

# Athens Utilities Board Combined Balance Sheet (000 Omitted) March 31, 2017

	March 31, 2017	Prior Year	Change
Current Assets	\$31,956	\$32,347	(\$391)
Long-Term Assets Total Assets	\$113,473 <b>\$145,429</b>	\$109,151 <b>\$141,498</b>	\$4,322 <b>\$3,931</b>
Current Liabilities	\$5,536	\$4,889	\$647
Long-Term Liabilities	\$30,368	\$30,363	\$5
Net Assets	\$109,525	\$106,245	\$3,280
Total Liabilities and Net Assets	\$145,429	\$141,498	\$3,931

### Athens Utilities Board Combined Profit and Loss Statement (000 Omitted)

March 31, 2017

	YE	AR-TO-DATE			CURRENT M	ONTH		BUDGET		
	YTD	YTD	Variance	Month	Month	Variance	Annual	YTD	Variance	
	March 31, 2017	Prior Year		March 31, 2017	Prior Year		Budget	Budget		
Sales Revenue	\$51,200	\$49,221	\$1,979	\$5,869	\$5,677	\$192	\$63,648	\$50,653	\$547	
Cost of Goods Sold	\$35,901	\$34,140	(\$1,762)	\$4,086	\$3,286	(\$800)	\$44,352	\$35,034	(\$867)	
Contribution Margin	\$15,298	\$15,081	\$217	\$1,783	\$2,391	(\$608)	\$19,296	\$15,619	(\$320)	
Operating and Maintenance Expenses	\$8,368	\$7,954	(\$414)	\$1,122	\$957	(\$165)	\$10,830	\$8,412	\$44	
Depreciation and Taxes Equivalents	\$4,128	\$4,237	\$109	\$469	\$466	(\$3)	\$5,537	\$4,386	\$258	
Total Operating Expenses	\$12,496	\$12,192	(\$304)	\$1,592	\$1,423	(\$168)	\$16,368	\$12,798	\$302	
Net Operating Income	\$2,803	\$2,890	(\$87)	\$192	\$968	(\$776)	\$2,928	\$2,821	(\$18)	
Grants, Contributions & Extraordinary	\$351	(\$12)	\$363	\$0	\$13	(\$13)	\$1,009	\$447	(\$96)	
Change in Net Assets	\$3,153	\$2,878	\$276	\$192	\$981	(\$789)	\$3,937	\$3,268	(\$114)	

# Athens Utilities Board Financial Statement Synopsis 3/31/2017 (000 Omitted)

		Pov	wer			Wat	ter	,		Ga	ıs			Waste	ewater			То	tal	
		Y-T-D	M-T-D			Y-T-D		M-T-D		Y-T-D	M-T-D	M-T-D		Y-T-D	M-T-D	M-T-D		Y-T-D	M-T-D	M-T-D
	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.						
Cash Balance	8,510	7,812			3,952	4,706		! ! !	5,110	7,356			4,910	4,562			22,482	24,436		
Working Capital	10,148	10,704			5,405	5,407			6,002	8,034			5,776	5,522			27,332	29,667		
Plant Assets	66,428	64,396			33,108	30,532			21,941	19,594			52,809	52,858			174,286	167,380		
Debt	4,844	4,979			4,737	3,792		i ! ! ! !	0	0		<u> </u>	18,538	19,200		i ! !	28,119	27,970		 
Net Assets (Net Worth)	46,940	45,096			20,740	19,714			19,608	19,712			22,138	21,723			109,425	106,245		
Cash from Operations	2,443	1,980	388	585	386	1,076	145	145	(159)	432	111	595	1,499	1,374	120	185	4,170	4,862	764	1,510
Net Pension Liability	1,423	1,470			394	413		! ! !	298	292		!	477	494		!	2,592	2,669		<u>.</u>
Principal Paid on Debt {Lease Included} (1)	0	327	0	163	62	61	7	7	0	0	0	0	95	184	11	10	157	572	18	180
New Debt-YTD	0	0	0	0	1,171	239	0	0	0	0	0	0	0	0	0	0	1,171	239	-	-
Cash Invested in Plant	2,334	1,811	288	144	2,508	573	494	47	514	3,340	33	637	583	1,091	32	91	5,938	6,816	846	919
Cash Flow	120	(230)	111	278	(715)	604	(355)	92	(673)	(2,868)	78	(41)	824	99	77	84	(444)	(2,394)	(89)	412
Sales	40,296	38,242	4,464	4,158	3,227	3,138	338	341	4,273	4,481	706	831	3,843	3,869	413	412	51,639	49,731	5,920	5,743
Cost of Goods Sold {COGS}	32,805	31,033	3,695	2,913	473	433	50	48	2,623	2,675	340	325				!	35,901	34,140	4,086	3,286
O&M Expenses-YTD {minus COGS}	5,417	5,296	695	650	2,165	2,107	264	233	1,725	1,600	222	178	3,434	3,591	444	428	12,741	12,595	1,625	1,489
Net Operating Income	2,057	1,918	72	597	526	531	18	57	(83)	217	144	332	280	224	(45)	(19)	2,780	2,890	189	968
Interest on Debt	30	10	3	(1)	69	70	8	8	0	0	0	0	135	65	15	8	234	145	26	14
Variable Rate Debt Interest Rate	0.83%	0.24%			0.97%	0.40%							0.83%	0.24%						
Grants, Contributions, Extraordinary	51	25	0	12	298	(77)	0	2	0	40	0	0	2	0	0	0	351	(12)	-	13
Net Income	2,107	1,943	72	609	824	454	18	59	(82)	257	144	332	282	224	(45)	(19)	3,131	2,878	189	981
# Customers	13,174	13,302			8,043	8,060		! ! ! !	6,238	6,266		!	5,238	5,279		!	32,693	32,907		<u>;</u>
Sales Volume	477,845	459,153	51,130	52,718	7,007	6,784	702	755	5,457	5,777	868	1,049	3,301	3,244	368	355				
Revenue per Unit Sold (2)	0.084	0.083	0.087	0.079	0.46	0.46	0.48	0.45	0.78	0.78	0.81	0.79	1.16	1.19	1.12	1.16				
Natural Gas Market Price (Dth)								! ! !			2.62	3.21				! ! ! !				<u> </u>
Natural Gas Total Unit Cost (Dth)									4.53	4.35	4.52	5.42								
Full Time Equivalent Employees	58.19	56.53	57.94	55.61	15.13	15.92	15.66	14.63	9.59	9.55	9.44	9.52	20.06	20.76	19.81	20.06	102.97	102.76	102.85	99.82

### ATHENS UTILITIES BOARD POWER DIVISION BALANCE SHEET March 31, 2017

_	urrent Period arch 31, 2017	Prior Year	Change from Prior Year	Mai Cii 31, 2017	Current Period March 31, 2017	Prior Month	Change from prior Month
				Assets:			
	8,509,979.52	7,811,681.48	698,298.04	Cash and Cash Equivalents	8,509,979.52	8,399,357.79	110,621.73
	0.00	0.00	0.00	Bond Funds Available	0.00	0.00	0.00
	2,977,043.91	2,768,146.04	208,897.87	Customer Receivables	2,977,043.91	2,911,530.77	65,513.14
	0.00	0.00	0.00	Due from (to) Other Divisions	0.00	0.00	0.00
	564,375.47	135,629.20	428,746.27	Other Receivables	564,375.47	106,465.95	457,909.52
	74,801.80	70,556.49	4,245.31	Prepaid Expenses	74,801.80	90,939.91	(16,138.11
	1,095,322.82	1,161,419.84	(66,097.02)	Unbilled Revenues	1,095,322.82	1,095,322.82	0.00
	1,465,127.89	1,389,065.02	76,062.87	Materials and Supplies Inventory	1,465,127.89	1,450,941.64	14,186.25
	14,686,651.41	13,336,498.07	1,350,153.34	Total Current Assets	 14,686,651.41	14,054,558.88	632,092.53
	0.00	0.00	0.00	Unamortized Debt Expense	0.00	0.00	0.00
	0.00	0.00	0.00	TVA Heat Pump Loans Receivable	0.00	0.00	0.00
	1,150,215.20	1,135,549.76	14,665.44	Deferred Pension Outflows	1,150,215.20	1,150,215.20	0.00
	66,427,908.90	64,395,596.53	2,032,312.37	Electric Utility Plant, at Cost	66,427,908.90	66,226,073.77	201,835.13
	(24,081,949.82)	(23,027,490.39)	(1,054,459.43)	Less: Accumulated Depreciation	(24,081,949.82)	(24,041,473.07)	(40,476.75
	42,345,959.08	41,368,106.14	977,852.94	Net Electric Utility Plant	42,345,959.08	42,184,600.70	161,358.38
	43,496,174.28	42,503,655.90	992,518.38	Total Long Term Assets	43,496,174.28	43,334,815.90	161,358.38
;	58,182,825.69 \$	55,840,153.97 \$	2,342,671.72	Total Assets	\$ 58,182,825.69 \$	57,389,374.78 \$	793,450.91
				Liabilities and Retained Earnings:			
	3,700,508.62	2,937,904.05	762,604.57	Accounts Payable	3,700,508.62	3,042,728.76	657,779.86
	392,400.00	350,900.00	41,500.00	Customer Deposits	392,400.00	388,720.00	3,680.00
	0.00	0.00	0.00	Deferred Income	0.00	0.00	0.00
	446,014.65	479,473.03	(33,458.38)	Other Current Liabilities	446,014.65	423,950.36	22,064.29
	4,538,923.27	3,768,277.08	770,646.19	Total Current Liabilities	 4,538,923.27	3,855,399.12	683,524.15
	0.00	0.00	0.00	Bonds Payable	0.00	0.00	0.00
	0.00	0.00	0.00	Long-Term Leases Payable	0.00	0.00	0.00
	4,844,060.31	4,978,910.31	(134,850.00)	Notes Payable	4,844,060.31	4,844,060.31	0.00
	1,423,233.46	1,470,079.67	(46,846.21)	Net Pension Liability	1,423,233.46	1,385,203.56	38,029.90
	436,760.23	526,564.12	(89,803.89)	Deferred Pension Inflows	436,760.23	436,760.23	0.00
	0.00	0.00	0.00	TVA Advances, Energy Right Loans	0.00	0.00	0.00
	6,704,054.00	6,975,554.10	(271,500.10)	Total Long Term Liabilities	 6,704,054.00	6,666,024.10	38,029.90
	46,939,848.42	45,096,322.79	1,843,525.63	Net Position	46,939,848.42	46,867,951.56	71,896.86
	58,182,825.69 \$	55,840,153.97 \$	2,342,671.72	Total Liabilities and Retained Earnings	\$ 58,182,825.69 \$	57,389,374.78 \$	793,450.91

