 |
| 384,831.74 | 423,267.87 | 38,436.13 | Purchased Supply | 39,713.58 | 41,917.71 | 2,204.13 |
| 2,435,326.65 | 2,466,134.25 | (30,807.60) | Contribution Margin | 316,897.90 | 279,276.98 | 37,620.92 |
| | | | OPERATING EXPENSES: | | | |
| 257,067.48 | 225,121.71 | (31,945.77) | Source and Pump Expense | 33,009.44 | 29,560.13 | (3,449.31 |
| 113,657.89 | 124,196.38 | 10,538.49 | Distribution Expense | 20,086.98 | 15,985.10 | (4,101.88 |
| 282,592.15 | 268,372.14 | (14,220.01) | Customer Service and Customer Acct. Expense | 31,735.68 | 30,109.88 | (1,625.80 |
| 571,428.24 | 519,703.78 | (51,724.46) | Administrative and General Expense | 63,571.03 | 64,853.42 | 1,282.39 |
| 1,224,745.76 | 1,137,394.01 | (87,351.75) | Total operating expenses | 148,403.13 | 140,508.53 | (7,894.60 |
| | | | Maintenance Expenses | | | |
| 51,064.57 | 53,768.27 | 2,703.70 | Source and Pump Expense | 6,190.61 | 5,840.99 | (349.62 |
| 255,540.71 | 221,335.63 | (34,205.08) | Distribution Expense | 26,709.69 | 29,954.77 | 3,245.08 |
| 4,588.47 | 3,083.83 | (1,504.64) | Administrative and General Expense | 114.82 | 326.53 | 211.71 |
| 311,193.75 | 278,187.73 | (33,006.02) | Total Maintenance Expense | 33,015.12 | 36,122.29 | 3,107.17 |
| | | | Other Operating Expenses | | | |
| 662,641.64 | 485,366.20 | (177,275.44) | Depreciation Expense | 57,428.66 | 53,628.99 | (3,799.67 |
| 662,641.64 | 485,366.20 | (177,275.44) | Total Other Operating Expenses | 57,428.66 | 53,628.99 | (3,799.67 |
| 2,583,412.89 | 2,324,215.81 | (259,197.08) | Total Operating and Maintenance Expense | 278,560.49 | 272,177.52 | (6,382.97 |
| 236,745.50 | 565,186.31 | (328,440.81) | Operating Income | 78,050.99 | 49,017.17 | 29,033.82 |
| 19,410.34 | 12,583.80 | 6,826.54 | Other Income | 2,923.47 | 1,511.23 | 1,412.24 |
| 256,155.84 | 577,770.11 | (321,614.27) | Total Income | 80,974.46 | 50,528.40 | 30,446.06 |
| 6,647.58 | 7,306.25 | 658.67 | Other Expense | 37.50 | (2,915.00) | (2,952.50 |
| 249,508.26 | 570,463.86 | (320,955.60) | Net Income Before Debt Expense | 80,936.96 | 53,443.40 | 27,493.56 |
| | | | DEBT RELATED EXPENSES: | | | |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Discount | 0.00 | 0.00 | 0.00 |
| 82,431.63 | 61,814.52 | (20,617.11) | Interest on Long Term Debt | 10,304.04 | 7,659.72 | (2,644.32 |
| 82,431.63 | 61,814.52 | (20,617.11) | Total debt related expenses | 10,304.04 | 7,659.72 | (2,644.32 |
| 167,076.63 | 508,649.34 | (341,572.71) | Net Income Before Extraordinary Income | 70,632.92 | 45,783.68 | 24,849.24 |
| (315,108.75) | 297,943.88 | (613,052.63) | Grants, Contributions, Extraordinary | (315,108.75) | 173,519.08 | (488,627.83 |
| (148,032.12) \$ | | (013,032.03) (954,625.34) | CHANGE IN NET ASSETS | \$ (244,475.83) \$ | 219,302.76 \$ | (488,027.83 (463,778.59 |

Athens Utilities Board

| | | | Athens Utilities Board Budget Comparison - Water February 28, 2018 | | | |
|------------------------------|------------------------|-------------------|--|------------------------------------|-------------------|--------------------|
| ear-to-Date uary 28, 2018 | Year-to-Date Budget | Y-T-D Variance | Description | Current Month February 28, 2018 | Monthly Budget | Budget Variance |
| , | | | | | | |
| | | | REVENUE: | | | |
| 1,192,632.71 | 1,186,158.35 | 6,474.36 | Residential | 152,234.52 | 142,728.86 | 9,505.66 |
| 1,265,498.05 | 1,329,246.63 | (63,748.58) | Small Commercial | 156,393.03 | 164,749.32 | (8,356.29) |
| 278,601.67 | 268,252.32 | 10,349.35 | Large Commercial | 32,662.14 | 30,339.86 | 2,322.28 |
| 83,425.96 | 65,112.21 | 18,313.75 | Other | 15,321.79 | 6,685.18 | 8,636.61 |
| 2,820,158.39 | 2,848,769.50 | (28,611.11) | Total Revenue | 356,611.48 | 344,503.21 | 12,108.27 |
| 384,831.74 | 397,741.52 | 12,909.78 | Purchased Supply | 39,713.58 | 45,954.17 | 6,240.59 |
| 2,435,326.65 | 2,451,027.98 | (15,701.33) | Contribution Margin | 316,897.90 | 298,549.04 | 18,348.86 |
| | | | OPERATING EXPENSES: | | | |
| 257,067.48 | 237,111.75 | (19,955.73) | Source and Pump Expense | 33,009.44 | 31,067.98 | (1,941.46) |
| 113,657.89 | 118,747.67 | 5,089.78 | Distribution Expense | 20,086.98 | 15,391.86 | (4,695.12) |
| 282,592.15 | 273,295.99 | (9,296.16) | Customer Service and Customer Acct. Expense | 31,735.68 | 30,947.80 | (787.88) |
| 571,428.24 | 534,247.74 | (37,180.50) | Administrative and General Expense | 63,571.03 | 61,966.10 | (1,604.93) |
| 1,224,745.76 | 1,163,403.15 | (61,342.61) | Total operating expenses | 148,403.13 | 139,373.75 | (9,029.38) |
| | | | Maintenance Expenses | | | |
| 51,064.57 | 55,424.26 | 4,359.69 | Source and Pump Expense | 6,190.61 | 5,849.25 | (341.36) |
| 255,540.71 | 227,330.89 | (28,209.82) | Distribution Expense | 26,709.69 | 26,796.12 | 86.43 |
| 4,588.47 | 3,715.32 | (873.15) | Administrative and General Expense | 114.82 | 542.87 | 428.05 |
| 311,193.75 | 286,470.47 | (24,723.28) | Total Maintenance Expense | 33,015.12 | 33,188.24 | 173.12 |
| | | | Other Operating Expenses | | | |
| 662,641.64 | 485,680.89 | (176,960.75) | Depreciation Expense | 57,428.66 | 61,237.21 | 3,808.55 |
| 662,641.64 | 485,680.89 | (176,960.75) | Total Other Operating Expenses | 57,428.66 | 61,237.21 | 3,808.55 |
| 2,583,412.89 | 2,333,296.04 | (250,116.85) | Total Operating and Maintenance Expenses | 278,560.49 | 279,753.37 | 1,192.88 |
| 236,745.50 | 515,473.46 | (278,727.96) | Operating Income | 78,050.99 | 64,749.85 | 13,301.14 |
| 19,410.34 | 6,260.15 | 13,150.19 | Other Income | 2,923.47 | 816.12 | 2,107.35 |
| 256,155.84 | 521,733.61 | (265,577.77) | Total Income | 80,974.46 | 65,565.96 | 15,408.50 |
| 6,647.58 | 11,083.64 | 4,436.06 | Other Expense | 37.50 | (1,004.92) | (1,042.42) |
| 249,508.26 | 510,649.97 | (261,141.71) | Net Income Before Debt Expense | 80,936.96 | 66,570.88 | 14,366.08 |
| | | | DEBT RELATED EXPENSES: | | | |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Discount | 0.00 | 0.00 | 0.00 |
| 82,431.63 | 84,038.01 | 1,606.38 | Interest on Long Term Debt | 10,304.04 | 11,031.02 | 726.98 |
| 82,431.63 | 84,038.01 | 1,606.38 | Total debt related expenses | 10,304.04 | 11,031.02 | 726.98 |
| 167,076.63 | 426,611.96 | (259,535.33) | Net Income Before Extraordinary Income | 70,632.92 | 55,539.87 | 15,093.05 |
| (315,108.75) | 16,666.67 | (331,775.42) | Grants, Contributions, Extraordinary | (315,108.75) | 2,083.33 | (317,192.08) |
| \$ (148,032.12) \$ | 443,278.62 \$ | (591,310.74) | CHANGE IN NET ASSETS | \$ (244,475.83) \$ | 57,623.20 \$ | (302,099.03) |

