#### ATHENS UTILITIES BOARD POWER DIVISION BALANCE SHEET June 30, 2018

|     | ent Period<br>e 30, 2018 | Prior Year       | Change from<br>Prior Year |   | Current Period<br>June 30, 2018 | Prior<br>Month   | Change<br>from prior<br>Month |
|-----|--------------------------|------------------|---------------------------|---|---------------------------------|------------------|-------------------------------|
| · , |                          |                  |                           | Assets:                                 |                                 |                  |                               |
|     | 7,564,207.16             | 8,516,882.80     | (952,675.64)              | Cash and Cash Equivalents               | 7,564,207.16                    | 8,213,506.92     | (649,299.76)                  |
|     | 0.00                     | 0.00             | 0.00                      | Bond Funds Available                    | 0.00                            | 0.00             | 0.00                          |
|     | 3,408,786.14             | 2,659,904.32     | 748,881.82                | Customer Receivables                    | 3,408,786.14                    | 2,873,785.51     | 535,000.63                    |
|     | 0.00                     | 0.00             | 0.00                      | Due from (to) Other Divisions           | 0.00                            | 0.00             | 0.00                          |
|     | 246,353.26               | 201,876.48       | 44,476.78                 | Other Receivables                       | 246,353.26                      | 229,943.07       | 16,410.19                     |
|     | 241,431.22               | 241,859.42       | (428.20)                  | Prepaid Expenses                        | 241,431.22                      | 28,353.01        | 213,078.21                    |
|     | 1,170,022.03             | 1,147,359.55     | 22,662.48                 | Unbilled Revenues                       | 1,170,022.03                    | 1,147,359.55     | 22,662.48                     |
|     | 1,553,702.92             | 1,447,817.84     | 105,885.08                | Materials and Supplies Inventory        | 1,553,702.92                    | 1,586,831.27     | (33,128.35)                   |
|     | 14,184,502.73            | 14,215,700.41    | (31,197.68)               | Total Current Assets                    | 14,184,502.73                   | 14,079,779.33    | 104,723.40                    |
|     | 0.00                     | 0.00             | 0.00                      | Unamortized Debt Expense                | 0.00                            | 0.00             | 0.00                          |
|     | 0.00                     | 0.00             | 0.00                      | TVA Heat Pump Loans Receivable          | 0.00                            | 0.00             | 0.00                          |
|     | 1,392,509.59             | 1,460,281.21     | (67,771.62)               | Deferred Pension Outflows               | 1,392,509.59                    | 1,460,281.21     | (67,771.62)                   |
|     | 68,072,297.62            | 67,218,214.88    | 854,082.74                | Electric Utility Plant, at Cost         | 68,072,297.62                   | 67,773,203.26    | 299,094.36                    |
|     | (23,980,594.07)          | (24,238,911.20)  | 258,317.13                | Less: Accumulated Depreciation          | (23,980,594.07)                 | (24,030,257.34)  | 49,663.27                     |
|     | 44,091,703.55            | 42,979,303.68    | 1,112,399.87              | Net Electric Utility Plant              | 44,091,703.55                   | 43,742,945.92    | 348,757.63                    |
|     | 45,484,213.14            | 44,439,584.89    | 1,044,628.25              | Total Long Term Assets                  | 45,484,213.14                   | 45,203,227.13    | 280,986.01                    |
| \$  | 59,668,715.87 \$         | 58,655,285.30 \$ | 1,013,430.57              | Total Assets                            | \$ 59,668,715.87 \$             | 59,283,006.46 \$ | 385,709.41                    |
|     |                          |                  |                           | Liabilities and Retained Earnings:      |                                 |                  |                               |
|     | 4,017,456.83             | 4,061,855.86     | (44,399.03)               | Accounts Payable                        | 4,017,456.83                    | 3,475,381.62     | 542,075.21                    |
|     | 418,840.00               | 406,940.00       | 11,900.00                 | Customer Deposits                       | 418,840.00                      | 415,180.00       | 3,660.00                      |
|     | 0.00                     | 0.00             | 0.00                      | Deferred Income                         | 0.00                            | 0.00             | 0.00                          |
|     | 582,805.88               | 486,312.83       | 96,493.05                 | Other Current Liabilities               | 582,805.88                      | 599,726.21       | (16,920.33)                   |
|     | 5,019,102.71             | 4,955,108.69     | 63,994.02                 | Total Current Liabilities               | 5,019,102.71                    | 4,490,287.83     | 528,814.88                    |
|     | 0.00                     | 0.00             | 0.00                      | Bonds Payable                           | 0.00                            | 0.00             | 0.00                          |
|     | 0.00                     | 0.00             | 0.00                      | Long-Term Leases Payable                | 0.00                            | 0.00             | 0.00                          |
|     | 4,539,476.63             | 4,693,896.63     | (154,420.00)              | Notes Payable                           | 4,539,476.63                    | 4,539,476.63     | 0.00                          |
|     | 2,038,459.08             | 1,935,539.26     | 102,919.82                | Net Pension Liability                   | 2,038,459.08                    | 1,928,868.92     | 109,590.16                    |
|     | 227,585.45               | 352,156.51       | (124,571.06)              | Deferred Pension Inflows                | 227,585.45                      | 352,156.51       | (124,571.06)                  |
|     | 0.00                     | 0.00             | 0.00                      | TVA Advances, Energy Right Loans        | 0.00                            | 0.00             | 0.00                          |
|     | 6,805,521.16             | 6,981,592.40     | (176,071.24)              | Total Long Term Liabilities             | 6,805,521.16                    | 6,820,502.06     | (14,980.90)                   |
|     | 47,844,092.00            | 46,718,584.21    | 1,125,507.79              | Net Position                            | 47,844,092.00                   | 47,972,216.57    | (128,124.57)                  |
| \$  | 59,668,715.87 \$         | 58,655,285.30 \$ | 1,013,430.57              | Total Liabilities and Retained Earnings | \$ 59,668,715.87 \$             | 59,283,006.46 \$ | 385,709.41                    |

# Athens Utilities Board Profit and Loss Statement - Power June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) | June 30, 2018  Description                  | Current<br>Month<br>June 30, 2018 | Current<br>Month<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |
|-------------------------------|----------------------------|--|---|-----------------------------------|--------------------------------|--|
|                               |                            | (Cimaror abro)                         | REVENUE:                                    |                                   |                                | (0)                                    |
| 16,039,595.74                 | 15,720,718.65              | 318,877.09                             | Residential Sales                           | 1,225,361.96                      | 1,186,328.93                   | 39,033.03                              |
| 4.148.758.78                  | 4.092.365.75               | 56.393.03                              | Small Commercial Sales                      | 362.654.19                        | 335.366.90                     | 27.287.29                              |
| 29,398,262.27                 | 30,262,391.15              | (864,128.88)                           | Large Commercial Sales                      | 2,687,262.58                      | 2,119,575.42                   | 567,687.10                             |
| 408,727.41                    | 418,881.02                 | (10,153.61)                            | Street and Athletic Lighting                | 32,745.08                         | 39,894.04                      | (7,148.9                               |
| 580,894.53                    | 582,272.95                 | (1,378.42)                             | Outdoor Lighting                            | 49,153.62                         | 49,291.48                      | (137.8)                                |
| 718,420.15                    | 742,948.71                 | (24,528.56)                            | Revenue from Fees                           | 52,577.60                         | 53,302.94                      | (725.3                                 |
| 51,294,658.88                 | 51,819,578.23              | (524,919.35)                           | Total Revenue                               | 4,409,755.03                      | 3,783,759.71                   | 625,995.3                              |
| 42,218,339.00                 | 42,716,690.55              | 498,351.55                             | Power Costs                                 | 3,858,970.82                      | 3,724,280.14                   | (134,690.68                            |
| 9,076,319.88                  | 9,102,887.68               | (26,567.80)                            | Contribution Margin                         | 550,784.21                        | 59,479.57                      | 491,304.64                             |
|                               |                            |  | OPERATING EXPENSES:                         |                                   |                                |  |
| 3,734.72                      | 1,732.34                   | (2,002.38)                             | Transmission Expense                        | 59.75                             | 144.84                         | 85.09                                  |
| 1,029,841.21                  | 959,367.25                 | (70,473.96)                            | Distribution Expense                        | 91,386.04                         | 87,261.78                      | (4,124.26                              |
| 748,995.22                    | 723,977.02                 | (25,018.20)                            | Customer Service and Customer Acct. Expense | 50,958.12                         | 64,627.12                      | 13,669.00                              |
| 2,077,494.82                  | 1,789,341.96               | (288,152.86)                           | Administrative and General Expenses         | 180,712.82                        | 159,486.55                     | (21,226.2                              |
| 3,860,065.97                  | 3,474,418.57               | (385,647.40)                           | Total operating expenses                    | 323,116.73                        | 311,520.29                     | (11,596.4                              |
| 3,000,003.37                  | 5,474,410.57               | (000,047.40)                           | Maintenance Expenses                        | 020,110.70                        | 311,320.23                     | (11,000.7-                             |
| 0.00                          | 99.14                      | 99.14                                  | Transmission Expense                        | 0.00                              | 0.00                           | 0.00                                   |
| 1,172,246.35                  | 1.275.828.50               | 103.582.15                             | Distribution Expense                        | 103,025.67                        | 118,045.27                     | 15.019.60                              |
| 46,168.21                     | 34,745.10                  | (11,423.11)                            | Administrative and General Expense          | 5,214.58                          | 4,336.61                       | (877.97                                |
| 1,218,414.56                  | 1,310,672.74               | 92,258.18                              | Total Maintenance Expenses                  | 108,240.25                        | 122,381.88                     | 14,141.63                              |
|                               |                            | ·                                      | Other Operating Expense                     | ·                                 | ·                              | ·                                      |
| 1,883,041.04                  | 1,647,535.52               | (235,505.52)                           | Depreciation Expense                        | 168,516.80                        | 145,309.91                     | (23,206.89                             |
| 950,901.77                    | 948,285.96                 | (2,615.81)                             | Tax Equivalents                             | 79,615.61                         | 78,718.50                      | (897.11                                |
| 2,833,942.81                  | 2,595,821.48               | (238,121.33)                           | Total Other Operating Expenses              | 248,132.41                        | 224,028.41                     | (24,104.00                             |
| 50,130,762.34                 | 50,097,603.34              | (33,159.00)                            | Total Operating and Maintenance Expenses    | 4,538,460.21                      | 4,382,210.72                   | (156,249.49                            |
| 1,163,896.54                  | 1,721,974.89               | (558,078.35)                           | Operating Income                            | (128,705.18)                      | (598,451.01)                   | 469,745.83                             |
| 2,877.00                      | 38,287.95                  | (35,410.95)                            | Other Income                                | 4,867.70                          | 3,324.45                       | 1,543.25                               |
| 1,166,773.54                  | 1,760,262.84               | (593,489.30)                           | Total Income                                | (123,837.48)                      | (595,126.56)                   | 471,289.08                             |
| 24,404.05                     | 20,195.38                  | (4,208.67)                             | Miscellaneous Income Deductions             | 504.00                            | 520.34                         | 16.34                                  |
| 1,142,369.49                  | 1,740,067.46               | (597,697.97)                           | Net Income Before Debt Expenses             | (124,341.48)                      | (595,646.90)                   | 471,305.42                             |
|                               |                            |  | DEBT RELATED EXPENSES:                      |                                   |                                |  |
| 0.00                          | 0.00                       | 0.00                                   | Amortization of Debt Related Expenses       | 0.00                              | 0.00                           | 0.00                                   |
| 58,318.71                     | 39,927.00                  | (18,391.71)                            | Interest Expense                            | 4,453.61                          | 3,225.75                       | (1,227.86                              |
| 58,318.71                     | 39,927.00                  | (18,391.71)                            | Total debt related expenses                 | 4,453.61                          | 3,225.75                       | (1,227.86                              |
| 1,084,050.78                  | 1,700,140.46               | (616,089.68)                           | Net Income before Extraordinary Exp.        | (128,795.09)                      | (598,872.65)                   | 470,077.56                             |
| 41,457.01                     | 185,769.94                 | (144,312.93)                           | Extraordinary Income (Expense)              | 670.52                            | 128,462.42                     | (127,791.90                            |
| 1,125,507.79 \$               | 1,885,910.40 \$            | (760,402.61)                           | CHANGE IN NET ASSETS                        | \$ (128,124.57) \$                | (470,410.23) \$                | 342,285.66                             |

#### Athens Utilities Board Budget Comparison - Power June 30, 2018

|                 |                    |                | June 30, 2018   |                    |                 |             |
|-----------------|--------------------|----------------|---|--------------------|-----------------|-------------|
| Year-to-Date    | Year-to-Date       | Y-T-D          | Description   | Current Month      | Monthly         | Budget      |
| June 30, 2018   | Budget             | Variance       |   | June 30, 2018      | Budget          | Variance    |
|                 |                    |                | REVENUE:  |                    |                 |             |
| 16,039,595.74   | 16,000,000.00      | 39,595.74      | Residential Sales   | 1,225,361.96       | 1,133,681.79    | 91,680.17   |
| 4,148,758.78    | 4,200,000.00       | (51,241.22)    | Small Commercial Sales                                    | 362,654.19         | 346,819.53      | 15,834.66   |
| 29,398,262.27   | 30,243,799.00      | (845,536.73)   | Large Commercial Sales                                    | 2,687,262.58       | 2,873,885.62    | (186,623.04 |
| 408.727.41      | 420.000.00         | (11,272.59)    | Street and Athletic Lighting                              | 32.745.08          | 35.857.89       | (3,112.8    |
| 580,894.53      | 550,000.00         | 30,894.53      | Outdoor Lighting  | 49,153.62          | 45,954.98       | 3,198.64    |
| 718,420.15      | 723,000.00         | (4,579.85)     | Revenue from Fees   | 52,577.60          | 48,710.47       | 3,867.13    |
| 51,294,658.88   | 52,136,799.00      | (842,140.12)   | Total Revenue   | 4,409,755.03       | 4,484,910.27    | (75,155.24  |
| 42,218,339.00   | 42,554,100.00      | 335,761.00     | Power Costs   | 3,858,970.82       | 4,093,345.95    | 234,375.13  |
| 9,076,319.88    | 9,582,699.00       | (506,379.12)   | Contribution Margin OPERATING EXPENSES:                   | 550,784.21         | 391,564.33      | 159,219.8   |
| 3,734.72        | 1,500.00           | (2,234.72)     | Transmission Expense                                      | 59.75              | 42.77           | (16.98      |
| 1,029,841.21    | 892,307.38         | (137,533.83)   | Distribution Expense                                      | 91,386.04          | 84,478.94       | (6,907.10   |
| 748,995.22      | 706,644.59         | (42,350.63)    | Customer Service and Customer Acct. Expense               | 50,958.12          | 59,225.75       | 8,267.63    |
| 2,077,494.82    | 1,832,417.93       | (245,076.89)   | Administrative and General Expenses                       | 180,712.82         | 136,927.03      | (43,785.7   |
| 3,860,065.97    | 3,432,869.90       | (427,196.07)   | Total operating expenses  Maintenance Expenses            | 323,116.73         | 280,674.49      | (42,442.2   |
| 0.00            | 0.00               | 0.00           | Transmission Expense                                      | 0.00               | 0.00            | 0.00        |
| 1,172,246.35    | 1,247,806.88       | 75,560.53      | Distribution Expense                                      | 103,025.67         | 119,389.17      | 16,363.50   |
| 46,168.21       | 37,182.18          | (8,986.03)     | Administrative and General Expense                        | 5,214.58           | 2,140.99        | (3,073.5    |
| 1,218,414.56    | 1,284,989.07       | 66,574.51      | Total Maintenance Expenses                                | 108,240.25         | 121,530.16      | 13,289.9    |
|                 |                    |                | Other Operating Expense                                   |                    |                 |             |
| 1,883,041.04    | 1,631,000.00       | (252,041.04)   | Depreciation Expense                                      | 168,516.80         | 135,499.05      | (33,017.7   |
| 950,901.77      | 950,000.00         | (901.77)       | Tax Equivalents   | 79,615.61          | 78,888.84       | (726.7      |
| 2,833,942.81    | 2,581,000.00       | (252,942.81)   | Total Other Operating Expenses                            | 248,132.41         | 214,387.88      | (33,744.5   |
| 50,130,762.34   | 49,852,958.96      | (277,803.38)   | Total Operating and Maintenance Expenses                  | 4,538,460.21       | 4,709,938.48    | 171,478.2   |
| 1,163,896.54    | 2,283,840.04       | (1,119,943.50) | Operating Income  | (128,705.18)       | (225,028.21)    | 96,323.0    |
| 2,877.00        | 28,357.00          | (25,480.00)    | Other Income  | 4,867.70           | 825.88          | 4,041.8     |
| 1,166,773.54    | 2,312,197.04       | (1,145,423.50) | Total Income  | (123,837.48)       | (224,202.32)    | 100,364.8   |
| 24,404.05       | 24,000.00          | (404.05)       | Miscellaneous Income Deductions                           | 504.00             | 1,759.71        | 1,255.7     |
| 1,142,369.49    | 2,288,197.04       | (1,145,827.55) | Net Income Before Debt Expenses<br>DEBT RELATED EXPENSES: | (124,341.48)       | (225,962.03)    | 101,620.5   |
| 0.00            | 0.00               | 0.00           | Amortization of Debt Related Expenses                     | 0.00               | 0.00            | 0.0         |
| 58,318.71       | 41,000.00          | (17,318.71)    | Interest Expense  | 4,453.61           | 3,408.07        | (1,045.5    |
| 58,318.71       | 41,000.00          | (17,318.71)    | Total debt related expenses                               | 4,453.61           | 3,408.07        | (1,045.5    |
| 1,084,050.78    | 2,247,197.04       | (1,163,146.26) | Net Income before Extraordinary Exp.                      | (128,795.09)       | (229,370.10)    | 100,575.0   |
| 41,457.01       | 35,000.00          | 6,457.01       | Extraordinary Income (Expense)                            | 670.52             | 2,916.67        | (2,246.15   |
| \$ 1,125,507.79 | \$ 2,282,197.04 \$ | (1,156,689.25) | CHANGE IN NET ASSETS                                      | \$ (128,124.57) \$ | (226,453.43) \$ | 98,328.86   |