# Athens Utilities Board Profit and Loss Statement - Power March 31, 2017

Year-to-Date	Year-to-Date	Variance	March 31, 2017  Description	Current	Current	Variance
March 31, 2017	Prior Year	Favorable	2000р	Month	Month	Favorable
		(Unfavorable)		March 31, 2017	Prior Year	(Unfavorable)
		,	REVENUE:	,		,
12,483,090.26	11,895,737.58	587,352.68	Residential Sales	1,248,670.05	1,511,789.97	(263,119.9
3,187,313.54	3,070,056.49	117,257.05	Small Commercial Sales	292,818.31	336,379.03	(43,560.7
23,292,227.04	22,033,692.11	1,258,534.93	Large Commercial Sales	2,784,293.88	2,174,496.20	609,797.6
312,638.77	317,309.73	(4,670.96)	Street and Athletic Lighting	33,447.55	34,194.49	(746.9
437,523.81	407,914.30	29,609.51	Outdoor Lighting	48,253.57	45,941.31	2,312.2
583,534.45	517,519.46	66,014.99	Revenue from Fees	56,225.31	54,917.15	1,308.1
40,296,327.87	38,242,229.67	2,054,098.20	Total Revenue	4,463,708.67	4,157,718.15	305,990.5
32,804,911.15	31,032,747.19	(1,772,163.96)	Power Costs	3,695,406.98	2,912,902.80	(782,504.1
7,491,416.72	7,209,482.48	281,934.24	Contribution Margin	768,301.69	1,244,815.35	(476,513.6
			OPERATING EXPENSES:			
1,468.00	179.25	(1,288.75)	Transmission Expense	59.75	59.75	0.0
689,122.05	635,358.72	(53,763.33)	Distribution Expense	95,897.74	64,369.48	(31,528.2
542,611.86	516,782.51	(25,829.35)	Customer Service and Customer Acct. Expense	75,938.34	56,692.44	(19,245.9
1,317,907.90	1,261,764.01	(56,143.89)	Administrative and General Expenses	167,097.22	246,208.59	79,111.3
<b>2,551,109.81</b>	2,414,084.49	(137,025.32)	Total operating expenses	338,993.05	367,330.26	28,337.2
2,551,109.61	2,414,004.49	(137,025.32)	Maintenance Expenses	336,993.05	307,330.20	20,337.2
99.14	0.00	(99.14)	Transmission Expense	0.00	0.00	0.0
906,188.71	863.275.43	(42,913.28)	Distribution Expense	128,337.16	64,795.31	(63,541.8
23,677.48	43,596.10	19.918.62	Administrative and General Expense	4,330.06	4,080.65	(249.4
929,965.33	906,871.53	(23,093.80)	Total Maintenance Expenses	132,667.22	68,875.96	(63,791.2
·			Other Operating Expense	·		-
1,223,306.63	1,265,394.27	42,087.64	Depreciation Expense	144,774.89	134,072.42	(10,702.4
712,130.46	709,296.89	(2,833.57)	Tax Equivalents	78,718.50	79,329.16	610.6
1,935,437.09	1,974,691.16	39,254.07	Total Other Operating Expenses	223,493.39	213,401.58	(10,091.8
38,221,423.38	36,328,394.37	(1,893,029.01)	<b>Total Operating and Maintenance Expenses</b>	4,390,560.64	3,562,510.60	(828,050.04
2,074,904.49	1,913,835.30	161,069.19	Operating Income	73,148.03	595,207.55	(522,059.5
28,096.21	41,507.71	(13,411.50)	Other Income	3,227.81	2,926.72	301.0
2,103,000.70	1,955,343.01	147,657.69	Total Income	76,375.84	598,134.27	(521,758.4
16,732.18	27,498.15	10,765.97	Miscellaneous Income Deductions	1,549.42	1,868.36	318.9
2,086,268.52	1,927,844.86	158,423.66	Net Income Before Debt Expenses	74,826.42	596,265.91	(521,439.4
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Related Expenses	0.00	0.00	0.0
29,598.81	10,227.37	(19,371.44)	Interest Expense	2,929.56	(845.61)	(3,775.1
29,598.81	10,227.37	(19,371.44)	Total debt related expenses	2,929.56	(845.61)	(3,775.1
2,056,669.71	1,917,617.49	139,052.22	Net Income before Extraordinary Exp.	71,896.86	597,111.52	(525,214.6
50,504.90	24,936.98	25,567.92	Extraordinary Income (Expense)	0.00	11,590.70	(11,590.7
2,107,174.61 \$	1,942,554.47 \$	164,620.14	CHANGE IN NET ASSETS	\$ 71,896.86 \$	608,702.22 \$	(536,805.3

# Athens Utilities Board Budget Comparison - Power March 31, 2017

		V/= 5	March 31, 2017			
Year-to-Date	Year-to-Date	Y-T-D	Description	Current Month	Monthly	Budget
March 31, 2017	Budget	Variance		March 31, 2017	Budget	Variance
			REVENUE:			
12,483,090.26	12,273,012.87	210,077.39	Residential Sales	1,248,670.05	1,507,320.65	(258,650.60
3,187,313.54	3,146,474.76	40,838.78	Small Commercial Sales	292,818.31	341,337.92	(48,519.6
23,292,227.04	21,686,200.19	1,606,026.85	Large Commercial Sales	2,784,293.88	2,188,189.10	596,104.7
312,638.77	350,812.43	(38,173.66)	Street and Athletic Lighting	33,447.55	37,454.32	(4,006.7
437,523.81	394,500.00	43,023.81	Outdoor Lighting	48,253.57	44,000.00	4,253.57
583,534.45	461,250.00	122,284.45	Revenue from Fees	56,225.31	51,250.00	4,975.3
40,296,327.87	38,312,250.24	1,984,077.63	Total Revenue	4,463,708.67	4,169,551.99	294,156.6
32,804,911.15	31,231,984.53	(1,572,926.62)	Power Costs	3,695,406.98	3,070,434.15	(624,972.83
7,491,416.72	7,080,265.71	411,151.01	Contribution Margin OPERATING EXPENSES:	768,301.69	1,099,117.84	(330,816.1
1,468.00	0.00	(1,468.00)	Transmission Expense	59.75	0.00	(59.75
689,122.05	645,999.53	(43,122.52)	Distribution Expense	95,897.74	62,127.65	(33,770.09
542,611.86	517,675.35	(24,936.51)	Customer Service and Customer Acct. Expense	75,938.34	56,918.16	(19,020.18
1,317,907.90	1,154,751.63	(163,156.27)	Administrative and General Expenses	167,097.22	148,530.06	(18,567.16
2,551,109.81	2,318,426.50	(232,683.31)	Total operating expenses Maintenance Expenses	338,993.05	267,575.87	(71,417.18
99.14	0.00	(99.14)	Transmission Expense	0.00	0.00	0.00
906,188.71	844,947.45	(61,241.26)	Distribution Expense	128,337.16	76,741.31	(51,595.85
23,677.48	49,704.25	26,026.77	Administrative and General Expense	4,330.06	4,589.18	259.12
929,965.33	894,651.71	(35,313.62)	Total Maintenance Expenses	132,667.22	81,330.49	(51,336.73
			Other Operating Expense			
1,223,306.63	1,286,705.44	63,398.81	Depreciation Expense	144,774.89	142,967.91	(1,806.98
712,130.46	743,427.86	31,297.40	Tax Equivalents	78,718.50	81,996.43	3,277.93
1,935,437.09	2,030,133.30	94,696.21	Total Other Operating Expenses	223,493.39	224,964.34	1,470.95
38,221,423.38	36,475,196.04	(1,746,227.34)	Total Operating and Maintenance Expenses	4,390,560.64	3,644,304.85	(746,255.79
2,074,904.49	1,837,054.20	237,850.29	Operating Income	73,148.03	525,247.14	(452,099.11
28,096.21	24,684.25	3,411.96	Other Income	3,227.81	1,787.02	1,440.79
2,103,000.70	1,861,738.46	241,262.24	Total Income	76,375.84	527,034.17	(450,658.33
16,732.18	21,713.29	4,981.11	Miscellaneous Income Deductions	1,549.42	2,362.82	813.40
2,086,268.52	1,840,025.17	246,243.35	Net Income Before Debt Expenses DEBT RELATED EXPENSES:	74,826.42	524,671.35	(449,844.93
0.00	0.00	0.00	Amortization of Debt Related Expenses	0.00	0.00	0.00
29,598.81	8,543.26	(21,055.55)	Interest Expense	2,929.56	796.60	(2,132.96
29,598.81	8,543.26	(21,055.55)	Total debt related expenses	2,929.56	796.60	(2,132.96
2,056,669.71	1,831,481.91	225,187.80	Net Income before Extraordinary Exp.	71,896.86	523,874.74	(451,977.88
50,504.90	15,000.00	35,504.90	Extraordinary Income (Expense)	0.00	1,666.67	(1,666.67
2,107,174.61	1,846,481.91 \$	260,692.70	CHANGE IN NET ASSETS	\$ 71,896.86 \$	525,541.41 \$	(453,644.55

### Athens Utilities Board Power Division STATEMENTS OF CASH FLOWS March 31, 2017

V	ear-to-Date	Year-to-Date	Variance	March 31, 2017	Month to Date	Month to Date	Variance
	ear-to-Date irch 31, 2017	Prior Year	vai iai ice		March 31, 2017	Prior Year	v ai iailC <del>C</del>
1410		. HOI TOU		CASH FLOWS FROM OPERATION ACTIVITIES:	mai 011 011, 2011	i iioi ioai	
	2,107,174.61	1,942,554.47	164,620.14	Net Operating Income	71,896.86	608,702.22	(536,805.3
	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,	,	Adjustments to reconcile operating income	,		(,
				to net cash provided by operations:			
	1,223,306.63	1,265,394.27	(42,087.64)	Depreciation	144,774.89	134,072.42	10,702.4
	, ,	, ,	, ,	Changes in Assets and Liabilities:	•	•	•
	(206,378.65)	930,798.26	(1,137,176.91)	Accounts Receivable	(523,422.66)	197,591.60	(721,014.2)
	0.00	0.00	0.00	Due from (to) Other Divisions	0.00	0.00	0.0
	162,847.08	159,077.20	3,769.88	Prepaid Expenses	16,138.11	21,237.95	(5,099.8
	132,571.19	(568,072.36)	700,643.55	Deferred Pension Outflows	0.00	0.00	0.0
	0.00	0.00	0.00	Accrued, Unbilled Revenue	0.00	0.00	0.0
	(52,122.11)	(103,777.44)	51,655.33	Materials and Supplies	(14,186.25)	(87,061.18)	72,874.9
	(827,334.95)	(1,907,166.87)	1,079,831.92	Accounts Payable	657,779.86	(334,337.47)	992,117.3
	(35,516.75)	(6,912.09)	(28,604.66)	Other Current Liabilities	11,518.74	7,702.78	3,815.9
	30,020.00	48,900.00	(18,880.00)	Customer Deposits	3,680.00	13,800.00	(10,120.00
	(268,662.27)	203,424.84	(472,087.11)	Net Pension Liability	38,029.90	23,520.81	14,509.0
	0.00	0.00	0.00	Deferred Pension Inflows	0.00	0.00	0.0
	177,344.53	15,638.51	161,706.02	Retirements and Salvage	(18,414.53)	8.65	(18,423.1
	0.00	0.00	0.00	Deferred Income	0.00	0.00	0.0
	2,443,249.31	1,979,858.79	463,390.52	Net Cash from Operating Activities CASH FROM NONCAPITAL FINANCING:	387,794.92	585,237.78	(197,442.8
	0.00	0.00	0.00	Changes in Long-Term Lease Payable	0.00	0.00	0.0
	10,545.55	(332,500.00)	343,045.55	Changes in Notes Payable	10,545.55	(163,300.00)	173,845.5
	0.00	0.00	0.00	Changes in Bonds Payable	0.00	0.00	0.0
	0.00	(440.21)	440.21	Changes in TVA Loan Program	0.00	0.00	0.0
	10,545.55	(332,940.21)	343,485.76	Net Cash from Noncapital Financing Activities	10,545.55	(163,300.00)	173,845.5
				CASH FLOWS FROM CAPITAL AND RELATED INVESTING ACTIVITIES			
	0.00	0.00	0.00	Adj.Retained Earnings - TVA loss Adjustment	0.00	0.00	0.0
	0.00	(65,272.79)	65,272.79	Prior Period Adjustment	0.00	0.00	0.0
	(2,333,608.71)	(1,811,150.07)	(522,458.64)	Changes in Electric Plant	(287,718.74)	(144,248.75)	(143,469.9
	(2,333,608.71)	(1,876,422.86)	(457,185.85)	Capital and Related Investing Activities	(287,718.74)	(144,248.75)	(143,469.9
	120,186.15 \$	(229,504.28) \$	349,690.43	Net Changes in Cash Position	\$ 110,621.73 \$	277,689.03 \$	(167,067.3
	8,389,793.37	8,041,185.76	348,607.61	Cash at Beginning of Period	8,399,357.79	7,533,992.45	865,365.3
	8,509,979.52	7,811,681.48	698,298.04	Cash at end of Period	8,509,979.52	7,811,681.48	698,298.0
	120,186.15 \$	(229,504.28) \$	349,690.43	Changes in Cash and Equivalents	\$ 110,621.73 \$	277,689.03 \$	(167,067.3)

