

Athens Utilities Board Combined Balance Sheet (000 Omitted) March 31, 2020

	March 31, 2020	Prior Year	Change
Current Assets	\$32,059	\$32,379	(\$321)
Long-Term Assets Total Assets	\$118,902 \$150,961	\$116,969 \$149,348	\$1,933 \$1,613
Current Liabilities	\$4,989	\$5,423	(\$435)
Long-Term Liabilities	\$28,376	\$29,385	(\$1,009)
Net Assets	\$117,595	\$114,539	\$3,056
Total Liabilities and Net Assets	\$150,961	\$149,348	\$1,613

Athens Utilities Board Combined Profit and Loss Statement (000 Omitted)

March 31, 2020

YEAR-TO-DATE **CURRENT MONTH** BUDGET YTD YTD Variance Month Month YTD Variance Variance Annual March 31, 2020 Budget **Prior Year** March 31, 2020 **Prior Year** Budget Sales Revenue \$52,962 \$453 \$204 \$52,509 \$5,893 \$5,711 \$182 \$68,435 \$52,758 Cost of Goods Sold \$35,354 \$35,874 \$521 \$3,327 \$3,697 \$370 \$47,125 \$36,241 \$888 Contribution Margin \$17,608 \$973 \$2,566 \$552 \$16,517 \$1,092 \$16,635 \$2,014 \$21,309 Operating and Maintenance Expenses (\$1,038) \$10,126 \$9,088 \$1,070 \$1,106 \$36 \$13,110 \$9,805 (\$321) Depreciation and Taxes Equivalents \$4,991 \$4,802 (\$190)\$587 \$554 (\$34)\$6,256 \$4,732 (\$260)Total Operating Expenses (\$581) \$15,117 \$13,890 (\$1,228)\$1,657 \$1,660 \$3 \$19,366 \$14,537 Net Operating Income \$2,491 \$2,745 (\$254) \$909 \$355 \$554 \$1,943 \$1,980 \$511 Grants, Contributions & Extraordinary \$241 \$405 \$1 (\$71) (\$137) (\$165)\$72 \$504 \$378 \$483 Change in Net Assets \$2,731 \$3,150 (\$419) \$910 \$427 \$2,447 \$2,358 \$373

Athens Utilities Board Financial Statement Synopsis 3/31/2020 (000 Omitted)

		Pov	wer			Water		Gas		Wastewater			Total							
						Y-T-D		M-T-D				M-T-D				M-T-D		Y-T-D	M-T-D	M-T-D
	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.	Current	Prior Yr.
Cash Balance	5,860	7,087			6,658	6,310			5,905	5,649		! ! ! !	4,812	4,924			23,235	23,970		! !
Working Capital	7,968	9,871			7,549	6,991			6,789	6,157			5,887	5,761			28,193	28,781		
Plant Assets	71,888	69,931			33,161	32,658			24,066	23,679		i - - 	56,484	55,147		i ! !	185,599	181,416		
Debt	4,291	4,539			4,975	5,069			0	0			16,105	17,183		!	25,370	26,791		
Net Assets (Net Worth)	50,158	49,374			21,479	21,231			20,678	20,269			25,040	23,665			117,354	114,539		
Cash from Operations	1,989	3,426	506	794	679	1,095	139	116	472	810	433	624	1,613	2,130	265	322	4,754	7,460	1,343	1,856
Net Pension Liability	2,340	1,949			681	567			452	374			696	579		<u> </u>	4,169	3,469		
Principal Paid on Debt {Lease Included} (1)	248	154	248	154	170	161	14	16	0	0	0	0	1,179	642	11	11	1,597	957	273	181
New Debt-YTD	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	-	-
Cash Invested in Plant	2,719	3,947	255	324	372	384	43	21	471	300	26	49	1,384	1,415	62	169	4,947	6,046	386	564
Cash Flow	(740)	(477)	249	468	168	587	80	81	1	510	407	575	362	996	191	213	(209)	1,616	927	1,337
Sales	40,008	39,740	4,236	4,046	3,355	3,205	350	343	4,890	5,275	817	847	5,096	4,829	549	543	53,349	53,050	5,953	5,778
Cost of Goods Sold {COGS}	32,328	32,184	3,013	3,221	480	417	51	45	2,546	3,274	263	430				! ! !	35,354	35,874	3,327	3,697
O&M Expenses-YTD {minus COGS}	6,572	6,059	743	703	2,646	2,478	293	316	1,970	1,848	211	224	4,198	3,816	475	472	15,386	14,200	1,722	1,715
Net Operating Income	1,118	1,510	489	127	188	252	6	(21)	395	185	350	198	748	798	59	51	2,449	2,745	904	355
Interest on Debt	46	54	5	5	81	92	9	10	0	0	0	0	185	220	23	25	312	366	37	40
Variable Rate Debt Interest Rate	1.33%	1.65%											1.33%	1.65%						
Grants, Contributions, Extraordinary	6	20	1	0	0	4	0	0	0	0	0	0	235	381	0	72	241	405	1	72
Net Income	1,124	1,530	490	128	188	256	6	(21)	395	185	350	198	982	1,179	59	122	2,690	3,150	905	427
# Customers	13,477	13,328			8,317	8,210			6,462	6,406			5,371	5,310			33,627	33,254		
Sales Volume	509,658	490,511	53,901	49,447	7,266	6,855	751	713	6,578	6,550	1,074	1,056	3,447	3,362	365	356				
Revenue per Unit Sold (2)	0.078	0.081	0.079	0.082	0.46	0.47	0.47	0.48	0.74	0.81	0.76	0.80	1.48	1.44	1.50	1.53				i I I I
Natural Gas Market Price (Dth)											2.04	2.86								
Natural Gas Total Unit Cost (Dth)									3.63	4.68	3.52	4.38								
Full Time Equivalent Employees	61.82564	59.19	61.38	58.17	14.8202	14.75	14.44	14.56	10.3569	9.23	9.82	9.55	19.9931	19.94	18.92	19.14	107.00	103.11	104.56	101.42

ATHENS UTILITIES BOARD POWER DIVISION BALANCE SHEET March 31, 2020

							Change
Cı	urrent Period	Prior Year	Change from		Current Period	Prior	from prior
Ma	arch 31, 2020		Prior Year		March 31, 2020	Month	Month
	,			Assets:	•		
	5,859,870.53	7,086,925.24	(1,227,054.71)	Cash and Cash Equivalents	5,859,870.53	5,610,620.96	249,249.57
	0.00	0.00	0.00	Bond Funds Available	0.00	0.00	0.00
	3,119,530.93	2,981,910.66	137,620.27	Customer Receivables	3,119,530.93	3,043,791.36	75,739.57
	0.00	0.00	0.00	Due from (to) Other Divisions	0.00	0.00	0.00
	113,717.65	234,898.09	(121,180.44)	Other Receivables	113,717.65	137,600.77	(23,883.12)
	94,355.67	106,349.85	(11,994.18)	Prepaid Expenses	94,355.67	116,663.20	(22,307.53)
	1,187,974.39	1,170,022.03	17,952.36	Unbilled Revenues	1,187,974.39	1,187,974.39	0.00
	1,635,599.41	1,580,548.27	55,051.14	Materials and Supplies Inventory	1,635,599.41	1,646,574.89	(10,975.48)
	12,011,048.58	13,160,654.14	(1,149,605.56)	Total Current Assets	12,011,048.58	11,743,225.57	267,823.01
	0.00	0.00	0.00	Unamortized Debt Expense	0.00	0.00	0.00
	0.00	0.00	0.00	TVA Heat Pump Loans Receivable	0.00	0.00	0.00
	1,607,954.32	946,644.66	661,309.66	Deferred Pension Outflows	1,607,954.32	1,607,954.32	0.00
	71,887,502.38	69,931,482.25	1,956,020.13	Electric Utility Plant, at Cost	71,887,502.38	71,632,371.34	255,131.04
	(24,495,471.27)	(23,592,634.30)	(902,836.97)	Less: Accumulated Depreciation	(24,495,471.27)	(24,286,901.96)	(208,569.31)
	47,392,031.11	46,338,847.95	1,053,183.16	Net Electric Utility Plant	47,392,031.11	47,345,469.38	46,561.73
	48,999,985.43	47,285,492.61	1,714,492.82	Total Long Term Assets	48,999,985.43	48,953,423.70	46,561.73
\$	61,011,034.01	\$ 60,446,146.75	\$ 564,887.26	Total Assets	\$ 61,011,034.01	\$ 60,696,649.27	\$ 314,384.74
				Liabilities and Retained Earnings:			
	2,990,128.30	3,286,966.69	(296,838.39)	Accounts Payable	2,990,128.30	3,225,661.60	(235,533.30)
	413,980.00	425,610.00	(11,630.00)	Customer Deposits	413,980.00	413,760.00	220.00
	0.00	0.00	0.00	Deferred Income	0.00	0.00	0.00
	638,806.52	643,869.97	(5,063.45)	Other Current Liabilities	638,806.52	625,640.46	13,166.06
	4,042,914.82	4,356,446.66	(313,531.84)	Total Current Liabilities	4,042,914.82	4,265,062.06	(222,147.24)
	0.00	0.00	0.00	Bonds Payable	0.00	0.00	0.00
	0.00	0.00	0.00	Long-Term Leases Payable	0.00	0.00	0.00
	4,290,994.13	4,539,476.63	(248,482.50)	Notes Payable	4,290,994.13	4,290,994.13	0.00
	2,339,723.52	1,948,760.69	390,962.83	Net Pension Liability	2,339,723.52	2,292,976.16	46,747.36
	179,809.42	227,585.45	(47,776.03)	Deferred Pension Inflows	179,809.42	179,809.42	0.00
	0.00	0.00	0.00	TVA Advances, Energy Right Loans	0.00	0.00	0.00
	6,810,527.07	6,715,822.77	94,704.30	Total Long Term Liabilities	6,810,527.07	6,763,779.71	46,747.36
	50,157,592.12	49,373,877.32	783,714.80	Net Position	50,157,592.12	49,667,807.50	489,784.62
¢	61,011,034.01	\$ 60,446,146.75	\$ 564,887.26	Total Liabilities and Retained Earnings	\$ 61,011,034.01	\$ 60,696,649.27	\$ 314,384.74