#### Athens Utilities Board Power Division STATEMENTS OF CASH FLOWS June 30, 2018

| _ | /ear-to-Date    | Year-to-Date   | Variance       | June 30, 2018  | Month to Date      | Month to Date | Variance     |
|---|-----------------|----------------|----------------|--|--------------------|---------------|--------------|
|   | une 30, 2018    | Prior Year     | + ananoc       |  | June 30, 2018      | Prior Year    | 7 ai iai ioc |
|   |                 |                |                | CASH FLOWS FROM OPERATION ACTIVITIES:                              |                    |               |              |
|   | 1,125,507.79    | 1,885,910.40   | (760,402.61)   | Net Operating Income   | (128,124.57)       | (470,410.23)  | 342,285.     |
|   |                 | • •            | , ,            | Adjustments to reconcile operating income                          | , , ,              | , , ,         | ,            |
|   |                 |                |                | to net cash provided by operations:                                |                    |               |              |
|   | 1,883,041.04    | 1,647,535.52   | 235,505.52     | Depreciation   | 168,516.80         | 145,309.91    | 23,206.      |
|   |                 |                |                | Changes in Assets and Liabilities:                                 |                    |               |              |
|   | (793,358.60)    | 473,259.93     | (1,266,618.53) | Accounts Receivable  | (551,410.82)       | 386,850.64    | (938,261.    |
|   | 0.00            | 0.00           | 0.00           | Due from (to) Other Divisions                                      | 0.00               | 0.00          | 0.           |
|   | 428.20          | (4,210.54)     | 4,638.74       | Prepaid Expenses   | (213,078.21)       | (210,533.50)  | (2,544.      |
|   | 67,771.62       | (177,494.82)   | 245,266.44     | Deferred Pension Outflows  | 67,771.62          | (310,066.01)  | 377,837.     |
|   | (22,662.48)     | (52,036.73)    | 29,374.25      | Accrued, Unbilled Revenue  | (22,662.48)        | (52,036.73)   | 29,374.      |
|   | (105,885.08)    | (34,812.06)    | (71,073.02)    | Materials and Supplies   | 33,128.35          | (4,068.93)    | 37,197.      |
|   | (44,399.03)     | (465,987.71)   | 421,588.68     | Accounts Payable   | 542,075.21         | 760,154.55    | (218,079.    |
|   | 29,190.89       | 6,297.99       | 22,892.90      | Other Current Liabilities  | (15,365.85)        | 21,937.77     | (37,303.     |
|   | 11,900.00       | 44,560.00      | (32,660.00)    | Customer Deposits  | 3,660.00           | 3,700.00      | (40.         |
|   | 102,919.82      | 243,643.53     | (140,723.71)   | Net Pension Liability  | 109,590.16         | 436,246.00    | (326,655.    |
|   | (124,571.06)    | (84,603.72)    | (39,967.34)    | Deferred Pension Inflows   | (124,571.06)       | (84,603.72)   | (39,967.     |
|   | 197,393.54      | (74,514.87)    | 271,908.41     | Retirements and Salvage  | 34,655.23          | 19,926.67     | 14,728.      |
|   | 0.00            | 0.00           | 0.00           | Deferred Income  | 0.00               | 0.00          | 0.           |
|   | 2,327,276.65    | 3,407,546.92   | (1,080,270.27) | Net Cash from Operating Activities CASH FROM NONCAPITAL FINANCING: | (95,815.62)        | 642,406.42    | (738,222.    |
|   | 0.00            | 0.00           | 0.00           | Changes in Long-Term Lease Payable                                 | 0.00               | 0.00          | 0.           |
|   | (87,117.84)     | (141,134.69)   | 54,016.85      | Changes in Notes Payable   | (1,554.48)         | (505.52)      | (1,048.      |
|   | 0.00            | 0.00           | 0.00           | Changes in Bonds Payable   | 0.00               | 0.00          | 0.           |
|   | 0.00            | 0.00           | 0.00           | Changes in TVA Loan Program  | 0.00               | 0.00          | 0.           |
|   | (87,117.84)     | (141,134.69)   | 54,016.85      | Net Cash from Noncapital Financing Activities                      | (1,554.48)         | (505.52)      | (1,048.      |
|   |                 |                |                | CASH FLOWS FROM CAPITAL AND RELATED INVESTING ACTIVITIES           |                    |               |              |
|   | 0.00            | 0.00           | 0.00           | Adj.Retained Earnings - TVA loss Adjustment                        | 0.00               | 0.00          | 0.           |
|   | 0.00            | 0.00           | 0.00           | Prior Period Adjustment  | 0.00               | 0.00          | 0.           |
|   | (3,192,834.45)  | (3,139,322.80) | (53,511.65)    | Changes in Electric Plant  | (551,929.66)       | (195,376.52)  | (356,553.    |
|   | (3,192,834.45)  | (3,139,322.80) | (53,511.65)    | Capital and Related Investing Activities                           | (551,929.66)       | (195,376.52)  | (356,553.    |
|   | (952,675.64) \$ | 127,089.43 \$  | (1,079,765.07) | Net Changes in Cash Position                                       | \$ (649,299.76) \$ | 446,524.38 \$ | (1,095,824   |
|   |                 |                |                |  |                    |               |              |
|   | 8,516,882.80    | 8,389,793.37   | 127,089.43     | Cash at Beginning of Period  | 8,213,506.92       | 8,070,358.42  | 143,148      |
|   | 7,564,207.16    | 8,516,882.80   | (952,675.64)   | Cash at end of Period  | 7,564,207.16       | 8,516,882.80  | (952,675     |
|   | (952,675.64) \$ | 127,089.43 \$  | (1,079,765.07) | Changes in Cash and Equivalents                                    | \$ (649,299.76) \$ | 446,524.38 \$ | (1,095,824.  |

Long-Term Debt

\$4,539,476.63

#### Athens Utilities Board Statistics Report June 30, 2018

#### Power:

|                              | Current | Prior  | %      | # Accounts |
|------------------------------|---------|--------|--------|------------|
| Number of services:          | Month   | Year   | Change | Change     |
| Residential                  | 10,918  | 10,933 | -0.14% | -15        |
| Small Commercial             | 1,982   | 1,943  | 2.01%  | 39         |
| Large Commercial             | 269     | 273    | -1.47% | -4         |
| Street and Athletic Lighting | 21      | 21     | 0.00%  | 0          |
| Outdoor Lighting             | 60      | 59     | 1.69%  | 1          |
| Total Services               | 13,250  | 13,229 | 0.16%  | 21         |

| Sales Volumes:      | Cu         | Current Month |        |             | Year-to-Date |        |  |
|---------------------|------------|---------------|--------|-------------|--------------|--------|--|
| Kwh                 | 6/30/2018  | Prior Year    | Change | 6/30/2018   | Prior Year   | Change |  |
| Residential         | 11,345,798 | 10,793,458    | 5.12%  | 157,738,132 | 152,937,202  | 3.14%  |  |
| Small Commercial    | 2,933,690  | 2,709,402     | 8.28%  | 34,398,856  | 33,755,717   | 1.91%  |  |
| Large Commercial    | 40,003,941 | 38,843,965    | 2.99%  | 454,684,992 | 437,711,726  | 3.88%  |  |
| Street and Athletic | 237,493    | 261,540       | -9.19% | 3,005,431   | 3,146,449    | -4.48% |  |
| Outdoor Lighting    | 247,316    | 267,178       | -7.43% | 3,071,085   | 3,280,655    | -6.39% |  |
| Total               | 54,768,238 | 52,875,543    | 3.58%  | 652,898,496 | 630,831,749  | 3.50%  |  |

| Employment         |               |            |            |
|--------------------|---------------|------------|------------|
|                    | June 30, 2018 | Same Month | Difference |
|                    |               | Prior Year |            |
| Employee Headcount | 56.00         | 56.00      | 0.00       |
| FTE                | 58.69         | 59.98      | -1.29      |
| Y-T-D FTE          | 60.61         | 58.48      | 2.13       |

| June 30, 2018 | Prior Year | Difference |
|---------------|------------|------------|
| 0             | 0          | 0          |
| 340           | 257        | 83         |
|               | 0          | 0 0        |

| Heating/Cooling Degree Days (Billing Period): |               |            |            |
|---|---------------|------------|------------|
|   | June 30, 2018 | Prior Year | Difference |
| Heating Degree Days                           | 0             | 8          | -8         |
| Cooling Degree Days                           | 298           | 213        | 85         |

#### **Athens Utilities Board Power Division Capital Budget** Month Ending as of June 30, 2018

|  | Month Ending as of June 30, 201 | 8            |                               |                        |                         |
|--|---------------------------------|--------------|-------------------------------|------------------------|-------------------------|
|  | Budget                          | Actual       | Variance to date<br>Favorable | Estimated<br>% Project | % of Budget<br>Expended |
| Planned Capital Improvements:                  |                                 |              | (Unfavorable)                 | Completion             |                         |
| Replace Truck 69                               | 210,000                         |              | 210,000                       |                        |                         |
| Replace Truck 11 (Replaced Truck 81 instead)   | 51,000                          | 49,850       | 1,150                         | 100.00%                | 97.75%                  |
| Capacitor System (Continue)                    | 150,000                         | 33,282       | 116,718                       | 35.00%                 | 22.19%                  |
| SCADA  | 200,000                         | 8,773        | 191,227                       | 80.00%                 | 4.39%                   |
| Covered Storage (Place Holder)                 | 150,000                         |              | 150,000                       |                        |                         |
| Urg conversion Ervin Rd to CR 666              | 200,000                         |              | 200,000                       |                        |                         |
| Distribution #6 upgrade                        | 300,000                         |              | 300,000                       |                        |                         |
| LED Purchases                                  | 300,000                         | 385,887      | (85,887)                      | 30.00%                 | 128.63%                 |
| Bohanan Addition change out/upgrade            | 200,000                         | 118,243      | 81,757                        | 20.00%                 | 59.12%                  |
| Build out Fiber                                | 80,000                          | 301,118      | (221,118)                     | 90.00%                 | 376.40%                 |
| West Athens PTs, relaying, and 161 kv switches | 250,000                         | 12,160       | 237,840                       | 60.00%                 | 4.86%                   |
| Backup Generator at Main Office                | 65,000                          |              | 65,000                        |                        |                         |
| Backup Radio                                   | 75,000                          |              | 75,000                        |                        |                         |
| Nort Athens 69 kv Bus Breaker                  | 100,000                         | 40,860       | 59,140                        | 65.00%                 |                         |
| Purchase Etowah Switching Station              | 1,000,000                       |              | 1,000,000                     |                        |                         |
| Etowah Switching Station Renovation            | 1,000,000                       | 24,063       | 975,937                       |                        |                         |
| Voltage Management                             | 272,724                         | 219,141      | 53,583                        | 20.00%                 |                         |
| Building Improvements                          | 40,000                          | 29,211       | 10,789                        | 25.00%                 |                         |
| Mpower   | 20,000                          | 18,572       | 1,428                         | 80.00%                 | 92.86%                  |
| Other System Improvements                      | 347,782                         | 351,362      | (3,580)                       |                        | 101.03%                 |
| Poles  | 313,004                         | 177,517      | 135,487                       |                        | 56.71%                  |
| Primary Wire and Underground                   | 500,000                         | 524,107      | (24,107)                      |                        | 104.82% Continuous      |
| Transformers                                   | 463,710                         | 218,657      | 245,053                       |                        | 47.15% Continuous       |
| Services                                       | 289,819                         | 409,080      | (119,261)                     |                        | 141.15% Continuous      |
| Total Planned Capital Improvements:            | 6,578,039                       | 2,921,882    | 3,656,157                     |                        |                         |
| Other Assets:                                  |                                 |              |                               |                        |                         |
| Other  |                                 | 128,439      | (128,439)                     |                        |                         |
| Church Street Sub Station Sampling             |                                 | 12,521       | (12,521)                      |                        |                         |
| Truck 82                                       |                                 | 209,650      | (209,650)                     |                        |                         |
| Thomas & Betts                                 |                                 | 111,460      | (111,460)                     |                        |                         |
| NIS Upgrade                                    |                                 | 14,445       | (14,445)                      |                        |                         |
| Total Other Assets:                            | - C 570 000 . ft                | 476,515      | (476,515)                     |                        |                         |
| Totals:  | \$ 6,578,039 \$                 | 3,398,398 \$ | 3,179,641                     |                        |                         |
|  |                                 |              |                               |                        |                         |