Long-Term Debt

\$4,844,060.31

# Athens Utilities Board Statistics Report March 31, 2017

### Power:

	Current	Prior	%	# Accounts
Number of services:	Month	Year	Change	Change
Residential	10,890	10,985	-0.86%	-95
Small Commercial	1,933	1,977	-2.23%	-44
Large Commercial	270	258	4.65%	12
Street and Athletic Lighting	21	21	0.00%	0
Outdoor Lighting	60	61	-1.64%	-1
Total Services	13,174	13,302	-0.96%	-128

Sales Volumes:	Cı	urrent Month		Year-to-Date			
Kwh	3/31/2017	Prior Year	Change	3/31/2017	Prior Year	Change	
Residential	12,371,872	16,008,361	-22.72%	122,185,977	119,778,732	2.01%	
Small Commercial	2,374,165	2,919,014	-18.67%	26,381,984	26,094,452	1.10%	
Large Commercial	35,857,912	33,223,881	7.93%	324,427,202	308,131,572	5.29%	
Street and Athletic	254,544	288,216	-11.68%	2,373,567	2,641,784	-10.15%	
Outdoor Lighting	271,806	278,392	-2.37%	2,476,699	2,506,740	-1.20%	
Total	51,130,299	52,717,864	-3.01%	477,845,429	459,153,280	4.07%	

Employment			
	March 31, 2017	Same Month	Difference
		Prior Year	
Employee Headcount	54.00	53.00	1.00
FTÉ	57.94	55.61	2.33
Y-T-D FTE	58.19	56.53	1.66

Heating/Cooling Degree Days (Calendar Month):			
	March 31, 2017	Prior Year	Difference
Heating Degree Days	452	351	101
Cooling Degree Days	2	10	-8
	_		· ·

Heating/Cooling Degree Days (Billing Period):			
	March 31, 2017	Prior Year	Difference
Heating Degree Days	476	455	22
Cooling Degree Days	0	10	-10

# Athens Utilities Board Power Division Capital Budget Month Ending as of March 31, 2017

	Month Ending as of March 31, 201	17			
	Budget	Actual	Variance to date Favorable	Estimated % Project	% of Budget Expended
Planned Capital Improvements:			(Unfavorable)	Completion	
Replace Truck 7 (CNG)	50,000	36,916	13,084	100.00%	73.83%
Replace Truck 36	280,000		280,000		
Truck 11 (AGM)	40,000		40,000		
SCADA	130,000		130,000	10.00%	
Bohanan Addition change out/upgrade	150,000	136,619	13,381	95.00%	91.08%
MPower (Place Holder)	20,000		20,000		
LED Purchases	300,000	209,505	90,495	70.00%	69.84%
Purchase Etowah Switching Station (BOND/DEBT)	1,100,000		1,100,000		
Etowah Switch Station Fiber	90,000		90,000		
Etowah Switching Station Renovation (BOND/DEBT)	500,000		500,000		
Wireless Network	50,000	853	49,147	10.00%	1.71%
411 North Fiber	90,000		90,000		
Capacitor System (Continue)	150,000		150,000		
Server, Switch, Data Processing Upgrades	26,650	19,349	7,301	80.00%	72.60%
Communications Tower	20,500	35,490	(14,990)	50.00%	173.12%
Backup Radio System	30,000	29,739	261	50.00%	99.13%
Other System Improvements	337,653	230,547	107,106		68.28% Continuous
Poles	303,887	114,359	189,529		37.63% Continuous
Primary Wire and Underground	500,000	285,469	214,531		57.09% Continuous
Transformers	450,204	284,870	165,333		63.28% Continuous
Services	281,377	178,391	102,986		63.40% Continuous
Total Planned Capital Improvements:	4,900,271	1,562,108	3,338,163		
Other Assets:			(== ===)		
Central Athens Sub Replace AIM Switch 600		70,060	(70,060)		
Replace Truck 3 (CNG) (2015 Budget)	55,000.00	44,156	10,844		
RTC Fiber		68,038	(68,038)		
300 Kva pad mount transformer - Athens Regional Park		15,724	(15,724)		
Replace Truck 27 (2016 Budget)	150,000.00	107,732	42,268		
TDPT Project - Denso Dr		10,377	(10,377)		
Tornado Damage/Repair Work		381,286	(381,286)		
Other		57,352	(57,352)		
Total Other Assets:	205,000	754,724	(549,724)		
Totals:	\$ 5,105,271 \$	2,316,832 \$	2,788,439		

Percentage of Budget Spent Year-to-date

45.38%

9

### ATHENS UTILITIES BOARD WATER DIVISION BALANCE SHEET March 31, 2017

 rrent Period rch 31, 2017	Prior Year	Change from Prior Year	March 31, 2017	_	urrent Period arch 31, 2017	Prior Month	Change from prior Month
			Assets:				
3,952,030.35	4,706,426.13	(754,395.78)	Cash and Cash Equivalents		3,952,030.35	4,307,345.84	(355,315.49)
260,243.21	246,568.36	13,674.85	Customer Receivables		260,243.21	281,644.59	(21,401.38)
0.00	0.00	0.00	Due to/from Other Divisions		0.00	0.00	0.00
862,825.26	16,348.71	846,476.55	Other Receivables		862,825.26	857,432.01	5,393.25
135,186.32	137,879.90	(2,693.58)	Prepaid Expenses		135,186.32	144,337.77	(9,151.45)
201,439.46	213,563.80	(12,124.34)	Materials and Supplies Inventory		201,439.46	202,857.08	(1,417.62)
5,411,724.60	5,320,786.90	90,937.70	Total Current Assets	<u> </u>	5,411,724.60	5,793,617.29	(381,892.69)
0.00	0.00	0.00	Reserve and Other		0.00	0.00	0.00
0.00	0.00	0.00	Total Restricted Assets		0.00	0.00	0.00
0.00	0.00	0.00	Debt Issue Costs, Net of Amortization		0.00	0.00	0.00
319,681.30	374,693.89	(55,012.59)	Deferred Pension Outflows		319,681.30	319,681.30	0.00
33,107,808.40	30,532,010.14	2,575,798.26	Water Utility Plant, at cost		33,107,808.40	32,614,245.40	493,563.00
(13,036,285.73)	(12,433,070.22)	(603,215.51)	Less: Accumulated Depreciation		(13,036,285.73)	(12,979,081.54)	(57,204.19)
20,071,522.67	18,098,939.92	1,972,582.75	Net Water Utility Plant		20,071,522.67	19,635,163.86	436,358.81
20,391,203.97	18,473,633.81	1,917,570.16	Total Long Term Assets		20,391,203.97	19,954,845.16	436,358.81
\$ 25,802,928.57 \$	23,794,420.71 \$	2,008,507.86	Total Assets	\$	25,802,928.57 \$	25,748,462.45 \$	54,466.12
			Liabilities and Retained Earnings:				
165,937.85	120,688.12	45,249.73	Accounts Payable		165,937.85	135,847.73	30,090.12
47,390.00	42,630.00	4,760.00	Customer Deposits		47,390.00	47,145.00	245.00
112,653.19	125,460.53	(12,807.34)	Other Current Liabilities		112,653.19	110,262.46	2,390.73
325,981.04	288,778.65	37,202.39	Total Current Liabilities	_	325,981.04	293,255.19	32,725.85
394,087.14	412,778.26	(18,691.12)	Net Pension Liability		394,087.14	383,093.20	10,993.94
120,006.40	148,263.33	(28,256.93)	Deferred Pension Inflows		120,006.40	120,006.40	0.00
0.00	0.00	0.00	Bonds Payable		0.00	0.00	0.00
4,223,048.70	3,230,504.33	992,544.37	Note Payable		4,223,048.70	4,229,932.89	(6,884.19)
4,737,142.24	3,791,545.92	945,596.32	Total Long Term Liabilities		4,737,142.24	4,733,032.49	4,109.75
20,739,805.29	19,714,096.14	1,025,709.15	Net Position		20,739,805.29	20,722,174.77	17,630.52
\$ 25,802,928.57 \$	23,794,420.71 \$	2,008,507.86	Total Liabilities and Retained Earnings	\$	25,802,928.57 \$	25,748,462.45 \$	54,466.12

# Athens Utilities Board Profit and Loss Statement - Water March 31, 2017

Year-to-Date March 31, 2017	Year-to-Date Prior Year	Variance Favorable (Unfavorable)	March 31, 2017  Description	Current Month March 31, 2017	Current Month Prior Year	Variance Favorable (Unfavorable)
			REVENUE:			
1,362,943.55	1,305,441.42	57,502.13	Residential	150,692.67	136,327.26	14,365.41
1,450,617.35	1,408,918.66	41,698.69	Small Commercial	139,849.06	159,324.38	(19,475.32)
320,642.74	330,995.22	(10,352.48)	Large Commercial	35,273.79	35,985.20	(711.41)
93,111.33	93,069.76	\ 41.57 <sup>°</sup>	Other	12,097.33	9,800.95	2,296.38
3,227,314.97	3,138,425.06	88,889.91	Total Revenue	337,912.85	341,437.79	(3,524.94)
473,327.28	432,560.24	(40,767.04)	Purchased Supply	50,059.41	48,061.27	(1,998.14)
2,753,987.69	2,705,864.82	48,122.87	Contribution Margin	287,853.44	293,376.52	(5,523.08)
			OPERATING EXPENSES:			
250,594.50	267,433.31	16,838.81	Source and Pump Expense	25,472.79	26,716.51	1,243.72
155,698.65	121,781.28	(33,917.37)	Distribution Expense	31,502.27	11,672.54	(19,829.73
310,439.09	296,985.50	(13,453.59)	Customer Service and Customer Acct. Expense	42,066.95	28,477.71	(13,589.24
592,935.61	562,141.47	(30,794.14)	Administrative and General Expense	73,231.83	67,452.59	(5,779.24
1,309,667.85	1,248,341.56	(61,326.29)	Total operating expenses	172,273.84	134,319.35	(37,954.49
			Maintenance Expenses			
61,644.03	50,357.98	(11,286.05)	Source and Pump Expense	7,875.76	4,767.10	(3,108.66
251,120.66	252,715.14	1,594.48	Distribution Expense	29,785.03	34,406.93	4,621.90
3,456.82	4,918.29	1,461.47	Administrative and General Expense	372.99	466.83	93.84
316,221.51	307,991.41	(8,230.10)	Total Maintenance Expense	38,033.78	39,640.86	1,607.08
			Other Operating Expenses			
538,925.60	551,132.79	12,207.19	Depreciation Expense	53,559.40	58,620.81	5,061.41
538,925.60	551,132.79	12,207.19	Total Other Operating Expenses	53,559.40	58,620.81	5,061.41
2,638,142.24	2,540,026.00	(98,116.24)	<b>Total Operating and Maintenance Expense</b>	313,926.43	280,642.29	(33,284.14)
589,172.73	598,399.06	(9,226.33)	Operating Income	23,986.42	60,795.50	(36,809.08)
13,974.52	10,496.71	3,477.81	Other Income	1,390.72	1,317.49	73.23
603,147.25	608,895.77	(5,748.52)	Total Income	25,377.14	62,112.99	(36,735.85
7,387.50	7,534.10	146.60	Other Expense	81.25	(2,882.50)	(2,963.75
595,759.75	601,361.67	(5,601.92)	Net Income Before Debt Expense	25,295.89	64,995.49	(39,699.60
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0.00
69,479.89	70,015.67	535.78	Interest on Long Term Debt	7,665.37	7,690.51	25.14
69,479.89	70,015.67	535.78	Total debt related expenses	7,665.37	7,690.51	25.14
E00.070.00	F04 040 C2	/F 000 4 ()	N	47.000 70	F7.004.00	(00.074.40
526,279.86	531,346.00	(5,066.14)	Net Income Before Extraordinary Income	17,630.52	57,304.98	(39,674.46
297,943.88	(77,191.32)	375,135.20	Grants, Contributions, Extraordinary	0.00	1,500.00	(1,500.00)
824,223.74	454,154.68 \$	370,069.06	CHANGE IN NET ASSETS	\$ 17,630.52 <b>\$</b>	<u>58,804.98</u> \$	(41,174.46)