Athens Utilities Board Profit and Loss Statement - Power March 31, 2020

Year-to-Date	Year-to-Date	Variance	Description	Current	Current	Variance
March 31, 2020	Prior Year	Favorable (Unfavorable)		Month March 31, 2020	Month Prior Year	Favorable (Unfavorable)
		(Omavorabic)	REVENUE:	Widi 611 6 1, 2020	THOI Teal	(Omavorabio)
12,748,150.70	12,931,671.85	(183,521.15)	Residential Sales	1,443,965.76	1,426,289.87	17.675.8
3.292.398.68	3.315.412.24	(23,013.56)	Small Commercial Sales	339.447.92	336.469.41	2,978.5
22,637,861.39	22,176,459.95	461,401.44	Large Commercial Sales	2,316,182.90	2,137,473.73	178,709.1
321,436.78	323,040.86	(1,604.08)	Street and Athletic Lighting	34,922.47	35,138.54	(216.0
436,791.15	440,560.09	(3,768.94)	Outdoor Lighting	48,561.88	51,961.95	(3,400.0
570,961.96	553,213.41	17,748.55	Revenue from Fees	52,621.02	58,702.86	(6,081.8
40,007,600.66	39,740,358.40	267,242.26	Total Revenue	4,235,701.95	4,046,036.36	189,665.5
32,327,636.71	32,184,028.53	(143,608.18)	Power Costs	3,013,484.37	3,220,766.52	207,282.1
7,679,963.95	7,556,329.87	123,634.08	Contribution Margin	1,222,217.58	825,269.84	396,947.7
			OPERATING EXPENSES:			
4,125.34	8.107.34	3,982.00	Transmission Expense	625.34	59.75	(565.5
823,422.41	755,940.57	(67,481.84)	Distribution Expense	94,780.39	93.074.66	(1,705.7
883,542.80	571,811.54	(311,731.26)	Customer Service and Customer Acct. Expense	73,335.03	81,252.93	7,917.9
1,432,195.33	1,481,944.98	49,749.65	Administrative and General Expenses	184,283.45	184,078.12	(205.3
3,143,285.88	2,817,804.43	(325,481.45)	Total Operating Expenses	353,024.21	358,465.46	5,441.2
5,115,250.55	_,0 ,000	(020, 10 11 10)	Maintenance Expenses	000,02	333, 1331 13	5, <u>_</u>
379.55	82.22	(297.33)	Transmission Expense	290.08	0.00	(290.0
930,277.11	880,538.28	(49,738.83)	Distribution Expense	99,286.28	74.483.66	(24,802.6
48,219.14	42,966.79	(5,252.35)	Administrative and General Expense	8,512.24	6,385.77	(2,126.4
978,875.80	923,587.29	(55,288.51)	Total Maintenance Expenses	108,088.60	80,869.43	(27,219.1
			Other Operating Expense			
1,694,930.19	1,584,325.35	(110,604.84)	Depreciation Expense	193,064.31	181,044.41	(12,019.9
755,332.39	733,245.39	(22,087.00)	Tax Equivalents	88,760.73	82,956.59	(5,804.1
2,450,262.58	2,317,570.74	(132,691.84)	Total Other Operating Expenses	281,825.04	264,001.00	(17,824.0
38,900,060.97	38,242,990.99	(657,069.98)	Total Operating and Maintenance Expenses	3,756,422.22	3,924,102.41	167,680.19
1,107,539.69	1,497,367.41	(389,827.72)	Operating Income	479,279.73	121,933.95	357,345.7
79,403.89	86,742.31	(7,338.42)	Other Income	12,402.51	9,158.18	3,244.3
1,186,943.58	1,584,109.72	(397,166.14)	Total Income	491,682.24	131,092.13	360,590.1
22,417.02	20,469.90	(1,947.12)	Miscellaneous Income Deductions	(2,325.81)	(1,763.42)	562.3
1,164,526.56	1,563,639.82	(399,113.26)	Net Income Before Debt Expenses	494,008.05	132,855.55	361,152.5
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Related Expenses	0.00	0.00	0.0
46,140.27	53,769.50	7,629.23	Interest Expense	5,223.43	5,474.42	250.9
46,140.27	53,769.50	7,629.23	Total debt related expenses	5,223.43	5,474.42	250.9
1,118,386.29	1,509,870.32	(391,484.03)	Net Income before Extraordinary Exp.	488,784.62	127,381.13	361,403.4
5,822.43	19,915.00	(14,092.57)	Extraordinary Income (Expense)	1,000.00	462.00	538.0
1,124,208.72	\$ 1,529,785.32	\$ (405,576.60)	CHANGE IN NET ASSETS	\$ 489,784.62	\$ 127,843.13	\$ 361,941.49

Athens Utilities Board Budget Comparison - Power March 31, 2020

			March 31, 2020			
Year-to-Date	Year-to-Date	Y-T-D	Description	Current Month	Monthly	Budget
March 31, 2020	Budget	Variance		March 31, 2020	Budget	Variance
			REVENUE:			
12,748,150.70	12,975,600.67	(227,449.97)	Residential Sales	1,443,965.76	1,563,313.81	(119,348.0
3,292,398.68	3,320,618.52	(28,219.84)	Small Commercial Sales	339,447.92	343,078.69	(3,630.7
22,637,861.39	22,589,301.03	48,560.36	Large Commercial Sales	2,316,182.90	2,488,269.72	(172,086.8
321.436.78	312.571.54	8,865.24	Street and Athletic Lighting	34,922.47	34.370.43	552.0
436,791.15	413,823.83	22,967.32	Outdoor Lighting	48,561.88	45,151.13	3,410.7
570,961.96	523,621.80	47,340.16	Revenue from Fees	52,621.02	52,599.47	21.5
40,007,600.66	40,135,537.40	(127,936.74)	Total Revenue	4,235,701.95	4,526,783.26	(291,081.3
40,007,000.00	40,135,537.40	(127,930.74)	rotai Revenue	4,233,701.95	4,520,763.20	(291,061.3
32,327,636.71	32,592,270.42	264,633.71	Power Costs	3,013,484.37	3,437,095.78	423,611.4
7,679,963.95	7,543,266.98	136,696.97	Contribution Margin OPERATING EXPENSES:	1,222,217.58	1,089,687.47	132,530.1
4,125.34	2,843.04	(1 292 20)		625.34	35.45	(589.8
	•	(1,282.30)	Transmission Expense			,
823,422.41	765,020.96	(58,401.45)	Distribution Expense Customer Service and Customer Acct. Expense	94,780.39	85,918.59	(8,861.8
883,542.80	557,654.29	(325,888.51)		73,335.03	66,875.51	(6,459.5
1,432,195.33	1,682,150.52	249,955.19	Administrative and General Expenses	184,283.45	210,182.04	25,898.5
3,143,285.88	3,007,668.81	(135,617.07)	Total Operating Expenses	353,024.21	363,011.60	9,987.3
		(070.55)	Maintenance Expenses	000.00	0.00	(000.0
379.55	0.00	(379.55)	Transmission Expense	290.08	0.00	(290.0
930,277.11	927,880.24	(2,396.87)	Distribution Expense	99,286.28	98,912.33	(373.9
48,219.14	37,896.94	(10,322.20)	Administrative and General Expense	8,512.24	4,365.64	(4,146.6
978,875.80	965,777.18	(13,098.62)	Total Maintenance Expenses	108,088.60	103,277.97	(4,810.6
			Other Operating Expense			
1,694,930.19	1,547,955.19	(146,975.00)	Depreciation Expense	193,064.31	163,750.74	(29,313.5
755,332.39	714,768.31	(40,564.08)	Tax Equivalents	88,760.73	80,211.78	(8,548.9
2,450,262.58	2,262,723.51	(187,539.07)	Total Other Operating Expenses	281,825.04	243,962.52	(37,862.5
38,900,060.97	38,828,439.91	(71,621.06)	Total Operating and Maintenance Expenses	3,756,422.22	4,147,347.88	390,925.60
1,107,539.69	1,307,097.49	(199,557.80)	Operating Income	479,279.73	379,435.38	99,844.3
79,403.89	58,306.88	21,097.01	Other Income	12,402.51	931.88	11,470.6
1,186,943.58	1,365,404.37	(178,460.79)	Total Income	491,682.24	380,367.26	111,314.9
22,417.02	24,014.99	1,597.97	Miscellaneous Income Deductions	(2,325.81)	1,732.45	4,058.2
1,164,526.56	1,341,389.38	(176,862.82)	Net Income Before Debt Expenses DEBT RELATED EXPENSES:	494,008.05	378,634.81	115,373.2
0.00	0.00	0.00	Amortization of Debt Related Expenses	0.00	0.00	0.0
46,140.27	54,616.87	8,476.60	Interest Expense	5,223.43	4,030.85	(1,192.5
46,140.27	54,616.87	8,476.60	Total debt related expenses	5,223.43	4,030.85	(1,192.5
1,118,386.29	1,286,772.51	(168,386.22)	Net Income before Extraordinary Exp.	488,784.62	374,603.97	114.180.6
5,822.43	22,500.00	(16,677.57)	Extraordinary Income (Expense)	1,000.00	2,500.00	(1,500.0
1,124,208.72	\$ 1,309,272.51	\$ (185,063.79)	CHANGE IN NET ASSETS	\$ 489,784.62	\$ 377,103.97	\$ 112,680.6
1,127,200.12	Ψ 1,503,212.31	ψ (100,000.19)	OHAROL IN NET AUGETU	Ψ 403,704.02	Ψ 311,103.31	Ψ 112,000.0

Athens Utilities Board Power Division STATEMENTS OF CASH FLOWS March 31, 2020

Year-to-Date March 31, 2020	Year-to-Date Prior Year	Variance	March 31, 2020	Month to Date March 31, 2020	Month to Date Prior Year	V	/ariance
			CASH FLOWS FROM OPERATION ACTIVITIES:	·			
1,124,208.72	1,529,785.32	(405,576.60)	Net Operating Income	489,784.62	127,843.13		361,941.49
			Adjustments to reconcile operating income				
			to net cash provided by operations:				
1,694,930.19	1,584,325.35	110,604.84	Depreciation	193,064.31	181,044.41		12,019.90
			Changes in Assets and Liabilities:				
722,265.00	438,330.65	283,934.35	Accounts Receivable	(51,856.45)	180,498.20		(232,354.65
0.00	0.00	0.00	Due from (to) Other Divisions	0.00	0.00		0.00
(62,806.25)	135,081.37	(197,887.62)	Prepaid Expenses	22,307.53	(22,417.23)		44,724.76
20,314.61	445,864.93	(425,550.32)	Deferred Pension Outflows	0.00	0.00		0.00
0.00	0.00	0.00	Accrued, Unbilled Revenue	0.00	0.00		0.00
(5,107.10)	(26,845.35)	21,738.25	Materials and Supplies	10,975.48	50,702.79		(39,727.31)
(1,554,129.29)	(730,490.14)	(823,639.15)	Accounts Payable	(235,533.30)	216,017.19		(451,550.49)
22,893.04	17,271.41	5,621.63	Other Current Liabilities	15,222.18	10,915.40		4,306.78
(11,120.00)	6,770.00	(17,890.00)	Customer Deposits	220.00	4,070.00		(3,850.00
(56,741.63)	(89,698.39)	32,956.76	Net Pension Liability	46,747.36	39,574.06		7,173.30
0.00	0.00	0.00	Deferred Pension Inflows	0.00	0.00		0.00
94,556.16	115,111.19	(20,555.03)	Retirements and Salvage	15,505.00	5,899.13		9,605.87
0.00	0.00	0.00	Deferred Income	0.00	0.00		0.00
1,989,263.45	3,425,506.34	(1,436,242.89)	Net Cash from Operating Activities CASH FROM NONCAPITAL FINANCING:	506,436.73	794,147.08		(287,710.35
0.00	0.00	0.00	Changes in Long-Term Lease Payable	0.00	0.00		0.00
(10,044.36)	43,792.68	(53,837.04)	Changes in Notes Payable	(2,056.12)	(1,509.73)		(546.39
0.00	0.00	0.00	Changes in Bonds Payable	0.00	0.00		0.00
0.00	0.00	0.00	Changes in TVA Loan Program	0.00	0.00		0.00
(10,044.36)	43,792.68	(53,837.04)	Net Cash from Noncapital Financing Activities	(2,056.12)	(1,509.73)		(546.39
			CASH FLOWS FROM CAPITAL AND RELATED INVESTING ACTIVITIES				
0.00	0.00	0.00	Adj.Retained Earnings - TVA loss Adjustment	0.00	0.00		0.00
0.00	0.00	0.00	Prior Period Adjustment	0.00	0.00		0.00
(2,719,079.90)	(3,946,580.94)	1,227,501.04	Changes in Electric Plant	(255,131.04)	(324,393.71)		69,262.67
(2,719,079.90)	(3,946,580.94)	1,227,501.04	Capital and Related Investing Activities	(255,131.04)	(324,393.71)		69,262.67
\$ (739,860.81)	\$ (477,281.92)	\$ (262,578.89)	Net Changes in Cash Position	\$ 249,249.57	\$ 468,243.64	\$	(218,994.07
							-
6,599,731.34	7,564,207.16	(964,475.82)	Cash at Beginning of Period	5,610,620.96	6,618,681.60		(1,008,060.64
5,859,870.53	7,086,925.24	(1,227,054.71)	Cash at end of Period	5,859,870.53	7,086,925.24		(1,227,054.71
\$ (739,860.81)	\$ (477,281.92)	\$ (262,578.89)	Changes in Cash and Equivalents	\$ 249,249.57	\$ 468,243.64	\$	(218,994.07