Athens Utilities Board Water Division STATEMENTS OF CASH FLOWS February 28, 2018

| r-to-Date ary 28, 2018 | Year-to-Date Prior Year | Variance | | Month to Date February 28, 2018 | Month to Date Prior Year | Variance |
|-------------------------------|----------------------------|----------------|--|------------------------------------|-----------------------------|--------------|
| | | | CASH FLOWS FROM OPERATING ACTIVITIES: | e <i>i</i> | | |
| 167,076.63 | 508,649.34 | (341,572.71) | Net Operating Income | 70,632.92 | 45,783.68 | 24,849.24 |
| | | | Adjustments to Reconcile Operating Income | | | |
| | | | to Net Cash Provided by Operations | | | |
| 662,641.64 | 485,366.20 | 177,275.44 | Depreciation | 57,428.66 | 53,628.99 | 3,799.67 |
| | | | Changes in Assets and Liabilities: | | | |
| (49,083.74) | 40,507.97 | (89,591.71) | Receivables | (54,485.86) | 21,322.62 | (75,808.48 |
| 0.00 | 0.00 | 0.00 | Due from Other Divisions | 0.00 | 0.00 | 0.00 |
| (13,300.01) | (841,411.62) | 828,111.61 | Other Receivables | (12,142.39) | (841,952.05) | 829,809.66 |
| 77,449.72 | 57,441.25 | 20,008.47 | Prepaid Expenses | 9,939.87 | 9,151.45 | 788.42 |
| 0.00 | 36,425.91 | (36,425.91) | Deferred Pension Outflows | 0.00 | 0.00 | 0.00 |
| (48,595.13) | 3,297.45 | (51,892.58) | Materials and Supplies Inventory | 400.28 | (6,188.39) | 6,588.67 |
| 0.00 | 0.00 | 0.00 | Other Assets | 0.00 | 0.00 | 0.00 |
| (254,493.81) | 41.11 | (254,534.92) | Current Liabilities | (3,436.99) | 3,875.28 | (7,312.27 |
| (29,583.26) | (81,780.42) | 52,197.16 | Net Pension Liability | 11,546.46 | 10,993.94 | 552.52 |
| 0.00 | 0.00 | 0.00 | Deferred Pension Inflows | 0.00 | 0.00 | 0.00 |
| 281,930.17 | 28,886.35 | 253,043.82 | Retirements and Salvage | 319,226.64 | 3,644.79 | 315,581.85 |
| 2,610.00 | 3,425.00 | (815.00) | Customer Deposits | 1,150.00 | 430.00 | 720.00 |
| 796,652.21 | 240,848.54 | 555,803.67 | Net Cash from Operating Activities CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: | 400,259.59 | (699,309.69) | 1,099,569.28 |
| 0.00 | 0.00 | 0.00 | Bonds Payable | 0.00 | 0.00 | 0.00 |
| (104,965.48) | 1,115,474.65 | (1,220,440.13) | Notes Payable | (14,024.99) | 666,709.48 | (680,734.47 |
| (104,965.48) | 1,115,474.65 | (1,220,440.13) | Net Cash from Financing Activities | (14,024.99) | 666,709.48 | (680,734.47 |
| | | | CASH FLOW FROM CAPITAL AND INVESTING ACTIVITIES: | | | |
| 0.00 | 0.00 | 0.00 | Adjust Net Pension Obligation | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Prior Period Adjustment | 0.00 | 0.00 | 0.00 |
| (315,108.75) | 297,943.88 | (613,052.63) | Grants, Contributions & Other Extraordinary | (315,108.75) | 173,519.08 | (488,627.83 |
| (244,300.59) | (2,013,978.69) | 1,769,678.10 | Water Utility Plant | (29,722.90) | (256,671.62) | 226,948.72 |
| (559,409.34) | (1,716,034.81) | 1,156,625.47 | Net from Capital and Investing Activities | (344,831.65) | (83,152.54) | (261,679.11 |
| \$ 132,277.39 \$ | (359,711.62) \$ | 491,989.01 | Net Changes in Cash Position | \$ 41,402.95 \$ | (115,752.75) \$ | 157,155.70 |
| | | | | | | |
| 5,395,395.40 | 4,667,057.46 | 728,337.94 | Cash at Beginning of Period | 5,486,269.84 | 4,423,098.59 | 1,063,171.25 |
| 5,527,672.79 | 4,307,345.84 | 1,220,326.95 | Cash at End of Period | 5,527,672.79 | 4,307,345.84 | 1,220,326.95 |
| \$ 132,277.39 \$ | (359,711.62) \$ | 491,989.01 | Changes in Cash and Equivalents | \$ 41,402.95 \$ | (115,752.75) \$ | 157,155.70 |

Long-Term Debt 4,655,122.14

Athens Utilities Board Statistics Report February 28, 2018

| Water: | | | | |
|---------------------|---------|-------|--------|------------|
| | Current | Prior | % | # Accounts |
| Number of services: | Month | Year | Change | Change |
| Residential | 6,864 | 6,807 | 0.84% | 57 |
| Small Commercial | 1,232 | 1,201 | 2.58% | 31 |
| Large Commercial | 36 | 35 | 2.86% | 1 |
| | | | | |
| | 8,132 | 8,043 | 1.11% | 89 |

| Sales Volumes: | | Current Month | | | | |
|------------------|-------------------|---------------|--------|-----------|------------|--------|
| Gallonsx100 | February 28, 2018 | Prior Year | Change | 2/28/2018 | Prior Year | Change |
| Residential | 278,134 | 244,521 | 13.75% | 2,140,995 | 2,195,315 | -2.47% |
| Small Commercial | 403,716 | 360,150 | 12.10% | 3,229,692 | 3,379,538 | -4.43% |
| Large Commercial | 83,092 | 77,218 | 7.61% | 711,733 | 729,859 | -2.48% |
| - | 764,942 | 681,889 | 12.18% | 6,082,420 | 6,304,712 | -3.53% |

| Employment | | | |
|--------------------|-------------------|------------|------------|
| | February 28, 2018 | Prior Year | Difference |
| Employee Headcount | 14.00 | 15.00 | -1.00 |
| FTE | 14.77 | 15.65 | -0.88 |
| Y-T-D FTE | 14.84 | 15.03 | -0.19 |

| | Water Capita | tilities Board r Division al Budget of February 28, 2018 | | | |
|--|----------------------------------|---|--|--------------------------------------|----------------------------|
| | Budget | Actual | Variance to date Favorable (Unfavorable) | Estimated % Project Completion | Percent Budget Expended |
| Planned Capital Improvements: | | | | | |
| Replace Truck 18 (2011 F150) | 45,000 | | 45,000 | | |
| Miniexcavator | 50,000 | | 50,000 | | |
| Replace Truck 29 (Meter Reading) | 40,000 | | 40,000 | | |
| Water Project #3 (CR186, 185) | 275,000 | | 275,000 | | |
| Water Plant - Replace Flash Mixers | 100,000 | | 100,000 | | |
| Reservoir Maintenance | 100,000 | 2,500 | 97,500 | | 2.50% |
| Water Plant Raw Water Storage | 200,000 | | 200,000 | | |
| Regrade Water Plant Front & Replace Fence | 50,000 | | 50,000 | | |
| Remove Backwash Tank | 50,000 | | 50,000 | | |
| TDOT Hwy 30 Project | 145,000 | 35,717 | 109,283 | 30.00% | 24.63% |
| Building Improvements | 15,000 | | 15,000 | | |
| Water Plant Building Maint and Lab Equipment | 50,000 | 29,531 | 20,469 | | 59.06% Continuous |
| Meter Change Out (Large, Small and Testing) | 30,000 | 12,715 | 17,285 | | 42.38% Continuous |
| Reservoir and Pump Maintenance | 10,000 | | 10,000 | | Continuous |
| Water Line Extensions | 200,000 | 16,597 | 183,403 | | 8.30% Continuous |
| Distribution Rehabilitation | 100,000 | 31,087 | 68,913 | | 31.09% Continuous |
| Field and Safety Equipment | 25,000 | 1,156 | 23,844 | | 4.62% Continuous |
| Water Services | 80,000 | 92,651 | (12,651) | | 115.81% Continuous |
| Technology (SCADA, Computers) | | 17,299 | 12,701 | | 57.66% Continuous |
| Total Planned Capital Improvements: | \$ 1,595,000 \$ | 239,252 \$ | 1,355,748 | | |
| Other Assets: | | | | | |
| Other | | 54,540 | (54,540) | | |
| Replace Truck 17 | 45,000.00 | 19,756 | 25,244 | | |
| Total Other Assets: | 45,000.00 \$ | 74,296 \$ | | | |
| Totals: | \$ 1,640,000 \$ | 313,548 \$ | 1,326,452 | | |
| | Percentage of Budget Spent Year- | to-date | 19.12% | | |