Percentage of Budget Spent Year-to-date

51.66%

9

#### ATHENS UTILITIES BOARD WATER DIVISION BALANCE SHEET June 30, 2018

| _  | urrent Period<br>June 30, 2018 | Prior Year       | Change from<br>Prior Year | June 30, 2018                           | _  | Surrent Period<br>June 30, 2018 | Prior<br>Month   | Change<br>from prior<br>Month |
|----|--------------------------------|------------------|---------------------------|---|----|---------------------------------|------------------|-------------------------------|
|    | 74110 00, 2010                 |                  | THOI TOU                  | Assets:                                 |    | 74110 00, 2010                  | Month            | Month                         |
|    | 5,723,265.23                   | 5,395,395.40     | 327,869.83                | Cash and Cash Equivalents               |    | 5,723,265.23                    | 5,736,208.28     | (12,943.05)                   |
|    | 280.897.98                     | 257.302.16       | 23.595.82                 | Customer Receivables                    |    | 280.897.98                      | 254.376.10       | 26,521.88                     |
|    | 0.00                           | 0.00             | 0.00                      | Due to/from Other Divisions             |    | 0.00                            | 0.00             | 0.00                          |
|    | 22.111.49                      | 15.981.04        | 6,130.45                  | Other Receivables                       |    | 22.111.49                       | 16.177.95        | 5,933.54                      |
|    | 187,448.77                     | 203,136.01       | (15,687.24)               | Prepaid Expenses                        |    | 187,448.77                      | 96,959.29        | 90,489.48                     |
|    | 251,778.54                     | 196,963.93       | 54,814.61                 | Materials and Supplies Inventory        |    | 251,778.54                      | 258,955.50       | (7,176.96)                    |
|    | 6,465,502.01                   | 6,068,778.54     | 396,723.47                | Total Current Assets                    |    | 6,465,502.01                    | 6,362,677.12     | 102,824.89                    |
|    | 0.00                           | 0.00             | 0.00                      | Reserve and Other                       |    | 0.00                            | 0.00             | 0.00                          |
|    | 0.00                           | 0.00             | 0.00                      | Total Restricted Assets                 |    | 0.00                            | 0.00             | 0.00                          |
|    | 0.00                           | 0.00             | 0.00                      | Debt Issue Costs, Net of Amortization   |    | 0.00                            | 0.00             | 0.00                          |
|    | 398,831.16                     | 417,740.31       | (18,909.15)               | Deferred Pension Outflows               |    | 398,831.16                      | 417,740.31       | (18,909.15)                   |
|    | 32,445,820.50                  | 33,571,022.71    | (1,125,202.21)            | Water Utility Plant, at cost            |    | 32,445,820.50                   | 32,404,787.00    | 41,033.50                     |
|    | (12,858,841.03)                | (13,139,828.28)  | 280,987.25                | Less: Accumulated Depreciation          |    | (12,858,841.03)                 | (12,782,762.92)  | (76,078.11)                   |
|    | 19,586,979.47                  | 20,431,194.43    | (844,214.96)              | Net Water Utility Plant                 |    | 19,586,979.47                   | 19,622,024.08    | (35,044.61)                   |
|    | 19,985,810.63                  | 20,848,934.74    | (863,124.11)              | Total Long Term Assets                  |    | 19,985,810.63                   | 20,039,764.39    | (53,953.76)                   |
| \$ | 26,451,312.64 \$               | 26,917,713.28 \$ | (466,400.64)              | Total Assets                            | \$ | 26,451,312.64 \$                | 26,402,441.51 \$ | 48,871.13                     |
|    |                                |                  |                           | Liabilities and Retained Earnings:      |    |                                 |                  |                               |
|    | 86,272.80                      | 279,510.64       | (193,237.84)              | Accounts Payable                        |    | 86.272.80                       | 68,223,84        | 18.048.96                     |
|    | 51,700.00                      | 49,960.00        | 1,740.00                  | Customer Deposits                       |    | 51,700.00                       | 51,915.00        | (215.00)                      |
|    | 115,727.72                     | 131,640.82       | (15,913.10)               | Other Current Liabilities               |    | 115,727.72                      | 114,304.82       | 1,422.90                      |
|    | 253,700.52                     | 461,111.46       | (207,410.94)              | Total Current Liabilities               |    | 253,700.52                      | 234,443.66       | 19,256.86                     |
|    | 592,983.79                     | 553,696.62       | 39,287.17                 | Net Pension Liability                   |    | 592,983.79                      | 558,752.74       | 34,231.05                     |
|    | 66,987.93                      | 100,740.85       | (33,752.92)               | Deferred Pension Inflows                |    | 66,987.93                       | 100,740.85       | (33,752.92)                   |
|    | 0.00                           | 0.00             | 0.00                      | Bonds Payable                           |    | 0.00                            | 0.00             | 0.00                          |
|    | 4,562,249.05                   | 4,760,087.62     | (197,838.57)              | Note Payable                            |    | 4,562,249.05                    | 4,578,332.76     | (16,083.71)                   |
|    | 5,222,220.77                   | 5,414,525.09     | (192,304.32)              | Total Long Term Liabilities             |    | 5,222,220.77                    | 5,237,826.35     | (15,605.58)                   |
|    | 20,975,391.35                  | 21,042,076.73    | (66,685.38)               | Net Position                            |    | 20,975,391.35                   | 20,930,171.50    | 45,219.85                     |
| \$ | 26,451,312.64 \$               | 26,917,713.28 \$ | (466,400.64)              | Total Liabilities and Retained Earnings | \$ | 26,451,312.64 \$                | 26,402,441.51 \$ | 48,871.13                     |

# Athens Utilities Board Profit and Loss Statement - Water June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) | June 30, 2018  Description                  | Current<br>Month<br>June 30, 2018 | Current<br>Month<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |
|-------------------------------|----------------------------|--|---|-----------------------------------|--------------------------------|--|
|                               |                            |  | REVENUE:                                    |                                   |                                |  |
| 1,766,415.50                  | 1,776,752.94               | (10,337.44)                            | Residential                                 | 155,240.13                        | 151,879.88                     | 3,360.25                               |
| 1,903,283.61                  | 1,904,467.28               | (1,183.67)                             | Small Commercial                            | 166,463.38                        | 157,428.09                     | 9,035.29                               |
| 421,940.87                    | 419,468.42                 | 2,472.45                               | Large Commercial                            | 35,630.62                         | 32,092.61                      | 3,538.01                               |
| 124,951.24                    | 134,101.90                 | (9,150.66)                             | Other                                       | 9,069.16                          | 23,262.78                      | (14,193.62                             |
| 4,216,591.22                  | 4,234,790.54               | (18,199.32)                            | Total Revenue                               | 366,403.29                        | 364,663.36                     | 1,739.93                               |
| 579,705.92                    | 642,236.94                 | 62,531.02                              | Purchased Supply                            | 52,005.94                         | 53,729.33                      | 1,723.39                               |
| 3,636,885.30                  | 3,592,553.60               | 44,331.70                              | Contribution Margin                         | 314,397.35                        | 310,934.03                     | 3,463.32                               |
|                               |                            |  | OPERATING EXPENSES:                         |                                   |                                |  |
| 400,170.58                    | 344,129.81                 | (56,040.77)                            | Source and Pump Expense                     | 39,475.96                         | 38,893.88                      | (582.08                                |
| 193,821.07                    | 197,524.35                 | 3,703.28                               | Distribution Expense                        | 12,426.03                         | 16,439.32                      | 4,013.29                               |
| 422,273.55                    | 407,691.19                 | (14,582.36)                            | Customer Service and Customer Acct. Expense | 32,530.16                         | 35,595.58                      | 3,065.42                               |
| 858,943.75                    | 816,410.27                 | (42,533.48)                            | Administrative and General Expense          | 76,655.18                         | 81,996.53                      | 5,341.35                               |
| 1,875,208.95                  | 1,765,755.62               | (109,453.33)                           | Total operating expenses                    | 161,087.33                        | 172,925.31                     | 11,837.98                              |
|                               |                            |  | Maintenance Expenses                        |                                   |                                |  |
| 72,896.14                     | 88,712.98                  | 15,816.84                              | Source and Pump Expense                     | 5,453.00                          | 12,722.61                      | 7,269.61                               |
| 386,068.52                    | 342,741.45                 | (43,327.07)                            | Distribution Expense                        | 25,881.39                         | 35,644.75                      | 9,763.36                               |
| 7,990.15                      | 5,021.90                   | (2,968.25)                             | Administrative and General Expense          | 1,950.49                          | 160.70                         | (1,789.79                              |
| 466,954.81                    | 436,476.33                 | (30,478.48)                            | Total Maintenance Expense                   | 33,284.88                         | 48,528.06                      | 15,243.18                              |
|                               |                            |  | Other Operating Expenses                    |                                   |                                |  |
| 958,304.23                    | 699,213.70                 | (259,090.53)                           | Depreciation Expense                        | 72,345.12                         | 53,423.35                      | (18,921.77                             |
| 958,304.23                    | 699,213.70                 | (259,090.53)                           | Total Other Operating Expenses              | 72,345.12                         | 53,423.35                      | (18,921.77                             |
| 3,880,173.91                  | 3,543,682.59               | (336,491.32)                           | Total Operating and Maintenance Expense     | 318,723.27                        | 328,606.05                     | 9,882.78                               |
| 336,417.31                    | 691,107.95                 | (354,690.64)                           | Operating Income                            | 47,680.02                         | 36,057.31                      | 11,622.71                              |
| 34,103.27                     | 18,535.49                  | 15,567.78                              | Other Income                                | 5,775.85                          | 1,593.07                       | 4,182.78                               |
| 370,520.58                    | 709,643.44                 | (339,122.86)                           | Total Income                                | 53,455.87                         | 37,650.38                      | 15,805.49                              |
| 4,145.08                      | 7,867.50                   | 3,722.42                               | Other Expense                               | 13.75                             | 0.00                           | (13.75                                 |
| 366,375.50                    | 701,775.94                 | (335,400.44)                           | Net Income Before Debt Expense              | 53,442.12                         | 37,650.38                      | 15,791.74                              |
|                               |                            |  | DEBT RELATED EXPENSES:                      |                                   |                                |  |
| 0.00                          | 0.00                       | 0.00                                   | Amortization of Debt Discount               | 0.00                              | 0.00                           | 0.00                                   |
| 123,658.04                    | 92,407.10                  | (31,250.94)                            | Interest on Long Term Debt                  | 8,222.27                          | 7,575.50                       | (646.77                                |
| 123,658.04                    | 92,407.10                  | (31,250.94)                            | Total debt related expenses                 | 8,222.27                          | 7,575.50                       | (646.77                                |
| 242 747 40                    | 600 060 04                 | (000 054 00)                           | Not Income Defere Enterograffing to Income  | 4E 040 0E                         | 20.074.00                      | 45 444 05                              |
| 242,717.46                    | 609,368.84                 | (366,651.38)                           | Net Income Before Extraordinary Income      | 45,219.85                         | 30,074.88                      | 15,144.97                              |
| (309,402.84)                  | 517,126.34                 | (826,529.18)                           | Grants, Contributions, Extraordinary        | 0.00                              | 163,237.46                     | (163,237.46                            |
| (66,685.38)                   | 1,126,495.18 \$            | (1,193,180.56)                         | CHANGE IN NET ASSETS                        | \$ 45,219.85 <b>\$</b>            | 193,312.34 \$                  | (148,092.49                            |

#### Athens Utilities Board Budget Comparison - Water June 30, 2018

| Year-to-Date                 | Year-to-Date  | Y-T-D        | Description                                 | Current Month   | Monthly       | Budget     |
|------------------------------|---------------|--------------|---|-----------------|---------------|------------|
| June 30, 2018                | Budget        | Variance     |   | June 30, 2018   | Budget        | Variance   |
|                              |               |              | REVENUE:                                    |                 |               |            |
| 1 766 415 50                 | 1.760.000.00  | 6.415.50     | REVENOE.  Residential                       | 155.240.13      | 155.077.47    | 162.6      |
| 1,766,415.50<br>1,903,283.61 | ,,            | -,           | Small Commercial                            | 166,463,38      | 172.245.23    | (5,781.8   |
|                              | 1,980,000.00  | (76,716.39)  |   | ,               |               | <b>,</b> , |
| 421,940.87                   | 400,000.00    | 21,940.87    | Large Commercial                            | 35,630.62       | 34,115.49     | 1,515.1    |
| 124,951.24                   | 103,700.00    | 21,251.24    | Other                                       | 9,069.16        | 11,353.84     | (2,284.6   |
| 4,216,591.22                 | 4,243,700.00  | (27,108.78)  | Total Revenue                               | 366,403.29      | 372,792.03    | (6,388.7   |
| 579,705.92                   | 600,000.00    | 20,294.08    | Purchased Supply                            | 52,005.94       | 50,480.14     | (1,525.8   |
| 3,636,885.30                 | 3,643,700.00  | (6,814.70)   | Contribution Margin                         | 314,397.35      | 322,311.89    | (7,914.5   |
|                              |               |              | OPERATING EXPENSES:                         |                 |               |            |
| 400,170.58                   | 362,903.35    | (37,267.23)  | Source and Pump Expense                     | 39,475.96       | 34,766.05     | (4,709.9   |
| 193,821.07                   | 186,285.65    | (7,535.42)   | Distribution Expense                        | 12,426.03       | 12,832.35     | 406.3      |
| 422,273.55                   | 411,876.02    | (10,397.53)  | Customer Service and Customer Acct. Expense | 32,530.16       | 30,110.28     | (2,419.8   |
| 858,943.75                   | 782.481.26    | (76,462.49)  | Administrative and General Expense          | 76,655.18       | 40,374.17     | (36,281.0  |
| 1,875,208.95                 | 1,743,546.28  | (131,662.67) | Total operating expenses                    | 161,087.33      | 118,082.85    | (43,004.4  |
|                              |               |              | Maintenance Expenses                        |                 |               |            |
| 72,896.14                    | 91,416.75     | 18,520.61    | Source and Pump Expense                     | 5,453.00        | 9,160.22      | 3,707.2    |
| 386,068.52                   | 346,520.79    | (39,547.73)  | Distribution Expense                        | 25,881.39       | 26,124.68     | 243.2      |
| 7,990.15                     | 5,500.00      | (2,490.15)   | Administrative and General Expense          | 1,950.49        | 358.76        | (1,591.7   |
| 466,954.81                   | 443,437.54    | (23,517.27)  | Total Maintenance Expense                   | 33,284.88       | 35,643.67     | 2,358.7    |
|                              |               |              | Other Operating Expenses                    |                 |               |            |
| 958,304.23                   | 718,409.00    | (239,895.23) | Depreciation Expense                        | 72,345.12       | 58,210.38     | (14,134.7  |
| 958,304.23                   | 718,409.00    | (239,895.23) | <b>Total Other Operating Expenses</b>       | 72,345.12       | 58,210.38     | (14,134.7  |
| 3,880,173.91                 | 3,505,392.82  | (374,781.09) | Total Operating and Maintenance Expenses    | 318,723.27      | 262,417.03    | (56,306.2  |
| 336,417.31                   | 738,307.18    | (401,889.87) | Operating Income                            | 47,680.02       | 110,375.00    | (62,694.9  |
| 34,103.27                    | 9,500.00      | 24,603.27    | Other Income                                | 5,775.85        | 854.84        | 4,921.0    |
| 370,520.58                   | 747,807.18    | (377,286.60) | Total Income                                | 53,455.87       | 111,229.84    | (57,773.9  |
| 4,145.08                     | 10,000.00     | 5,854.92     | Other Expense                               | 13.75           | 251.88        | 238.1      |
| 366,375.50                   | 737,807.18    | (371,431.68) | Net Income Before Debt Expense              | 53,442.12       | 110,977.96    | (57,535.8  |
|                              |               |              | DEBT RELATED EXPENSES:                      |                 |               |            |
| 0.00                         | 0.00          | 0.00         | Amortization of Debt Discount               | 0.00            | 0.00          | 0.0        |
| 123,658.04                   | 125,900.00    | 2,241.96     | Interest on Long Term Debt                  | 8,222.27        | 9,787.94      | 1,565.6    |
| 123,658.04                   | 125,900.00    | 2,241.96     | Total debt related expenses                 | 8,222.27        | 9,787.94      | 1,565.6    |
|                              |               |              |   |                 |               | _          |
| 242,717.46                   | 611,907.18    | (369,189.72) | Net Income Before Extraordinary Income      | 45,219.85       | 101,190.02    | (55,970.1  |
| (309,402.84)                 | 25,000.00     | (334,402.84) | Grants, Contributions, Extraordinary        | 0.00            | 2,083.33      | (2,083.3   |
| (66,685.38) \$               | 636,907.18 \$ | (703,592.56) | CHANGE IN NET ASSETS                        | \$ 45,219.85 \$ | 103,273.36 \$ | (58,053.5  |