Long-Term Debt

\$4,290,994.13

Athens Utilities Board Statistics Report March 31, 2020

Power:

	Current	Prior	%	# Accounts
Number of services:	Month	Year	Change	Change
Residential	11,127	10,988	1.27%	139
Small Commercial	2,003	1,992	0.55%	11
Large Commercial	268	269	-0.37%	-1
Street and Athletic Lighting	20	21	-4.76%	-1
Outdoor Lighting	59	58	1.72%	1
Total Services	13,477	13,328	1.12%	149

Sales Volumes:	Cur	Current Month			Year-to-Date			
Kwh	3/31/2020	Prior Year	Change	3/31/2020	Prior Year	Change		
Residential	14,357,292	13,912,163	3.20%	124,700,217	125,809,190	-0.88%		
Small Commercial	2,764,739	2,691,027	2.74%	27,064,001	27,164,095	-0.37%		
Large Commercial	36,346,869	32,379,784	12.25%	353,997,773	333,224,540	6.23%		
Street and Athletic	211,599	231,240	-8.49%	1,974,142	2,162,649	-8.72%		
Outdoor Lighting	220,127	233,147	-5.58%	1,921,513	2,150,207	-10.64%		
Total	53,900,626	49,447,361	9.01%	509,657,646	490,510,681	3.90%		

Employment				
	March 31, 2020	Same Month	Difference	
	Prior Year			
Employee Headcount	59.00	56.00	3.00	
FTÉ	61.38	58.17	3.21	
Y-T-D FTE	61.83	59.19	2.64	

Heating/Cooling Degree Days (Calendar Month):			
	March 31, 2020	Prior Year	Difference
Heating Degree Days	322	531	-209
Cooling Degree Days	14	0	14

Heating/Cooling Degree Days (Billing Period):			
	March 31, 2020	Prior Year	Difference
Heating Degree Days	520	515	5
Cooling Degree Days	0	0	0

Athens Utilities Board Power Division Capital Budget Month Ending as of March 31, 2020

	Month Ending as of March 31, 2020					
	Budget	Actual	Variance to date Favorable	Estimated % Project	% of Budget Expended	
Planned Capital Improvements:			(Unfavorable)	Completion		
Replace Truck 2	65,000	57,607	7,393	96.00%	88.63%	
Replace Truck 70	65,000	55,256	9,744	96.00%	85.01%	
Replace Truck 25 (CNG) meter reader	53,000		53,000			
Replace Truck 4 (CNG) - veg. mgmt	53,000	17,973	35,027		33.91%	
Replace Truck 10	140,000		140,000 %			
Fault indicators for various circuits	10,000	2,835	7,165	100.00%	28.35%	
Englewood substation regulators	90,000		90,000			
LED Purchases	300,000	263,475	36,525		87.82%	
mPower improvements	10,000	23,000	(13,000)		230.00%	
#6 Change out	250,000		250,000			
Build out Fiber	50,000	39,324	10,676	75.00%	78.65%	
SCADA improvements	10,000		10,000			
Physical security substation houses	15,000		15,000			
Etowah SS Renovations	900,000	685,180	214,820	95.00%	76.13%	
SAN Server	24,000	32,099	(8,099)		133.74%	
Renovations to kitchen	30,000	17,199	12,801		57.33%	
Other System Improvements	368,962	269,194	99,768		72.96%	
Poles	332,066	182,965	149,101		55.10%	
Primary Wire and Underground	500,000	532,648	(32,648)		106.53% Continuous	
Transformers	491,950	128,054	363,896		26.03% Continuous	
Services	307,468	256,710	50,758		83.49% Continuous	
IT Core (Servers, mainframe, etc.)	20,000	6,141	13,859		30.71% Continuous	
Total Planned Capital Improvements:	4,085,446	2,569,660	1,515,786			
Other Assets:						
Miami Street Rebuild (FY 2019 Budget Item)	250,000	97,631	152,369			
OATI Web Server System		15,000	(15,000)			
Other		61,798	(61,798)			
Total Other Assets:	250,000	174,430	75,570			
Totals:	\$ 4,335,446 \$	2,744,090 \$	1,591,356			

Percentage of Budget Spent Year-to-date

63.29%

Fiscal Year

75.00%

9

ATHENS UTILITIES BOARD WATER DIVISION BALANCE SHEET March 31, 2020

 rrent Period	Prior Year	hange from Prior Year		_	Current Period Narch 31, 2020	Prior Month	Change from prior Month
,			Assets:		,		
6,657,584.42	6,310,316.71	347,267.71	Cash and Cash Equivalents		6,657,584.42	6,577,655.40	79,929.02
273,086.06	243,752.62	29,333.44	Customer Receivables		273,086.06	295,408.60	(22,322.54)
0.00	0.00	0.00	Due to/from Other Divisions		0.00	0.00	0.00
24,907.69	21,679.71	3,227.98	Other Receivables		24,907.69	24,994.28	(86.59)
126,319.40	127,390.63	(1,071.23)	Prepaid Expenses		126,319.40	135,951.36	(9,631.96)
234,109.48	253,808.20	(19,698.72)	Materials and Supplies Inventory		234,109.48	238,760.30	(4,650.82)
7,316,007.05	6,956,947.87	359,059.18	Total Current Assets		7,316,007.05	7,272,769.94	43,237.11
0.00	0.00	0.00	Reserve and Other		0.00	0.00	0.00
0.00	0.00	0.00	Total Restricted Assets		0.00	0.00	0.00
0.00	0.00	0.00	Debt Issue Costs, Net of Amortization		0.00	0.00	0.00
458,687.40	269,129.92	189,557.48	Deferred Pension Outflows		458,687.40	458,687.40	0.00
33,161,115.80	32,658,291.20	502,824.60	Water Utility Plant, at cost		33,161,115.80	33,117,789.04	43,326.76
(14,256,466.26)	(13,349,665.12)	(906,801.14)	Less: Accumulated Depreciation		(14,256,466.26)	(14,173,834.29)	(82,631.97)
18,904,649.54	19,308,626.08	(403,976.54)	Net Water Utility Plant	-	18,904,649.54	18,943,954.75	(39,305.21)
19,363,336.94	19,577,756.00	(214,419.06)	Total Long Term Assets		19,363,336.94	19,402,642.15	(39,305.21)
\$ 26,679,343.99	\$ 26,534,703.87	\$ 144,640.12	Total Assets	\$	26,679,343.99	\$ 26,675,412.09	\$ 3,931.90
			Liabilities and Retained Earnings:				
44,028.68	60,250.92	(16,222.24)	Accounts Payable		44,028.68	49.018.64	(4,989.96)
49.665.00	50,405.00	(740.00)	Customer Deposits		49,665.00	49.330.00	335.00
132,223.67	124.004.57	8,219.10	Other Current Liabilities		132,223.67	127,707.51	4,516.16
225,917.35	234,660.49	(8,743.14)	Total Current Liabilities		225,917.35	226,056.15	(138.80)
680,758.83	567,200.69	113,558.14	Net Pension Liability		680,758.83	667,160.11	13,598.72
52,733.35	66,987.93	(14,254.58)	Deferred Pension Inflows		52,733.35	52,733.35	0.00
0.00	0.00	0.00	Bonds Payable		0.00	0.00	0.00
4,241,201.72	4,434,521.56	(193,319.84)	Note Payable		4,241,201.72	4,256,903.36	(15,701.64)
4,974,693.90	5,068,710.18	(94,016.28)	Total Long Term Liabilities		4,974,693.90	4,976,796.82	(2,102.92)
21,478,732.74	21,231,333.20	247,399.54	Net Position		21,478,732.74	21,472,559.12	6,173.62
\$ 26,679,343.99	\$ 26,534,703.87	\$ 144,640.12	Total Liabilities and Retained Earnings	\$	26,679,343.99	\$ 26,675,412.09	\$ 3,931.90