ATHENS UTILITIES BOARD GAS DIVISION BALANCE SHEET February 28, 2018

| Current Period February 28, 2018 | Prior Year | Change from Prior Year | | Current Period February 28, 2018 | Prior Month | Change from prior Month |
|-------------------------------------|---------------------|---------------------------|---|-------------------------------------|------------------|-------------------------------|
| | | | Assets: | | | |
| 4,632,789.41 | 5,031,363.94 | (398,574.53) | Cash and Cash Equivalents | 4,632,789.41 | 4,098,311.64 | 534,477.77 |
| 1,002,810.61 | 657,390.45 | 345,420.16 | Receivables | 1,002,810.61 | 996,017.16 | 6,793.45 |
| 320,767.48 | 454,897.09 | (134,129.61) | Prepaid Expenses | 320,767.48 | 187,582.40 | 133,185.08 |
| 0.00 | 0.00 | 0.00 | Gas Unit Loans | 0.00 | 0.00 | 0.00 |
| 126,743.83 | 112,195.02 | 14,548.81 | Materials and Supplies Inventory | 126,743.83 | 132,758.87 | (6,015.04) |
| 6,083,111.33 | 6,255,846.50 | (172,735.17) | Total Current Assets | 6,083,111.33 | 5,414,670.07 | 668,441.26 |
| 23,170,934.86 | 21,907,588.50 | 1,263,346.36 | Gas Utility Plant, at Cost | 23,170,934.86 | 23,133,935.73 | 36,999.13 |
| (8,505,488.52) |) (7,891,425.05) | (614,063.47) | Less: Accumulated Depreciation | (8,505,488.52) | (8,448,946.99) | (56,541.53) |
| 14,665,446.34 | 14,016,163.45 | 649,282.89 | Net Gas Utility Plant | 14,665,446.34 | 14,684,988.74 | (19,542.40) |
| 314,828.46 | 235,366.32 | 79,462.14 | Deferred Pension Outflows | 314,828.46 | 314,828.46 | 0.00 |
| \$ 21,063,386.13 | \$ 20,507,376.27 \$ | 556,009.86 | Total Assets | \$ 21,063,386.13 \$ | 20,414,487.27 \$ | 648,898.86 |
| | | | | | | |
| | | | Liabilities and Retained Earnings: | | | |
| 0.00 | 0.00 | 0.00 | Short Term Notes Payable | 0.00 | 0.00 | 0.00 |
| 592,816.37 | 493,898.32 | 98,918.05 | Accounts Payable | 592,816.37 | 559,964.27 | 32,852.10 |
| 124,905.00 | 103,840.00 | 21,065.00 | Customer Deposits | 124,905.00 | 124,500.00 | 405.00 |
| 82,288.73 | 65,830.86 | 16,457.87 | Accrued Liabilities | 82,288.73 | 80,467.80 | 1,820.93 |
| 800,010.10 | 663,569.18 | 136,440.92 | Total Current Liabilities | 800,010.10 | 764,932.07 | 35,078.03 |
| 388,705.97 | 289,595.29 | 99,110.68 | Net Pension Liability | 388,705.97 | 381,462.04 | 7,243.93 |
| 75,922.97 | 90,709.04 | (14,786.07) | Deferred Pension Inflows | 75,922.97 | 75,922.97 | 0.00 |
| 19,798,747.09 | 19,463,502.76 | 335,244.33 | Net Position | 19,798,747.09 | 19,192,170.19 | 606,576.90 |
| \$ 21,063,386.13 | \$ 20,507,376.27 \$ | 556,009.86 | Total Liabilities and Retained Earnings | \$ 21,063,386.13 \$ | 20,414,487.27 \$ | 648,898.86 |

| Year-to-Date February 28, 2018 | Year-to-Date Prior Year | Variance Favorable (Unfavorable) | | Current Month February 28, 2018 | Current Month Prior Year | Variance Favorable (Unfavorable) |
|-----------------------------------|----------------------------|--|--|---------------------------------------|--------------------------------|--|
| | | | REVENUE: | | | |
| 1,850,584.75 | 1,338,860.77 | 511,723.98 | Residential | 613,454.92 | 343,090.66 | 270,364.26 |
| 1,341,653.00 | 971,774.43 | 369,878.57 | Small Commercial | 368,283.12 | 199,308.86 | 168,974.26 |
| 580,230.64 | 503,493.63 | 76,737.01 | Large Commercial | 96,460.00 | 84,856.02 | 11,603.98 |
| 768,650.32 | 696,275.36 | 72,374.96 | Interruptible | 95,516.90 | 95,156.80 | 360.10 |
| 10,709.19 | 12,820.84 | (2,111.65) | CNG | 1,010.53 | 756.82 | 253.71 |
| 47,532.25 | 44,084.35 | 3,447.90 | Fees and Other Gas Revenues | 2,725.64 | 7,275.05 | (4,549.41 |
| 4,599,360.15 | 3,567,309.38 | 1,032,050.77 | Total Revenue | 1,177,451.11 | 730,444.21 | 447,006.90 |
| 2,676,191.07 | 2,282,838.98 | (393,352.09) | Purchased supply | 389,111.36 | 379,649.60 | (9,461.76 |
| 1,923,169.08 | 1,284,470.40 | 638,698.68 | Contribution Margin | 788,339.75 | 350,794.61 | 437,545.14 |
| | | | OPERATING EXPENSES: | | | |
| 225,814.25 | 211,955.47 | (13,858.78) | Distribution Expense | 24,703.28 | 23,763.62 | (939.66 |
| 212.288.56 | 197.847.72 | (14,440.84) | Customer Service and Customer Acct. Exp. | 23,788.09 | 22.782.42 | (1,005.67 |
| 449,231.81 | 411,131.48 | (38,100.33) | Administrative and General Expense | 50,150.41 | 44,676.04 | (5,474.37 |
| 887,334.62 | 820,934.67 | (66,399.95) | Total operating expenses | 98,641.78 | 91,222.08 | (7,419.70 |
| | | | Maintenance Expense | | | |
| 132,017.03 | 189,596.97 | 57,579.94 | Distribution Expense | 14,293.83 | 22,485.64 | 8,191.81 |
| 8,122.65 | 4,654.95 | (3,467.70) | Administrative and General Expense | 854.76 | 151.04 | (703.72 |
| 140,139.68 | 194,251.92 | 54,112.24 | Total Maintenance Expense | 15,148.59 | 22,636.68 | 7,488.09 |
| | | | Other Operating Expenses | | | |
| 387,126.25 | 317,663.18 | (69,463.07) | Depreciation | 49,709.97 | 50,322.69 | 612.72 |
| 178,348.72 | 170,594.56 | (7,754.16) | Tax Equivalents | 20,035.99 | 23,648.15 | 3,612.16 |
| 565,474.97 | 488,257.74 | (77,217.23) | Total Other Operating Expenses | 69,745.96 | 73,970.84 | 4,224.88 |
| 4,269,140.34 | 3,786,283.31 | (482,857.03) | Operating and Maintenance Expenses | 572,647.69 | 567,479.20 | (5,168.49 |
| 330,219.81 | (218,973.93) | 549,193.74 | Operating Income | 604,803.42 | 162,965.01 | 441,838.41 |
| 14,500.75 | 15,958.81 | (1,458.06) | Other Income | 1,805.32 | 1,868.99 | (63.67 |
| 344,720.56 | (203,015.12) | 547,735.68 | Total Income | 606,608.74 | 164,834.00 | 441,774.74 |
| 24,553.58 | 24,039.80 | (513.78) | Miscellaneous Income Deductions | 31.84 | (2,929.85) | (2,961.69 |
| 320,166.98 | (227,054.92) | 547 <u>,</u> 221.90 [´] | Net Income Before Extraordinary | 606,576.90 | 167,763.85 | 438,813.05 |
| 0.00 | 114.36 | (114.36) | Grants, Contributions, Extraordinary | 0.00 | 0.00 | 0.00 |
| 320,166.98 | \$ (226,940.56) \$ | 547,107.54 | Change in Net Assets | \$ 606,576.90 \$ | 167,763.85 \$ | 438,813.05 |