#### Athens Utilities Board Budget Comparison - Water March 31, 2017

Year-to-Date	Year-to-Date	Y-T-D	March 31, 2017	Current Month	Manthly	Dudget
March 31, 2017	γear-το-Date Budget	۲-۱-D Variance	Description	March 31, 2017	Monthly Budget	Budget Variance
Maich 31, 2017	Buugei	variance		Walcii 31, 2017	Budget	variance
			REVENUE:			
1,362,943.55	1.328.558.98	34.384.57	Residential	150.692.67	117,337.46	33.355.21
1,450,617.35	1,473,351.06	(22,733.71)	Small Commercial	139.849.06	168.574.30	(28,725.24
320,642.74	326,705.05	(6,062.31)	Large Commercial	35,273.79	38,798.27	(3,524.48
93,111.33	84,590.41	8,520.92	Other	12,097.33	8,890.70	3,206.63
3,227,314.97	3,213,205.50	14,109.47	Total Revenue	337,912.85	333,600.73	4,312.12
473,327.28	434,177.47	(39,149.81)	Purchased Supply	50,059.41	48,104.47	(1,954.94
2,753,987.69	2,779,028.03	(25,040.34)	Contribution Margin	287,853.44	285,496.27	2,357.17
			OPERATING EXPENSES:			
250,594.50	272,997.32	22,402.82	Source and Pump Expense	25,472.79	27,159.56	1,686.77
155,698.65	127,297.46	(28,401.19)	Distribution Expense	31,502.27	15,437.44	(16,064.83
310,439.09	291,969.72	(18,469.37)	Customer Service and Customer Acct. Expense	42,066.95	30,031.88	(12,035.07
592,935.61	572,117.14	(20,818.47)	Administrative and General Expense	73,231.83	66,431.66	(6,800.17
1,309,667.85	1,264,381.63	(45,286.22)	Total operating expenses	172,273.84	139,060.54	(33,213.30
			Maintenance Expenses			
61,644.03	63,118.52	1,474.49	Source and Pump Expense	7,875.76	5,963.60	(1,912.16
251,120.66	263,308.67	12,188.01	Distribution Expense	29,785.03	26,776.92	(3,008.11
3,456.82	6,131.72	2,674.90	Administrative and General Expense	372.99	1,005.34	632.35
316,221.51	332,558.91	16,337.40	Total Maintenance Expense	38,033.78	33,745.86	(4,287.92
			Other Operating Expenses			
538,925.60	573,798.37	34,872.77	Depreciation Expense	53,559.40	64,994.78	11,435.38
538,925.60	573,798.37	34,872.77	<b>Total Other Operating Expenses</b>	53,559.40	64,994.78	11,435.38
2,638,142.24	2,604,916.39	(33,225.85)	Total Operating and Maintenance Expenses	313,926.43	285,905.65	(28,020.78
589,172.73	608,289.11	(19,116.38)	Operating Income	23,986.42	47,695.08	(23,708.66
13,974.52	11,901.86	2,072.66	Other Income	1,390.72	(1,283.60)	2,674.32
603,147.25	620,190.97	(17,043.72)	Total Income	25,377.14	46,411.48	(21,034.34
7,387.50	7,487.90	100.40	Other Expense	, 81.25	928.20	846.95
595,759.75	612,703.07	(16,943.32)	Net Income Before Debt Expense	25,295.89	45,483.27	(20,187.38
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0.00
69,479.89	69,415.06	(64.83)	Interest on Long Term Debt	7,665.37	8,262.23	596.86
69,479.89	69,415.06	(64.83)	Total debt related expenses	7,665.37	8,262.23	596.86
F26 270 06	E42 200 04	(47,000,45)	Net Income Before Extraordinary Income	47 COO EO	27 224 05	/40 500 50
<b>526,279.86</b>	<b>543,288.01</b>	(17,008.15)	•	17,630.52	<b>37,221.05</b> 42,750.00	(19,590.53
297,943.88	384,750.00	(86,806.12)	Grants, Contributions, Extraordinary	0.00		(42,750.00
824,223.74	928,038.01 \$	(103,814.27)	CHANGE IN NET ASSETS	\$ 17,630.52 \$	79,971.05 \$	(62,340.53

## Athens Utilities Board Water Division STATEMENTS OF CASH FLOWS March 31, 2017

ı	Year-to-Date Warch 31, 2017	Year-to-Date Prior Year	Variance		Month to Date March 31, 2017	Month to Date Prior Year	Variance
	,			CASH FLOWS FROM OPERATING ACTIVITIES:	·		
	526,279.86	531,346.00	(5,066.14)	Net Operating Income	17,630.52	57,304.98	(39,674.46)
				Adjustments to Reconcile Operating Income			
				to Net Cash Provided by Operations			
	538,925.60	551,132.79	(12,207.19)	Depreciation	53,559.40	58,620.81	(5,061.41)
				Changes in Assets and Liabilities:			
	61,909.35	30,781.38	31,127.97	Receivables	21,401.38	6,967.30	14,434.08
	0.00	0.00	0.00	Due from Other Divisions	0.00	0.00	0.00
	(846,804.87)	80,837.18	(927,642.05)	Other Receivables	(5,393.25)	(538.51)	(4,854.74)
	66,592.70	69,346.83	(2,754.13)	Prepaid Expenses	9,151.45	9,838.98	(687.53)
	36,425.91	(159,728.86)	196,154.77	Deferred Pension Outflows	0.00	0.00	0.00
	4,715.07	7,529.04	(2,813.97)	Materials and Supplies Inventory	1,417.62	(6,075.84)	7,493.46
	0.00	0.00	0.00	Other Assets	0.00	0.00	0.00
	32,521.96	(103,822.10)	136,344.06	Current Liabilities	32,480.85	5,908.72	26,572.13
	(70,786.48)	56,129.43	(126,915.91)	Net Pension Liability	10,993.94	6,384.21	4,609.73
	0.00	0.00	0.00	Deferred Pension Inflows	0.00	0.00	0.00
	32,531.14	6,676.32	25,854.82	Retirements and Salvage	3,644.79	5,309.85	(1,665.06)
	3,670.00	5,580.00	(1,910.00)	Customer Deposits	245.00	835.00	(590.00)
<u> </u>	385,980.24	1,075,808.01	(689,827.77)	Net Cash from Operating Activities CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:	145,131.70	144,555.50	576.20
	0.00	0.00	0.00	Bonds Payable	0.00	0.00	0.00
	1,108,590.46	178,087.86	930,502.60	Notes Payable	(6,884.19)	(6,820.96)	(63.23)
	1,108,590.46	178,087.86	930,502.60	Net Cash from Financing Activities	(6,884.19)	(6,820.96)	(63.23)
				CASH FLOW FROM CAPITAL AND INVESTING ACTIVITIES:			
	0.00	0.00	0.00	Adjust Net Pension Obligation	0.00	0.00	0.00
	0.00	0.00	0.00	Prior Period Adjustment	0.00	0.00	0.00
	297,943.88	(77,191.32)	375,135.20	Grants, Contributions & Other Extraordinary	0.00	1,500.00	(1,500.00)
	(2,507,541.69)	(573,067.14)	(1,934,474.55)	Water Utility Plant	(493,563.00)	(47,296.84)	(446,266.16)
	(2,209,597.81)	(650,258.46)	(1,559,339.35)	Net from Capital and Investing Activities	(493,563.00)	(45,796.84)	(447,766.16)
\$	(715,027.11) \$	603,637.41 \$	(1,318,664.52)	Net Changes in Cash Position	\$ (355,315.49) \$	91,937.70 \$	(447,253.19)
<u> </u>							
	4,667,057.46	4,102,788.72	564,268.74	Cash at Beginning of Period	4,307,345.84	4,614,488.43	(307,142.59)
	3,952,030.35	4,706,426.13	(754,395.78)	Cash at End of Period	3,952,030.35	4,706,426.13	(754,395.78)
\$	(715,027.11) \$	603,637.41 \$	(1,318,664.52)	Changes in Cash and Equivalents	\$ (355,315.49) \$	91,937.70 \$	(447,253.19)

Long-Term Debt

4,223,048.70

# Athens Utilities Board Statistics Report March 31, 2017

### Water:

Current	Prior	%	# Accounts
Month	Year	Change	Change
6,809	6,823	-0.21%	(14)
1,199	1,202	-0.25%	(3)
35	35	0.00%	0
8 043	8 060	-0.21%	(17)
	<b>Month</b> 6,809 1,199	Month         Year           6,809         6,823           1,199         1,202           35         35	Month         Year         Change           6,809         6,823         -0.21%           1,199         1,202         -0.25%           35         35         0.00%

Sales Volumes:	Current Month Year-to-Date					
Gallonsx100	March 31, 2017	Prior Year	Change	3/31/2017	Prior Year	Change
Residential	265,475	235,951	12.51%	2,460,790	2,331,463	5.55%
Small Commercial	346,797	427,341	-18.85%	3,726,335	3,603,013	3.42%
Large Commercial	89,954	91,982	-2.20%	819,813	849,541	-3.50%
	702,226	755,274	-7.02%	7,006,938	6,784,017	3.29%

Employment			
	March 31, 2017	Prior Year	Difference
Employee Headcount	15.00	14.00	1.00
FTE	15.66	14.63	1.03
Y-T-D FTE	15.13	15.92	-0.79

# Athens Utilities Board Water Division Capital Budget Month Ending as of March 31, 2017

Variance to date

66.85%

**Estimated** 

	Budget	Actual	Favorable (Unfavorable)	% Project Completion	Percent Budget Expended
Planned Capital Improvements:	- aagot	Tiotaai	(Ginavorabio)	oompionon	2/01/404
Boom Lift	40,000	37,958	2,042	100.00%	94.90%
Replace Truck 17 (2013 F150)	45,000		45,000		
Water Project #3 (CR 186, 185)	230,000		230,000		
Repair Flocculator Drive	65,000		65,000		
SRF Water Plant Renovation	2,432,500	2,064,599	367,901	85.00%	84.88%
Communications Tower	12,000	13,365	(1,365)	50.00%	111.38%
Fence Spring Property	50,000	44,430	5,570	100.00%	88.86%
Replace pumps and roof at Niota Booster Station	60,000		60,000		
Server, Switch, Data Processing Upgrades	15,600	12,093	3,507	80.00%	77.52%
Tap Machine	25,000		25,000		
Highway 30 Project	145,000	486	144,514	0.00%	0.34%
Water Plant Building Maint and Lab Equipment	50,000	20,176	29,824	40.00%	40.35%
Meter Change Out (Large, Small and Testing)	35,000	15,300	19,700		43.72% Continuous
Reservoir and Pump Maintenance	10,000	6,057	3,943		60.57% Continuous
Water Line Extensions	300,000	102,898	197,102		34.30% Continuous
Distribution Rehabilitation	100,000	73,203	26,797		73.20% Continuous
Field and Safety Equipment	25,000	7,213	17,787		28.85% Continuous
Water Services	80,000	77,661	2,339		97.08% Continuous
Technology (SCADA, Computers)	30,000	373	29,627		1.24% Continuous
Total Planned Capital Improvements:	\$ 3,750,100 \$	2,475,814 \$	1,274,286		
Other Assets:					
Replace Truck 56 (FY 2016)	40,000.00	34,750	5,250		
Communications Tower (2016 Budget)	13,903.00	15,954	(2,051)		
Other		7,083	(7,083)		
Total Other Assets:	 40,000.00 \$	57,787 \$	(3,884)		
Totals:	\$ 3,790,100 \$	2,533,601 \$	1,270,402		