Athens Utilities Board Profit and Loss Statement - Water March 31, 2020

REVENUE: 1,362,756.93 1,323,760.14 38,996.79 Residential 143,692.53 136,440.26 1,487,199.44 1,418,684.41 68,515.03 Small Commercial 152,633.99 147,630.16 391853.62 366,978.17 24,875.45 Large Commercial 42,812.55 42,217.37 115,505.54 96,001.09 17,504.45 Other 11,262.85 14,325.53 3,355,315.53 3,205,422.81 149,891.72 Total Revenue 300,401.92 342,613.42 479,604.65 416,547.01 (63,057.64) Purchased Supply 50,500.02 45,439.75 2,876,710.88 2,788,876.80 86,834.08 Contribution Margin 299,901.90 297,173.67	Year-to-Date March 31, 2020	Year-to-Date Prior Year	Variance Favorable (Unfavorable)	Description	Current Month March 31, 2020	Current Month Prior Year	Variance Favorable (Unfavorable)
1,487,199.44	111111111111111111111111111111111111111	11101 1001	(Sinavolable)	REVENUE:	March 61, 2020	11101 1001	(Gillarorabio)
1,487,199.44	1.362.756.93	1.323.760.14	38.996.79	Residential	143.692.53	136.440.26	7.252.27
391,853.62 366,978.17 24,875.45 Large Commercial 42,812.55 44,217.37 3,355,315.53 3,205,423.81 149,891.72 Total Revenue 350,401.92 342,613.42 479,604.65 416,547.01 (63,057.64) Purchased Supply 50,500.02 45,439.75 2,875,710.88 2,788,876.80 86,834.08 Contribution Margin 299,901.90 297,173.67 344,781.02 301,235.47 (43,545.55) Source and Pump Expense 38,628.79 36,363.38 169,119.11 178,111.67 8,992.56 Distribution Expense 20,931.65 24,944.05 422,176.05 329,336.52 (32,819.53) Customer Service and Customer Acct. Expense 45,041.21 42,541.20 443,545.59 (18,818.87) Total Operating expenses 177,198.42 176,545.92 1,585.40.85 1,427,266.98 (188,138.87) Total Operating expenses 177,198.42 176,545.92 433,446.10 53,111.05 (10,531.05) Source and Pump Expense 27,381.56 471,436.88 7,274.92 10,067.13 2,792.61 Maintenance Expense 27,381.56 471,436.88 7,274.92 10,067.13 2,792.61 Maintenance Expense 27,381.56 471,436.88 7,274.92 10,067.13 2,792.61 Administrative and General Expense 27,381.56 471,436.88 7,274.92 10,067.13 2,792.61 Administrative and General Expense 27,381.56 471,436.88 7,274.92 10,067.13 2,792.61 Administrative and General Expense 27,381.56 471,436.88 667,189.40 659,677.41 (7,511.99) Distribution Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Operating Expenses 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Distribution Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Distribution Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Distribution Ex			·	Small Commercial			5,003.83
113,505,54 96,001.09 17,504.45 Total Revenue 350,401.92 342,613.42			· · · · · · · · · · · · · · · · · · ·				(1,404.82)
3,355,315.53 3,205,423.81 149,891.72 Total Revenue 350,401.92 342,613.42		96.001.09	17.504.45			14.325.63	(3,062.78)
2,875,710.88				Total Revenue			7,788.50
OPERATING EXPENSES: 344,781.02 301,235.47 (43,545.55) Source and Pump Expense 38,628.79 36,363.38	479,604.65	416,547.01	(63,057.64)	Purchased Supply	50,500.02	45,439.75	(5,060.27
344,781.02 301,235.47 43,545.55 Source and Pump Expense 38,628.79 36,363.38 169,119.11 178,111.67 8,992.56 Distribution Expense 20,931.65 24,944.05 422,176.05 329,356.52 (92,819.53) Customer Service and Customer Acct. Expense 45,041.21 42,514.20 649,329.67 618,563.32 (30,766.35) Administrative and General Expense 72,596.77 77,724.29 1,856,405.85 1,427,266.98 (158,138.87) Total operating expenses 177,198.42 176,545.92	2,875,710.88	2,788,876.80	86,834.08	Contribution Margin	299,901.90	297,173.67	2,728.23
169,119,11				OPERATING EXPENSES:			
422,176.05 329,356.52 (92,819.53) Customer Service and Customer Acct. Expense 45,041.21 42,514.20 649,329.67 618,563.32 (30,766.35) Administrative and General Expense 72,596.77 72,724.29 1,585,405.85 1,427,266.98 (158,138.87) Total operating expenses 177,198.42 176,545.92	344,781.02	301,235.47	(43,545.55)	Source and Pump Expense	38,628.79	36,363.38	(2,265.41
422,176,05 329,356,52 (92,819,53) Customer Service and Customer Acct. Expense 45,041,21 42,514,20 649,329,67 618,563,32 (30,766,35) Administrative and General Expense 72,596,77 72,724,29 1,585,405,85 1,427,266,98 (158,138,87) Total operating expenses 177,198,42 176,545,92		· · · · · · · · · · · · · · · · · · ·		·			4,012.40
1,585,405.85	422,176.05	329,356.52		Customer Service and Customer Acct. Expense			(2,527.01
Maintenance Expenses 5,632.29 7,534.25 322,491.93 327,434.65 4,942.72 Distribution Expense 2,7381.56 47,143.68 7,274.52 10,067.13 2,792.61 Administrative and General Expense 2,584.38 396.79 393,408.55 390,612.83 (2,795.72) Total Maintenance Expense 35,608.23 55,074.72	649,329.67	618,563.32	(30,766.35)	Administrative and General Expense	72,596.77	72,724.29	127.52
63,642.10 53,111.05 (10,531.05) Source and Pump Expense 5,632.29 7,534.25 322,491.93 327,434.65 4,942.72 Distribution Expense 27,381.56 47,143.68 4,942.72 Distribution Expense 27,381.56 47,143.68 2,7274.52 10,067.13 2,792.61 Administrative and General Expense 2,594.38 396.79 393,408.55 390,612.83 (2,795.72) Total Maintenance Expense 35,608.23 55,074.72 Other Operating Expenses	1,585,405.85	1,427,266.98	(158,138.87)	Total operating expenses	177,198.42	176,545.92	(652.50)
322,491.93 327,434.65 4,942.72 Distribution Expense 27,381.56 47,143.68 7,274.52 10,067.13 2,792.61 Administrative and General Expense 2,594.38 396.79 393,408.55 390,612.83 (2,795.72) Total Maintenance Expense 35,608.23 55,074.72 Other Operating Expenses 5667,189.40 659,677.41 (7,511.99) Depreciation Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Other Operating Expenses 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Operating Expenses 79,789.81 84,547.29 31,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10							
7,274.52 10,067.13 2,792.61 Administrative and General Expense 2,594.38 396.79 393,408.55 390,612.83 (2,795.72) Total Maintenance Expense 35,608.23 55,074.72 Other Operating Expenses 667,189.40 659,677.41 (7,511.99) Depreciation Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Other Operating Expenses 79,789.81 84,547.29 3,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) <	63,642.10	53,111.05		Source and Pump Expense		7,534.25	1,901.96
Total Maintenance Expense 35,608.23 55,074.72						47,143.68	19,762.12
667,189.40 659,677.41 (7,511.99) Depreciation Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Other Operating Expenses 79,789.81 84,547.29 3,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10							(2,197.59
667,189.40 659,677.41 (7,511.99) Depreciation Expense 79,789.81 84,547.29 667,189.40 659,677.41 (7,511.99) Total Other Operating Expenses 79,789.81 84,547.29 3,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	393,408.55	390,612.83	(2,795.72)	Total Maintenance Expense	35,608.23	55,074.72	19,466.49
667,189.40 659,677.41 (7,511.99) Total Other Operating Expenses 79,789.81 84,547.29 3,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10							
3,125,608.45 2,894,104.23 (231,504.22) Total Operating and Maintenance Expense 343,096.48 361,607.68 229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10							4,757.48
229,707.08 311,319.58 (81,612.50) Operating Income 7,305.44 (18,994.26) 47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	667,189.40	659,677.41	(7,511.99)	Total Other Operating Expenses	79,789.81	84,547.29	4,757.48
47,249.35 40,192.46 7,056.89 Other Income 4,581.16 4,826.62 276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	3,125,608.45	2,894,104.23	(231,504.22)	Total Operating and Maintenance Expense	343,096.48	361,607.68	18,511.20
276,956.43 351,512.04 (74,555.61) Total Income 11,886.60 (14,167.64) 8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	229,707.08	311,319.58	(81,612.50)	Operating Income	7,305.44	(18,994.26)	26,299.70
8,019.89 8,134.12 114.23 Other Expense (2,890.00) (2,872.50) 268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10				Other Income			(245.46
268,936.54 343,377.92 (74,441.38) Net Income Before Debt Expense 14,776.60 (11,295.14) DEBT RELATED EXPENSES: 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10			(74,555.61)	Total Income			26,054.24
DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	8,019.89	8,134.12		Other Expense			17.50
0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10	268,936.54	343,377.92	(74,441.38)	Net Income Before Debt Expense	14,776.60	(11,295.14)	26,071.74
80,643.35 91,637.80 10,994.45 Interest on Long Term Debt 8,602.98 10,082.10				DEBT RELATED EXPENSES:			
	0.00						0.00
				3			1,479.12
80,643.35 91,637.80 10,994.45 Total debt related expenses 8,602.98 10,082.10	80,643.35	91,637.80	10,994.45	Total debt related expenses	8,602.98	10,082.10	1,479.12
188,293.19 251,740.12 (63,446.93) Net Income Before Extraordinary Income 6,173.62 (21,377.24)	188 202 10	251 740 12	(63 AA6 O2)	Not Income Refere Extraordinary Income	e 172 e2	(21 277 24)	27,550.86
0.00 4,201.73 (4,201.73) Grants, Contributions, Extraordinary (0.00 0.00 0.00					•		27 ,550.86 0.00
\$ 188,293.19 \$ 255,941.85 \$ (67,648.66) CHANGE IN NET ASSETS \$ 6,173.62 \$ (21,377.24) \$							\$ 27,550.86

Athens Utilities Board Budget Comparison - Water March 31, 2020

Year-to-Date March 31, 2020 1,362,756.93 1,487,199.44 391,853.62 113,505.54	Year-to-Date Budget 1,335,572.53	Y-T-D Variance	Description	Current Month March 31, 2020	Monthly Budget	Budget Variance
1,487,199.44 391,853.62						
1,487,199.44 391,853.62			DEVENUE.			
1,487,199.44 391,853.62		07.404.40	REVENUE:	4.40.000.50	4.40,500.00	474 (
391,853.62		27,184.40	Residential	143,692.53	143,520.68	171.8
,	1,493,289.58	(6,090.14)	Small Commercial	152,633.99	154,170.98	(1,536.9
113,505.54	317,010.09	74,843.53	Large Commercial	42,812.55	33,690.86	9,121.
3,355,315.53	63,439.63	50,065.91	Other Total Revenue	11,262.85	6,940.55 338,323.08	 4,322. 12.078.
3,355,315.53	3,209,311.83	146,003.70	Total Revenue	350,401.92	330,323.00	12,076.
479,604.65	462,980.36	(16,624.29)	Purchased Supply	50,500.02	50,824.23	324.
2,875,710.88	2,746,331.47	129,379.41	Contribution Margin	299,901.90	287,498.85	12,403.
			OPERATING EXPENSES:			
344,781.02	291,573.67	(53,207.35)	Source and Pump Expense	38,628.79	29,620.92	(9,007.
169,119.11	152,230.98	(16,888.13)	Distribution Expense	20,931.65	22,808.88	1,877.
422,176.05	323,643.15	(98,532.90)	Customer Service and Customer Acct. Expense	45,041.21	32,608.10	(12,433.
649,329.67	692,566.28	43,236.61	Administrative and General Expense	72,596.77	77,142.44	4,545.
1,585,405.85	1,460,014.08	(125,391.77)	Total operating expenses	177,198.42	162,180.34	(15,018
			Maintenance Expenses			
63,642.10	55,889.28	(7,752.82)	Source and Pump Expense	5,632.29	6,037.57	405
322,491.93	292,915.63	(29,576.30)	Distribution Expense	27,381.56	31,284.53	3,902
7,274.52	6,214.97	(1,059.55)	Administrative and General Expense	2,594.38	1,026.63	(1,567
393,408.55	355,019.88	(38,388.67)	Total Maintenance Expense	35,608.23	38,348.73	2,740
			Other Operating Expenses			
667,189.40	734,062.12	66,872.72	Depreciation Expense	79,789.81	73,085.17	(6,704.
667,189.40	734,062.12	66,872.72	Total Other Operating Expenses	79,789.81	73,085.17	(6,704
3,125,608.45	3,012,076.43	(113,532.02)	Total Operating and Maintenance Expenses	343,096.48	324,438.48	(18,658
229,707.08	197,235.40	32,471.68	Operating Income	7,305.44	13,884.60	(6,579
47,249.35	23,224.81	24,024.54	Other Income	4,581.16	2,579.03	2,002
276,956.43	220,460.21	56,496.22	Total Income	11,886.60	16,463.63	(4,577
8,019.89	5,309.96	(2,709.93)	Other Expense	(2,890.00)	(1,202.36)	1,687
268,936.54	215,150.24	53,786.30	Net Income Before Debt Expense	14,776.60	17,665.99	(2,889
			DEBT RELATED EXPENSES:			
0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0
80,643.35	93,862.38	13,219.03	Interest on Long Term Debt	8,602.98	9,464.13	861
80,643.35	93,862.38	13,219.03	Total debt related expenses	8,602.98	9,464.13	861
188,293.19	121,287.86	67,005.33	Net Income Before Extraordinary Income	6,173.62	8,201.86	(2,028
0.00	18,000.00	(18,000.00)	Grants, Contributions, Extraordinary	0.00	2,000.00	(2,000
188,293.19	\$ 139,287.86	\$ 49,005.33	CHANGE IN NET ASSETS	\$ 6,173.62	\$ 10,201.86	\$ (4,028