Athens Utilities Board Profit and Loss Statement - Gas February 28, 2018

| Year-to-Date | Year-to-Date | Y-T-D Variance | Description | Current Month | Monthly | Budget Variance |
|-------------------|-----------------|----------------------------------|---------------------------------------|-------------------|-------------------|-------------------------------|
| February 28, 2018 | Budget | variance | REVENUE: | February 28, 2018 | Budget | variance |
| 1,850,584.75 | 1,592,151.57 | 258,433.18 | Residential | 613,454.92 | 509,874.84 | 103,580.0 |
| 1,341,653.00 | 1,135,562.65 | 206,090.35 | Small Commercial | 368,283.12 | 323,286.25 | 44,996.8 |
| 580,230.64 | 518,107.24 | 62,123.40 | Large Commercial | 96,460.00 | 110.653.03 | (14,193.0 |
| 768,650.32 | 815,262.96 | (46,612.64) | Interruptible | 95,516.90 | 116,198.30 | (14,193.0 |
| 10,709.19 | 12,666.67 | (40,012.04) (1,957.48) | CNG | 1,010.53 | 1,583.33 | (20,081.4 |
| 47,532.25 | 42,059.14 | (1,957.46) 5,473.11 | Fees and Other Gas Revenues | 2,725.64 | 5,740.61 | |
| 47,532.25 | 4,115,810.23 | 483,549.92 | Total Revenue | 1,177,451.11 | 1,067,336.37 | <u>(3,014.9)</u> 110,114.7 |
| 4,539,500.15 | 4,113,010.25 | 403,343.32 | Total Revenue | 1,177,431.11 | 1,007,330.37 | 110,114.7 |
| 2,676,191.07 | 2,779,679.27 | 103,488.20 | Purchased supply | 389,111.36 | 540,944.74 | 151,833.3 |
| 1,923,169.08 | 1,336,130.96 | 587,038.12 | Contribution Margin | 788,339.75 | 526,391.64 | 261,948.1 |
| | | | OPERATING EXPENSES: | | | |
| 225,814.25 | 228,391.44 | 2,577.19 | Distribution Expense | 24,703.28 | 25,570.62 | 867.3 |
| 212,288.56 | 194.067.76 | (18,220.80) | Cust. Service and Cust. Acct. Expense | 23,788.09 | 21,982.86 | (1,805.2 |
| 449,231.81 | 447,907.55 | (1,324.26) | Administrative and General Expense | 50,150.41 | 51,812.33 | 1,661.9 |
| 887,334.62 | 870,366.75 | (16,967.87) | Total operating expenses | 98,641.78 | 99,365.80 | 724.0 |
| | | | Maintenance Expense | | | |
| 132,017.03 | 178,496.26 | 46,479.23 | Distribution Expense | 14,293.83 | 25,778.43 | 11,484.6 |
| 8.122.65 | 5.845.72 | (2,276.93) | Administrative and General Expense | 854.76 | 1,172.09 | 317.3 |
| 140,139.68 | 184,341.98 | 44,202.30 | Total Maintenance Expense | 15,148.59 | 26,950.52 | 11,801.9 |
| | | | Other Operating Expenses | | | |
| 387,126.25 | 321,781.10 | (65,345.15) | Depreciation | 49,709.97 | 42,990.13 | (6,719.8 |
| 178.348.72 | 158.177.48 | (20,171.24) | Tax Equivalents | 20,035.99 | 20.855.17 | 819.1 |
| 565,474.97 | 479,958.58 | (85,516.39) | Total Other Operating Expenses | 69,745.96 | 63,845.30 | (5,900.0 |
| 4,269,140.34 | 4,314,346.58 | 45,206.24 | Operating and Maintenance Expenses | 572,647.69 | 731,106.36 | 158,458.6 |
| 330,219.81 | (198,536.35) | 528,756.16 | Operating Income | 604,803.42 | 336,230.01 | 268,573.4 |
| 14,500.75 | 16,591.41 | (2,090.66) | Operating Income Other Income | 1,805.32 | 10,001.73 | (8,196.4 |
| 344,720.56 | (181,944.95) | 526,665.51 | Total Income | 606,608.74 | 346.231.75 | 260,376.9 |
| 24,553.58 | 9,177.18 | (15,376.40) | Miscellaneous Income Deductions | 31.84 | (219.77) | (251.) |
| 320,166.98 | (191,122.13) | (13,370.40) 511,289.11 | Net Before Extraordinary | 606,576.90 | 346,451.51 | 260,125. |
| 0.00 | 0.00 | 0.00 | Grants, Contributions, Extraordinary | 0.00 | 0.00 | 200,125. |
| 320,166.98 \$ | (191,122.13) \$ | 511,289.11 | Change in Net Assets | \$ 606,576.90 \$ | 346,451.51 \$ | 260,125. |

Athens Utilities Board Budget Comparison - Gas February 28, 2018

Athens Utilities Board Gas Division STATEMENTS OF CASH FLOWS February 28, 2018

| - | /ear-to-Date | Year-to-Date | Variance | | Month to Date | Month to Date | Variance |
|-----|-----------------|-----------------|--------------------------|--|-------------------|-----------------|------------------------|
| Feb | oruary 28, 2018 | Prior Year | | | February 28, 2018 | Prior Year | |
| | | | | CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| | 320,166.98 | (227,054.92) | 547,221.90 | Net Operating Income | 606,576.90 | 167,763.85 | 438,813.05 |
| | | | | Adjustments to Reconcile Operating Income | | | |
| | 007 400 05 | 017 000 10 | 00,400,07 | to Net Cash Provided by Operations: | 10 700 07 | 50 000 00 | (040.70) |
| | 387,126.25 | 317,663.18 | 69,463.07 | Depreciation | 49,709.97 | 50,322.69 | (612.72) |
| | | | | Changes in Assets and Liabilities: | | | |
| | (739,605.60) | (443,183.19) | (296,422.41) | Receivables | (6,793.45) | 131,850.87 | (138,644.32 |
| | 234,688.35 | (109,695.06) | 344,383.41 | Prepaid Expenses | (133,185.08) | (57,235.06) | (75,950.02 |
| | 0.00 | 27,533.20 | (27,533.20) | Deferred Pension Outflows | 0.00 | 0.00 | 0.00 |
| | (16,014.23) | (5,587.67) | (10,426.56) | Materials and Supplies Inventories | 6,015.04 | (189.60) | 6,204.64 |
| | (236,089.47) | 182,984.98 | (419,074.45) | Accounts Payable and Accrued Liabilities | 34,673.03 | (101,232.82) | 135,905.85 |
| | 25,665.00 | 850.00 | 24,815.00 | Customer Deposits | 405.00 | 970.00 | (565.00) |
| | (28,585.46) | (61,787.96) | 33,202.50 | Net Pension Liabilities | 7,243.93 | 8,237.54 | (993.61 |
| | 0.00 | 0.00 | 0.00 | Deferred Pension Inflows | 0.00 | 0.00 | 0.00 |
| | 60,174.27 | 48,013.28 | 12,160.99 | Retirements and Salvage | 6,831.56 | 80,064.51 | (73,232.95 |
| | 0.00 | 0.00 | 0.00 | Gas Unit Loans | 0.00 | 0.00 | 0.00 |
| | 7,526.09 | (270,264.16) | 277,790.25 | Net Cash from Operating Activities | 571,476.90 | 280,551.98 | 290,924.92 |
| | | | | CASH FROM CAPITAL AND INVESTING ACTIVITIES: | | | |
| | 0.00 | 0.00 | 0.00 | Adjust Net Pension Obligation | 0.00 | 0.00 | 0.00 |
| | 0.00 | 0.00 | 0.00 | Prior Period Adjustment | 0.00 | 0.00 | 0.00 |
| | 0.00 | 114.36 | (114.36) | Grants, Contributions & Other Extraordinary Income (Expense) | 0.00 | 0.00 | 0.00 |
| | (352.229.75) | (481,021.08) | 128,791.33 | Changes in Gas Utility Plant | (36,999.13) | (127,825.69) | 90,826.56 |
| | (352,229.75) | (481,021.08) | 128,791.33 128,676.97 | Net Cash from Capital and Related Investing Activities | (36,999.13) | (127,825.69) | 90,826.56 90,826.56 |
| | (352,229.75) | (400,900.72) | 120,070.97 | Net Cash nom Capital and Related Investing Activities | (30,999.13) | (127,825.09) | 90,020.30 |
| | | | | Cash from Financing Activities | | | |
| | 0.00 | 0.00 | 0.00 | Short Term Notes Payable | 0.00 | 0.00 | 0.00 |
| \$ | (344,703.66) \$ | (751,170.88) \$ | 406,467.22 | Net Changes in Cash Position | \$ 534,477.77 \$ | 5 152,726.29 \$ | 381,751.48 |
| | 4,977,493.07 | 5,782,534.82 | (805,041.75) | Cash at Beginning of Period | 4,098,311.64 | 4,878,637.65 | (780,326.01 |
| | 4,632,789.41 | 5,031,363.94 | (398,574.53) | Cash at End of Period | 4,632,789.41 | 5,031,363.94 | (398,574.53 |
| \$ | (344,703.66) \$ | (751,170.88) \$ | 406.467.22 | Changes in Cash and Equivalents | \$ 534,477.77 \$ | 152,726.29 \$ | 381,751.48 |