#### Athens Utilities Board Water Division STATEMENTS OF CASH FLOWS June 30, 2018

|         | Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance       |  | Month to Date<br>June 30, 2018 | Month to Date<br>Prior Year | Variance     |
|---------|-------------------------------|----------------------------|----------------|--|--------------------------------|-----------------------------|--------------|
| <u></u> | ·                             |                            |                | CASH FLOWS FROM OPERATING ACTIVITIES:  |                                |                             |              |
|         | 242,717.46                    | 609,368.84                 | (366,651.38)   | Net Operating Income   | 45,219.85                      | 30,074.88                   | 15,144.97    |
|         |                               |                            |                | Adjustments to Reconcile Operating Income  |                                |                             |              |
|         |                               |                            |                | to Net Cash Provided by Operations   |                                |                             |              |
|         | 958,304.23                    | 699,213.70                 | 259,090.53     | Depreciation   | 72,345.12                      | 53,423.35                   | 18,921.77    |
|         |                               |                            |                | Changes in Assets and Liabilities:   |                                |                             |              |
|         | (23,595.82)                   | 64,850.40                  | (88,446.22)    | Receivables  | (26,521.88)                    | (5,677.89)                  | (20,843.99)  |
|         | 0.00                          | 0.00                       | 0.00           | Due from Other Divisions   | 0.00                           | 0.00                        | 0.00         |
|         | (6,130.45)                    | 39.35                      | (6,169.80)     | Other Receivables  | (5,933.54)                     | 53,878.35                   | (59,811.89)  |
|         | 15,687.24                     | (1,356.99)                 | 17,044.23      | Prepaid Expenses   | (90,489.48)                    | (86,252.59)                 | (4,236.89)   |
|         | 18,909.15                     | (61,633.10)                | 80,542.25      | Deferred Pension Outflows  | 18,909.15                      | (98,059.01)                 | 116,968.16   |
|         | (54,814.61)                   | 9,190.60                   | (64,005.21)    | Materials and Supplies Inventory   | 7,176.96                       | 7,256.32                    | (79.36)      |
|         | 0.00                          | 0.00                       | 0.00           | Other Assets   | 0.00                           | 0.00                        | 0.00         |
|         | (209,150.94)                  | 165,082.38                 | (374,233.32)   | Current Liabilities  | 19,471.86                      | 102,185.59                  | (82,713.73)  |
|         | 39,287.17                     | 88,823.00                  | (49,535.83)    | Net Pension Liability  | 34,231.05                      | 137,621.60                  | (103,390.55) |
|         | (33,752.92)                   | (19,265.55)                | (14,487.37)    | Deferred Pension Inflows   | (33,752.92)                    | (19,265.55)                 | (14,487.37)  |
|         | 286,417.33                    | 18,421.44                  | 267,995.89     | Retirements and Salvage  | 3,732.99                       | (21,873.08)                 | 25,606.07    |
|         | 1,740.00                      | 6,240.00                   | (4,500.00)     | Customer Deposits  | (215.00)                       | 475.00                      | (690.00)     |
|         | 1,235,617.84                  | 1,578,974.07               | (343,356.23)   | Net Cash from Operating Activities  CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: | 44,174.16                      | 153,786.97                  | (109,612.81) |
|         | 0.00                          | 0.00                       | 0.00           | Bonds Payable  | 0.00                           | 0.00                        | 0.00         |
|         | (197,838.57)                  | 1,645,629.38               | (1,843,467.95) | Notes Payable  | (16,083.71)                    | 646,049.21                  | (662,132.92) |
|         | (197,838.57)                  | 1,645,629.38               | (1,843,467.95) | Net Cash from Financing Activities   | (16,083.71)                    | 646,049.21                  | (662,132.92) |
|         |                               |                            |                | CASH FLOW FROM CAPITAL AND INVESTING ACTIVITIES:                                     |                                |                             |              |
|         | 0.00                          | 0.00                       | 0.00           | Adjust Net Pension Obligation  | 0.00                           | 0.00                        | 0.00         |
|         | 0.00                          | 0.00                       | 0.00           | Prior Period Adjustment  | 0.00                           | 0.00                        | 0.00         |
|         | (309,402.84)                  | 517,126.34                 | (826,529.18)   | Grants, Contributions & Other Extraordinary  | 0.00                           | 163,237.46                  | (163,237.46) |
|         | (400,506.60)                  | (3.013,391.85)             | 2,612,885.25   | Water Utility Plant  | (41,033.50)                    | (62,578.56)                 | 21,545.06    |
|         | (709,909.44)                  | (2,496,265.51)             | 1,786,356.07   | Net from Capital and Investing Activities  | (41,033.50)                    | 100,658.90                  | (141,692.40) |
| \$      | 327,869.83 \$                 | 728,337.94 \$              | (400,468.11)   | Net Changes in Cash Position   | \$ (12,943.05) \$              | 900,495.08 \$               | (913,438.13) |
|         |                               |                            |                |  |                                |                             |              |
|         | 5,395,395.40                  | 4,667,057.46               | 728,337.94     | Cash at Beginning of Period  | 5,736,208.28                   | 4,494,900.32                | 1,241,307.96 |
|         | 5,723,265.23                  | 5,395,395.40               | 327,869.83     | Cash at End of Period  | 5,723,265.23                   | 5,395,395.40                | 327,869.83   |
| \$      | 327,869.83 \$                 | 728,337.94 \$              | (400,468.11)   | Changes in Cash and Equivalents  | \$ (12,943.05) \$              | 900,495.08 \$               | (913,438.13) |

Long-Term Debt

4,562,249.05

### Athens Utilities Board Statistics Report June 30, 2018

#### Water:

|                     | Current | Prior | %      | # Accounts |
|---------------------|---------|-------|--------|------------|
| Number of services: | Month   | Year  | Change | Change     |
| Residential         | 6,882   | 6,837 | 0.66%  | 45         |
| Small Commercial    | 1,240   | 1,209 | 2.56%  | 31         |
| Large Commercial    | 36      | 36    | 0.00%  | 0          |
|                     |         |       |        |            |
|                     |         |       |        |            |
|                     | 8,158   | 8,082 | 0.94%  | 76         |

| Sales Volumes:   |               | Current Month |        |           |            | Year-to-Date |  |  |
|------------------|---------------|---------------|--------|-----------|------------|--------------|--|--|
| Gallonsx100      | June 30, 2018 | Prior Year    | Change | 6/30/2018 | Prior Year | Change       |  |  |
| Residential      | 280,679       | 276,952       | 1.35%  | 3,146,066 | 3,181,894  | -1.13%       |  |  |
| Small Commercial | 428,448       | 405,040       | 5.78%  | 4,868,884 | 4,863,872  | 0.10%        |  |  |
| Large Commercial | 90,664        | 81,555        | 11.17% | 1,077,153 | 1,071,824  | 0.50%        |  |  |
|                  | 799,791       | 763,547       | 4.75%  | 9,092,103 | 9,117,590  | -0.28%       |  |  |

| Employment         |               |            |            |
|--------------------|---------------|------------|------------|
|                    | June 30, 2018 | Prior Year | Difference |
| Employee Headcount | 14.00         | 14.00      | 0.00       |
| FTE                | 14.64         | 14.77      | -0.13      |
| Y-T-D FTE          | 14.7          | 15.32      | -0.62      |

#### Athens Utilities Board Water Division Capital Budget Month Ending as of June 30, 2018

| Planned Capital Improvements:   Replace Truck 18 (2011 F150)  |  | Budget                        | Actual     | Variance to date<br>Favorable<br>(Unfavorable) | Estimated<br>% Project<br>Completion | Percent Budget Expended |  |
|---|--|-------------------------------|------------|--|--------------------------------------|-------------------------|--|
| Miniexcavator   | Planned Capital Improvements:  | · ·                           |            | ,  | •                                    | •                       |  |
| Replace Truck 29 (Meter Reading)         40,000         40,000           Water Project #3 (CR186, 185)         275,000         20,517         254,483         30.00%         7.46%           Water Plant - Replace Flash Mixers         100,000         100,000         2.500         97,500         2.50%           Water Plant Raw Water Storage         200,000         200,000         200,000         2.50%           Regrade Water Plant Front & Replace Fence         50,000         35         49,965         0.07%           Remove Backwash Tank         50,000         35         49,965         0.07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         36,576         13,424         73.15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81,51% Continuous Continuous Reservoir and Pump Maintenance         10,000         20,270         179,730         10,13% Continuous Continuou  | Replace Truck 18 (2011 F150)   | 45,000                        |            | 45,000   |                                      |                         |  |
| Water Project #3 (CR186, 185)         275,000         20,517         254,483         30.00%         7.46%           Water Plant - Replace Flash Mixers         100,000         2,500         97,500         2.50%           Reservoir Maintenance         100,000         2,500         97,500         2.50%           Water Plant Raw Water Storage         200,000         200,000         50,000           Regrade Water Plant Front & Replace Fence         50,000         35         49,965         0.07%           Remove Backwash Tank         150,000         62,066         82,934         70.00%         42.80%           Building Improvements         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         36,576         13,424         73,15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81.51% Continuous           Reservoir and Pump Maintenance         10,000         20,270         179,730         10.13% Continuous           Water Line Extensions         200,000         56,758         43,242         56,76% Continuous           Distribution Rehabilitation         25,000         1,156         23,844         4.62% Continuous           W   | Miniexcavator  | 50,000                        |            | 50,000   |                                      |                         |  |
| Water Plant - Replace Flash Mixers         100,000         2,500         97,500         2,50%           Reservoir Maintenance         100,000         2,500         97,500         2,50%           Water Plant Raw Water Storage         200,000         50,000         50,000           Remove Backwash Tank         50,000         35         49,965         0,07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         36,576         13,424         73.15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81.51% Continuous           Reservoir and Pump Maintenance         10,000         10,000         Continuous           Water Line Extensions         200,000         20,270         179,730         10.13% Continuous           Distribution Rehabilitation         100,000         56,758         43,242         56,76% Continuous           Field and Safety Equipment         25,000         1,156         23,844         4,62% Continuous           Water Services         80,000         127,987         (47,987)         159,98% Continuous           Technology (ScADA, Computers)         30,000         41,904   | Replace Truck 29 (Meter Reading)   | 40,000                        |            | 40,000   |                                      |                         |  |
| Reservoir Maintenance         100,000         2,500         97,500         2.50%           Water Plant Raw Water Storage         200,000         200,000         200,000         200,000           Regrade Water Plant Front & Replace Fence         50,000         50,000         50,000         50,000           Remove Backwash Tank         50,000         35         49,965         0.07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         36,576         13,424         73.15%           Water Plant Building Maint and Lab Equipment         50,000         36,576         13,424         73.15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81.51% Continuous           Reservoir and Pump Maintenance         10,000         10,000         Continuous           Water Line Extensions         200,000         20,270         179,730         10,13% Continuous           Pield and Safety Equipment         25,000         1,156         23,844         4,62% Continuous           Water Services         80,000         127,987         (47,987)         159,98% Continuous           Technology (SCADA, Computers)         3  | Water Project #3 (CR186, 185)  | 275,000                       | 20,517     | 254,483  | 30.00%                               | 7.46%                   |  |
| Water Plant Raw Water Storage         200,000         200,000           Regrade Water Plant Front & Replace Fence         50,000         50,000           Remove Backwash Tank         50,000         35         49,965         0.07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42,80%           Building Improvements         15,000         15,000         15,000         15,000         70.00%         42,80%           Water Plant Building Maint and Lab Equipment         50,000         36,576         13,424         73.15%         43.15%         60.11%  | Water Plant - Replace Flash Mixers   | 100,000                       |            | 100,000  |                                      |                         |  |
| Regrade Water Plant Front & Replace Fence         50,000         50,000           Remove Backwash Tank         50,000         35         49,965         0.07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         15,000         15,000         15,000           Water Plant Building Maint and Lab Equipment         50,000         36,576         13,424         73.15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81.51% Continuous           Reservoir and Pump Maintenance         10,000         10,000         Continuous           Water Line Extensions         200,000         20,270         179,730         10.13% Continuous           Distribution Rehabilitation         100,000         56,758         43,242         56,76% Continuous           Field and Safety Equipment         25,000         11,756         23,844         4.62% Continuous           Water Services         30,000         41,904         (11,904)         159,98% Continuous           Technology (SCADA, Computers)         30,000         41,904         (11,904)         139.68% Continuous           Total Planned Capital Improvements:         1,595,000   | Reservoir Maintenance  | 100,000                       | 2,500      | 97,500   |                                      | 2.50%                   |  |
| Remove Backwash Tank         50,000         35         49,965         0.07%           TDOT Hwy 30 Project         145,000         62,066         82,934         70.00%         42.80%           Building Improvements         15,000         15,000         15,000         15,000         73.15%           Water Plant Building Maint and Lab Equipment         50,000         36,576         13,424         73.15%           Meter Change Out (Large, Small and Testing)         30,000         24,453         5,547         81.51% Continuous           Reservoir and Pump Maintenance         10,000         10,000         Continuous           Water Line Extensions         200,000         20,270         179,730         10.13% Continuous           Distribution Rehabilitation         100,000         56,758         43,242         56.76% Continuous           Field and Safety Equipment         25,000         1,156         23,844         4.62% Continuous           Water Services         80,000         127,987         (47,987)         159,98% Continuous           Technology (SCADA, Computers)         30,000         41,904         (11,904)         139,68% Continuous           Total Planned Capital Improvements:         1,595,000         394,222         1,200,778 <td colspa<="" td=""><td>Water Plant Raw Water Storage</td><td>200,000</td><td></td><td>200,000</td><td></td><td></td></td>  | <td>Water Plant Raw Water Storage</td> <td>200,000</td> <td></td> <td>200,000</td> <td></td> <td></td> | Water Plant Raw Water Storage | 200,000    |  | 200,000                              |                         |  |
| TDOT Hwy 30 Project   | Regrade Water Plant Front & Replace Fence  | 50,000                        |            | 50,000   |                                      |                         |  |
| Building Improvements       15,000       15,000         Water Plant Building Maint and Lab Equipment       50,000       36,576       13,424       73.15%         Meter Change Out (Large, Small and Testing)       30,000       24,453       5,547       81.51% Continuous         Reservoir and Pump Maintenance       10,000       10,000       10,000       Continuous         Water Line Extensions       200,000       20,270       179,730       10.13% Continuous         Distribution Rehabilitation       100,000       56,758       43,242       56.76% Continuous         Water Services       80,000       127,987       (47,987)       159.98% Continuous         Water Services       80,000       127,987       (47,987)       159.98% Continuous         Technology (SCADA, Computers)       30,000       41,904       (11,904)       139.68% Continuous         Total Planned Capital Improvements:       \$ 1,595,000       394,222       \$ 1,200,778       159.98% Continuous         Other Assets:       67,085       (67,085)       (67,085)       (67,085)       (67,085)         Replace Truck 17       45,000.00       19,756       25,244       25,244       25,244   | Remove Backwash Tank   | 50,000                        | 35         | 49,965   |                                      | 0.07%                   |  |
| Water Plant Building Maint and Lab Equipment       50,000       36,576       13,424       73.15%         Meter Change Out (Large, Small and Testing)       30,000       24,453       5,547       81.51% Continuous         Reservoir and Pump Maintenance       10,000       10,000       Continuous         Water Line Extensions       200,000       20,270       179,730       10.13% Continuous         Distribution Rehabilitation       100,000       56,758       43,242       56.76% Continuous         Field and Safety Equipment       25,000       1,156       23,844       4.62% Continuous         Water Services       80,000       127,987       (47,987)       159.98% Continuous         Technology (SCADA, Computers)       30,000       41,904       (11,904)         Total Planned Capital Improvements:       1,595,000       394,222       1,200,778         Other Assets:         Other       67,085       (67,085)         Replace Truck 17       45,000.00       19,756       25,244   | TDOT Hwy 30 Project  | 145,000                       | 62,066     | 82,934   | 70.00%                               | 42.80%                  |  |
| Meter Change Out (Large, Small and Testing)       30,000       24,453       5,547       81.51% Continuous Con         | Building Improvements  | 15,000                        |            | 15,000   |                                      |                         |  |
| Reservoir and Pump Maintenance       10,000       Continuous         Water Line Extensions       200,000       20,270       179,730       10.13% Continuous         Distribution Rehabilitation       100,000       56,758       43,242       56.76% Continuous         Field and Safety Equipment       25,000       1,156       23,844       4.62% Continuous         Water Services       80,000       127,987       (47,987)       159,98% Continuous         Technology (SCADA, Computers)       30,000       41,904       (11,904)       139.68% Continuous         Total Planned Capital Improvements:       \$ 1,595,000       394,222       1,200,778         Other Assets:         Other       67,085       (67,085)         Replace Truck 17       45,000.00       19,756       25,244   | Water Plant Building Maint and Lab Equipment   | 50,000                        | 36,576     | 13,424   |                                      | 73.15%                  |  |
| Water Line Extensions         200,000         20,270         179,730         10.13% Continuous Continuous Signature Co | Meter Change Out (Large, Small and Testing)  | 30,000                        | 24,453     | 5,547  |                                      | 81.51% Continuous       |  |
| Distribution Rehabilitation         100,000         56,758         43,242         56.76% Continuous           Field and Safety Equipment         25,000         1,156         23,844         4.62% Continuous           Water Services         80,000         127,987         (47,987)         159.98% Continuous           Technology (SCADA, Computers)         30,000         41,904         (11,904)         139.68% Continuous           Total Planned Capital Improvements:         \$ 1,595,000         394,222         1,200,778         45,000,778           Other         67,085         (67,085)         (67,085)         67,085         25,244  | Reservoir and Pump Maintenance   | 10,000                        |            | 10,000   |                                      | Continuous              |  |
| Field and Safety Equipment         25,000         1,156         23,844         4.62% Continuous           Water Services         80,000         127,987         (47,987)         159.98% Continuous           Technology (SCADA, Computers)         30,000         41,904         (11,904)         139.68% Continuous           Total Planned Capital Improvements:         \$ 1,595,000         394,222         1,200,778           Other Assets:           Other         67,085         (67,085)           Replace Truck 17         45,000.00         19,756         25,244   | Water Line Extensions  | 200,000                       | 20,270     | 179,730  |                                      | 10.13% Continuous       |  |
| Water Services         80,000         127,987         (47,987)         159.98% Continuous           Technology (SCADA, Computers)         30,000         41,904         (11,904)         139.68% Continuous           Total Planned Capital Improvements:         \$ 1,595,000         394,222         1,200,778           Other Assets:         67,085         (67,085)           Replace Truck 17         45,000.00         19,756         25,244   | Distribution Rehabilitation  | 100,000                       | 56,758     | 43,242   |                                      | 56.76% Continuous       |  |
| Technology (SCADA, Computers)         30,000         41,904         (11,904)           Total Planned Capital Improvements:         \$ 1,595,000 \$ 394,222 \$ 1,200,778           Other Assets:         67,085         (67,085)           Replace Truck 17         45,000.00         19,756         25,244  | Field and Safety Equipment   | 25,000                        | 1,156      | 23,844   |                                      | 4.62% Continuous        |  |
| Total Planned Capital Improvements:         \$ 1,595,000 \$ 394,222 \$ 1,200,778           Other Assets:         67,085         (67,085)           Replace Truck 17         45,000.00         19,756         25,244   | Water Services   | 80,000                        | 127,987    | (47,987)                                       |                                      | 159.98% Continuous      |  |
| Other Assets:       Other     67,085     (67,085)       Replace Truck 17     45,000.00     19,756     25,244  | Technology (SCADA, Computers)  | 30,000                        | 41,904     | (11,904)                                       |                                      | 139.68% Continuous      |  |
| Other       67,085       (67,085)         Replace Truck 17       45,000.00       19,756       25,244  | Total Planned Capital Improvements:  | \$ 1,595,000 \$               | 394,222 \$ | 1,200,778                                      |                                      |                         |  |
| Replace Truck 17 45,000.00 19,756 25,244  | Other Assets:  |                               |            |  |                                      |                         |  |
|   | Other  |                               | 67,085     | (67,085)                                       |                                      |                         |  |
| Total Other Assets: 45,000.00 \$ 86,841 \$ (41,841)   | Replace Truck 17   | 45,000.00                     | 19,756     | 25,244   |                                      |                         |  |
|   |  |                               |            |  |                                      |                         |  |
| Totals: \$ 1,640,000 \$ 481,064 \$ 1,158,936  | Totals:  | \$ 1,640,000 \$               | 481,064 \$ | 1,158,936                                      |                                      |                         |  |