Athens Utilities Board Water Division STATEMENTS OF CASH FLOWS March 31, 2020

	Year-to-Date larch 31, 2020	Year-to-Date Prior Year	Varia	nce			Month to Date larch 31, 2020	lonth to Date Prior Year	Variance
-	,				CASH FLOWS FROM OPERATING ACTIVITIES:		,		·
	188,293.19	251,740.12		(63,446.93)	Net Operating Income		6,173.62	(21,377.24)	27,550.86
					Adjustments to Reconcile Operating Income				
					to Net Cash Provided by Operations				
	667,189.40	659,677.41		7,511.99	Depreciation		79,789.81	84,547.29	(4,757.48)
					Changes in Assets and Liabilities:				
	62,007.63	37,577.14		24,430.49	Receivables		22,409.13	38,289.89	(15,880.76)
	0.00	0.00		0.00	Due from (to) Other Divisions		0.00	0.00	0.00
	(25,371.52)	60,058.14		(85,429.66)	Prepaid Expenses		9,631.96	(8,777.87)	18,409.83
	15,400.02	129,701.24	(114,301.22)	Deferred Pension Outflows		0.00	0.00	0.00
	12,969.93	(2,029.66)	,	14,999.59	Materials and Supplies		4,650.82	5,931.56	(1,280.74)
	(229,796.82)	(26,021.88)	(2	203,774.94)	Accounts Payable		(4,989.96)	4,873.04	(9,863.00)
	(3,745.42)	8,276.85	,	(12,022.27)	Other Current Liabilities		4,516.16	4,683.62	(167.46)
	(16,368.24)	(25,783.10)		9,414.86	Net Pension Liability		13,598.72	11,546.46	2,052.26
	0.00	0.00		0.00	Deferred Pension Inflows		0.00	0.00	0.00
	9,639.82	2,755.68		6,884.14	Retirements and Salvage		2,842.16	(3,775.95)	6,618.11
	(1,460.00)	(1.295.00)		(165.00)	Customer Deposits		335.00	(20.00)	355.00
	678,757.99	1,094,656.94	(4	115,898.95)	Net Cash from Operating Activities		138,957.42	115,920.80	23,036.62
	,	, ,	,		SH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	3 :	,	,	•
	0.00	0.00		0.00	Changes in Bonds Payable		0.00	0.00	0.00
	(138,719.39)	(127,727.49)		(10,991.90)	Changes in Notes Payable		(15,701.64)	(14,214.01)	(1,487.63)
	(138,719.39)	(127,727.49)		(10,991.90)	Net Cash from Financing Activities		(15,701.64)	(14,214.01)	(1,487.63)
				C	ASH FLOW FROM CAPITAL AND INVESTING ACTIVITIES:	<u>.</u>			
	0.00	0.00		0.00	Adjust Net Pension Obligation	•	0.00	0.00	0.00
	0.00	0.00		0.00	Prior Period Adjustment		0.00	0.00	0.00
	0.00	4.201.73		(4,201.73)	Grants, Contributions & Other Extraordinary		0.00	0.00	0.00
	(372,255.72)	(384,079.70)		11,823.98	Water Utility Plant		(43,326.76)	(20,735.80)	(22,590.96)
	(372,255.72)	(379,877.97)		7,622.25	Net from Capital and Investing Activities	-	(43,326.76)	(20,735.80)	(22,590.96)
\$	167,782.88	\$ 587,051.48	\$ (4	119,268.60)	Net Changes in Cash Position	\$	79,929.02	\$ 80,970.99	\$ (1,041.97)
	6,489,801.54	5,723,265.23	7	766,536.31	Cash at Beginning of Period		6,577,655.40	6,229,345.72	348,309.68
	6,657,584.42	6,310,316.71		347,267.71	Cash at End of Period		6,657,584.42	 6,310,316.71	 347,267.71
\$	167,782.88	\$ 587,051.48	\$ (4	119,268.60)	Changes in Cash and Equivalents	\$	79,929.02	\$ 80,970.99	\$ (1,041.97)

Long-Term Debt

4,241,201.72

Athens Utilities Board Statistics Report March 31, 2020

Water:

	Current	Prior	%	# Accounts
Number of services:	Month	Year	Change	Change
Residential	7,035	6,937	1.41%	98
Small Commercial	1,247	1,238	0.73%	9
Large Commercial	35	35	0.00%	0
	8,317	8,210	1.30%	107

Sales Volumes:		Current Month		Year-to-Date				
Gallonsx100	March 31, 2020	Prior Year	Change	3/31/2020	Prior Year	Change		
Residential	249,975	230,519	8.44%	2,436,178	2,354,276	3.48%		
Small Commercial	390,539	369,514	5.69%	3,815,027	3,558,475	7.21%		
Large Commercial	110,365	113,067	-2.39%	1,014,328	942,478	7.62%		
	750,879	713,100	5.30%	7,265,533	6,855,229	5.99%		

Employment			
	March 31, 2020	Prior Year	Difference
Employee Headcount	14.00	14.00	0.00
FTE	14.44	14.56	-0.12
Y-T-D FTE	14.82	14.75	0.07

Athens Utilities Board Water Division Capital Budget Month Ending as of March 31, 2020

	Budget	Actual	Variance to date Favorable (Unfavorable)	Estimated % Project Completion	Percent Budget Expended
Planned Capital Improvements:	•		,	·	·
Replace Truck 16 (2011 F450)	80,000		80,000		
Replace Truck 18 (2011 F250)	40,000		40,000		
TDOT Highway 30 Project	30,000	11,470	18,530	100.00%	100.00%
Congress Pkwy - Phase 1 (Dennis to Decatur Pk)	300,000		300,000		
Replace safety rails around WTP	55,000	423	54,577		0.77%
Flash Mixers, Baffling, SCADA at WTP	100,000		100,000		
SAN Server	15,000	20,062	(5,062)		133.74%
Water Plant Building Maint and Lab Equipment	50,000	1,238	48,762		2.48%
Meter Change Out (Large, Small and Testing)	30,000	20,633	9,367		68.78% Continuous
Reservoir and Pump Maintenance (clearwell)	50,000	70,454	(20,454)		140.91% Continuous
Water Line Extensions	300,000	15,415	284,585		5.14% Continuous
Distribution Rehabilitation	100,000	41,062	58,938		41.06% Continuous
Field and Safety Equipment	25,000	27,957	(2,957)		111.83% Continuous
Water Services	125,000	118,597	6,403		94.88% Continuous
Technology (SCADA, Computers)	30,000	12,294	17,706		40.98% Continuous
IT Core (Servers, mainframe, etc.)	20,000	561	19,439		2.81% Continuous
Total Planned Capital Improvements:	\$ 1,350,000 \$	340,166	1,009,834		
Other Assets:					
Water Project #8 (CR 707) (FY 2019 Budget Item)	40,000	41,708	(1,708)		100.00%
Other			- ·		
Total Other Assets:	40,000	41,708	(1,708)		
Totals:	\$ 1,390,000 \$	381,873			
	Percentage of Budget Spent Yea	ar-to-date	27.47%	Fiscal Year	75.00%

ATHENS UTILITIES BOARD GAS DIVISION BALANCE SHEET March 31, 2020

rrent Period	Prior Year	nange from Prior Year		Current Period March 31, 2020	Prior Month	Change from prior Month
·			Assets:	·		
5,904,627.99	5,649,148.38	255,479.61	Cash and Cash Equivalents	5,904,627.99	5,497,830.87	406,797.12
723,106.59	657,136.71	65,969.88	Receivables	723,106.59	766,335.78	(43,229.19)
139,496.07	79,657.73	59,838.34	Prepaid Expenses	139,496.07	139,388.37	107.70
0.00	0.00	0.00	Gas Unit Loans	0.00	0.00	0.00
130,172.36	119,881.06	10,291.30	Materials and Supplies Inventory	130,172.36	128,034.48	2,137.88
6,897,403.01	6,505,823.88	391,579.13	Total Current Assets	6,897,403.01	6,531,589.50	365,813.51
24,065,870.57	23,679,403.17	386,467.40	Gas Utility Plant, at Cost	24,065,870.57	24,039,688.82	26,181.75
(9,689,771.50)	(9,149,521.64)	(540,249.86)	Less: Accumulated Depreciation	(9,689,771.50)	(9,630,413.14)	(59,358.36)
14,376,099.07	14,529,881.53	(153,782.46)	Net Gas Utility Plant	 14,376,099.07	14,409,275.68	(33,176.61)
325,187.59	189,206.10	135,981.49	Deferred Pension Outflows	325,187.59	325,187.59	0.00
\$ 21,598,689.67	\$ 21,224,911.51	\$ 373,778.16	Total Assets	\$ 21,598,689.67	\$ 21,266,052.77	\$ 332,636.90
			Liabilities and Retained Earnings:			
0.00	0.00	0.00	Short Term Notes Payable	0.00	0.00	0.00
261,756.58	350,952.57	(89,195.99)	Accounts Payable	261,756.58	289,315.91	(27,559.33)
95,780.00	103,110.00	(7,330.00)	Customer Deposits	95,780.00	95,645.00	135.00
75,983.44	83,531.48	(7,548.04)	Accrued Liabilities	 75,983.44	75,265.64	717.80
433,520.02	537,594.05	(104,074.03)	Total Current Liabilities	 433,520.02	460,226.55	(26,706.53)
452,039.84	374,061.71	77,978.13	Net Pension Liability	452,039.84	442,973.70	9,066.14
34,666.96	43,761.34	(9,094.38)	Deferred Pension Inflows	34,666.96	34,666.96	0.00
20,678,462.85	20,269,494.41	408,968.44	Net Position	20,678,462.85	20,328,185.56	350,277.29
\$ 21,598,689.67	\$ 21,224,911.51	\$ 373,778.16	Total Liabilities and Retained Earnings	\$ 21,598,689.67	\$ 21,266,052.77	\$ 332,636.90