Long-Term Debt

\$0.00

Athens Utilities Board Statistics Report February 28, 2018

| Gas: | | | | |
|---------------------|---------|-------|--------|------------|
| | Current | Prior | % | # Accounts |
| Number of services: | Month | Year | Change | Change |
| Residential | 5,386 | 5,338 | 0.90% | 48 |
| Small Commercial | 930 | 891 | 4.38% | 39 |
| Large Commercial | 9 | 9 | 0.00% | 0 |
| Interruptible | 6 | 6 | 0.00% | 0 |
| CNG | 1 | 1 | 0.00% | 0 |
| Total Services | 6,332 | 6,245 | 1.39% | 87 |

| 0/00/0010 | | | | | |
|-----------|--|---|---|--|---|
| 2/28/2018 | Prior Year | Change | 2/28/2018 | Prior Year | Change |
| 621,093 | 348,061 | 78.44% | 1,711,294 | 1,221,357 | 40.11% |
| 455,448 | 254,711 | 78.81% | 1,609,130 | 1,209,747 | 33.01% |
| 131,759 | 122,550 | 7.51% | 787,077 | 725,730 | 8.45% |
| 181,836 | 189,847 | -4.22% | 1,510,906 | 1,412,210 | 6.99% |
| 2,017 | 1,659 | 21.58% | 20,325 | 19,199 | 5.86% |
| 1,392,153 | 916,828 | 51.84% | 5,638,732 | 4,588,243 | 22.90% |
| | 455,448 131,759 181,836 2,017 | 455,448 254,711 131,759 122,550 181,836 189,847 2,017 1,659 | 455,448254,71178.81%131,759122,5507.51%181,836189,847-4.22%2,0171,65921.58% | 455,448254,71178.81%1,609,130131,759122,5507.51%787,077181,836189,847-4.22%1,510,9062,0171,65921.58%20,325 | 455,448254,71178.81%1,609,1301,209,747131,759122,5507.51%787,077725,730181,836189,847-4.22%1,510,9061,412,2102,0171,65921.58%20,32519,199 |

| Employment | | | |
|--------------------|-------------------|------------|------------|
| | February 28, 2018 | Prior Year | Difference |
| Employee Headcount | 9.00 | 9.00 | 0.00 |
| FTE | 9.55 | 9.47 | 0.08 |
| Y-T-D FTE | 9.43 | 9.62 | -0.19 |

| | Athens Utili Gas Div Capital I Month Ending as of | vision Budget | Variance to date | Estimated | |
|---|--|--|---|-------------------------|--|
| | Budget | Actual | Favorable (Unfavorable) | % Project Completion | Percent Budget Expended |
| Planned Capital Improvements: Truck 30 (2010) Truck 53 Upgrading Cathodic Protection Field - Replace Mechanical Correctors Replace Leak Machines Replace Locating Equipment - Digital (2) Replace Locating Equipment - Pipe Horn Replace Pressue Charts 25% of 5 Year Leak Survey Uprate Cumber Hills 20 psi to 50 psi 2" McElroy Butt Fusion Machine Rock Hammer for Komatsu (Trac Hoe) 2" Mole (Puncher) System Improvement | 40,000 50,000 15,000 10,000 12,000 1,000 6,500 10,000 25,000 4,000 15,000 2,500 60,000 | 1,174 2,717 2,700 1,516 | 40,000 50,000 15,000 10,000 12,000 1,000 5,326 7,283 25,000 1,300 15,000 2,500 58,484 | 50% | 18.07% 27.17% 67.50% 2.53% Continuous |
| Main Services Total Planned Capital Improvements: Other Assets: Other Niota City Gate (FY 2016 Budget) Total Other Assets: Totals: | 100,000 130,000 \$ 491,000 \$ 1,603,300 \$ 1,603,300.00 \$ \$ 2,094,300 \$ Percentage of Budget Spent Year-to- | 90,180 134,856 233,143 \$ 38,025 1,192,428 1,230,453 \$ 1,463,596 \$ | 9,820 (4,856) 257,857 (38,025) 410,872 | | 90.18% Continuous 103.74% Continuous |

ATHENS UTILITIES BOARD WASTEWATER DIVISION BALANCE SHEET February 28, 2018

| rrent Period uary 28, 2018 | Prior Year | Change from Prior Year | | Current Period February 28, 2018 | Prior Month | Change from prior Month |
|-----------------------------------|------------------|---------------------------|--|-------------------------------------|------------------|-------------------------------|
| | | | Assets: | | | |
| 4,254,784.58 | 4,832,747.86 | (577,963.28) | Cash and Cash Equivalents | 4,254,784.58 | 4,099,985.68 | 154,798.90 |
| 423,889.97 | 362,826.02 | 61,063.95 | Receivables | 423,889.97 | 395,891.13 | 27,998.84 |
| 0.00 | 0.00 | 0.00 | Short Term Balances Due from Other Div. | 0.00 | 0.00 | 0.00 |
| 68,273.69 | 66,890.44 | 1,383.25 | Prepaid Expenses | 68,273.69 | 84,277.00 | (16,003.31 |
| 315,054.20 | 264,619.82 | 50,434.38 | Materials and Supplies Inventory | 315,054.20 | 312,562.99 | 2,491.21 |
| 5,062,002.44 | 5,527,084.14 | (465,081.70) | Total Current Assets | 5,062,002.44 | 4,892,716.80 | 169,285.64 |
| 0.00 | 0.00 | 0.00 | Bond and Interest Sinking Fund and Reserve | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Reserve and Other | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Total Restricted Assets | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Debt Issue Costs, Net of Amortization | 0.00 | 0.00 | 0.00 |
| 451,875.02 | 391,243.19 | 60,631.83 | Deferred Pension Outflows | 451,875.02 | 451,875.02 | 0.00 |
| 54,221,995.71 | 52,777,356.94 | 1,444,638.77 | Sewer Utility Plant, at Cost | 54,221,995.71 | 54,184,537.81 | 37,457.90 |
| (19,227,776.02) | (17,783,803.10) | (1,443,972.92) | Less: Accumulated Depreciation | (19,227,776.02) | (19,099,874.95) | (127,901.07 |
| 34,994,219.69 | 34,993,553.84 | 665.85 | Net Sewer Utility Plant | 34,994,219.69 | 35,084,662.86 | (90,443.17 |
| 35,446,094.71 | 35,384,797.03 | 61,297.68 | Total Long Term Assets | 35,446,094.71 | 35,536,537.88 | (90,443.17 |
| \$ 40,508,097.15 \$ | 40,911,881.17 \$ | (403,784.02) | Total Assets | \$ 40,508,097.15 \$ | 40,429,254.68 \$ | 78,842.47 |
| | | | Liabilities and Retained Earnings: | | | |
| 30,661.15 | 13,449.87 | 17,211.28 | Accounts Payable | 30,661.15 | 22,897.83 | 7,763.32 |
| 65,220.00 | 59,150.00 | 6,070.00 | Customer Deposits | 65,220.00 | 63,650.00 | 1,570.00 |
| 130,143.46 | 119,654.60 | 10,488.86 | Other Current Liabilities | 130,143.46 | 124,511.41 | 5,632.05 |
| 226,024.61 | 192,254.47 | 33,770.14 | Total Current Liabilities | 226,024.61 | 211,059.24 | 14,965.37 |
| 0.00 | 0.00 | 0.00 | Bonds Payable | 0.00 | 0.00 | 0.00 |
| 2,042,454.56 | 2,171,010.07 | (128,555.51) | Notes Payable - State of Tennessee | 2,042,454.56 | 2,053,285.15 | (10,830.59 |
| 15,174,443.89 | 15,751,487.89 | (577,044.00) | Notes Payable - Other | 15,174,443.89 | 15,174,443.89 | 0.00 |
| 543,051.21 | 465,417.36 | 77,633.85 | Net Pension Liability | 543,051.21 | 531,370.98 | 11,680.23 |
| 108,972.66 | 149,073.33 | (40,100.67) | Deferred Pension Inflows | 108,972.66 | 108,972.66 | 0.00 |
| 17,868,922.32 | 18,536,988.65 | (668,066.33) | Total Long Term Liabilities | 17,868,922.32 | 17,868,072.68 | 849.64 |
| 22,413,150.22 | 22,182,638.05 | 230,512.17 | Net Position | 22,413,150.22 | 22,350,122.76 | 63,027.46 |
| \$ 40,508,097.15 \$ | 40,911,881.17 \$ | (403,784.02) | Total Liabilities and Net Assets | \$ 40,508,097.15 \$ | 40,429,254.68 \$ | 78,842.47 |