29.33%

Percentage of Budget Spent Year-to-date

# ATHENS UTILITIES BOARD GAS DIVISION BALANCE SHEET June 30, 2018

| urrent Period<br>une 30, 2018 | Prior Year       | Change from<br>Prior Year |   |     | Current Period<br>June 30, 2018 | Prior<br>Month   | Change<br>from prior<br>Month |
|-------------------------------|------------------|---------------------------|---|-----|---------------------------------|------------------|-------------------------------|
|                               |                  |                           | Assets:                                 |     |                                 |                  |                               |
| 5,139,336.54                  | 4,977,493.07     | 161,843.47                | Cash and Cash Equivalents               |     | 5,139,336.54                    | 5,216,141.25     | (76,804.71)                   |
| 295,096.86                    | 263,205.01       | 31,891.85                 | Receivables                             |     | 295,096.86                      | 440,088.96       | (144,992.10)                  |
| 378,902.87                    | 555,455.83       | (176,552.96)              | Prepaid Expenses                        |     | 378,902.87                      | 241,645.40       | 137,257.47                    |
| 0.00                          | 0.00             | 0.00                      | Gas Unit Loans                          |     | 0.00                            | 0.00             | 0.00                          |
| 122,546.18                    | 110,729.60       | 11,816.58                 | Materials and Supplies Inventory        |     | 122,546.18                      | 126,851.19       | (4,305.01)                    |
| 5,935,882.45                  | 5,906,883.51     | 28,998.94                 | Total Current Assets                    |     | 5,935,882.45                    | 6,024,726.80     | (88,844.35)                   |
| 23,452,448.70                 | 22,872,213.49    | 580,235.21                | Gas Utility Plant, at Cost              |     | 23,452,448.70                   | 23,420,521.85    | 31,926.85                     |
| (8,708,001.21)                | (8,111,696.38)   | (596,304.83)              | Less: Accumulated Depreciation          |     | (8,708,001.21)                  | (8,662,082.03)   | (45,919.18)                   |
| 14,744,447.49                 | 14,760,517.11    | (16,069.62)               | Net Gas Utility Plant                   |     | 14,744,447.49                   | 14,758,439.82    | (13,992.33)                   |
| 275,676.76                    | 314,828.46       | (39,151.70)               | Deferred Pension Outflows               |     | 275,676.76                      | 314,828.46       | (39,151.70)                   |
| \$<br>20,956,006.70 \$        | 20,982,229.08 \$ | (26,222.38)               | Total Assets                            | \$  | 20,956,006.70 \$                | 21,097,995.08 \$ | (141,988.38)                  |
|                               |                  |                           |   |     |                                 |                  |                               |
|                               |                  |                           | Liabilities and Retained Earnings:      |     |                                 |                  |                               |
| 0.00                          | 0.00             | 0.00                      | Short Term Notes Payable                |     | 0.00                            | 0.00             | 0.00                          |
| 243,240.27                    | 853,312.33       | (610,072.06)              | Accounts Payable                        |     | 243,240.27                      | 255,271.24       | (12,030.97)                   |
| 118,395.00                    | 99,240.00        | 19,155.00                 | Customer Deposits                       |     | 118,395.00                      | 120,030.00       | (1,635.00)                    |
| 70,698.89                     | 57,882.24        | 12,816.65                 | Accrued Liabilities                     |     | 70,698.89                       | 73,486.71        | (2,787.82)                    |
| 432,334.16                    | 1,010,434.57     | (578,100.41)              | Total Current Liabilities               |     | 432,334.16                      | 448,787.95       | (16,453.79)                   |
| 395,337.00                    | 417,291.43       | (21,954.43)               | Net Pension Liability                   |     | 395,337.00                      | 410,437.76       | (15,100.76)                   |
| 43,761.34                     | 75,922.97        | (32,161.63)               | Deferred Pension Inflows                |     | 43,761.34                       | 75,922.97        | (32,161.63)                   |
| 20,084,574.20                 | 19,478,580.11    | 605,994.09                | Net Position                            |     | 20,084,574.20                   | 20,162,846.40    | (78,272.20)                   |
| \$<br>20,956,006.70 \$        | 20,982,229.08 \$ | (26,222.38)               | Total Liabilities and Retained Earnings | \$_ | 20,956,006.70 \$                | 21,097,995.08 \$ | (141,988.38)                  |

# Athens Utilities Board Profit and Loss Statement - Gas June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |  | Current<br>Month<br>June 30, 2018 | Current<br>Month<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |
|-------------------------------|----------------------------|--|--|-----------------------------------|--------------------------------|--|
|                               |                            |  | REVENUE:                                 |                                   |                                |  |
| 2,692,256.14                  | 2,023,662.41               | 668,593.73                             | Residential                              | 61,926.55                         | 67,804.96                      | (5,878.41)                             |
| 1,876,379.33                  | 1,423,317.73               | 453,061.60                             | Small Commercial                         | 61,592.92                         | 64,573.49                      | (2,980.57)                             |
| 823,509.56                    | 734,982.02                 | 88,527.54                              | Large Commercial                         | 47,123.85                         | 49,986.18                      | (2,862.33)                             |
| 1,148,401.86                  | 1,030,426.22               | 117,975.64                             | Interruptible                            | 84,544.35                         | 69,283.58                      | 15,260.77                              |
| 15,127.57                     | 17,246.20                  | (2,118.63)                             | CNG                                      | 1,201.84                          | 681.94                         | 519.90                                 |
| 70,324.91                     | 66,251.69                  | 4,073.22                               | Fees and Other Gas Revenues              | 3,796.45                          | 4,041.38                       | (244.93)                               |
| 6,625,999.37                  | 5,295,886.27               | 1,330,113.10                           | Total Revenue                            | 260,185.96                        | 256,371.53                     | 3,814.43                               |
| 3,696,229.07                  | 3,204,131.84               | (492,097.23)                           | Purchased supply                         | 169,335.88                        | 176,128.99                     | 6,793.11                               |
| 2,929,770.30                  | 2,091,754.43               | 838,015.87                             | Contribution Margin                      | 90,850.08                         | 80,242.54                      | 10,607.54                              |
|                               |                            |  | OPERATING EXPENSES:                      |                                   |                                |  |
| 331,597.10                    | 320,292.58                 | (11,304.52)                            | Distribution Expense                     | 21,186.42                         | 27,220.15                      | 6,033.73                               |
| 320,514.41                    | 304,628.94                 | (15,885.47)                            | Customer Service and Customer Acct. Exp. | 24,418.25                         | 25,233.52                      | 815.27                                 |
| 666,286.87                    | 626,456.37                 | (39,830.50)                            | Administrative and General Expense       | 40,637.87                         | 50,995.03                      | 10,357.16                              |
| 1,318,398.38                  | 1,251,377.89               | (67,020.49)                            | Total operating expenses                 | 86,242.54                         | 103,448.70                     | 17,206.16                              |
|                               |                            |  | Maintenance Expense                      |                                   |                                |  |
| 206,086.25                    | 259,956.31                 | 53,870.06                              | Distribution Expense                     | 14,665.12                         | 19,959.01                      | 5,293.89                               |
| 13,504.27                     | 6,989.88                   | (6,514.39)                             | Administrative and General Expense       | 2,471.70                          | 232.14                         | (2,239.56)                             |
| 219,590.52                    | 266,946.19                 | 47,355.67                              | Total Maintenance Expense                | 17,136.82                         | 20,191.15                      | 3,054.33                               |
|                               |                            |  | Other Operating Expenses                 |                                   |                                |  |
| 582,326.28                    | 508,881.40                 | (73,444.88)                            | Depreciation                             | 48,778.19                         | 47,769.22                      | (1,008.97)                             |
| 258,492.68                    | 265,187.16                 | 6,694.48                               | Tax Equivalents                          | 20,035.99                         | 23,648.15                      | 3,612.16                               |
| 840,818.96                    | 774,068.56                 | (66,750.40)                            | Total Other Operating Expenses           | 68,814.18                         | 71,417.37                      | 2,603.19                               |
| 6,075,036.93                  | 5,496,524.48               | (578,512.45)                           | Operating and Maintenance Expenses       | 341,529.42                        | 371,186.21                     | 29,656.79                              |
| 550,962.44                    | (200,638.21)               | 751,600.65                             | Operating Income                         | (81,343.46)                       | (114,814.68)                   | 33,471.22                              |
| 23,844.48                     | 22,256.79                  | 1,587.69                               | Other Income                             | 3,102.76                          | 712.53                         | 2,390.23                               |
| 574,806.92                    | (178,381.42)               | 753,188.34                             | Total Income                             | (78,240.70)                       | (114,102.15)                   | 35,861.45                              |
| 22,510.54                     | 25,020.49                  | 2,509.95                               | Miscellaneous Income Deductions          | 31.50                             | 16.30                          | (15.20)                                |
| 552,296.38                    | (203,401.91)               | 755,698.29                             | Net Income Before Extraordinary          | (78,272.20)                       | (114,118.45)                   | 35,846.25                              |
| 53,697.71                     | (8,461.30)                 | 62,159.01                              | Grants, Contributions, Extraordinary     | 0.00                              | (8,575.66)                     | 8,575.66                               |
| 605,994.09                    | \$ (211,863.21) \$         | 817,857.30                             | Change in Net Assets                     | \$ (78,272.20) \$                 | (122,694.11) \$                | 44,421.91                              |

Athens Utilities Board Budget Comparison - Gas June 30, 2018

|    | /ear-to-Date  | Year-to-Date  | Y-T-D                                   | Description                              | Current Month     | Monthly        | Budget                                  |
|----|---------------|---------------|---|--|-------------------|----------------|---|
| J  | une 30, 2018  | Budget        | Variance                                | REVENUE:                                 | June 30, 2018     | Budget         | Variance                                |
|    | 2,692,256.14  | 2,500,000.00  | 192,256.14                              | REVENUE:<br>Residential                  | 61,926.55         | 67,659.35      | (5,732.80)                              |
|    | 1,876,379.33  | 1,700,000.00  | 176,379.33                              | Small Commercial                         | 61,592.92         | 57,247.96      | (5,732.80)<br>4,344.96                  |
|    | 823,509.56    | 765,000.00    | 58,509.56                               | Large Commercial                         | 47,123.85         | 40,691.66      | 6,432.19                                |
|    | 1,148,401.86  | 1,200,000.00  | (51,598.14)                             | Interruptible                            | 84,544.35         | 83,237.01      | 1,307.34                                |
|    | 15,127.57     | 19,000.00     | (3,872.43)                              | CNG                                      | 1,201.84          | 1,583.33       | (381.49)                                |
|    | 70,324.91     | 60,527.08     | 9,797.83                                | Fees and Other Gas Revenues              | 3,796.45          | 2,736.46       | 1,059.99                                |
|    | 6,625,999.37  | 6,244,527.08  | 381,472.29                              | Total Revenue                            | 260,185.96        | 253,155.78     | 7,030.18                                |
|    | 0,023,999.37  | 0,244,327.00  | 361,472.29                              | Total Neverlue                           | 200,163.90        | 255,155.76     | 7,030.10                                |
|    | 3,696,229.07  | 3,803,160.00  | 106,930.93                              | Purchased supply                         | 169,335.88        | 177,356.49     | 8,020.61                                |
|    | 2,929,770.30  | 2,441,367.08  | 488,403.22                              | Contribution Margin                      | 90,850.08         | 75,799.29      | 15,050.79                               |
|    |               |               |   | OPERATING EXPENSES:                      |                   |                |   |
|    | 331,597.10    | 340,062.44    | 8,465.34                                | Distribution Expense                     | 21,186.42         | 25,259.86      | 4,073.44                                |
|    | 320,514.41    | 295,444.84    | (25,069.57)                             | Cust. Service and Cust. Acct. Expense    | 24,418.25         | 22,242.17      | (2,176.08)                              |
|    | 666,286.87    | 650,080.79    | (16,206.08)                             | Administrative and General Expense       | 40,637.87         | 29,744.81      | (10,893.06)                             |
| -  | 1,318,398.38  | 1,285,588.07  | (32,810.31)                             | Total operating expenses                 | 86,242.54         | 77,246.84      | (8,995.70)                              |
|    |               |               |   | Maintenance Eynance                      |                   |                |   |
|    | 206,086.25    | 265,554.91    | 59,468.66                               | Maintenance Expense Distribution Expense | 14,665.12         | 24,158.67      | 9,493.55                                |
|    | 13,504.27     | 9,000.00      | (4,504.27)                              | Administrative and General Expense       | 2,471.70          | 973.55         | (1,498.15)                              |
|    | 219,590.52    | 274,554.91    | 54,964.39                               | Total Maintenance Expense                | 17,136.82         | 25,132.22      | 7,995.40                                |
|    |               |               |   | ·  |                   |                |   |
|    | 582,326.28    | 487,059.00    | (95,267.28)                             | Other Operating Expenses Depreciation    | 48,778.19         | 39,227.16      | (9,551.03)                              |
|    | 258,492.68    | 240,000.00    | (18,492.68)                             | Tax Equivalents                          | 20,035.99         | 19,257.00      | (778.99)                                |
|    | 840,818.96    | 727,059.00    | (113,759.96)                            | Total Other Operating Expenses           | 68,814.18         | 58,484.16      | (10,330.02)                             |
|    |               | ,             | (****,********************************* | January Cherming Theorem                 |                   | ,              | (***,********************************** |
|    | 6,075,036.93  | 6,090,361.98  | 15,325.05                               | Operating and Maintenance Expenses       | 341,529.42        | 338,219.71     | (3,309.71)                              |
|    | 550,962.44    | 154,165.10    | 396,797.34                              | Operating Income                         | (81,343.46)       | (85,063.93)    | 3,720.47                                |
|    | 23,844.48     | 17,500.00     | 6,344.48                                | Other Income                             | 3,102.76          | 338.04         | 2,764.72                                |
|    | 574,806.92    | 171,665.10    | 403,141.82                              | Total Income                             | (78,240.70)       | (84,725.89)    | 6,485.19                                |
|    | 22,510.54     | 25,000.00     | 2,489.46                                | Miscellaneous Income Deductions          | 31.50             | 8,677.72       | 8,646.22                                |
|    | 552,296.38    | 146,665.10    | 405,631.28                              | Net Before Extraordinary                 | (78,272.20)       | (93,403.61)    | 15,131.41                               |
|    | 53,697.71     | 0.00          | 53,697.71                               | Grants, Contributions, Extraordinary     | 0.00              | 0.00           | 0.00                                    |
| \$ | 605,994.09 \$ | 146,665.10 \$ | 459,328.99                              | Change in Net Assets                     | \$ (78,272.20) \$ | (93,403.61) \$ | 15,131.41                               |