Percentage of Budget Spent Year-to-date

# ATHENS UTILITIES BOARD GAS DIVISION BALANCE SHEET March 31, 2017

turrent Period larch 31, 2017	Prior Year	Change from Prior Year			Current Period March 31, 2017	Prior Month	Change from prior Month
			Assets:				
5,109,548.26	7,356,435.76	(2,246,887.50)	Cash and Cash Equivalents		5,109,548.26	5,031,363.94	78,184.32
628,362.29	735,515.01	(107,152.72)	Receivables		628,362.29	657,390.45	(29,028.16)
388,747.36	193,404.20	195,343.16	Prepaid Expenses		388,747.36	454,897.09	(66,149.73)
0.00	0.00	0.00	Gas Unit Loans		0.00	0.00	0.00
118,158.46	103,973.33	14,185.13	Materials and Supplies Inventory		118,158.46	112,195.02	5,963.44
6,244,816.37	8,389,328.30	(2,144,511.93)	Total Current Assets		6,244,816.37	6,255,846.50	(11,030.13)
21,940,733.55	19,594,487.03	2,346,246.52	Gas Utility Plant, at Cost		21,940,733.55	21,907,588.50	33,145.05
(7,946,548.13)	(7,520,094.74)	(426,453.39)	Less: Accumulated Depreciation		(7,946,548.13)	(7,891,425.05)	(55,123.08)
13,994,185.42	12,074,392.29	1,919,793.13	Net Gas Utility Plant		13,994,185.42	14,016,163.45	(21,978.03)
235,366.32	258,044.83	(22,678.51)	Deferred Pension Outflows		235,366.32	235,366.32	0.00
\$ 20,474,368.11 \$	20,721,765.42 \$	(247,397.31)	Total Assets	\$	20,474,368.11 \$	20,507,376.27 \$	(33,008.16)
			Liabilities and Retained Earnings:				
0.00	0.00	0.00	Short Term Notes Payable		0.00	0.00	0.00
319,165.68	426,352.90	(107,187.22)	Accounts Payable		319,165.68	493,898.32	(174,732.64)
102,180.00	111,650.00	(9,470.00)	Customer Deposits		102,180.00	103,840.00	(1,660.00)
56,521.35	75,358.76	(18,837.41)	Accrued Liabilities		56,521.35	65,830.86	(9,309.51)
 477,867.03	613,361.66	(135,494.63)	Total Current Liabilities		477,867.03	663,569.18	(185,702.15)
297,832.83	292,058.92	5,773.91	Net Pension Liability		297,832.83	289,595.29	8,237.54
90,709.04	103,937.18	(13,228.14)	Deferred Pension Inflows		90,709.04	90,709.04	0.00
19,607,959.21	19,712,407.66	(104,448.45)	Net Position		19,607,959.21	19,463,502.76	144,456.45
\$ 20,474,368.11 \$	20,721,765.42 \$	(247,397.31)	Total Liabilities and Retained Earnings	\$_	20,474,368.11 \$	20,507,376.27 \$	(33,008.16)

# Athens Utilities Board Profit and Loss Statement - Gas March 31, 2017

 ear-to-Date rch 31, 2017	Year-to-Date Prior Year	Variance Favorable (Unfavorable)		Current Month March 31, 2017	Current Month Prior Year	Variance Favorable (Unfavorable)
		•	REVENUE:	•		
1,677,214.31	1,799,756.98	(122,542.67)	Residential	338,353.54	412,786.14	(74,432.60)
1,156,715.80	1,166,123.03	(9,407.23)	Small Commercial	184,941.37	227,223.73	(42,282.36)
581,328.89	615,760.56	(34,431.67)	Large Commercial	77,835.26	81,893.19	(4,057.93)
794,006.63	820,615.19	(26,608.56)	Interruptible	97,731.27	98,560.42	(829.15)
14,079.02	28,798.24	(14,719.22)	CNG	1,258.18	2,487.69	(1,229.51)
49,649.11	49,978.96	(329.85)	Fees and Other Gas Revenues	5,564.76	8,042.91	(2,478.15)
4,272,993.76	4,481,032.96	(208,039.20)	Total Revenue	705,684.38	830,994.08	(125,309.70)
2,623,186.19	2,674,614.16	51,427.97	Purchased supply	340,347.21	325,163.49	(15,183.72)
1,649,807.57	1,806,418.80	(156,611.23)	Contribution Margin	365,337.17	505,830.59	(140,493.42)
			OPERATING EXPENSES:			
247,953.30	266,235.77	18,282.47	Distribution Expense	35,997.83	33,052.36	(2,945.47)
230,106.57	218,278.08	(11,828.49)	Customer Service and Customer Acct. Exp.	32,258.85	21,574.60	(10,684.25)
471,886.84	451,906.15	(19,980.69)	Administrative and General Expense	60,755.36	47,190.05	(13,565.31)
949,946.71	936,420.00	(13,526.71)	Total operating expenses	129,012.04	101,817.01	(27,195.03)
			Maintenance Expense			
210,657.91	147,550.41	(63,107.50)	Distribution Expense	21,060.94	15,157.02	(5,903.92)
5,059.31	8,988.36	3,929.05	Administrative and General Expense	404.36	938.33	533.97
215,717.22	156,538.77	(59,178.45)	Total Maintenance Expense	21,465.30	16,095.35	(5,369.95)
			Other Operating Expenses			
365,544.32	344,572.65	(20,971.67)	Depreciation	47,881.14	39,792.69	(8,088.45)
194,242.71	162,672.75	(31,569.96)	Tax Equivalents	23,648.15	20,549.71	(3,098.44)
559,787.03	507,245.40	(52,541.63)	Total Other Operating Expenses	71,529.29	60,342.40	(11,186.89)
4,348,637.15	4,274,818.33	(73,818.82)	Operating and Maintenance Expenses	562,353.84	503,418.25	(58,935.59)
(75,643.39)	206,214.63	(281,858.02)	Operating Income	143,330.54	327,575.83	(184,245.29)
17,659.96	20,880.93	(3,220.97)	Other Income	1,701.15	1,998.14	(296.99)
(57,983.43)	227,095.56	(285,078.99)	Total Income	145,031.69	329,573.97	(184,542.28)
24,615.04	10,049.53	(14,565.51)	Miscellaneous Income Deductions	575.24	(2,900.89)	(3,476.13)
(82,598.47)	217,046.03	(299,644.50)	Net Income Before Extraordinary	144,456.45	332,474.86	(188,018.41)
114.36	39,900.00	(39,785.64)	Grants, Contributions, Extraordinary	0.00	0.00	0.00
\$ (82,484.11) \$	256,946.03 \$	(339,430.14)	Change in Net Assets	<b>\$</b> 144,456.45 <b>\$</b>	332,474.86 \$	(188,018.41)

# Athens Utilities Board Budget Comparison - Gas March 31, 2017

	Year-to-Date	Year-to-Date	Y-T-D	Description	Current Month	Monthly	Budget
IV	larch 31, 2017	Budget	Variance	REVENUE:	March 31, 2017	Budget	Variance
	1,677,214.31	2,237,896.92	(560,682.61)	REVENUE.  Residential	338,353.54	498,135.41	(159,781.87)
	1,156,715.80	1,401,980.27	(245,264.47)	Small Commercial	184,941.37	270,804.37	(85,863.00)
	581,328.89	658,149.36	(76,820.47)	Large Commercial	77,835.26	95,079.19	(17,243.93)
	794,006.63	920,917.91	(126,911.28)	Interruptible	97,731.27	115,832.88	(18,101.61)
	14,079.02	27,750.00	(13,670.98)	CNG	1,258.18	3,083.33	(1,825.15)
	49,649.11	55.001.53	(5,352.42)	Fees and Other Gas Revenues	5,564.76	7,314.31	(1,749.55)
	4,272,993.76	5,301,695.99	(1,028,702.23)	Total Revenue	705,684.38	990,249.49	(284,565.11)
	4,272,333.70	3,301,093.99	(1,020,702.23)	Total Nevellue	703,004.30	330,243.43	(204,303.11)
	2,623,186.19	3,368,003.93	744,817.74	Purchased supply	340,347.21	420,542.52	80,195.31
	1,649,807.57	1,933,692.06	(283,884.49)	Contribution Margin	365,337.17	569,706.98	(204,369.81)
				OPERATING EXPENSES:			
	247,953.30	270,247.99	22,294.69	Distribution Expense	35,997.83	26,406.66	(9,591.17)
	230,106.57	218,933.69	(11,172.88)	Cust. Service and Cust. Acct. Expense	32,258.85	22,535.64	(9,723.21)
	471,886.84	507,343.74	35,456.90	Administrative and General Expense	60,755.36	56,227.34	(4,528.02)
	949,946.71	996,525.42	46,578.71	Total operating expenses	129,012.04	105,169.65	(23,842.39)
				Maintenance Expense			
	210,657.91	158,802.93	(51,854.98)	Distribution Expense	21,060.94	14,776.82	(6,284.12)
	5,059.31	9,200.10	4,140.79	Administrative and General Expense	404.36	1,425.80	1,021.44
	215,717.22	168,003.03	(47,714.19)	Total Maintenance Expense	21,465.30	16,202.62	(5,262.68)
				Other Operating Expenses			
	365,544.32	350,427.49	(15,116.83)	Depreciation	47,881.14	39,232.87	(8,648.27)
	194,242.71	160,758.75	(33,483.96)	Tax Equivalents	23,648.15	18,420.47	(5,227.68)
	559,787.03	511,186.24	(48,600.79)	Total Other Operating Expenses	71,529.29	57,653.34	(13,875.95)
	4,348,637.15	5,043,718.63	695,081.48	Operating and Maintenance Expenses	562,353.84	599,568.12	37,214.28
	(75,643.39)	257,977.36	(333,620.75)	Operating Income	143,330.54	390,681.37	(247,350.83)
	17,659.96	20,036.71	(2,376.75)	Other Income	1,701.15	416.34	1,284.81
	(57,983.43)	278,014.07	(335,997.50)	Total Income	145,031.69	391,097.71	(246,066.02)
	24,615.04	4,966.12	(19,648.92)	Miscellaneous Income Deductions	575.24	(134.76)	(710.00)
	(82,598.47)	273,047.95	(355,646.42)	Net Before Extraordinary	144,456.45	391,232.47	(246,776.02)
	114.36	3,375.00	(3,260.64)	Grants, Contributions, Extraordinary	0.00	375.00	(375.00)
\$	(82,484.11) \$	276,422.95 \$	(358,907.06)	Change in Net Assets	\$ 144,456.45 \$	391,607.47 \$	(247,151.02)