Athens Utilities Board Profit and Loss Statement - Wastewater February 28, 2018

| ar-to-Date ary 28, 2018 | Year-to-Date Prior Year | Variance Favorable (Unfavorable) | | Current Month February 28, 2018 | Current Month Prior Year | Variance Favorable (Unfavorable) |
|--------------------------------|----------------------------|--|---------------------------------------|---------------------------------------|--------------------------------|--|
| | | | REVENUE: | <u>-</u> | | |
| 1,309,685.08 | 1,289,338.53 | 20,346.55 | Residential | 169,297.50 | 156,321.17 | 12,976.33 |
| 1,094,878.22 | 1,018,075.59 | 76,802.63 | Small Commercial | 140,075.29 | 120,440.92 | 19,634.37 |
| 960,130.30 | 1,019,049.09 | (58,918.79) | Large Commercial | 137,025.27 | 115,108.09 | 21,917.18 |
| 146,236.86 | 103,883.60 | 42,353.26 | Other | 16,906.74 | 12,095.63 | 4,811.11 |
| 3,510,930.46 | 3,430,346.81 | 80,583.65 | Total Revenue | 463,304.80 | 403,965.81 | 59,338.99 |
| | | | OPERATING AND MAINTENANCE EXPENSES: | | | |
| 781,680.44 | 789,950.98 | 8,270.54 | Sewer Treatment Plant Expense | 103,648.45 | 97,007.59 | (6,640.86) |
| 45,005.75 | 41,292.89 | (3,712.86) | Pumping Station Expense | 6,597.38 | 5,653.33 | (944.05) |
| 227,676.46 | 177,319.46 | (50,357.00) | General Expense | 31,556.03 | 26,473.59 | (5,082.44) |
| 97,605.86 | 91,354.25 | (6,251.61) | Cust. Service and Cust. Acct. Expense | 11,433.59 | 11,086.40 | (347.19) |
| 654,744.97 | 615,429.40 | (39,315.57) | Administrative and General Expense | 74,741.49 | 75,397.02 | 655.53 |
| 1,806,713.48 | 1,715,346.98 | (91,366.50) | Total Operating Expenses | 227,976.94 | 215,617.93 | (12,359.01) |
| | | | Maintenance Expense | | | |
| 120,415.66 | 117,113.20 | (3,302.46) | Sewer Treatment Plant Expense | 12,261.15 | 16,299.81 | 4,038.66 |
| 54,486.41 | 48,041.09 | (6,445.32) | Pumping Station Expense | 4,835.68 | 5,349.46 | 513.78 |
| 173,485.55 | 139,524.78 | (33,960.77) | General Expense | 16,633.01 | 27,867.04 | 11,234.03 |
| 2,817.83 | 2,059.20 | (758.63) | Administrative and General Expense | 311.23 | 170.71 | (140.52 |
| 351,205.45 | 306,738.27 | (44,467.18) | Total Maintenance Expense | 34,041.07 | 49,687.02 | 15,645.95 |
| | | | Other Operating Expenses | | | |
| 967,447.42 | 968,827.10 | 1,379.68 | Depreciation | 122,453.07 | 120,432.12 | (2,020.95) |
| 967,447.42 | 968,827.10 | 1,379.68 | Total Other Operating Expenses | 122,453.07 | 120,432.12 | (2,020.95) |
| 3,125,366.35 | 2,990,912.35 | (134,454.00) | Operating and Maintenance Expenses | 384,471.08 | 385,737.07 | 1,265.99 |
| 385,564.11 | 439,434.46 | (53,870.35) | Operating Income | 78,833.72 | 18,228.74 | 60,604.98 |
| 11,737.35 | 12,413.96 | (676.61) | Other Income | 1,394.24 | 1,555.79 | (161.55) |
| 397,301.46 | 451,848.42 | (54,546.96) | Total Income | 80,227.96 | 19,784.53 | 60,443.43 |
| 6,416.25 | 7,196.90 | 780.65 | Other Expense | 24.00 | (2,946.50) | (2,970.50) |
| 390,885.21 | 444,651.52 | (53,766.31) | Net Income Before Debt Expense | 80,203.96 | 22,731.03 | 57,472.93 |
| | | | DEBT RELATED EXPENSES: | | | |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Discount | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Bond Interest | 0.00 | 0.00 | 0.00 |
| 155,339.73 | 119,729.42 | (35,610.31) | Other Debt Interest | 17,176.50 | 14,793.99 | (2,382.51 |
| 155,339.73 | 119,729.42 | (35,610.31) | Total debt related expenses | 17,176.50 | 14,793.99 | (2,382.51) |
| 235,545.48 | 324,922.10 | (89,376.62) | Net Before Extraordinary | 63,027.46 | 7,937.04 | 55,090.42 |
| 11,600.00 | 2,196.30 | 9,403.70 | Grants, Contributions, Extraordinary | 0.00 | 0.00 | 0.00 |
| \$ 247,145.48 \$ | 327,118.40 \$ | (79,972.92) | Change in Net Assets | \$ 63,027.46 \$ | 7,937.04 \$ | 55,090.42 |

Athens Utilities Board Budget Comparison - Wastewater February 28, 2018

| ear-to-Date uary 28, 2018 | Year-to-Date Budget | Y-T-D Variance | Description | Current Month February 28, 2018 | Monthly Budget | Budget Variance |
|----------------------------------|------------------------|-------------------|---|---------------------------------------|-------------------|--------------------|
| | | | | · · · · · · · · · · · · · · · · · · · | | |
| | | | REVENUE: | | | |
| 1,309,685.08 | 1,283,239.48 | 26,445.60 | Residential | 169,297.50 | 157,507.04 | 11,790.46 |
| 1,094,878.22 | 1,020,508.78 | 74,369.44 | Small Commercial | 140,075.29 | 128,592.50 | 11,482.79 |
| 960,130.30 | 1,036,375.25 | (76,244.95) | Large Commercial | 137,025.27 | 126,643.34 | 10,381.93 |
| 146,236.86 | 105,222.55 | 41,014.31 | Other | 16,906.74 | 9,575.61 | 7,331.13 |
| 3,510,930.46 | 3,445,346.06 | 65,584.40 | Total Revenue | 463,304.80 | 422,318.49 | 40,986.31 |
| | | | OPERATING AND MAINTENANCE EXPENSES: | | | |
| 781,680.44 | 803,326.94 | 21,646.50 | Sewer Treatment Plant Expense | 103,648.45 | 99,559.73 | (4,088.72 |
| 45,005.75 | 48,279.69 | 3,273.94 | Pumping Station Expense | 6,597.38 | 6,043.46 | (553.92 |
| 227,676.46 | 177,750.58 | (49,925.88) | General Expense | 31,556.03 | 25,306.23 | (6,249.80 |
| 97,605.86 | 91,673.32 | (5,932.54) | Customer Service and Customer Acct. Expense | 11,433.59 | 11,906.50 | 472.91 |
| 654,744.97 | 603,690.50 | (51,054.47) | Administrative and General Expense | 74,741.49 | 72,078.82 | (2,662.67 |
| 1,806,713.48 | 1,724,721.03 | (81,992.45) | Total Operating Expenses | 227,976.94 | 214,894.74 | (13,082.20 |
| | | | Maintenance Expense | | | |
| 120,415.66 | 127,392.74 | 6.977.08 | Sewer Treatment Plant Expense | 12,261.15 | 16,406.30 | 4.145.15 |
| 54,486.41 | 47,352.70 | (7,133.71) | Pumping Station Expense | 4,835.68 | 4,375.91 | (459.77 |
| 173,485.55 | 135,842.32 | (37,643.23) | General Expense | 16,633.01 | 18,342.01 | 1,709.00 |
| 2,817.83 | 2,673.01 | (144.82) | Administrative and General Expense | 311.23 | 343.52 | 32.29 |
| 351,205.45 | 313,260.76 | (37,944.69) | Total Maintenance Expense | 34,041.07 | 39,467.76 | 5,426.69 |
| | | | | | | |
| 007 447 40 | | | Other Operating Expenses | 400 450 07 | 100,100,00 | 740.00 |
| 967,447.42 | 983,942.52 | 16,495.10 | Depreciation | 122,453.07 | 123,166.00 | 712.93 |
| 967,447.42 | 983,942.52 | 16,495.10 | Total Other Operating Expenses | 122,453.07 | 123,166.00 | 712.93 |
| 3,125,366.35 | 3,021,924.31 | (103,442.04) | Operating and Maintenance Expenses | 384,471.08 | 377,528.49 | (6,942.59 |
| 385,564.11 | 423,421.75 | (37,857.64) | Operating Income | 78,833.72 | 44,790.00 | 34,043.72 |
| 11,737.35 | 9,922.08 | 1,815.27 | Other Income | 1,394.24 | 813.04 | 581.20 |
| 397,301.46 | 433,343.83 | (36,042.37) | Total Income | 80,227.96 | 45,603.04 | 34,624.92 |
| 6,416.25 | 10,461.21 | 4,044.96 | Other Expense | 24.00 | (965.68) | (989.68 |
| 390,885.21 | 422,882.62 | (31,997.41) | Net Income Before Debt Expense | 80,203.96 | 46,568.72 | 33,635.24 |
| | | | DEBT RELATED EXPENSES: | | | |
| 0.00 | 0.00 | 0.00 | Amortization of Debt Discount | 0.00 | 0.00 | 0.00 |
| 0.00 | 0.00 | 0.00 | Bond Interest | 0.00 | 0.00 | 0.00 |
| 155,339.73 | 131,136.32 | (24,203.41) | Other Debt Interest | 17,176.50 | 15,750.28 | (1,426.22 |
| 155,339.73 | 131,136.32 | (24,203.41) | Total debt related expenses | 17,176.50 | 15,750.28 | (1,426.22 |
| 235,545.48 | 291,746.30 | (56,200.82) | Net Before Extraordinary | 63,027.46 | 30,818.44 | 32,209.02 |
| 11,600.00 | 166,666.67 | (155,066.67) | Grants, Contributions, Extraordinary | 0.00 | 20,833.33 | (20,833.33 |
| \$ 247,145.48 \$ | 458,412.97 \$ | (211,267.49) | Change in Net Assets | \$ 63,027.46 \$ | 51,651.78 \$ | 11,375.68 |