#### Athens Utilities Board Gas Division STATEMENTS OF CASH FLOWS June 30, 2018

| ear-to-Date<br>ine 30, 2018 | Year-to-Date<br>Prior Year | Variance       |  | Month to Date<br>June 30, 2018 | Month to Date<br>Prior Year | Variance     |
|-----------------------------|----------------------------|----------------|--|--------------------------------|-----------------------------|--------------|
| <br>                        |                            |                | CASH FLOWS FROM OPERATING ACTIVITIES:                        |                                |                             |              |
| 552,296.38                  | (203,401.91)               | 755,698.29     | Net Operating Income   | (78,272.20)                    | (114,118.45)                | 35,846.25    |
|                             |                            |                | Adjustments to Reconcile Operating Income                    |                                |                             |              |
|                             |                            |                | to Net Cash Provided by Operations:                          |                                |                             |              |
| 582,326.28                  | 508,881.40                 | 73,444.88      | Depreciation   | 48,778.19                      | 47,769.22                   | 1,008.97     |
|                             |                            |                | Changes in Assets and Liabilities:                           |                                |                             |              |
| (31,891.85)                 | (48,997.75)                | 17,105.90      | Receivables  | 144,992.10                     | 65,213.20                   | 79,778.90    |
| 176,552.96                  | (210,253.80)               | 386,806.76     | Prepaid Expenses   | (137,257.47)                   | (108,922.50)                | (28,334.97)  |
| 39,151.70                   | (51,928.94)                | 91,080.64      | Deferred Pension Outflows                                    | 39,151.70                      | (79,462.14)                 | 118,613.84   |
| (11,816.58)                 | (4,122.25)                 | (7,694.33)     | Materials and Supplies Inventories                           | 4,305.01                       | (1,398.19)                  | 5,703.20     |
| (597,255.41)                | 534,450.37                 | (1,131,705.78) | Accounts Payable and Accrued Liabilities                     | (14,818.79)                    | 590,159.39                  | (604,978.18) |
| 19,155.00                   | (3,750.00)                 | 22,905.00      | Customer Deposits  | (1,635.00)                     | (1,340.00)                  | (295.00)     |
| (21,954.43)                 | 65,908.18                  | (87,862.61)    | Net Pension Liabilities                                      | (15,100.76)                    | 102,983.52                  | (118,084.28) |
| (32,161.63)                 | (14,786.07)                | (17,375.56)    | Deferred Pension Inflows                                     | (32,161.63)                    | (14,786.07)                 | (17,375.56)  |
| 80,197.96                   | 77,066.39                  | 3,131.57       | Retirements and Salvage                                      | 2,113.71                       | 7,327.29                    | (5,213.58)   |
| 0.00                        | 0.00                       | 0.00           | Gas Unit Loans   | 0.00                           | 0.00                        | 0.00         |
| 754,600.38                  | 649,065.62                 | 105,534.76     | Net Cash from Operating Activities                           | (39,905.14)                    | 493,425.27                  | (533,330.41) |
|                             |                            |                | CASH FROM CAPITAL AND INVESTING ACTIVITIES:                  |                                |                             |              |
| 0.00                        | 0.00                       | 0.00           | Adjust Net Pension Obligation                                | 0.00                           | 0.00                        | 0.00         |
| 0.00                        | 0.00                       | 0.00           | Prior Period Adjustment                                      | 0.00                           | 0.00                        | 0.00         |
| 53,697.71                   | (8,461.30)                 | 62,159.01      | Grants, Contributions & Other Extraordinary Income (Expense) | 0.00                           | (8,575.66)                  | 8,575.66     |
| (646,454.62)                | (1,445,646.07)             | 799,191.45     | Changes in Gas Utility Plant                                 | (36,899.57)                    | (815,660.22)                | 778,760.65   |
| (592,756.91)                | (1,454,107.37)             | 861,350.46     | Net Cash from Capital and Related Investing Activities       | (36,899.57)                    | (824,235.88)                | 787,336.31   |
|                             |                            |                | Cash from Financing Activities                               |                                |                             |              |
| 0.00                        | 0.00                       | 0.00           | Short Term Notes Payable                                     | 0.00                           | 0.00                        | 0.00         |
| \$<br>161,843.47 \$         | (805,041.75) \$            | 966,885.22     | Net Changes in Cash Position                                 | \$ (76,804.71) \$              | (330,810.61) \$             | 254,005.90   |
| 4,977,493.07                | 5,782,534.82               | (805,041.75)   | Cash at Beginning of Period                                  | 5,216,141.25                   | 5,308,303.68                | (92,162.43)  |
| <br>5,139,336.54            | 4,977,493.07               | 161,843.47     | Cash at End of Period  | 5,139,336.54                   | 4,977,493.07                | 161,843.47   |
| \$<br>161,843.47 \$         | (805,041.75) \$            | 966,885.22     | Changes in Cash and Equivalents                              | \$ (76,804.71) \$              | (330,810.61) \$             | 254,005.90   |

Long-Term Debt

\$0.00

# Athens Utilities Board Statistics Report June 30, 2018

#### Gas:

|                     | Current | Prior | %      | # Accounts |
|---------------------|---------|-------|--------|------------|
| Number of services: | Month   | Year  | Change | Change     |
| Residential         | 5,360   | 5,281 | 1.50%  | 79         |
| Small Commercial    | 928     | 884   | 4.98%  | 44         |
| Large Commercial    | 9       | 9     | 0.00%  | 0          |
| Interruptible       | 6       | 6     | 0.00%  | 0          |
| CNG                 | 1       | 1     | 0.00%  | 0          |
| Total Services      | 6,304   | 6,181 | 1.99%  | 123        |

| Sales Volumes:   |           | Current Month |         |           | Year-to-Date |        |  |
|------------------|-----------|---------------|---------|-----------|--------------|--------|--|
| Units Sold       | 6/30/2018 | Prior Year    | Change  | 6/30/2018 | Prior Year   | Change |  |
| Residential      | 34,964    | 39,100        | -10.58% | 2,488,488 | 1,834,088    | 35.68% |  |
| Small Commercial | 72,130    | 72,154        | -0.03%  | 2,257,528 | 1,752,039    | 28.85% |  |
| Large Commercial | 69,181    | 66,605        | 3.87%   | 1,129,341 | 1,044,789    | 8.09%  |  |
| Interruptible    | 169,700   | 127,436       | 33.16%  | 2,244,836 | 2,067,257    | 8.59%  |  |
| CNG              | 2,394     | 1,845         | 29.76%  | 28,726    | 27,792       | 3.36%  |  |
|                  | 348,369   | 307,140       | 13.42%  | 8,148,919 | 6,725,965    | 21.16% |  |

| Employment         |               |            |            |
|--------------------|---------------|------------|------------|
|                    | June 30, 2018 | Prior Year | Difference |
| Employee Headcount | 9.00          | 9.00       | 0.00       |
| FTE                | 9.54          | 9.61       | -0.07      |
| Y-T-D FTE          | 9.52          | 9.52       | 0.00       |

#### Athens Utilities Board Gas Division Capital Budget Month Ending as of June 30, 2018

|  | Budge            | J                  | Actual    | Variance to date<br>Favorable<br>(Unfavorable) | Estimated % Project Completion | Percent Budget<br>Expended |
|--|------------------|--------------------|-----------|--|--------------------------------|----------------------------|
| Planned Capital Improvements:            |                  |                    |           |  |                                |                            |
| Truck 30 (2010)                          |                  | 40,000             |           | 40,000   |                                |                            |
| Truck 53                                 |                  | 50,000             |           | 50,000   |                                |                            |
| Upgrading Cathodic Protection Field -    |                  | 15,000             |           | 15,000   |                                |                            |
| Replace Mechanical Correctors            |                  | 10,000             |           | 10,000   |                                |                            |
| Replace Leak Machines                    |                  | 10,000             |           | 10,000   |                                |                            |
| Replace Locating Equipment - Digital (2) |                  | 12,000             |           | 12,000   |                                |                            |
| Replace Locating Equipment - Pipe Horn   |                  | 1,000              |           | 1,000  |                                |                            |
| Replace Pressue Charts                   |                  | 6,500              | 1,174     | 5,326  |                                | 18.07%                     |
| 25% of 5 Year Leak Survey                |                  | 10,000             | 2,717     | 7,283  | 50%                            | 27.17%                     |
| Uprate Cumber Hills 20 psi to 50 psi     |                  | 25,000             | 11,940    | 13,060   | 100%                           | 47.76%                     |
| 2" McElroy Butt Fusion Machine           |                  | 4,000              | 2,700     | 1,300  |                                | 67.50%                     |
| Rock Hammer for Komatsu (Trac Hoe)       |                  | 15,000             |           | 15,000   |                                |                            |
| 2" Mole (Puncher)                        |                  | 2,500              |           | 2,500  |                                |                            |
| System Improvement                       |                  | 60,000             | 5,722     | 54,278   |                                | 9.54%                      |
| Main                                     |                  | 100,000            | 116,176   | (16,176)                                       |                                | 116.18%                    |
| Services                                 |                  | 130,000            | 228,359   | (98,359)                                       |                                | 175.66% Continuous         |
| Total Planned Capital Improvements:      | \$               | 491,000 \$         | 368,789   | \$ 122,211                                     |                                |                            |
| Other Assets:                            |                  |                    |           |  |                                |                            |
| Other                                    |                  |                    | 73,136    | (73,136)                                       |                                |                            |
| Niota City Gate (FY 2016 Budget)         |                  | 1,603,300          | 1,323,494 | 279,806  |                                |                            |
| Total Other Assets:                      | \$               | 1,603,300 \$       | 1,396,629 |  |                                |                            |
| Totals:                                  | \$               | 2,094,300 \$       | 1,765,418 |  |                                |                            |
|  | Percentage of Bu | idget Spent Year-t | to-date   | 84.30%   |                                |                            |

#### ATHENS UTILITIES BOARD WASTEWATER DIVISION BALANCE SHEET June 30, 2018

| Current Period<br>June 30, 2018 | Prior Year       | Change from<br>Prior Year |  | Current Period<br>June 30, 2018 | Prior<br>Month   | Change<br>from prior<br>Month |
|---------------------------------|------------------|---------------------------|--|---------------------------------|------------------|-------------------------------|
|                                 |                  |                           | Assets:                                    |                                 |                  |                               |
| 3,927,327.72                    | 4,193,826.12     | (266,498.40)              | Cash and Cash Equivalents                  | 3,927,327.72                    | 3,971,789.91     | (44,462.19                    |
| 431,714.82                      | 372,461.13       | 59,253.69                 | Receivables                                | 431,714.82                      | 420,150.71       | 11,564.11                     |
| 0.00                            | 0.00             | 0.00                      | Short Term Balances Due from Other Div.    | 0.00                            | 0.00             | 0.00                          |
| 182,549.77                      | 187,717.13       | (5,167.36)                | Prepaid Expenses                           | 182,549.77                      | 20,263.60        | 162,286.1                     |
| 244,958.20                      | 225,377.73       | 19,580.47                 | Materials and Supplies Inventory           | <br>244,958.20                  | 276,228.01       | (31,269.8                     |
| 4,786,550.51                    | 4,979,382.11     | (192,831.60)              | Total Current Assets                       | <br>4,786,550.51                | 4,688,432.23     | 98,118.2                      |
| 0.00                            | 0.00             | 0.00                      | Bond and Interest Sinking Fund and Reserve | 0.00                            | 0.00             | 0.00                          |
| 0.00                            | 0.00             | 0.00                      | Reserve and Other                          | <br>0.00                        | 0.00             | 0.00                          |
| 0.00                            | 0.00             | 0.00                      | Total Restricted Assets                    | 0.00                            | 0.00             | 0.00                          |
| 0.00                            | 0.00             | 0.00                      | Debt Issue Costs, Net of Amortization      | 0.00                            | 0.00             | 0.00                          |
| 432,775.48                      | 451,875.02       | (19,099.54)               | Deferred Pension Outflows                  | 432,775.48                      | 451,875.02       | (19,099.54                    |
| 54,030,746.03                   | 53,467,295.05    | 563,450.98                | Sewer Utility Plant, at Cost               | 54,030,746.03                   | 53,940,416.46    | 90,329.5                      |
| (19,162,716.80)                 | (18,283,370.67)  | (879,346.13)              | Less: Accumulated Depreciation             | <br>(19,162,716.80)             | (19,059,719.24)  | (102,997.50                   |
| 34,868,029.23                   | 35,183,924.38    | (315,895.15)              | Net Sewer Utility Plant                    | 34,868,029.23                   | 34,880,697.22    | (12,667.99                    |
| 35,300,804.71                   | 35,635,799.40    | (334,994.69)              | Total Long Term Assets                     | 35,300,804.71                   | 35,332,572.24    | (31,767.53                    |
| 40,087,355.22 \$                | 40,615,181.51 \$ | (527,826.29)              | Total Assets                               | \$<br>40,087,355.22 \$          | 40,021,004.47 \$ | 66,350.75                     |
|                                 |                  |                           | Liabilities and Retained Earnings:         |                                 |                  |                               |
| 70,494.55                       | 241,761.00       | (171,266.45)              | Accounts Payable                           | 70,494.55                       | 45,018.15        | 25,476.40                     |
| 63,350.00                       | 62,820.00        | 530.00                    | Customer Deposits                          | 63,350.00                       | 63,765.00        | (415.00                       |
| 158,321.15                      | 133,739.70       | 24,581.45                 | Other Current Liabilities                  | <br>158,321.15                  | 138,822.26       | 19,498.89                     |
| 292,165.70                      | 438,320.70       | (146,155.00)              | Total Current Liabilities                  | 292,165.70                      | 247,605.41       | 44,560.29                     |
| 0.00                            | 0.00             | 0.00                      | Bonds Payable                              | 0.00                            | 0.00             | 0.0                           |
| 1,998,916.11                    | 2,128,498.83     | (129,582.72)              | Notes Payable - State of Tennessee         | 1,998,916.11                    | 2,009,833.23     | (10,917.12                    |
| 14,637,095.89                   | 15,174,443.89    | (537,348.00)              | Notes Payable - Other                      | 14,637,095.89                   | 14,637,095.89    | 0.00                          |
| 607,042.12                      | 598,940.69       | 8,101.43                  | Net Pension Liability                      | 607,042.12                      | 578,091.90       | 28,950.22                     |
| 66,900.29                       | 108,972.66       | (42,072.37)               | Deferred Pension Inflows                   | <br>66,900.29                   | 108,972.66       | (42,072.3                     |
| 17,309,954.41                   | 18,010,856.07    | (700,901.66)              | Total Long Term Liabilities                | 17,309,954.41                   | 17,333,993.68    | (24,039.2                     |
| 22,485,235.11                   | 22,166,004.74    | 319,230.37                | Net Position                               | 22,485,235.11                   | 22,439,405.38    | 45,829.73                     |
| 40,087,355.22 \$                | 40,615,181.51 \$ | (527,826.29)              | Total Liabilities and Net Assets           | \$<br>40,087,355.22 \$          | 40,021,004.47 \$ | 66,350.75                     |