Athens Utilities Board Profit and Loss Statement - Gas March 31, 2020

-	ear-to-Date	 ar-to-Date ior Year	Fa	ariance vorable avorable)		Current Month March 31, 2		Current Month ior Year	Variance Favorable (Unfavorable)
	•		•	•	REVENUE:	,			•
	1,876,986.30	2,112,623.96		(235,637.66)	Residential	398	,710.06	387,132.03	11,578.03
	1,345,538.36	1,491,828.10		(146,289.74)	Small Commercial	236	,710.35	247,101.57	(10,391.22)
	700,679.30	630,344.46		70,334.84	Large Commercial	77.	,300.82	82,564.03	(5,263.21)
	904,609.75	982,724.74		(78,114.99)	Interruptible	98.	,776.20	120,903.19	(22,126.99)
	8,366.77	10,885.63		(2,518.86)	CNG	1,	,424.32	2,227.33	(803.01)
	53,654.26	46,956.35		6,697.91	Fees and Other Gas Revenues	4.	,442.67	7,301.74	(2,859.07)
	4,889,834.74	5,275,363.24		(385,528.50)	Total Revenue		,364.42	847,229.89	(29,865.47)
	2,546,294.00	3,273,622.33		727,328.33	Purchased supply	263	,042.33	430,429.65	167,387.32
	2,343,540.74	2,001,740.91		341,799.83	Contribution Margin	554,	,322.09	416,800.24	137,521.85
					OPERATING EXPENSES:				
	308,386.71	303,338.97		(5,047.74)	Distribution Expense	33,	,318.06	45,160.45	11,842.39
	301,279.40	248,326.99		(52,952.41)	Customer Service and Customer Acct. Exp.		, 719.77	32,704.80	4,985.03
	494,366.15	472,485.63		(21,880.52)	Administrative and General Expense		,529.27	53,262.04	2,732.77
	1,104,032.26	1,024,151.59		(79,880.67)	Total operating expenses		,567.10	131,127.29	19,560.19
					Maintenance Expense				
	195,542.26	165,903.72		(29,638.54)	Distribution Expense	21,	,867.94	19,455.14	(2,412.80)
	11,202.84	8,077.34		(3,125.50)	Administrative and General Expense	4	,764.80	675.36	(4,089.44)
	206,745.10	173,981.06		(32,764.04)	Total Maintenance Expense	26	,632.74	20,130.50	(6,502.24)
					Other Operating Expenses				
	481,190.97	469,559.91		(11,631.06)	Depreciation	54,	,125.76	52,979.40	(1,146.36)
	177,860.41	180,053.51		2,193.10	Tax Equivalents		,945.42	19,981.91	1,036.49
	659,051.38	649,613.42		(9,437.96)	Total Other Operating Expenses	73,	,071.18	72,961.31	(109.87)
	4,516,122.74	5,121,368.40		605,245.66	Operating and Maintenance Expenses	474,	,313.35	654,648.75	180,335.40
	373,712.00	153,994.84		219,717.16	Operating Income	343,	,051.07	192,581.14	150,469.93
	46,525.71	41,578.71		4,947.00	Other Income	4	,324.54	2,585.28	1,739.26
	420,237.71	195,573.55		224,664.16	Total Income	347	,375.61	195,166.42	152,209.19
	25,331.79	10,653.34		(14,678.45)	Miscellaneous Income Deductions		,901.68)	(2,897.43)	4.25
	394,905.92	184,920.21		209,985.71	Net Income Before Extraordinary	350,	,277.29	198,063.85	152,213.44
	0.00	0.00		0.00	Grants, Contributions, Extraordinary		0.00	0.00	0.00
\$	394,905.92	\$ 184,920.21	\$	209,985.71	Change in Net Assets	\$ 350,	,277.29	\$ 198,063.85	\$ 152,213.44

Athens Utilities Board Budget Comparison - Gas March 31, 2020

	/ear-to-Date	Year-to-Date		Y-T-D	Description	Current Month		Monthly	Budget
Ma	arch 31, 2020	Budget	\	/ariance	REVENUE:	March 31, 2020		Budget	Variance
	1,876,986.30	2,058,337.57		(181,351.27)	Revende. Residential	398,710	06	464,339.87	(65,629.81)
	1,345,538.36	2,056,337.57 1,411,767.97		(66,229.61)	Small Commercial	236,710		464,339.67 270,244.58	(33,534.23)
	700.679.30	638,129.94		62,549.36	Large Commercial	77,300		91,557.56	(14,256.74)
	904,609.75	926,531.94		(21,922.19)	Interruptible	98,776		114,209.89	(15,433.69)
	8,366.77	9,750.00		(1,383.23)	CNG	1,424		1,083.33	340.99
	53,654.26	52,784.52		869.74	Fees and Other Gas Revenues	4,442		6.977.83	(2,535.16)
	4,889,834.74	5,097,301.93		(207,467.19)	Total Revenue	817,364		948,413.06	(131,048.64)
	4,009,034.74	3,037,301.33		(201,401.13)	Total Nevertue	017,304	.72	340,413.00	(131,040.04)
	2,546,294.00	3,186,127.63		639,833.63	Purchased supply	263,042	.33	416,932.41	153,890.08
	2,343,540.74	1,911,174.31		432,366.43	Contribution Margin	554,322	.09	531,480.66	22,841.43
					OPERATING EXPENSES:				
	308,386.71	267,524.43		(40,862.28)	Distribution Expense	33,318	.06	30,373.19	(2,944.87)
	301,279.40	241,828.50		(59,450.90)	Cust. Service and Cust. Acct. Expense	27,719	.77	24,243.61	(3,476.16)
	494,366.15	568,385.59		74,019.44	Administrative and General Expense	50,529	.27	60,764.21	10,234.94
	1,104,032.26	1,077,738.53		(26,293.73)	Total operating expenses	111,567	.10	115,381.01	3,813.91
					Maintenance Expense				
	195,542.26	158,730.63		(36,811.63)	Distribution Expense	21,867	.94	14,982.25	(6,885.69)
	11,202.84	9,903.58		(1,299.26)	Administrative and General Expense	4,764	.80	1,601.03	(3,163.77)
	206,745.10	168,634.21		(38,110.89)	Total Maintenance Expense	26,632	.74	16,583.29	(10,049.45)
					Other Operating Expenses				
	481,190.97	441,757.79		(39,433.18)	Depreciation	54,125	.76	48,844.07	(5,281.69)
	177,860.41	187,845.50		9,985.09	Tax Equivalents	18,945		20,714.54	1,769.12
	659,051.38	629,603.29		(29,448.09)	Total Other Operating Expenses	73,071	.18	69,558.61	(3,512.57)
	4,516,122.74	5,062,103.65		545,980.91	Operating and Maintenance Expenses	474,313	.35	618,455.31	144,141.96
	373,712.00	35,198.28		338,513.72	Operating Income	343,051	.07	329,957.75	13,093.32
	46,525.71	22,281.47		24,244.24	Other Income	4,324	.54	416.43	3,908.11
	420,237.71	57,479.75		362,757.96	Total Income	347,375	.61	330,374.19	17,001.42
	25,331.79	9,562.36		(15,769.43)	Miscellaneous Income Deductions	(2,901	.68)	(282.62)	2,619.06
	394,905.92	47,917.39		346,988.53	Net Before Extraordinary	350,277		330,656.81	19,620.48
	0.00	0.00		0.00	Grants, Contributions, Extraordinary		.00	0.00	0.00
\$	394,905.92	\$ 47,917.39	\$	346,988.53	Change in Net Assets	\$ 350,277	.29	\$ 330,656.81	\$ 19,620.48

Athens Utilities Board Gas Division STATEMENTS OF CASH FLOWS March 31, 2020

Year-to-Date arch 31, 2020	•	Year-to-Date Prior Year	Variance		onth to Date arch 31, 2020	N	onth to Date Prior Year	Variance
 				CASH FLOWS FROM OPERATING ACTIVITIES:	 			
394,905.92		184,920.21	209,985.71	Net Operating Income	350,277.29		198,063.85	152,213.44
				Adjustments to Reconcile Operating Income				
				to Net Cash Provided by Operations:				
481,190.97		469,559.91	11,631.06	Depreciation	54,125.76		52,979.40	1,146.36
				Changes in Assets and Liabilities:				
(421,140.58)		(362,039.85)	(59,100.73)	Receivables	43,229.19		270,384.44	(227,155.25)
0.00		0.00	0.00	Due from (to) Other Divisions	0.00		0.00	0.00
68,457.65		299,245.14	(230,787.49)	Prepaid Expenses	(107.70)		84,908.94	(85,016.64)
(9,607.65)		86,470.66	(96,078.31)	Deferred Pension Outflows	0.00		0.00	0.00
(10,016.08)		2,665.12	(12,681.20)	Materials and Supplies	(2,137.88)		3,014.37	(5,152.25)
(57,538.60)		107,712.30	(165,250.90)	Accounts Payable	(27,559.33)		3,209.68	(30,769.01)
(1,775.98)		12,832.59	(14,608.57)	Other Current Liabilities	717.80		(1,154.69)	1,872.49
(855.00)		(15,285.00)	14,430.00	Customer Deposits	135.00		425.00	(290.00)
(12,728.55)		(21,275.29)	8,546.74	Net Pension Liabilities	9,066.14		7,243.93	1,822.21
0.00		0.00	0.00	Deferred Pension Inflows	0.00		0.00	0.00
41,530.21		44,785.24	(3,255.03)	Retirements and Salvage	5,232.60		4,777.48	455.12
0.00		0.00	0.00	Gas Unit Loans	0.00		0.00	0.00
 472,422.31		809,591.03	(337,168.72)	Net Cash from Operating Activities	432,978.87		623,852.40	(190,873.53)
				CARL FROM CARITAL AND INVESTING ACTIVITIES.				
0.00		0.00	0.00	CASH FROM CAPITAL AND INVESTING ACTIVITIES:	0.00		0.00	0.00
0.00		0.00	0.00	Adjust Net Pension Obligation	0.00		0.00	0.00
0.00		0.00	0.00	Prior Period Adjustment	0.00		0.00	0.00
0.00		0.00	0.00	Grants, Contributions & Other Extraordinary Income (Expense)	0.00		0.00	0.00
 (471,460.08)		(299,779.19)	(171,680.89)	Changes in Gas Utility Plant	 (26,181.75)		(49,076.79)	22,895.04
(471,460.08)		(299,779.19)	(171,680.89)	Net Cash from Capital and Related Investing Activities	(26,181.75)		(49,076.79)	22,895.04
				Cash from Financing Activities				
0.00		0.00	0.00	Short Term Notes Payable	0.00		0.00	0.00
\$ 962.23	\$	509,811.84	\$ (508,849.61)	Net Changes in Cash Position	\$ 406,797.12	\$	574,775.61	\$ (167,978.49)
5,903,665.76		5,139,336.54	764,329.22	Cash at Beginning of Period	5,497,830.87		5,074,372.77	423,458.10
 5,904,627.99		5,649,148.38	255,479.61	Cash at End of Period	5,904,627.99		5,649,148.38	255,479.61
\$ 962.23	\$	509,811.84	\$ (508,849.61)	Changes in Cash and Equivalents	\$ 406,797.12	\$	574,775.61	\$ (167,978.49)