Athens Utilities Board Wastewater Division STATEMENTS OF CASH FLOWS February 28, 2018

| Year-to-Date | | | February 28, 2018 | | | |
|--|--|--|--|---|---|---|
| | Year-to-Date | Variance | | Month to Date | Month to Date | Variance |
| February 28, 2018 | Prior Year | | CASH FLOWS FROM OPERATING ACTIVITIES: | February 28, 2018 | Prior Year | |
| | 004 000 40 | (00.070.00) | | 00.007.40 | 7 007 04 | 55 000 |
| 235,545.48 | 324,922.10 | (89,376.62) | Net Operating Income | 63,027.46 | 7,937.04 | 55,090.4 |
| | | | Adjustments to Reconcile Operating Income | | | |
| 007 447 40 | 000 007 40 | (1.030.00) | to Net Cash Provided by Operations: | 400 450 07 | 100,100,10 | 0.000 |
| 967,447.42 | 968,827.10 | (1,379.68) | Depreciation | 122,453.07 | 120,432.12 | 2,020.9 |
| (54,400,04) | 00 010 10 | (74,000,00) | Changes in Assets and Liabilities: | (07,000,04) | 40,000,00 | (70,000,0 |
| (51,428.84) | | (74,039.03) | Receivables | (27,998.84) | 42,890.69 | (70,889.5 |
| 0.00 | | 0.00 | Short Term Notes to Other Divisions | 0.00 | 0.00 | 0.0 |
| 119,443.44 | 120,537.39 | (1,093.95) | Prepaid Expenses | 16,003.31 | 15,744.57 | 258.7 |
| 0.00 | 45,248.70 | (45,248.70) | Deferred Pension Outflows | 0.00 | 0.00 | 0.0 |
| (89,676.47) | - | (148,558.91) | Materials and Supplies Inventory | (2,491.21) | 4,679.71 | (7,170.9 |
| 0.00 | | 0.00 | Bond Sinking Funds | 0.00 | 0.00 | 0.0 |
| 0.00 | 0.00 | 0.00 | Reserve | 0.00 | 0.00 | 0.0 |
| 0.00 | 0.00 | 0.00 | Other Assets | 0.00 | 0.00 | 0.0 |
| (211,099.85) | | (207,212.35) | Accounts Payable | 7,763.32 | (8,153.13) | 15,916.4 |
| (3,596.24) | | 13,899.78 | Accrued Liabilities | 5,632.05 | 3,469.24 | 2,162.8 |
| 40,348.00 | (31,085.13) | 71,433.13 | Retirements and Salvage | 5,448.00 | 6,301.60 | (853.6 |
| 2,400.00 | 3,155.00 | (755.00) | Customer Deposits | 1,570.00 | 95.00 | 1,475.0 |
| (55,889.48) | | 56,164.54 | Net Pension Liability | 11,680.23 | 11,534.51 | 145.7 |
| 0.00 | | 0.00 | Deferred Pension Inflows | 0.00 | 0.00 | 0.0 |
| 953,493.46 | 1,379,660.25 | (426,166.79) | Total Cash from Operating Activities | 203,087.39 | 204,931.35 | (1,843.9 |
| | | | | | | |
| | | | CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: | | | |
| 0.00 | 0.00 | 0.00 | Bonds payable | 0.00 | 0.00 | 0.0 |
| (86,044.27) | | (2,050.87) | Notes Payable | (10,830.59) | (10,575.05) | (255.5 |
| (86,044.27) | (83,993.40) | (2,050.87) | Total Cash from Noncapital Financing Activities | (10,830.59) | | |
| | | (_,,) | 1 5 | (10,000.00) | (10,575.05) | (255.5 |
| | | (_,, | | (10,000.00) | (10,575.05) | (255.5 |
| 0.00 | 0.00 | | CASH FROM INVESTING ACTIVITIES: | | | |
| 0.00 | 0.00 | 0.00 | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment | 0.00 | 0.00 | 0.0 |
| 11,600.00 | 2,196.30 | 0.00 9,403.70 | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary | 0.00 0.00 | 0.00 0.00 | 0.0 |
| 11,600.00 0.00 | 2,196.30 0.00 | 0.00 9,403.70 0.00 | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation | 0.00 0.00 0.00 | 0.00 0.00 0.00 | 0.0 0.0 0.0 |
| 11,600.00 0.00 (818,090.73) | 2,196.30 0.00 (550,899.19) | 0.00 9,403.70 0.00 (267,191.54) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant | 0.00 0.00 0.00 (37,457.90) | 0.00 0.00 0.00 (51,907.84) | 0.0 0.0 0.0 14,449.5 |
| 11,600.00 0.00 (818,090.73) (806,490.73) | 2,196.30 0.00 (550,899.19) (548,702.89) | 0.00 9,403.70 0.00 (267,191.54) (257,787.84) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant Total Cash from Capital and Related Investing Activities | 0.00 0.00 0.00 (37,457.90) (37,457.90) | 0.00 0.00 (51,907.84) (51,907.84) | 0.0 0.0 0.0 14,449.9 14,449.9 |
| 11,600.00 0.00 (818,090.73) | 2,196.30 0.00 (550,899.19) (548,702.89) | 0.00 9,403.70 0.00 (267,191.54) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant | 0.00 0.00 0.00 (37,457.90) | 0.00 0.00 0.00 (51,907.84) | (255.5 0.0 0.0 14,449.9 14,449.9 14,449.9 |
| 11,600.00 0.00 (818,090.73) (806,490.73) | 2,196.30 0.00 (550,899.19) (548,702.89) | 0.00 9,403.70 0.00 (267,191.54) (257,787.84) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant Total Cash from Capital and Related Investing Activities | 0.00 0.00 0.00 (37,457.90) (37,457.90) | 0.00 0.00 (51,907.84) (51,907.84) | 0. 0. 0. 14,449. 14,449 . |
| 11,600.00 0.00 (818,090.73) (806,490.73) | 2,196.30 0.00 (550,899.19) (548,702.89) | 0.00 9,403.70 0.00 (267,191.54) (257,787.84) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant Total Cash from Capital and Related Investing Activities | 0.00 0.00 0.00 (37,457.90) (37,457.90) | 0.00 0.00 (51,907.84) (51,907.84) | 0. 0. 14,449. 14,449. 14,449. 12,350. |
| 11,600.00 0.00 (818,090.73) (806,490.73) 60,958.46 | 2,196.30 0.00 (550,899.19) (548,702.89) \$ 746,963.96 \$ | 0.00 9,403.70 0.00 (267,191.54) (257,787.84) (686,005.50) | CASH FROM INVESTING ACTIVITIES: Prior Period Adjustment Grants Contributions & Other Extraordinary Adjust Net Pension Obligation Sewer Utility Plant Total Cash from Capital and Related Investing Activities Net Changes in Cash Position | 0.00 0.00 (37,457.90) (37,457.90) (37,457.90) \$ 154,798.90 \$ | 0.00 0.00 (51,907.84) (51,907.84) 142,448.46 \$ | 0.0 0.0 0.0 14,449.9 14,449.9 |

Athens Utilities Board Statistics Report February 28, 2018

Wastewater: Current Prior % # Accounts Number of services: Year Change Change Month Residential - Inside City Residential - Outside City Commercial - Inside City Commercial - Outside City **Total Services** 4,303 4,288 0.35% 15 50 6.38% 3 47 926 909 1.87% 17 0.00% 0 4 4 5,283 5,248 0.67% 35

| Sales Volumes: | | Current Month | | Y | ear-to-Date | |
|----------------------------|-----------|---------------|--------|-----------|-------------|--------|
| Gallonsx100 | 2/28/2018 | Prior Year | Change | 2/28/2018 | Prior Year | Change |
| Residential - Inside City | 162,913 | 148,395 | 9.78% | 1,248,726 | 1,264,100 | -1.22% |
| Residential - Outside City | 2,194 | 1,755 | 25.01% | 18,418 | 16,206 | 13.65% |
| Commercial - Inside City | 202,580 | 183,507 | 10.39% | 1,615,672 | 1,579,375 | 2.30% |
| Commercial - Outside City | 8,678 | 7,907 | 9.75% | 75,684 | 73,722 | 2.66% |
| | 376,365 | 341,564 | 10.19% | 2,958,500 | 2,933,403 | 0.86% |

| Employment | | | |
|--------------------|-------------------|------------|------------|
| | February 28, 2018 | Prior Year | Difference |
| Employee Headcount | 19.00 | 19.00 | 0.00 |
| FTE | 20.13 | 19.86 | 0.27 |
| Y-T-D FTE | 20.02 | 20.10 | -0.08 |

| Total Company Employment | | | |
|--------------------------|-------------------|------------|------------|
| | February 28, 2018 | Prior Year | Difference |
| Company Total Headcount: | 99.00 | 97.00 | 2.00 |
| Company Total FTE | 104.16 | 102.98 | 1.18 |
| Company Y-T-D FTE | 105.33 | 102.99 | 2.34 |