#### Athens Utilities Board Profit and Loss Statement - Wastewater June 30, 2018

|    | Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |                                       | Current<br>Month<br>June 30, 2018 | Current<br>Month<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) |
|----|-------------------------------|----------------------------|--|---------------------------------------|-----------------------------------|--------------------------------|--|
|    |                               |                            | (                                      | REVENUE:                              |                                   |                                | <u> </u>                               |
|    | 1,965,727.95                  | 1,909,252.50               | 56,475.45                              | Residential                           | 169,322.96                        | 160,558.63                     | 8,764.33                               |
|    | 1,663,592.54                  | 1,518,820.21               | 144,772.33                             | Small Commercial                      | 144,546.35                        | 126,084.58                     | 18,461.77                              |
|    | 1,526,622.21                  | 1,524,067.18               | 2,555.03                               | Large Commercial                      | 129,915.02                        | 123,329.24                     | 6,585.78                               |
|    | 179,840.50                    | 162,414.71                 | 17,425.79                              | Other                                 | (3,108.34)                        | 26,960.03                      | (30,068.37)                            |
|    | 5,335,783.20                  | 5,114,554.60               | 221,228.60                             | Total Revenue                         | 440,675.99                        | 436,932.48                     | 3,743.51                               |
|    |                               |                            |  | OPERATING AND MAINTENANCE EXPENSES:   |                                   |                                |  |
|    | 1,260,655.13                  | 1,216,394.84               | (44,260.29)                            | Sewer Treatment Plant Expense         | 115,385.51                        | 117,823.28                     | 2,437.77                               |
|    | 76,311.93                     | 69,373.23                  | (6,938.70)                             | Pumping Station Expense               | 7,088.09                          | 7,714.95                       | 626.86                                 |
|    | 326,934.69                    | 267,087.38                 | (59,847.31)                            | General Expense                       | 20,066.27                         | 18,329.32                      | (1,736.95)                             |
|    | 148,221.80                    | 141,129.46                 | (7,092.34)                             | Cust. Service and Cust. Acct. Expense | 11,943.45                         | 11,818.84                      | (124.61)                               |
|    | 970,899.39                    | 941,292.04                 | (29,607.35)                            | Administrative and General Expense    | 72,772.91                         | 70,800.38                      | (1,972.53)                             |
|    | 2,783,022.94                  | 2,635,276.95               | (147,745.99)                           | Total Operating Expenses              | 227,256.23                        | 226,486.77                     | (769.46)                               |
|    |                               |                            |  | Maintenance Expense                   |                                   |                                |  |
|    | 169,149.39                    | 184,901.61                 | 15,752.22                              | Sewer Treatment Plant Expense         | 11,245.70                         | 19,122.77                      | 7,877.07                               |
|    | 82,871.93                     | 82,238.94                  | (632.99)                               | Pumping Station Expense               | 7,491.91                          | 9,369.89                       | 1,877.98                               |
|    | 280,209.47                    | 275,774.10                 | (4,435.37)                             | General Expense                       | 16,278.03                         | 24,746.06                      | 8,468.03                               |
|    | 6,107.00                      | 2,908.65                   | (3,198.35)                             | Administrative and General Expense    | 1,321.38                          | 184.24                         | (1,137.14)                             |
| -  | 538,337.79                    | 545,823.30                 | 7,485.51                               | Total Maintenance Expense             | 36,337.02                         | 53,422.96                      | 17,085.94                              |
|    |                               |                            |  | Other Operating Expenses              |                                   |                                |  |
|    | 1,487,222.67                  | 1,449,169.82               | (38,052.85)                            | Depreciation                          | 131,463.97                        | 120,085.68                     | (11,378.29)                            |
|    | 1,487,222.67                  | 1,449,169.82               | (38,052.85)                            | Total Other Operating Expenses        | 131,463.97                        | 120,085.68                     | (11,378.29)                            |
|    | 4,808,583.40                  | 4,630,270.07               | (178,313.33)                           | Operating and Maintenance Expenses    | 395,057.22                        | 399,995.41                     | 4,938.19                               |
|    | 527,199.80                    | 484,284.53                 | 42,915.27                              | Operating Income                      | 45,618.77                         | 36,937.07                      | 8,681.70                               |
|    | 17,642.59                     | 18,829.98                  | (1,187.39)                             | Other Income                          | 1,443.24                          | 1,626.05                       | (182.81)                               |
|    | 544,842.39                    | 503,114.51                 | 41,727.88                              | Total Income                          | 47,062.01                         | 38,563.12                      | 8,498.89                               |
|    | 3,733.75                      | 7,556.10                   | 3,822.35                               | Other Expense                         | 8.80                              | 0.00                           | (8.80)                                 |
|    | 541,108.64                    | 495,558.41                 | 45,550.23                              | Net Income Before Debt Expense        | 47,053.21                         | 38,563.12                      | 8,490.09                               |
|    |                               |                            |  | DEBT RELATED EXPENSES:                |                                   |                                |  |
|    | 0.00                          | 0.00                       | 0.00                                   | Amortization of Debt Discount         | 0.00                              | 0.00                           | 0.00                                   |
|    | 0.00                          | 0.00                       | 0.00                                   | Bond Interest                         | 0.00                              | 0.00                           | 0.00                                   |
|    | 252,978.27                    | 187,269.62                 | (65,708.65)                            | Other Debt Interest                   | 20,723.48                         | 16,338.90                      | (4,384.58)                             |
|    | 252,978.27                    | 187,269.62                 | (65,708.65)                            | Total debt related expenses           | 20,723.48                         | 16,338.90                      | (4,384.58)                             |
|    | 288,130.37                    | 308,288.79                 | (20,158.42)                            | Net Before Extraordinary              | 26,329.73                         | 22,224.22                      | 4,105.51                               |
|    | 31,100.00                     | 2,196.30                   | 28,903.70                              | Grants, Contributions, Extraordinary  | 19,500.00                         | 0.00                           | 19,500.00                              |
| \$ | 319,230.37 \$                 | 310,485.09 \$              | 8,745.28                               | Change in Net Assets                  | <b>\$</b> 45,829.73 <b>\$</b>     | 22,224.22 \$                   | 23,605.51                              |

# Athens Utilities Board Budget Comparison - Wastewater June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Budget | Y-T-D<br>Variance | Description                                 | Current Month<br>June 30, 2018 | Monthly<br>Budget | Budget<br>Variance |
|-------------------------------|------------------------|-------------------|---|--------------------------------|-------------------|--------------------|
|                               |                        |                   |   |                                | <b>g</b>          |                    |
|                               |                        |                   | REVENUE:                                    |                                |                   |                    |
| 1,965,727.95                  | 1,912,000.00           | 53,727.95         | Residential                                 | 169,322.96                     | 162,441.19        | 6,881.77           |
| 1,663,592.54                  | 1,535,000.00           | 128,592.54        | Small Commercial                            | 144,546.35                     | 129,168.56        | 15,377.79          |
| 1,526,622.21                  | 1,540,000.00           | (13,377.79)       | Large Commercial                            | 129,915.02                     | 120,152.68        | 9,762.34           |
| 179,840.50                    | 158,000.00             | 21,840.50         | Other                                       | (3,108.34)                     | 15,439.33         | (18,547.67         |
| 5,335,783.20                  | 5,145,000.00           | 190,783.20        | Total Revenue                               | 440,675.99                     | 427,201.76        | 13,474.23          |
|                               |                        |                   | OPERATING AND MAINTENANCE EXPENSES:         |                                |                   |                    |
| 1,260,655.13                  | 1,227,132.02           | (33,523.11)       | Sewer Treatment Plant Expense               | 115,385.51                     | 106,572.37        | (8,813.14          |
| 76,311.93                     | 72,521.90              | (3,790.03)        | Pumping Station Expense                     | 7,088.09                       | 6,054.39          | (1,033.70          |
| 326,934.69                    | 280,734.04             | (46,200.66)       | General Expense                             | 20,066.27                      | 20,998.01         | 931.74             |
| 148,221.80                    | 133,848.76             | (14,373.04)       | Customer Service and Customer Acct. Expense | 11,943.45                      | 11,248.88         | (694.57            |
| 970,899.39                    | 936,538.04             | (34,361.35)       | Administrative and General Expense          | 72,772.91                      | 80,138.09         | 7,365.18           |
| 2,783,022.94                  | 2,650,774.75           | (132,248.19)      | Total Operating Expenses                    | 227,256.23                     | 225,011.74        | (2,244.49          |
|                               |                        |                   | Maintenance Expense                         |                                |                   |                    |
| 169.149.39                    | 193.330.52             | 24.181.13         | Sewer Treatment Plant Expense               | 11.245.70                      | 16.106.67         | 4.860.97           |
| 82,871.93                     | 75,579.28              | (7,292.65)        | Pumping Station Expense                     | 7,491.91                       | 7,187.25          | (304.60            |
| 280,209.47                    | 224,377.43             | (55,832.04)       | General Expense                             | 16,278.03                      | 25,020.91         | 8,742.88           |
| 6,107.00                      | 3,900.00               | (2,207.00)        | Administrative and General Expense          | 1,321.38                       | 298.59            | (1,022.79          |
| 538,337.79                    | 497,187.23             | (41,150.56)       | Total Maintenance Expense                   | 36,337.02                      | 48,613.42         | 12,276.40          |
| 330,331.19                    | 491,101.23             | (41,130.30)       | rotal maintenance Expense                   | 30,337.02                      | 40,013.42         | 12,270.40          |
|                               |                        |                   | Other Operating Expenses                    |                                |                   |                    |
| 1,487,222.67                  | 1,478,000.00           | (9,222.67)        | Depreciation                                | 131,463.97                     | 123,388.82        | (8,075.15          |
| 1,487,222.67                  | 1,478,000.00           | (9,222.67)        | Total Other Operating Expenses              | 131,463.97                     | 123,388.82        | (8,075.1           |
| 4,808,583.40                  | 4,625,961.99           | (182,621.41)      | Operating and Maintenance Expenses          | 395,057.22                     | 397,013.98        | 1,956.76           |
| 527,199.80                    | 519,038.01             | 8,161.79          | Operating Income                            | 45,618.77                      | 30,187.78         | 15,430.99          |
| 17,642.59                     | 14,000.00              | 3,642.59          | Other Income                                | 1,443.24                       | 904.81            | 538.43             |
| 544,842.39                    | 533,038.01             | 11,804.38         | Total Income                                | 47,062.01                      | 31,092.59         | 15,969.42          |
| 3,733.75                      | 9,300.00               | 5,566.25          | Other Expense                               | 8.80                           | 102.55            | 93.75              |
| 541,108.64                    | 523,738.01             | 17,370.63         | Net Income Before Debt Expense              | 47,053.21                      | 30,990.04         | 16,063.1           |
|                               |                        |                   | DEBT RELATED EXPENSES:                      |                                |                   |                    |
| 0.00                          | 0.00                   | 0.00              | Amortization of Debt Discount               | 0.00                           | 0.00              | 0.00               |
| 0.00                          | 0.00                   | 0.00              | Bond Interest                               | 0.00                           | 0.00              | 0.00               |
| 252,978.27                    | 203,357.28             | (49,620.99)       | Other Debt Interest                         | 20,723.48                      | 18,477.59         | (2,245.89          |
| 252,978.27                    | 203,357.28             | (49,620.99)       | Total debt related expenses                 | 20,723.48                      | 18,477.59         | (2,245.89          |
| 288,130.37                    | 320,380.73             | (32,250.36)       | Net Before Extraordinary                    | 26,329.73                      | 12,512.45         | 13,817.2           |
| 31,100.00                     | 250,000.00             | (218,900.00)      | Grants, Contributions, Extraordinary        | 19,500.00                      | 20,833.33         | (1,333.3           |
| 319,230.37                    | ,                      | (251,150.36)      | Change in Net Assets                        | \$ 45,829.73 \$                | 33,345.78 \$      | 12,483.95          |