Long-Term Debt

\$0.00

Athens Utilities Board Statistics Report March 31, 2020

Gas:

acc.				
	Current	Prior	%	# Accounts
Number of services:	Month	Year	Change	Change
Residential	5,502	5,449	0.97%	53
Small Commercial	943	940	0.32%	3
Large Commercial	10	10	0.00%	0
Interruptible	6	6	0.00%	0
CNG	1	1	0.00%	0
Total Services	6,462	6,406	0.87%	56

Sales Volumes:		Current Month		Year-to-Date		
Units Sold	3/31/2020	Prior Year	Change	3/31/2020	Prior Year	Change
Residential	424,937	386,745	9.88%	1,825,787	1,960,388	-6.87%
Small Commercial	318,678	309,188	3.07%	1,752,680	1,797,441	-2.49%
Large Commercial	116,631	115,239	1.21%	1,056,375	878,091	20.30%
Interruptible	211,308	241,798	-12.61%	1,923,551	1,893,891	1.57%
CNG	2,373	3,184	-25.47%	19,182	20,201	-5.04%
	1,073,927	1,056,154	1.68%	6,577,575	6,550,012	0.42%

Employment			
	March 31, 2020	Prior Year	Difference
Employee Headcount	9.00	9.00	0.00
FTE	9.82	9.55	0.27
Y-T-D FTE	10.36	9.23	1.13

Athens Utilities Board Gas Division Capital Budget Month Ending as of March 31, 2020

Estimated

Variance to date

	Budget	Actual	Favorable (Unfavorable)	% Project Completion	Percent Budget Expended
Planned Capital Improvements:					
Truck 5 (Meter Reader)	40,000		40,000		
Truck 30 (2010) if not purchased FY 2019	40,000		40,000		
Truck 22 (2013) w/utility bed - service truck	50,000	46,498	3,502	100%	93.00%
Truck 34(2014) locating tk	40,000	21,473	18,527	100%	53.68%
Upgrading Cathodic Protection Field -	15,000		15,000		
Replace Mechanical Correctors	10,000	5,609	4,391		56.09%
Replace Pressue Charts	6,500		6,500		
Replace Leak Machines	10,000		10,000		
25% of 5 Year Leak Survey	30,000		30,000		
Rock Hammer for Komatsu (Trac Hoe)	15,000	14,500	500	100%	96.67%
Mini-Max 3/4" HeatFusion Machine	4,000		4,000		
Replace Locating Equipment - Digital	5,000		5,000		
Tilt Trailer	10,500	10,000	500	100%	95.24%
Quick Coupler for Komatsu (Trac Hoe)	1,796		1,796		Continuous
Replace Odorant System - Athens / Riceville	25,000		25,000		Continuous
SAN Server	11,400	15,247	(3,847)		133.74% Continuous
System Improvement	60,000		60,000		Continuous
Main	100,000	41,607	58,393		41.61% Continuous
Services	130,000	209,890	(79,890)		161.45% Continuous
CNG Conversions	70,000	36,108	33,892		51.58% Continuous
IT Core (Servers, mainframe, etc.)	20,000	1,258	18,742		6.29% Continuous
Total Planned Capital Improvements:	\$ 694,196 \$	402,190 \$	292,006		
Other Assets:					
Meter Testing		5,374	(5,374)		
Cashier Area Rennovation (FY 2019 Budget)	50,000	49,313	687		
Replace Truck 53 (FY 2019 Budget)	50,000	42,998	7,002		
Other	00,000	8,030	(8,030)		
Total Other Assets:	<u> </u>	105,714 \$			
Totals:	\$ 694,196 \$	507,905 \$	286,291		
	Percentage of Budget Spent Year-	to-date	73.16%	Fiscal Year	75.00%

ATHENS UTILITIES BOARD WASTEWATER DIVISION BALANCE SHEET March 31, 2020

Current Period March 31, 2020	Prio	or Year	Change from Prior Year	·	Current Period March 31, 2020	Prior Month	1	Change from prior Month
				Assets:				
4,812,479.98	4	4,923,807.71	(111,327.73		4,812,479.98	4,621,156.38		191,323.60
483,868.49		483,751.31	117.18	Receivables	483,868.49	493,644.52		(9,776.03
0.00		0.00	0.00	Short Term Balances Due from Other Div.	0.00	0.00		0.00
54,432.96		67,792.50	(13,359.54	Prepaid Expenses	54,432.96	69,638.42		(15,205.4)
311,725.80		280,424.50	31,301.30	Materials and Supplies Inventory	 311,725.80	312,486.95		(761.15
5,662,507.23	;	5,755,776.02	(93,268.79	Total Current Assets	5,662,507.23	5,496,926.27		165,580.90
0.00		0.00	0.00	Bond and Interest Sinking Fund and Reserve	0.00	0.00		0.00
0.00		0.00	0.00	Reserve and Other	 0.00	0.00		0.00
0.00		0.00	0.00	Total Restricted Assets	0.00	0.00		0.00
0.00		299,999.31	(299,999.31	Debt Issue Costs, Net of Amortization	0.00	0.00		0.00
510,520.69		0.00	510,520.69	Deferred Pension Outflows	510,520.69	510,520.69		0.00
56,484,147.40	55	5,146,647.33	1,337,500.07	Sewer Utility Plant, at Cost	56,484,147.40	56,422,319.85		61,827.5
(21,226,497.61)	(20	0,060,142.40)	(1,166,355.21	Less: Accumulated Depreciation	 (21,226,497.61)	(21,066,977.71)		(159,519.9)
35,257,649.79	3!	5,086,504.93	171,144.86	Net Sewer Utility Plant	35,257,649.79	35,355,342.14		(97,692.3
35,768,170.48	35	5,386,504.24	381,666.24	Total Long Term Assets	35,768,170.48	35,865,862.83		(97,692.35
41,430,677.71	\$ 4	1,142,280.26	\$ 288,397.45	Total Assets	\$ 41,430,677.71	\$ 41,362,789.10	\$	67,888.61
				Liabilities and Retained Earnings:				
60,463.19		80,847.11	(20,383.92	Accounts Payable	60,463.19	56,440.73		4,022.46
59,300.00		61,605.00	(2,305.00	Customer Deposits	59,300.00	59,315.00		(15.00
166,707.65		152,175.22	14,532.43	Other Current Liabilities	166,707.65	163,979.03		2,728.62
286,470.84		294,627.33	(8,156.49	Total Current Liabilities	 286,470.84	279,734.76		6,736.08
0.00		0.00	0.00	Bonds Payable	0.00	0.00		0.00
1,764,566.49	•	1,899,678.35	(135,111.86	Notes Payable - State of Tennessee	1,764,566.49	1,775,949.43		(11,382.94
13,590,578.39	14	4,637,095.89	(1,046,517.50	Notes Payable - Other	13,590,578.39	13,590,578.39		0.00
696,338.19		579,388.02	116,950.17	Net Pension Liability	696,338.19	682,417.08		13,921.11
53,070.27		66,900.29	(13,830.02		 53,070.27	53,070.27		0.00
16,104,553.34	17	7,183,062.55	(1,078,509.21	Total Long Term Liabilities	16,104,553.34	16,102,015.17		2,538.17
25,039,653.53	23	3,664,590.38	1,375,063.15	Net Position	25,039,653.53	24,981,039.17		58,614.36
41,430,677.71	\$ 4	1,142,280.26	\$ 288,397.45	Total Liabilities and Net Assets	\$ 41,430,677.71	\$ 41,362,789.10	\$	67,888.61

Athens Utilities Board Profit and Loss Statement - Wastewater March 31, 2020

	ar-to-Date ch 31, 2020	Year-to-Date Prior Year	Variance Favorable (Unfavorable)		Current Month March 31, 2020	Current Month Prior Year	Variance Favorable (Unfavorable)
			•	REVENUE:	·		•
	1,575,761.54	1,531,265.77	44,495.77	Residential	169,060.19	165,010.75	4,049.
	1,385,069.75	1,339,231.27	45,838.48	Small Commercial	148,851.03	146,768.90	2,082
	2,002,642.46	1,814,397.24	188,245.22	Large Commercial	206,808.71	208,880.96	(2,072.
	132,276.38	143,619.36	(11,342.98)	Other	24,711.45	21,931.25	2,780
'	5,095,750.13	4,828,513.64	267,236.49	Total Revenue	549,431.38	542,591.86	6,839.
				OPERATING AND MAINTENANCE EXPENSES:			
	1,040,122.07	1,099,627.05	59,504.98	Sewer Treatment Plant Expense	118,582.41	141,133.96	22,551.
	67,918.04	78,463.06	10,545.02	Pumping Station Expense	10,969.03	12,427.21	1,458.
	251,959.72	222,860.48	(29,099.24)	General Expense	28,331.29	28,287.53	(43.
	403,535.14	107,053.03	(296,482.11)	Cust. Service and Cust. Acct. Expense	11,809.56	13,960.42	2,150.
	725,502.53	672,605.87	(52,896.66)	Administrative and General Expense	102,287.94	79,849.09	(22,438.
'	2,489,037.50	2,180,609.49	(308,428.01)	Total Operating Expenses	271,980.23	275,658.21	3,677.
				Maintenance Expense			
	127,816.01	127,071.81	(744.20)	Sewer Treatment Plant Expense	13,596.96	16,690.93	3,093.
	61,342.94	66,872.51	5,529.57	Pumping Station Expense	6,757.32	7,092.09	334.
	305,389.76	260,460.22	(44,929.54)	General Expense	29,430.62	39,851.31	10,420
	5,191.15	6,027.34	836.19	Administrative and General Expense	1,519.99	274.31	(1,245.
	499,739.86	460,431.88	(39,307.98)	Total Maintenance Expense	51,304.89	63,908.64	12,603.
				Other Operating Expenses			
	1,209,170.96	1,174,693.86	(34,477.10)	Depreciation	151,927.01	132,100.12	(19,826
	1,209,170.96	1,174,693.86	(34,477.10)	Total Other Operating Expenses	151,927.01	132,100.12	(19,826.
	4,197,948.32	3,815,735.23	(382,213.09)	Operating and Maintenance Expenses	475,212.13	471,666.97	(3,545.
	897,801.81	1,012,778.41	(114,976.60)	Operating Income	74,219.25	70,924.89	3,294.
	42,403.77	13,746.17	28,657.60	Other Income	4,183.90	1,611.93	2,571.
	940,205.58	1,026,524.58	(86,319.00)	Total Income	78,403.15	72,536.82	5,866.
	7,653.63	7,726.74	73.11	Other Expense	(2,930.50)	(2,919.30)	11.
	932,551.95	1,018,797.84	(86,245.89)	Net Income Before Debt Expense	81,333.65	75,456.12	5,877.
				DEBT RELATED EXPENSES:			
	0.00	0.00	0.00	Amortization of Debt Discount	0.00	0.00	0.
	0.00	0.00	0.00	Bond Interest	0.00	0.00	0.
	184,994.04	220,375.66	35,381.62	Other Debt Interest	22,719.29	24,745.29	2,026
'	184,994.04	220,375.66	35,381.62	Total debt related expenses	22,719.29	24,745.29	2,026.
	747,557.91	798,422.18	(50,864.27)	Net Before Extraordinary	58,614.36	50,710.83	7,903.
	234,707.60	380,933.09	(146,225.49)	Grants, Contributions, Extraordinary	0.00	71,503.01	(71,503.
\$	982,265.51	\$ 1.179.355.27	\$ (197,089.76)	Change in Net Assets	\$ 58,614.36	\$ 122,213.84	\$ (63,599.