Athens Utilities Board Wastewater Division Capital Budget onth Ending as of February 28, 2018

| | | al Budget | | | |
|---|----------------------------------|----------------------|----------------------------|-------------------------|----------------------------|
| | Month Ending as | of February 28, 2018 | | | |
| | | | Variance to Date | Estimated | Deveent Dudget |
| | Budget | Actual | Favorable (Unfavorable) | % Project Completion | Percent Budget Expended |
| Planned Capital Improvements: | | | (onavorable) | completion | Expended |
| Replace Truck 43 | 80,000 | | 80,000 | | |
| NMC WWTP T-Valve for Return Sludge | 12,000 | | 12,000 | | |
| NMC WWTP Valves Influent Fine Screens | 10,000 | | 10,000 | | |
| Oost WWTP UV Bulbs | 45,000 | 35,269 | 9,731 | 100% | 78.37% |
| NMC WWTP UV Bulbs | 15,000 | 14,683 | 317 | 100% | 97.89% |
| Oost WWTP Material and Equip. Storage Finish | 280,000 | 335,259 | (55,259) | 98% | 119.74% |
| Highway 30 TDOT Project | 30,000 | 8,563 | 21,437 | 10% | 28.54% |
| NMC Clairfier Brushes | 25,000 | 1,222 | 23,778 | 5% | 4.89% |
| Boring Machine | 15,000 | 5,250 | 9,750 | | 35.00% |
| Oost WWTP Digester Liquid Motive Pumps (4) | 80,000 | | 80,000 | | |
| Tellico Hills CDBG (\$500,000 grant) | 335,000 | | 335,000 | | |
| Building Improvements | 15,000 | 3,891 | 11,109 | 7% | 25.94% |
| Oostanaula WWTP Refurbishment | 100,000 | 43,597 | 56,403 | | 43.60% Continuous |
| NMC WWTP Refurbishment | 100,000 | 32,731 | 67,269 | | 32.73% Continuous |
| Admin and Operators Buildings Maint Oost. | 10,000 | 2,931 | 7,069 | | 29.31% Continuous |
| Laboratory Equipment | 45,000 | 14,568 | 30,432 | | 32.37% Continuous |
| Lift Station Rehabilitation | 15,000 | 9,353 | 5,647 | | 62.36% Continuous |
| Field and Safety Equipment - PE Welding Equip | 50,000 | | 50,000 | | Continuous |
| Collection System Rehab | 500,000 | 37,877 | 462,123 | | 7.58% Continuous |
| Material Donations | 5,000 | | 5,000 | | Continuous |
| Technology (SCADA, Computers) | 30,000 | 6,391 | 23,609 | | 21.30% Continuous |
| Services | 100,000 | 107,641 | (7,641) | | 107.64% Continuous |
| Extensions | 50,000 | | 50,000 | | Continuous |
| Grinder Pump Core Replacements | 25,000 | 4,638 | 20,362 | | 18.55% Continuous |
| Rehabilitation of Services | 75,000 | 47,820 | 27,180 | | 63.76% Continuous |
| Total Planned Capital Improvements: | \$ 2,047,000 \$ | 711,682 \$ | 1,335,318 | | |
| Other Assets: | | | | | |
| Railroad Ave Pump Station Rebuild | | 65,849 | (65,849) | | |
| Food City Relocate | | 12,771 | (12,771) | | |
| Other | | 22,998 | (22,998) | | |
| Total Other Assets | \$-\$ | 101,618 \$ | | | |
| Totals: | \$-\$ \$2,047,000 \$ | 813,301 \$ | | | |
| | | / + | ,, | | |
| | Percentage of Budget Spent Year- | to-date | 39.73% | | |

| | | | ATHENS UTILITIES BOARD FIBER | | | |
|--------------------------------------|----------------------------|---------------------------|---|-------------------------------------|----------------|-------------------------------|
| | | | BALANCE SHEET | | | |
| | | | February 28, 2018 | | | |
| urrent Period oruary 28, 2018 | Year-to-Date Prior Year | Change from Prior Year | | Current Period February 28, 2018 | Prior Month | Change from prior Month |
| | | | Assets | | | |
| 84,362.53 | 81,876.92 | 2,485.61 | Services | 84,362.53 | 84,362.53 | - |
| 22,263.77 | 15,664.23 | 6,599.54 | Accumulated Depreciation | 22,263.77 | 21,657.75 | 606.02 |
| 62,098.76 | 66,212.69 | (4,113.93) | Total Fixed Assets | 62,098.76 | 62,704.78 | (606.02) |
| | | | Current Assets | | | |
| 70,709.68 | 30,880.00 | 39,829.68 | Cash | 70,709.68 | 61,013.23 | 9,696.45 |
| 1,580.54 | 250.00 | 1,330.54 | Accounts Receivable | 1,580.54 | 6,608.54 | (5,028.00) |
| 72,290.22 | 31,130.00 | 41,160.22 | Total Current Assets | 72,290.22 | 67,621.77 | 4,668.45 |
| \$ 134,388.98 \$ | 97,342.69 \$ | 37,046.29 | Total Assets | \$ 134,388.98 \$ | 130,326.55 \$ | 4,062.43 |
| - | - | - | Liabilities Payable to Other Divisions | - | - | - |
| 134,388.98 | 97,342.69 | 37,046.29 | Retained Earnings | 134,388.98 | 130,326.55 | 4,062.43 |
| \$ 134,388.98 \$ | 97,342.69 \$ | 37,046.29 | Total Liabilities and Retained Earnings | \$ 134,388.98 \$ | 130,326.55 \$ | 4,062.43 |

| | | | | February 28, 2018 | | | | |
|----|-------------------|--------------|---------------|--|-------|---------------|-------------|------------|
| | Year-to-Date | Year-to-Date | Variance | | | Current | Current | |
| F | February 28, 2018 | Prior Year | Favorable | | | Month | Month | |
| - | | | (Unfavorable) | | Febru | uary 28, 2018 | Prior Year | |
| | 64,860.58 | 41,612.00 | 23,248.58 | Revenue | | 9,156.95 | 5,764.00 | 3,392.95 |
| | | | | Operating and Maintenance Expenses | | | | |
| | - | - | - | Overhead Line Expense | | - | - | - |
| | 2,648.56 | 2,648.56 | - | Administrative and General Expense | | 331.07 | 331.07 | - |
| | 31,353.90 | 15,180.52 | (16,173.38) | Telecom Expense | | 4,175.77 | 1,690.86 | (2,484.91) |
| \$ | 34,002.46 \$ | 17,829.08 \$ | (16,173.38) | Total Operating and Maintenance Expenses | \$ | 4,506.84 \$ | 2,021.93 \$ | (2,484.91) |
| | 130.84 | 47.39 | 83.45 | Interest Income | | 18.34 | 7.66 | 10.68 |
| | | | | Other Operating Expense | | | | |
| | 4,559.86 | 4,079.36 | (480.50) | Depreciation Expense | | 606.02 | 509.92 | (96.10) |
| \$ | 26,429.10 \$ | 19,750.95 \$ | 6,678.15 | Net Income | \$ | 4,062.43 \$ | 3,239.81 \$ | 822.62 |

Athens Utilities Board Profit and Loss Statement - Fiber

| | | | | STATEMENTS OF CASH FLOWS February 28, 2018 | | | |
|----|-------------------------------|----------------------------|------------------------|--|------------------------------------|-----------------------------|-----------|
| | ear-to-Date ruary 28, 2018 | Year-to-Date Prior Year | Variance | · · · · · · · · · · · · · · · · · · · | Month to Date February 28, 2018 | Month-to-Date Prior Year | Variance |
| | | | | CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| | 26,429.10 | 19,750.95 | 6,678.15 | Net Operating Income | 4,062.43 | 3,239.81 | 822.62 |
| | | | | Adjustments to Reconcile Operating Income | | | |
| | | | | to Net Cash Provided by Operations: | | | |
| | 4,559.86 | 4,079.36 | 480.50 | Depreciation | 606.02 | 509.92 | 96.10 |
| | | | | Changes in Assets and Liabilities: | | | |
| | (1,080.54) | (250.00) | (830.54) | Receivables | 5,028.00 | - | 5,028.00 |
| | - | - | - | Accounts Payable | - | _ | - |
| \$ | 29,908.42 \$ | 23,580.31 \$ | 6,328.11 | Total Cash from Operating Activities | \$ 9,696.45 \$ | 3,749.73 \$ | 5,946.72 |
| | - | - | - | ASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Debt Payable | - | - | - |
| | (1,547.90) | (5,390.95) | 3,843.05 | CASH FROM INVESTING ACTIVITIES: Investment in Plant | - | | - |
| \$ | 28,360.52 \$ | 18,189.36 \$ | 10,171.16 | Net Changes in Cash Position | \$ 9,696.45 \$ | 3,749.73 \$ | 5,946.72 |
| Ŧ | | | | | 61,013.23 | 07 400 07 | ~~~~~~ |
| Ť | 42,349.16 | 12,690.64 | 29,658.52 | Cash at Beginning of Period | 01,013.23 | 27,130.27 | 33,882.96 |
| * | 42,349.16 70,709.68 | 12,690.64 30,880.00 | 29,658.52 39,829.68 | Cash at Beginning of Period | 70,709.68 | 30,880.00 | 33,882.96 |

Athens Utilities Board FIBER STATEMENTS OF CASH FLOWS February 28, 2018