# Athens Utilities Board Wastewater Division STATEMENTS OF CASH FLOWS June 30, 2018

|                               |                            |              | June 30, 2018  |                                |                          |              |
|-------------------------------|----------------------------|--------------|--|--------------------------------|--------------------------|--------------|
| Year-to-Date<br>lune 30, 2018 | Year-to-Date<br>Prior Year | Variance     |  | Month to Date<br>June 30, 2018 | Month to Date Prior Year | Variance     |
|                               |                            |              | CASH FLOWS FROM OPERATING ACTIVITIES:                    |                                |                          |              |
| 288,130.37                    | 308,288.79                 | (20,158.42)  | Net Operating Income                                     | 26,329.73                      | 22,224.22                | 4,105.51     |
|                               |                            |              | Adjustments to Reconcile Operating Income                |                                |                          |              |
|                               |                            |              | to Net Cash Provided by Operations:                      |                                |                          |              |
| 1,487,222.67                  | 1,449,169.82               | 38,052.85    | Depreciation   | 131,463.97                     | 120,085.68               | 11,378.29    |
|                               |                            |              | Changes in Assets and Liabilities:                       |                                |                          |              |
| (59,253.69)                   | 12,975.08                  | (72,228.77)  | Receivables  | (11,564.11)                    | (9,006.00)               | (2,558.11)   |
| 0.00                          | 0.00                       | 0.00         | Short Term Notes to Other Divisions                      | 0.00                           | 0.00                     | 0.00         |
| 5,167.36                      | (289.30)                   | 5,456.66     | Prepaid Expenses   | (162,286.17)                   | (168,060.42)             | 5,774.25     |
| 19,099.54                     | (15,383.13)                | 34,482.67    | Deferred Pension Outflows                                | 19,099.54                      | (60,631.83)              | 79,731.37    |
| (19,580.47)                   | 98,124.53                  | (117,705.00) | Materials and Supplies Inventory                         | 31,269.81                      | 16,619.35                | 14,650.46    |
| 0.00                          | 0.00                       | 0.00         | Bond Sinking Funds                                       | 0.00                           | 0.00                     | 0.00         |
| 0.00                          | 0.00                       | 0.00         | Reserve  | 0.00                           | 0.00                     | 0.00         |
| 0.00                          | 0.00                       | 0.00         | Other Assets   | 0.00                           | 0.00                     | 0.00         |
| (171,266.45)                  | 224,423.63                 | (395,690.08) | Accounts Payable   | 25,476.40                      | 208,157.80               | (182,681.40) |
| 24,581.45                     | (3,410.92)                 | 27,992.37    | Accrued Liabilities                                      | 19,498.89                      | 14,147.92                | 5,350.97     |
| 31,745.83                     | (8,383.29)                 | 40,129.12    | Retirements and Salvage                                  | 3,495.06                       | 5,378.79                 | (1,883.73)   |
| 530.00                        | 6,825.00                   | (6,295.00)   | Customer Deposits  | (415.00)                       | 515.00                   | (930.00)     |
| 8,101.43                      | 21,469.31                  | (13,367.88)  | Net Pension Liability                                    | 28,950.22                      | 98,919.80                | (69,969.58)  |
| (42,072.37)                   | (40,100.67)                | (1,971.70)   | Deferred Pension Inflows                                 | (42,072.37)                    | (40,100.67)              | (1,971.70)   |
| 1,572,405.67                  | 2,053,708.85               | (481,303.18) | Total Cash from Operating Activities                     | 69,245.97                      | 208,249.64               | (139,003.67) |
|                               |                            |              |  |                                |                          |              |
|                               |                            |              | CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:         |                                |                          |              |
| 0.00                          | 0.00                       | 0.00         | Bonds payable  | 0.00                           | 0.00                     | 0.00         |
| <br>(666,930.72)              | (703,548.64)               | 36,617.92    | Notes Payable _  | (10,917.12)                    | (10,659.55)              | (257.57)     |
| (666,930.72)                  | (703,548.64)               | 36,617.92    | Total Cash from Noncapital Financing Activities          | (10,917.12)                    | (10,659.55)              | (257.57)     |
|                               |                            |              |  |                                |                          |              |
| 0.00                          | 2.00                       | 0.00         | CASH FROM INVESTING ACTIVITIES:                          | 2.22                           | 0.00                     | 0.00         |
| 0.00                          | 0.00                       | 0.00         | Prior Period Adjustment                                  | 0.00                           | 0.00                     | 0.00         |
| 31,100.00                     | 2,196.30                   | 28,903.70    | Grants Contributions & Other Extraordinary               | 19,500.00                      | 0.00                     | 19,500.00    |
| 0.00                          | 0.00                       | 0.00         | Adjust Net Pension Obligation                            | 0.00                           | 0.00                     | 0.00         |
| <br>(1,203,073.35)            | (1,244,314.29)             | 41,240.94    | Sewer Utility Plant                                      | (122,291.04)                   | (248,836.51)             | 126,545.47   |
| (1,171,973.35)                | (1,242,117.99)             | 70,144.64    | Total Cash from Capital and Related Investing Activities | (102,791.04)                   | (248,836.51)             | 146,045.47   |
| \$<br>(266,498.40) \$         | 108,042.22 \$              | (374,540.62) | Net Changes in Cash Position                             | \$ (44,462.19) \$              | (51,246.42) \$           | 6,784.23     |
|                               |                            |              |  |                                |                          |              |
| 4,193,826.12                  | 4,085,783.90               | 108,042.22   | Cash at Beginning of Period                              | 3,971,789.91                   | 4,245,072.54             | (273,282.63) |
| 3,927,327.72                  | 4,193,826.12               | (266,498.40) | Cash at End of Period                                    | 3,927,327.72                   | 4,193,826.12             | (266,498.40) |
| \$<br>(266,498.40) \$         | 108,042.22 \$              | (374,540.62) | Changes in Cash and Equivalents                          | \$ (44,462.19) \$              | (51,246.42) \$           | 6,784.23     |

# Athens Utilities Board Statistics Report June 30, 2018

#### Wastewater:

| Number of consistent       | Current | Prior | %<br>Change | # Accounts |
|----------------------------|---------|-------|-------------|------------|
| Number of services:        | Month   | Year  | Change      | Change     |
| Residential - Inside City  | 4,303   | 4,299 | 0.09%       | 4          |
| Residential - Outside City | 50      | 48    | 4.17%       | 2          |
| Commercial - Inside City   | 936     | 915   | 2.30%       | 21         |
| Commercial - Outside City  | 4       | 4     | 0.00%       | 0          |
| Total Services             | 5,293   | 5,266 | 0.51%       | 27         |

| Sales Volumes:             |           | Current Month |         | Year-to-Date |            |        |  |
|----------------------------|-----------|---------------|---------|--------------|------------|--------|--|
| Gallonsx100                | 6/30/2018 | Prior Year    | Change  | 6/30/2018    | Prior Year | Change |  |
| Residential - Inside City  | 158,002   | 159,712       | -1.07%  | 1,844,817    | 1,855,018  | -0.55% |  |
| Residential - Outside City | 2,328     | 4,530         | -48.61% | 26,857       | 25,993     | 3.32%  |  |
| Commercial - Inside City   | 206,430   | 191,323       | 7.90%   | 2,430,418    | 2,344,223  | 3.68%  |  |
| Commercial - Outside City  | 12,519    | 10,166        | 23.15%  | 120,313      | 110,391    | 8.99%  |  |
|                            | 379,279   | 365,731       | 3.70%   | 4,422,405    | 4,335,625  | 2.00%  |  |

| Employment         |               |            |            |
|--------------------|---------------|------------|------------|
|                    | June 30, 2018 | Prior Year | Difference |
| Employee Headcount | 19.00         | 18.00      | 1.00       |
| FTE                | 19.60         | 19.20      | 0.4        |
| Y-T-D FTE          | 20.00         | 20.06      | -0.06      |

| Total Company Employment |               |            |            |
|--------------------------|---------------|------------|------------|
|                          | June 30, 2018 | Prior Year | Difference |
| Company Total Headcount: | 98.00         | 97.00      | 1.00       |
| Company Total FTE        | 102.47        | 103.56     | -1.09      |
| Company Y-T-D FTE        | 104.83        | 103.38     | 1.45       |

#### Athens Utilities Board Wastewater Division Capital Budget Month Ending as of June 30, 2018

Variance to Date

59.80%

Estimated

|   | Budget          | Actual      | Favorable (Unfavorable) | % Project Completion | Percent Budget<br>Expended |
|---|-----------------|-------------|-------------------------|----------------------|----------------------------|
| Planned Capital Improvements:                 |                 |             | (Ginarorabio)           | Completion           | zaponaca                   |
| Replace Truck 43                              | 80,000          |             | 80,000                  |                      |                            |
| NMC WWTP T-Valve for Return Sludge            | 12,000          |             | 12,000                  |                      |                            |
| NMC WWTP Valves Influent Fine Screens         | 10,000          | 4,075       | 5,925                   |                      | 40.75%                     |
| Oost WWTP UV Bulbs                            | 45,000          | 35,269      | 9,731                   | 100%                 | 78.37%                     |
| NMC WWTP UV Bulbs                             | 15,000          | 14,683      | 317                     | 100%                 | 97.89%                     |
| Oost WWTP Material and Equip. Storage Finish  | 280,000         | 423,509     | (143,509)               | 100%                 | 151.25%                    |
| Highway 30 TDOT Project                       | 30,000          | 22,275      | 7,725                   | 30%                  | 74.25%                     |
| NMC Clairfier Brushes                         | 25,000          | 21,762      | 3,238                   | 100%                 | 87.05%                     |
| Boring Machine                                | 15,000          | 5,250       | 9,750                   |                      | 35.00%                     |
| Oost WWTP Digester Liquid Motive Pumps (4)    | 80,000          |             | 80,000                  |                      |                            |
| Tellico Hills CDBG (\$500,000 grant)          | 335,000         |             | 335,000                 |                      |                            |
| Building Improvements                         | 15,000          | 3,891       | 11,109                  | 7%                   | 25.94%                     |
| Oostanaula WWTP Refurbishment                 | 100,000         | 48,262      | 51,738                  |                      | 48.26%                     |
| NMC WWTP Refurbishment                        | 100,000         | 33,957      | 66,043                  |                      | 33.96%                     |
| Admin and Operators Buildings Maint Oost.     | 10,000          | 4,625       | 5,375                   |                      | 46.25%                     |
| Laboratory Equipment                          | 45,000          | 22,157      | 22,843                  |                      | 49.24% Continuous          |
| Lift Station Rehabilitation                   | 15,000          | 14,396      | 604                     |                      | 95.98% Continuous          |
| Field and Safety Equipment - PE Welding Equip | 50,000          | 13,213      | 36,787                  |                      | 26.43% Continuous          |
| Collection System Rehab                       | 500,000         | 135,796     | 364,204                 |                      | 27.16% Continuous          |
| Material Donations                            | 5,000           |             | 5,000                   |                      | Continuous                 |
| Technology (SCADA, Computers)                 | 30,000          | 14,009      | 15,991                  |                      | 46.70% Continuous          |
| Services                                      | 100,000         | 144,724     | (44,724)                |                      | 144.72% Continuous         |
| Extensions                                    | 50,000          |             | 50,000                  |                      | Continuous                 |
| Grinder Pump Core Replacements                | 25,000          | 39,399      | (14,399)                |                      | 157.60% Continuous         |
| Rehabilitation of Services                    | 75,000          | 106,885     | (31,885)                |                      | 142.51% Continuous         |
| Total Planned Capital Improvements:           | \$ 2,047,000 \$ | 1,108,139   | 938,861                 |                      |                            |
| Other Assets:                                 |                 |             |                         |                      |                            |
| Railroad Ave Pump Station Rebuild             |                 | 65,849      | (65,849)                |                      |                            |
| Food City Relocate                            |                 | 12,771      | (12,771)                |                      |                            |
| Other   |                 | 37,377      | (37,377)                |                      |                            |
| Total Other Assets                            | \$ - \$         | 115.997     | , , ,                   |                      |                            |
| Totals:                                       | \$ 2,047,000 \$ | 1,224,136   | ( - ) /                 |                      |                            |
| i otalo.                                      | Ψ 2,041,000 φ   | 1,227,130 4 | 022,004                 |                      |                            |
|   |                 |             |                         |                      |                            |

Percentage of Budget Spent Year-to-date

#### ATHENS UTILITIES BOARD FIBER BALANCE SHEET June 30, 2018

|    |               |               |             |   |                     |               | Change     |
|----|---------------|---------------|-------------|---|---------------------|---------------|------------|
| Cu | irrent Period | Year-to-Date  | Change from |   | Current Period      | Prior         | from prior |
| Ju | ıne 30, 2018  | Prior Year    | Prior Year  |   | January 31, 2016    | Month         | Month      |
|    |               |               |             | Assets                                  |                     |               |            |
|    | 84,362.53     | 82,814.63     | 1,547.90    | Services                                | 84,362.53           | 84,362.53     | <u>-</u>   |
|    | 24,687.85     | 17,703.91     | 6,983.94    | Accumulated Depreciation                | 24,687.85           | 24,081.83     | 606.02     |
|    | 59,674.68     | 65,110.72     | (5,436.04)  | Total Fixed Assets                      | 59,674.68           | 60,280.70     | (606.02    |
|    |               |               |             | Current Assets                          |                     |               |            |
|    | 89,319.81     | 42,349.16     | 46,970.65   | Cash                                    | 89,319.81           | 85,095.35     | 4,224.46   |
|    | 1,830.54      | 500.00        | 1,330.54    | Accounts Receivable                     | 1,830.54            | 1,830.54      | -          |
|    | 91,150.35     | 42,849.16     | 48,301.19   | Total Current Assets                    | 91,150.35           | 86,925.89     | 4,224.46   |
| \$ | 150,825.03 \$ | 107,959.88 \$ | 42,865.15   | Total Assets                            | \$<br>150,825.03 \$ | 147,206.59 \$ | 3,618.44   |
|    |               |               |             | Liabilities                             |                     |               |            |
|    | -             | -             | -           | Payable to Other Divisions              | -                   | -             | -          |
|    | 150,825.03    | 107,959.88    | 42,865.15   | Retained Earnings                       | 150,825.03          | 147,206.59    | 3,618.44   |
| \$ | 150,825.03 \$ | 107,959.88 \$ | 42,865.15   | Total Liabilities and Retained Earnings | \$<br>150,825.03 \$ | 147,206.59 \$ | 3,618.44   |

#### Athens Utilities Board Profit and Loss Statement - Fiber June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance<br>Favorable<br>(Unfavorable) | ·  | J  | Current<br>Month<br>June 30, 2018 | Current<br>Month<br>Prior Year |          |
|-------------------------------|----------------------------|--|--|----|-----------------------------------|--------------------------------|----------|
| 99,002.48                     | 65,227.41                  | 33,775.07                              | Revenue                                  |    | 7,914.00                          | 6,837.41                       | 1,076.59 |
|                               |                            |  | Operating and Maintenance Expenses       |    |                                   |                                |          |
| -                             | -                          | -                                      | Overhead Line Expense                    |    | -                                 | -                              | -        |
| 3,972.84                      | 3,972.84                   | -                                      | Administrative and General Expense       |    | 331.07                            | 331.07                         | -        |
| 45,410.98                     | 24,857.75                  | (20,553.23)                            | Telecom Expense                          |    | 3,386.07                          | 3,678.07                       | 292.00   |
| \$<br>49,383.82 \$            | 28,830.59 \$               | (20,553.23)                            | Total Operating and Maintenance Expenses | \$ | 3,717.14 \$                       | 4,009.14 \$                    | 292.00   |
| 230.43                        | 90.36                      | 140.07                                 | Interest Income                          |    | 27.60                             | 11.97                          | 15.63    |
|                               |                            |  | Other Operating Expense                  |    |                                   |                                |          |
| 6,983.94                      | 6,119.04                   | (864.90)                               | Depreciation Expense                     |    | 606.02                            | 509.92                         | (96.10)  |
| \$<br>42,865.15 \$            | 30,368.14 \$               | 12,497.01                              | Net Income                               | \$ | 3,618.44 \$                       | 2,330.32 \$                    | 1,288.12 |

#### Athens Utilities Board FIBER STATEMENTS OF CASH FLOWS June 30, 2018

| Year-to-Date<br>June 30, 2018 | Year-to-Date<br>Prior Year | Variance  | June 30, 2016   | Month to Date<br>June 30, 2018 | Month-to-Date<br>Prior Year | Variance  |
|-------------------------------|----------------------------|-----------|---|--------------------------------|-----------------------------|-----------|
|                               |                            |           | CASH FLOWS FROM OPERATING ACTIVITIES:                         |                                |                             |           |
| 42,865.15                     | 30,368.14                  | 12,497.01 | Net Operating Income  | 3,618.44                       | 1,620.84                    | 1,997.60  |
|                               |                            |           | Adjustments to Reconcile Operating Income                     |                                |                             |           |
|                               |                            |           | to Net Cash Provided by Operations:                           |                                |                             |           |
| 6,983.94                      | 6,119.04                   | 864.90    | Depreciation  | 606.02                         | 461.55                      | 144.47    |
| // N                          | (                          | ( 1)      | Changes in Assets and Liabilities:                            |                                |                             | ()        |
| (1,330.54)                    | (500.00)                   | (830.54)  | Receivables   | -                              | 250.00                      | (250.00)  |
| <br>-                         | -                          | -         | Accounts Payable  | -                              | -                           |           |
| \$<br>48,518.55 \$            | 35,987.18 \$               | 12,531.37 | Total Cash from Operating Activities                          | \$ 4,224.46                    | \$ 2,332.39 \$              | 1,892.07  |
| -                             | -                          | - c       | ASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:  Debt Payable | :<br>-                         | -                           | -         |
| (1,547.90)                    | (26,787.66)                | 25,239.76 | CASH FROM INVESTING ACTIVITIES: Investment in Plant           | -                              | -                           | -         |
| \$<br>46,970.65 \$            | 9,199.52 \$                | 37,771.13 | Net Changes in Cash Position                                  | \$ 4,224.46                    | \$ 2,332.39 \$              | 1,892.07  |
| 42,349.16                     | 12,690.64                  | 29,658.52 | Cash at Beginning of Period                                   | 85,095.35                      | 10,358.25                   | 74,737.10 |
| 89,319.81                     | 42,349.16                  | 46,970.65 | Cash at End of Period   | 89,319.81                      | 12,690.64                   | 76,629.17 |
| \$<br>46,970.65 \$            | 29,658.52 \$               | 17,312.13 | Changes in Cash and Equivalents                               | \$ 4,224.46                    | \$ 2,332.39 \$              | 1,892.07  |