### Athens Utilities Board Gas Division STATEMENTS OF CASH FLOWS March 31, 2017

ear-to-Date arch 31, 2017	Year-to-Date Prior Year	Variance		Month to Date March 31, 2017	Month to Date Prior Year	Variance
 , -			CASH FLOWS FROM OPERATING ACTIVITIES:	,		
(82,598.47)	217,046.03	(299,644.50)	Net Operating Income	144,456.45	332,474.86	(188,018.41)
			Adjustments to Reconcile Operating Income			
			to Net Cash Provided by Operations:			
365,544.32	344,572.65	20,971.67	Depreciation	47,881.14	39,792.69	8,088.45
			Changes in Assets and Liabilities:			
(414,155.03)	(431,610.51)	17,455.48	Receivables	29,028.16	210,575.78	(181,547.62)
(43,545.33)	190,978.21	(234,523.54)	Prepaid Expenses	66,149.73	53,958.88	12,190.85
27,533.20	(114,463.34)	141,996.54	Deferred Pension Outflows	0.00	0.00	0.00
(11,551.11)	(2,105.38)	(9,445.73)	Materials and Supplies Inventories	(5,963.44)	2,582.49	(8,545.93)
(1,057.17)	129,107.05	(130,164.22)	Accounts Payable and Accrued Liabilities	(184,042.15)	(54,371.35)	(129,670.80)
(810.00)	7,050.00	(7,860.00)	Customer Deposits	(1,660.00)	(1,155.00)	(505.00)
(53,550.42)	42,037.05	(95,587.47)	Net Pension Liabilities	8,237.54	4,955.43	3,282.11
0.00	0.00	0.00	Deferred Pension Inflows	0.00	0.00	0.00
55,255.22	49,551.37	5,703.85	Retirements and Salvage	7,241.94	6,479.51	762.43
0.00	0.00	0.00	Gas Unit Loans	0.00	0.00	0.00
 (158,934.79)	432,163.13	(591,097.92)	Net Cash from Operating Activities	111,329.37	595,293.29	(483,963.92)
			CASH FROM CAPITAL AND INVESTING ACTIVITIES:			
0.00	0.00	0.00	Adjust Net Pension Obligation	0.00	0.00	0.00
0.00	0.00	0.00	Prior Period Adjustment	0.00	0.00	0.00
114.36	39,900.00	(39,785.64)	Grants, Contributions & Other Extraordinary Income (Expense)	0.00	0.00	0.00
(514,166.13)	(3.339.941.40)	2,825,775.27	Changes in Gas Utility Plant	(33,145.05)	(636.572.78)	603,427.73
 (514,051.77)	(3,300,041.40)	2,785,989.63	Net Cash from Capital and Related Investing Activities	(33,145.05)	(636,572.78)	603,427.73
			Cash from Financing Activities			
0.00	0.00	0.00	Short Term Notes Payable	0.00	0.00	0.00
\$ (672,986.56) \$	(2,867,878.27) \$	2,194,891.71	Net Changes in Cash Position	\$ 78,184.32 \$	(41,279.49) \$	119,463.81
5,782,534.82	10,224,314.03	(4,441,779.21)	Cash at Beginning of Period	5,031,363.94	7,397,715.25	(2,366,351.31)
 5,109,548.26	7,356,435.76	(2,246,887.50)	Cash at End of Period	5,109,548.26	7,356,435.76	(2,246,887.50)
\$ (672,986.56) \$	(2,867,878.27) \$	2,194,891.71	Changes in Cash and Equivalents	\$ 78,184.32 \$	(41,279.49) \$	119,463.81

Long-Term Debt

\$0.00

# Athens Utilities Board Statistics Report March 31, 2017

# Gas:

	Current	Prior	%	# Accounts
Number of services:	Month	Year	Change	Change
Residential	5,333	5,347	-0.26%	-14
Small Commercial	889	903	-1.55%	-14
Large Commercial	9	9	0.00%	0
Interruptible	6	6	0.00%	0
CNG	1	1	0.00%	0
Total Services	6,238	6,266	-0.45%	-28

Sales Volumes:		Current Month			Year-to-Date		
Units Sold	3/31/2017	Prior Year	Change	3/31/2017	Prior Year	Change	
Residential	334,398	429,985	-22.23%	1,555,755	1,710,318	-9.04%	
Small Commercial	228,573	295,458	-22.64%	1,438,320	1,471,561	-2.26%	
Large Commercial	108,598	120,101	-9.58%	834,328	905,689	-7.88%	
Interruptible	194,461	200,809	-3.16%	1,606,671	1,657,068	-3.04%	
CNG	2,277	3,124	-27.11%	21,476	32,707	-34.34%	
	868,307	1,049,477	-17.26%	5,456,550	5,777,343	-5.55%	

Employment			
	March 31, 2017	Prior Year	Difference
Employee Headcount	9.00	9.00	0.00
FTE	9.44	9.52	-0.08
Y-T-D FTE	9.59	9.55	0.04

# Athens Utilities Board Gas Division Capital Budget Month Ending as of March 31, 2017

Variance to date

**Estimated** 

	Budget	Actual	Favorable (Unfavorable)	% Project Completion	Percent Budget Expended
Planned Capital Improvements:					
Truck 53 (2009)	40,000		40,000		
New City Gate - Northern McMinn Co - Co Rd 406	1,603,300	303,048	1,300,252	17%	18.90%
Upgrading Cathodic Protection Field -	15,000		15,000		
Replace Equipment Trailer	12,000		12,000		
Uprate Cumber Hills 20 psi to 50 psi	25,000		25,000		
Replace Mechanical Correctors	10,000	8,473	1,527	20%	84.73%
Replace Leak Machines	10,000		10,000		
Replace 200' of Drill Steel for Directional Drill	6,000	8,578	(2,578)	100%	142.97%
Replace Locating System for Directional Drill	18,000		18,000		
Rail Head Bit (rock) for direct drill	12,000	2,494	9,506	100%	20.78%
Replace Pressure Chart Co Rd 432	6,500		6,500		
Hot Water Replacement Program	25,000		25,000		
Convert to Utility Center to NIS	2,000		2,000		
Server, Switch, Data Processing Upgrades	12,350	9,191	3,159	80%	74.42%
Communications Tower	9,500		9,500	50%	
System Improvement	60,000	26,671	33,329		44.45% Continuous
Main	100,000	29,203	70,797		29.20% Continuous
Services	130,000	120,316	9,684		92.55% Continuous
Total Planned Capital Improvements:	\$ 2,096,650 \$	507,973 \$	1,588,677		
Other Assets:					
Other		26,161	(26,161)		
Total Other Assets:	\$ - \$	26,161 \$			
Totals:	\$ 2,096,650 \$	534,134 \$	1,562,516		
	Percentage of Budget Spent Year	r-to-date	25.48%		

#### ATHENS UTILITIES BOARD WASTEWATER DIVISION BALANCE SHEET March 31, 2017

Current Period March 31, 2017	Prior Year	Change from Prior Year	March 31, 2017	Current Period March 31, 2017	Prior Month	Change from prior Month
			Assets:			
4,910,014.55	4,561,752.50	348,262.05	Cash and Cash Equivalents	4,910,014.55	4,832,747.86	77,266.69
368,846.11	367,913.52	932.59	Receivables	368,846.11	362,826.02	6,020.09
0.00	0.00	0.00	Short Term Balances Due from Other Div.	0.00	0.00	0.00
51,145.87	48,386.17	2,759.70	Prepaid Expenses	51,145.87	66,890.44	(15,744.57
248,419.70	322,190.68	(73,770.98)	Materials and Supplies Inventory	 248,419.70	264,619.82	(16,200.12)
5,578,426.23	5,300,242.87	278,183.36	Total Current Assets	 5,578,426.23	5,527,084.14	51,342.09
0.00	0.00	0.00	Bond and Interest Sinking Fund and Reserve	0.00	0.00	0.00
0.00	0.00	0.00	Reserve and Other	 0.00	0.00	0.00
0.00	0.00	0.00	Total Restricted Assets	0.00	0.00	0.00
0.00	440,812.49	(440,812.49)	Debt Issue Costs, Net of Amortization	0.00	0.00	0.00
391,243.19	0.00	391,243.19	Deferred Pension Outflows	391,243.19	391,243.19	0.00
52,809,053.74	52,858,282.00	(49,228.26)	Sewer Utility Plant, at Cost	52,809,053.74	52,777,356.94	31,696.80
(17,909,663.13)	(17,458,022.22)	(451,640.91)	Less: Accumulated Depreciation	 (17,909,663.13)	(17,783,803.10)	(125,860.03)
34,899,390.61	35,400,259.78	(500,869.17)	Net Sewer Utility Plant	 34,899,390.61	34,993,553.84	(94,163.23)
35,290,633.80	35,841,072.27	(550,438.47)	Total Long Term Assets	35,290,633.80	35,384,797.03	(94,163.23)
\$ 40,869,060.03	\$ 41,141,315.14 \$	(272,255.11)	Total Assets	\$ 40,869,060.03 \$	40,911,881.17 \$	(42,821.14)
			Liabilities and Retained Earnings:			
14,504.67	16,251.08	(1,746.41)	Accounts Payable	14,504.67	13,449.87	1,054.80
59,220.00	60,210.00	(990.00)	Customer Deposits	59,220.00	59,150.00	70.00
119,805.11	142,164.30	(22,359.19)	Other Current Liabilities	 119,805.11	119,654.60	150.51
193,529.78	218,625.38	(25,095.60)	Total Current Liabilities	 193,529.78	192,254.47	1,275.31
0.00	0.00	0.00	Bonds Payable	0.00	0.00	0.00
2,160,413.96	2,286,165.62	(125,751.66)	Notes Payable - State of Tennessee	2,160,413.96	2,171,010.07	(10,596.11)
15,751,487.89	16,243,085.89	(491,598.00)	Notes Payable - Other	15,751,487.89	15,751,487.89	0.00
476,951.87	494,248.11	(17,296.24)	Net Pension Liability	476,951.87	465,417.36	11,534.51
149,073.33	176,540.37	(27,467.04)	Deferred Pension Inflows	 149,073.33	149,073.33	0.00
18,537,927.05	19,200,039.99	(662,112.94)	Total Long Term Liabilities	 18,537,927.05	18,536,988.65	938.40
22,137,603.20	21,722,649.77	414,953.43	Net Position	22,137,603.20	22,182,638.05	(45,034.85)
\$ 40,869,060.03	\$ 41,141,315.14 \$	(272,255.11)	Total Liabilities and Net Assets	\$ 40,869,060.03 \$	40,911,881.17 \$	(42,821.14)

# Athens Utilities Board Profit and Loss Statement - Wastewater March 31, 2017

Year-to-Date March 31, 2017	Year-to-Date Prior Year	Variance Favorable (Unfavorable)		Current Month March 31, 2017	Current Month Prior Year	Variance Favorable (Unfavorable)
		•	REVENUE:	·		•
1,461,883.97	1,410,090.07	51,793.90	Residential	172,545.44	152,787.27	19,758.17
1,136,675.53	1,159,246.13	(22,570.60)	Small Commercial	118,599.94	131,607.05	(13,007.11
1,132,565.00	1,163,571.29	(31,006.29)	Large Commercial	113,515.91	118,038.26	(4,522.35
111,732.81	136,120.14	(24,387.33)	Other	7,849.21	10,057.23	(2,208.02
3,842,857.31	3,869,027.63	(26,170.32)	Total Revenue	412,510.50	412,489.81	20.69
			OPERATING AND MAINTENANCE EXPENSES:			
895,067.64	926,718.43	31,650.79	Sewer Treatment Plant Expense	105,116.66	105,288.61	171.95
47,205.09	71,052.13	23,847.04	Pumping Station Expense	5,912.20	13,309.67	7,397.47
208,506.76	198,091.92	(10,414.84)	General Expense	31,187.30	17,501.80	(13,685.50
105,955.79	97,071.67	(8,884.12)	Cust. Service and Cust. Acct. Expense	14,601.54	9,538.63	(5,062.91
703,954.02	676,224.76	(27,729.26)	Administrative and General Expense	88,524.62	94,286.77	5,762.15
1,960,689.30	1,969,158.91	8,469.61	Total Operating Expenses	245,342.32	239,925.48	(5,416.84
			Maintenance Expense			
141,314.21	168,196.52	26,882.31	Sewer Treatment Plant Expense	24,201.01	15,611.89	(8,589.12
57,474.92	53,707.55	(3,767.37)	Pumping Station Expense	9,433.83	8,324.13	(1,109.70
183,889.69	191,964.88	8,075.19	General Expense	44,364.91	30,405.31	(13,959.60
2,200.59	4,190.33	1,989.74	Administrative and General Expense	141.39	647.33	505.94
384,879.41	418,059.28	33,179.87	Total Maintenance Expense	78,141.14	54,988.66	(23,152.48
			Other Operating Expenses			
1,088,912.78	1,203,994.56	115,081.78	Depreciation	120,085.68	133,469.96	13,384.28
1,088,912.78	1,203,994.56	115,081.78	Total Other Operating Expenses	120,085.68	133,469.96	13,384.28
3,434,481.49	3,591,212.75	156,731.26	Operating and Maintenance Expenses	443,569.14	428,384.10	(15,185.04
408,375.82	277,814.88	130,560.94	Operating Income	(31,058.64)	(15,894.29)	(15,164.35
13,966.90	17,996.27	(4,029.37)	Other Income	1,552.94	1,514.28	38.66
422,342.72	295,811.15	126,531.57	Total Income	(29,505.70)	(14,380.01)	(15,125.69
7,248.90	7,356.90	108.00	Other Expense	52.00	(2,922.50)	(2,974.50
415,093.82	288,454.25	126,639.57	Net Income Before Debt Expense	(29,557.70)	(11,457.51)	(18,100.19
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0.00
0.00	0.00	0.00	Bond Interest	0.00	0.00	0.00
135,206.57	64,695.91	(70,510.66)	Other Debt Interest	15,477.15	7,604.45	(7,872.70
135,206.57	64,695.91	(70,510.66)	Total debt related expenses	15,477.15	7,604.45	(7,872.70
279,887.25	223,758.34	56,128.91	Net Before Extraordinary	(45,034.85)	(19,061.96)	(25,972.89
2,196.30	100.00	2,096.30	Grants, Contributions, Extraordinary	0.00	0.00	0.00
\$ 282.083.55	223,858.34 \$	58,225.21	Change in Net Assets	\$ (45,034.85) \$	(19,061.96) \$	(25,972.89

# Athens Utilities Board Budget Comparison - Wastewater March 31, 2017

Year-to-Date March 31, 2017	Year-to-Date Budget	Y-T-D Variance	Description	Current Month March 31, 2017	Monthly Budget	Budget Variance
		, a. ia. i o		maren en en en	9	, a a 100
			REVENUE:			
1,461,883.97		41,714.02	Residential	172,545.44	151,942.63	20,602.81
1,136,675.53		16,991.91	Small Commercial	118,599.94	122,248.00	(3,648.06
1,132,565.00		(43,388.40)	Large Commercial	113,515.91	115,657.75	(2,141.84
111,732.81		1,595.46	Other	7,849.21	10,215.91	(2,366.70
3,842,857.31	3,825,944.32	16,912.99	Total Revenue	412,510.50	400,064.29	12,446.21
			OPERATING AND MAINTENANCE EXPENSES:			
895,067.64		20,954.61	Sewer Treatment Plant Expense	105,116.66	100,037.33	(5,079.33
47,205.09	63,514.52	16,309.43	Pumping Station Expense	5,912.20	7,284.35	1,372.15
208,506.76	207,971.16	(535.60)	General Expense	31,187.30	28,293.99	(2,893.3
105,955.79	101,077.21	(4,878.58)	Customer Service and Customer Acct. Expense	14,601.54	9,329.55	(5,271.99
703,954.02	637,127.72	(66,826.30)	Administrative and General Expense	88,524.62	69,840.65	(18,683.97
1,960,689.30	1,925,712.86	(34,976.44)	Total Operating Expenses	245,342.32	214,785.88	(30,556.44
			Maintenance Expense			
141,314.21	164,075.25	22,761.04	Sewer Treatment Plant Expense	24,201.01	15,847.97	(8,353.04
57,474.92	50,404.63	(7,070.29)	Pumping Station Expense	9,433.83	6,518.28	(2,915.55
183,889.69		(12,329.66)	General Expense	44,364.91	19,565.39	(24,799.52
2,200.59		2,025.47	Administrative and General Expense	141.39	500.59	359.20
384,879.41		5,386.55	Total Maintenance Expense	78,141.14	42,432.23	(35,708.91
			Other Operating Expenses			
1,088,912.78	1,270,766.36	181,853.58	Depreciation	120,085.68	145,741.53	25,655.85
1,088,912.78		181,853.58	Total Other Operating Expenses	120,085.68	145,741.53	25,655.85
3,434,481.49	3,586,745.18	152,263.69	Operating and Maintenance Expenses	443,569.14	402,959.64	(40,609.50
408,375.82	239,199.14	169,176.68	Operating Income	(31,058.64)	(2,895.35)	(28,163.29
13,966.90	4,832.41	9,134.49	Other Income	1,552.94	412.22	1,140.72
422,342.72	244,031.54	178,311.18	Total Income	(29,505.70)	(2,483.13)	(27,022.57
7,248.90		4,983.34	Other Expense	52.00	(1,429.71)	(1,481.71
415,093.82	231,799.30	183,294.52	Net Income Before Debt Expense	(29,557.70)	(1,053.42)	(28,504.28
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0.00
0.00		0.00	Bond Interest	0.00	0.00	0.00
135,206.57		(76,650.96)	Other Debt Interest	15,477.15	7,433.07	(8,044.08)
135,206.57		(76,650.96)	Total debt related expenses	15,477.15	7,433.07	(8,044.08
279,887.25	173,243.69	106,643.56	Net Before Extraordinary	(45,034.85)	(8,486.48)	(36,548.37
2,196.30	43,500.00	(41,303.70)	Grants, Contributions, Extraordinary	0.00	4,833.33	(4,833.33
282,083.55	\$ 216,743.69 \$	65,339.86	Change in Net Assets	\$ (45,034.85) \$	(3,653.15) \$	(41,381.70

# Athens Utilities Board Wastewater Division STATEMENTS OF CASH FLOWS March 31, 2017

Year-to-Date Prior Year  5 223,758.34  8 1,203,994.56  0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	Variance  56,128.91  (115,081.78)  27,671.30  0.00  13,966.06  237,797.14  142,058.38  0.00  0.00  0.00  31,344.84 (20,883.62) (74,962.31)	CASH FLOWS FROM OPERATING ACTIVITIES:  Net Operating Income  Adjustments to Reconcile Operating Income to Net Cash Provided by Operations: Depreciation Changes in Assets and Liabilities: Receivables Short Term Notes to Other Divisions Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	Month to Date March 31, 2017  (45,034.85)  120,085.68  (6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00 1,054.80	Month to Date Prior Year (19,061.96) 133,469.96 19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(25,972.89) (13,384.28) (25,442.22) 0.00 1,158.44 0.00 6,090.79 0.00 0.00
5 223,758.34  8 1,203,994.56  0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	(115,081.78)  27,671.30  0.00  13,966.06  237,797.14  142,058.38  0.00  0.00  0.00  31,344.84 (20,883.62)	Net Operating Income  Adjustments to Reconcile Operating Income to Net Cash Provided by Operations:	(45,034.85) 120,085.68 (6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	(19,061.96)  133,469.96  19,422.13  0.00  14,586.13  0.00  10,109.33  0.00  0.00  0.00	(13,384.28) (25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
8 1,203,994.56 0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	(115,081.78)  27,671.30  0.00  13,966.06  237,797.14  142,058.38  0.00  0.00  0.00  31,344.84 (20,883.62)	Net Operating Income  Adjustments to Reconcile Operating Income to Net Cash Provided by Operations:	120,085.68 (6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00	133,469.96 19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(13,384.28) (25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
8 1,203,994.56 0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	(115,081.78)  27,671.30  0.00  13,966.06  237,797.14  142,058.38  0.00  0.00  0.00  31,344.84 (20,883.62)	Adjustments to Reconcile Operating Income to Net Cash Provided by Operations:	120,085.68 (6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00	133,469.96 19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(13,384.28) (25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	27,671.30 0.00 13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	to Net Cash Provided by Operations:     Depreciation  Changes in Assets and Liabilities:     Receivables  Short Term Notes to Other Divisions     Prepaid Expenses     Deferred Pension Outflows  Materials and Supplies Inventory     Bond Sinking Funds     Reserve     Other Assets     Accounts Payable	(6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	27,671.30 0.00 13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Depreciation  Changes in Assets and Liabilities: Receivables Short Term Notes to Other Divisions Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	(6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
0 (11,081.20) 0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	27,671.30 0.00 13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Changes in Assets and Liabilities: Receivables Short Term Notes to Other Divisions Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	(6,020.09) 0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	19,422.13 0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	(25,442.22 0.00 1,158.44 0.00 6,090.79 0.00 0.00
0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	0.00 13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Receivables Short Term Notes to Other Divisions Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	0.00 1,158.44 0.00 6,090.79 0.00 0.00
0 0.00 6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	0.00 13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Short Term Notes to Other Divisions Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	0.00 15,744.57 0.00 16,200.12 0.00 0.00 0.00	0.00 14,586.13 0.00 10,109.33 0.00 0.00 0.00	0.00 1,158.44 0.00 6,090.79 0.00 0.00
6 122,315.90 0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	13,966.06 237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Prepaid Expenses Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	15,744.57 0.00 16,200.12 0.00 0.00 0.00	14,586.13 0.00 10,109.33 0.00 0.00 0.00	1,158.44 0.00 6,090.79 0.00 0.00
0 (192,548.44) 6 (66,975.82) 0 0.00 0 0.00 0 0.00 0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	237,797.14 142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Deferred Pension Outflows Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	0.00 16,200.12 0.00 0.00 0.00	0.00 10,109.33 0.00 0.00 0.00	0.00 6,090.79 0.00 0.00
6 (66,975.82) 0 0.00 0 0.00 0 0.00 0 (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	142,058.38 0.00 0.00 0.00 31,344.84 (20,883.62)	Materials and Supplies Inventory Bond Sinking Funds Reserve Other Assets Accounts Payable	16,200.12 0.00 0.00 0.00	10,109.33 0.00 0.00 0.00	6,090.79 0.00 0.00
0 0.00 0 0.00 0 0.00 0 0.00 0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	0.00 0.00 0.00 31,344.84 (20,883.62)	Bond Sinking Funds Reserve Other Assets Accounts Payable	0.00 0.00 0.00	0.00 0.00 0.00	0.00
0 0.00 0 0.00 0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	0.00 0.00 31,344.84 (20,883.62)	Reserve Other Assets Accounts Payable	0.00 0.00	0.00 0.00	0.00
0 0.00 0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	0.00 31,344.84 (20,883.62)	Other Assets Accounts Payable	0.00	0.00	
0) (34,177.54) 1) 3,538.11 8) 49,651.53 0 6,190.00	31,344.84 (20,883.62)	Accounts Payable			0.00
1) 3,538.11 8) 49,651.53 0 6,190.00	(20,883.62)		1.054.80	0.004.50	0.00
8) 49,651.53 0 6,190.00		A 1.1.1.1994		9,684.56	(8,629.76)
0 6,190.00	(74,962.31)	Accrued Liabilities	150.51	1,653.63	(1,503.12
		Retirements and Salvage	5,774.35	6,534.36	(760.01
	(2,965.00)	Customer Deposits	70.00	810.00	(740.00
1) 69,578.64	(170,098.15)	Net Pension Liability	11,534.51	7,979.21	3,555.30
	0.00	Deferred Pension Inflows	0.00	0.00	0.00
5 1,374,244.08	124,975.77	Total Cash from Operating Activities	119,559.60	185,187.35	(65,627.75
		CACH ELOWO EDOM NONCADITAL FINANCINO ACTIVITICO			
0.00	0.00		0.00	0.00	0.00
					(250.00
1) (183,641.10)	89,051.59	Total Cash from Noncapital Financing Activities	(10,596.11)	(10,346.11)	(250.00)
		CASH FROM INVESTING ACTIVITIES:			
0.00	0.00	Prior Period Adjustment	0.00	0.00	0.00
0 100.00	2,096.30	Grants Contributions & Other Extraordinary	0.00	0.00	0.00
0.00	0.00	Adjust Net Pension Obligation	0.00	0.00	0.00
9) (1,091,352.24)	508,756.25	Sewer Utility Plant	(31,696.80)	(91,323.25)	59,626.45
9) (1,091,252.24)	510,852.55	Total Cash from Capital and Related Investing Activities	(31,696.80)	(91,323.25)	59,626.45
5 \$ 99,350.74 \$	724,879.91	Net Changes in Cash Position	\$ 77,266.69 \$	83,517.99 \$	(6,251.30
0 4,462,401.76	(376,617.86)	Cash at Beginning of Period	4,832,747.86	4,478,234.51	354,513.35
5 / 561 752 50	3/12 262 05	Cash at End of Period	4 910 014 55	A 561 752 50	348,262.05
<u> </u>					(6,251.30
35 51 51 51 51 51 51 51 51	1,374,244.08  00 0.00  01) (183,641.10)  00 0.00  00 0.00  00 0.00  00 0.00  00 0.00  00 (1,091,352.24)  00 (1,091,252.24)  00 4,462,401.76  00 4,561,752.50	35       1,374,244.08       124,975.77         00       0.00       0.00         51)       (183,641.10)       89,051.59         51)       (183,641.10)       89,051.59         00       0.00       0.00         30       100.00       2,096.30         00       0.00       0.00         09)       (1,091,352.24)       508,756.25         39)       (1,091,252.24)       510,852.55         35       \$ 99,350.74 \$       724,879.91	CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:	CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:   0.00   0.00   0.00   0.00   0.00   Notes Payable   (10,596.11)   (183,641.10)   89,051.59   Total Cash from Noncapital Financing Activities   (10,596.11)   (183,641.10)   89,051.59   Total Cash from Noncapital Financing Activities   (10,596.11)   (10,596.11	CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:   0.00

# Athens Utilities Board Statistics Report March 31, 2017

# Wastewater:

Number of services:	Current Month	Prior Year	% Change	# Accounts Change
Residential - Inside City	4,279	4,317	-0.88%	-38
Residential - Outside City	48	41	17.07%	7
Commercial - Inside City	907	917	-1.09%	-10
Commercial - Outside City	4	4	0.00%	0
Total Services	5,238	5,279	-0.78%	-41

Sales Volumes:	Current Month			Year-to-Date		
Gallonsx100	3/31/2017	Prior Year	Change	3/31/2017	Prior Year	Change
Residential - Inside City	178,436	143,378	24.45%	1,442,536	1,358,422	6.19%
Residential - Outside City	1,654	1,627	1.66%	17,860	15,829	12.83%
Commercial - Inside City	179,088	202,348	-11.50%	1,758,463	1,777,614	-1.08%
Commercial - Outside City	8,913	8,094	10.12%	82,635	91,967	-10.15%
	368,091	355,447	3.56%	3,301,494	3,243,832	1.78%

Employment			
	March 31, 2017	Prior Year	Difference
Employee Headcount	19.00	19.00	0.00
FTE	19.81	20.06	-0.25
Y-T-D FTE	20.06	20.76	-0.7

Total Company Employment							
	March 31, 2017	Prior Year	Difference				
Company Total Headcount:	97.00	95.00	2.00				
Company Total FTE	102.85	99.82	3.03				
Company Y-T-D FTE	102.97	102.76	0.21				

# Athens Utilities Board Wastewater Division Capital Budget Month Ending as of March 31, 2017

Variance to Date

40.54%

**Estimated** 

	Budget	Actual	Favorable (Unfavorable)	% Project Completion	Percent Budget Expended
Planned Capital Improvements:					
Replace Truck #44 Jetter Only (2004 Pressure Truck)	75,000		75,000		
Replace Club Cars (2- 2012 Club cars)	15,000	13,350	1,650	100%	89.00%
Oost WWTP Material and Equipment Storage	250,000	6,643	243,357		2.66%
NMC WWTP Chemical and Equipment Storage	70,000		70,000	45%	
NMC WWTP Flow Meters (3)	20,000	500	20,000		0.500/
Replace RailRoad Avenue Pump Station	100,000	500	99,500	4000/	0.50%
NMC WWTP Influent Pump Drive	8,000	10,555	(2,555)	100%	131.94%
NMC WWTP Wash Water Pump NMC WWTP Admin & Operators Building	20,000 10,000		20,000 10,000		
TV Truck - Hydraulic Lift for Camera	13,000	9,999	3,001	100%	76.92%
Denso Pump Station and Force Main	100,000	12,995	87,005	1%	13.00%
Tellico Hills CDBG (\$600,000 next fiscal year)	70,000	12,990	70,000	1 70	13.00 / 0
Server, Switch, Data Processing Upgrades	10,400		10,400		
Highway 30 Project	30,000		30,000		
Communications Tower	8,000	9,676	(1,676)	50%	120.95%
Oostanaula WWTP Refurbishment	50,000	23,371	26,629	0070	46.74% Continuous
NMC WWTP Refurbishment	100,000	5,951	94,049		5.95% Continuous
Admin and Operators Buildings Maint Oost.	40,000	0,001	40,000		Continuous
Laboratory Equipment	15,000		15,000		Continuous
Lift Station Rehabilitation	15,000	8,938	6,062		59.59% Continuous
Field and Safety Equipment	15,000	3,900	11,100		26.00% Continuous
Collection System Rehab	500,000	359,267	140,733		71.85% Continuous
Material Donations	5,000		5,000		Continuous
Technology (SCADA, Computers)	30,000	21,323	8,677		71.08% Continuous
Services	50,000	77,022	(27,022)		154.04% Continuous
Extensions	25,000	45,468	(20,468)		181.87% Continuous
Total Planned Capital Improvements:	\$ 1,644,400 \$	608,957 \$	1,035,443		
Other Assets:					
Replace Grinder Pump Motors		8,218	(8,218)		
Communications Tower (2016 Capital Budget)	16,526	14,229	2,297		
Mt Verd Pump Station		24,694	(24,694)		
Other		10,521	(10,521)		
Total Other Assets	\$ - \$	57,662 \$	(41,136)		
Totals:	\$ 1,644,400 \$	666,620 \$	994,306		

Percentage of Budget Spent Year-to-date

#### ATHENS UTILITIES BOARD FIBER BALANCE SHEET March 31, 2017

rent Period ch 31, 2017	Year-to-Date Prior Year	Change from Prior Year		Current Period January 31, 2016	Prior Month	Change from prior Month
			Assets			
82,621.91	76,485.97	6,135.94	Services	82,621.91	81,876.92	744.99
16,174.15	10,200.22	5,973.93	Accumulated Depreciation	16,174.15	15,664.23	509.92
66,447.76	66,285.75	162.01	Total Fixed Assets	66,447.76	66,212.69	235.07
			Current Assets			
33,737.55	3,864.27	29,873.28	Cash	33,737.55	30,880.00	2,857.55
250.00	2,764.00	(2,514.00)	Accounts Receivable	250.00	250.00	-
33,987.55	6,628.27	27,359.28	Total Current Assets	33,987.55	31,130.00	2,857.55
\$ 100,435.31 \$	72,914.02 \$	27,521.29	Total Assets	\$ 100,435.31 \$	97,342.69 \$	3,092.62
-	-	-	<b>Liabilities</b> Payable to Other Divisions	-	-	-
100,435.31	72,914.02	27,521.29	Retained Earnings	100,435.31	97,342.69	3,092.62
\$ 100,435.31 \$	72,914.02 \$	27,521.29	Total Liabilities and Retained Earnings	\$ 100,435.31 \$	97,342.69 \$	3,092.62

#### Athens Utilities Board Profit and Loss Statement - Fiber March 31, 2017

Year-to-Date March 31, 2017	Year-to-Date Prior Year	Variance Favorable	,		Current Month	Current Month	
		(Unfavorable)		M	arch 31, 2017	Prior Year	
47,376.00	31,626.00	15,750.00	Revenue		5,764.00	4,264.00	1,500.00
			Operating and Maintenance Expenses				
-	365.00	365.00	Overhead Line Expense		-	365.00	365.00
2,979.63	2,979.63	-	Administrative and General Expense		331.07	331.07	-
17,020.48	16,551.25	(469.23)	Telecom Expense		1,839.96	2,788.37	948.41
\$ 20,000.11 \$	19,895.88 \$	(104.23)	Total Operating and Maintenance Expenses	\$	2,171.03 \$	3,484.44 \$	1,313.41
56.96	7.67	49.29	Interest Income		9.57	3.34	6.23
			Other Operating Expense				
4,589.28	4,096.56	(492.72)	Depreciation Expense		509.92	461.55	(48.37)
\$ 22,843.57 \$	7,641.23 \$	15,202.34	Net Income	\$	3,092.62 \$	321.35 \$	2,771.27

#### Athens Utilities Board FIBER STATEMENTS OF CASH FLOWS March 31, 2017

ear-to-Date arch 31, 2017	Year-to-Date Prior Year	Variance	Maicii 31, 2017	Month to Date March 31, 2017	Month-to-Date Prior Year	Variance
·			CASH FLOWS FROM OPERATING ACTIVITIES:	·		
22,843.57	7,641.23	15,202.34	Net Operating Income	3,092.62	321.35	2,771.27
			Adjustments to Reconcile Operating Income			
			to Net Cash Provided by Operations:			
4,589.28	4,096.56	492.72	Depreciation	509.92	461.55	48.37
			Changes in Assets and Liabilities:			
(250.00)	(2,764.00)	2,514.00	Receivables	-	(2,514.00)	2,514.00
 -	-	-	Accounts Payable	-	-	-
\$ 27,182.85 \$	8,973.79 \$	18,209.06	Total Cash from Operating Activities	\$ 3,602.54	\$ (1,731.10) \$	5,333.64
-	-	- c	ASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:  Debt Payable	:	-	-
(6,135.94)	(26,787.66)	20,651.72	CASH FROM INVESTING ACTIVITIES: Investment in Plant	(744.99)	(5,215.27)	4,470.28
\$ 21,046.91 \$	(17,813.87) \$	38,860.78	Net Changes in Cash Position	\$ 2,857.55	\$ (6,946.37) \$	9,803.92
12,690.64	21,678.14	(8,987.50)	Cash at Beginning of Period	30,880.00	10,810.64	20,069.36
 33,737.55	3,864.27	29,873.28	Cash at End of Period	33,737.55	3,864.27	29,873.28
\$ 21,046.91 \$	(17,813.87) \$	38,860.78	Changes in Cash and Equivalents	\$ 2,857.55	\$ (6,946.37) \$	9,803.92