Athens Utilities Board Budget Comparison - Wastewater March 31, 2020

F57918.04 64,322.13 (3,595.91) Pumping Station Expense 10,080.03 7,183.22 (3,785.81 251.90) (6,838.72) General Expense 28,331.29 35,118.18 6,786.85 403,535.14 111,452.41 (292,082.73) Customer Service and Customer Acct. Expense 118,095.56 10,902.25 (907.31 725,025.02 724,414.28 (1,088.25) Administrative and General Expense 102,287.94 83,198.91 (19,088.02 71,807.03 724,807.03	Year-to-Date March 31, 2020	Year-to-Date Budget	Y-T-D Variance	Description	Current Month March 31, 2020	Monthly Budget	Budget Variance
1,675,761,54				DEVENUE.			
1,385,089,75 1,275,087,06 109,102.08 Small Commercial 148,851,03 138,020.83 9,303.02 1,202,026,246 1,347,149,77 656,402.49 Large Communical 208,080.71 136,502.27 71,006,44 1,32,763.80 1,274,481.99 4,827,39 Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 549,431.38 485,196.01 91,225.75 1,040,122,07 973,644.31 (68,457.76) Smort Total Revenue 118,582.41 108,742.4 (9,880.17 72,550.25 724,414.28 (1,088.25) Gmerial Expense 10,080.03 7,138.22 (3,788.81 6,788.83 6,789.97 7,705.05 7,725.05 7,724,144.28 (1,088.25) Customer Service and Customer Acct. Expense 11,809.56 10,902.25 (907.31 7,725.05 7,725.05 7,724,144 (370,083.36) Total Operating Expense 10,227.94 83,198.91 1,908.05 2,489,073.50 2,118,974.14 (370,083.36) Total Operating Expense 27,1890.23 245,116.79 (26,853.44 1,049.24 61,983.73 64,726.25 7,726.2	1 575 761 54	1 565 167 20	10 504 34		160 060 10	172 234 00	(2 174 71)
2,002,e42,46						,	(-)
132,276.38 127,448.99							
Total Revenue 549,431,38 458,196,01 91,225,37				<u> </u>			
1,040,122.07 973,664.31 (66.457.76) Sewer Treatment Plant Expense 118,582.41 108,714.24 (9,868.17 67,918.04 64,322.13 (3,358.91) Pumping Station Expense 10,989.03 7,183.22 (3,788.81 251,950.72 246,121.00 (6,383.72) General Expense 28,331.29 35,118.18 6,786.85 (3,378.35) 74,414.26 (1,086.25) Administrative and General Expense 10,287.94 33,182.9 35,118.18 6,786.85 (3,786.85 724,414.26 (1,086.25) Administrative and General Expense 10,2287.94 33,182.91 (1,0868.25) 724,939.75.95 724,414.26 (1,086.25) Administrative and General Expense 102,227.94 33,182.91 (1,088.05) (1,088.05) Total Operating Expenses 17,786.02 245,116.79 (2,886.84) (1,088.05) Total Operating Expense 1,089.06 (1,088.95) (1,088.05) (1,088.05) (1,088.95) (1,088.05) (1,088.95) (
1,040,122,07 973,664,31 (66,457,76) Sewor Treatment Plant Expense 118,982,41 108,714,24 (3,988,17 67,916,04 63,322,13 (3,556,91) Pumping Station Expense 10,989,03 7,183,22 (3,785,81 251,959,72 245,121,00 (6,838,72) Customer Service and Customer Act. Expense 28,331,29 35,118,18 6,786,88 7725,502,53 724,414,28 (1,088,29) Administrative and General Expense 11,809,56 10,902,25 (907,31 725,502,53 724,414,28 (1,088,26) Administrative and General Expense 102,287,94 83,198,91 (19,089,02 2489,037,50 2,118,974,14 (370,063,36) Total Operating Expense 12,798,02,33 245,116,79 (26,863,44 2489,037,50 2,118,974,14 (370,063,36) Total Operating Expense 13,596,96 14,088,56 471,66 61,342,94 61,983,73 640,79 Pumping Station Expense 13,596,96 14,088,56 471,60 499,739,86 199,143,25 (106,246,51) General Expense 29,430,62 29,190,18 (240,44 499,739,86 394,097,18 (105,642,68) Total Maintenance Expense 51,304,89 52,254,66 949,77 123,445,29 24,404,404,404,404,404,404,404,404,404,4	5,095,750.15	4,313,733.22	700,010.91	Total Revenue	349,431.30	430,190.01	91,233.37
67,918.04				OPERATING AND MAINTENANCE EXPENSES:			
251,959.72 245,121.00 (6,838.72) General Expense 28,331.29 35,118.18 6,786.85 403,555.14 111,452.41 (292,082.73) Customer Service and Customer Acct. Expense 11,809.56 10,902.25 (907.31) 725,502.53 724,414.28 (1,088.25) Administrative and General Expense 102,287.94 83,198.91 (19,089.03 24,489,037.50 2118,974.14 (370,663.36) Total Operating Expenses 271,980.23 245,116.79 (26,863.44 24,869.97, 10,706.26 24,869.97, 10,706.26 24,869.97	1,040,122.07	973,664.31	(66,457.76)	Sewer Treatment Plant Expense	118,582.41	108,714.24	(9,868.17)
403,535,14	- /					7,183.22	(3,785.81)
127,816.01 128,870.24 1,054.23 1,054.23 1,054.23 2,054.06 1,054.23 1,054.29 1,054	251,959.72	245,121.00	(6,838.72)		28,331.29	35,118.18	6,786.89
Total Operating Expenses 271,980.23 245,116.79 (26,863.44 245,116.79 26,863.44 245,116.79 26,863.44 245,116.79 245,	403,535.14	111,452.41	(292,082.73)	Customer Service and Customer Acct. Expense	11,809.56	10,902.25	(907.31)
Maintenance Expense 13,596.96 14,068.56 471.66 61,342.94 61,983.73 640.79 Pumping Station Expense 6,757.32 8,469.97 1,702.68 305.389.76 199,143.25 (106,246.51) General Expense 29,430.62 29,190.18 (240.45 199.143.25 (106,246.51) General Expense 29,430.62 29,190.18 (240.45 199.143.25 (106,246.51) Administrative and General Expense 29,430.62 29,190.18 (240.45 499.739.86 394,097.18 (105,642.68) Total Maintenance Expense 51,304.89 52,254.66 949.77	725,502.53	724,414.28	(1,088.25)	Administrative and General Expense	102,287.94	83,198.91	(19,089.03)
127,816.01 128,870.24 1,054.23 Sewer Treatment Plant Expense 13,596.96 14,068.56 471.66 61,342.94 61,983.73 640.79 Pumping Station Expense 2,757.32 3,459.97 1,702.65 305,389.76 199,143.25 (106,246.51) General Expense 2,9430.62 29,190.18 (240.44 5,191.15 4,099.96 (1,091.19) Administrative and General Expense 1,519.99 535.94 (984.05 4,997.18 (105,642.68) Total Maintenance Expense 51,304.69 52,254.66 949.77 (1,091.70.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96	2,489,037.50	2,118,974.14	(370,063.36)	Total Operating Expenses	271,980.23	245,116.79	(26,863.44)
127,816.01 128,870.24 1,054.23 Sewer Treatment Plant Expense 13,596.96 14,068.56 471.66 61,342.94 61,983.73 640.79 Pumping Station Expense 2,757.32 3,459.97 1,702.65 305,389.76 199,143.25 (106,246.51) General Expense 2,9430.62 29,190.18 (240.44 5,191.15 4,099.96 (1,091.19) Administrative and General Expense 1,519.99 535.94 (984.05 4,997.18 (105,642.68) Total Maintenance Expense 51,304.69 52,254.66 949.77 (1,091.70.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 1,209,170.96				Maintenance Expense			
61,342,94 61,983.73 640.79 Pumping Station Expense 6,757.32 8,459.97 1,702.65 305.389.76 199.143.25 (106,246.51) General Expense 29,430.62 29,190.18 (240.44 5.191.15 4,099.96 (1.091.19) Administrative and General Expense 1,519.99 535.94 (984.05 499,739.86 394,097.18 (105,642.66) Total Maintenance Expense 51,304.89 52,254.66 949.77 Other Operating Expenses 51,209.170.96 1,105,390.64 (103,780.32) Depreciation 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 4,197,948.32 3,618,461.96 (579,486.36) Operating and Maintenance Expenses 475,212.13 420,816.74 (54,395.39 42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 29,213.29 Total Income 78,403.15 38,697.70 39,705.48 7,653.63 4,857.64 (2,795.99) Other Expense (2,300.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net income Before Debt Expense (2,300.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net income Before Debt Expense (2,300.50) (766.67) 2,163.83 184,994.04 182,109.81 (2,884.23) Other Income Complete Expense (2,300.50) (766.67) (2,496.91 184,994.04 182,109.81 (2,884.23) Total Interest (2,2719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Income Before Debt Expense (2,2719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (2,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Other Debt Interest (127 816 01	128 870 24	1 054 23		13 596 96	14 068 56	471 60
305,389.76 199,142.25 (106,246.51) General Expense 29,430.62 29,190.18 (240.44 5,191.15 4,099.96 (1,091.19) Administrative and General Expense 1,519.99 535.94 (1984.05 499,739.86 394,097.18 (105,642.68) Total Maintenance Expense 51,304.89 52,254.66 949.77	•	•					
5,191.15 4,099.96 (1,091.19) Administrative and General Expense 1,519.99 535.94 (984.05 499,739.86 394,097.18 (105,642.68) Total Maintenance Expense 51,304.89 52,254.66 949.77 Other Operating Expenses 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 4,197,948.32 3,618,461.96 (579,486.36) Operating and Maintenance Expenses 475,212.13 420,816.74 (54,395.39 897,801.81 697,271.26 205,530.55 Operating Income 74,219.25 37,379.28 36,839.97 42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,755.46 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37	•	•		, , ,		,	
499,739.86 394,097.18 (105,642.68) Total Maintenance Expense 51,304.89 52,254.66 949.77 1,209,170.96 1,105,390.64 (103,780.32) Depreciation 151,927.01 123,445.29 (28,481.72 1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 4,197,948.32 3,618,461.96 (579,486.36) Operating and Maintenance Expenses 475,212.13 420,816.74 (54,395.39 897,801.81 697,271.66 200,530.55 Operating Income 74,219.25 37,379.28 36,839.79 42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.46 7,653.63 4,857.64 (2,795.99) Other Expense (2,390.50) (766.67) 2,163.33 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28	•					,	,
1,209,170.96							949.77
1,209,170.96				011 0 11 5			
1,209,170.96 1,105,390.64 (103,780.32) Total Other Operating Expenses 151,927.01 123,445.29 (28,481.72 4,197,948.32 3,618,461.96 (579,486.36) Operating and Maintenance Expenses 475,212.13 420,816.74 (54,395.38 897,801.81 697,271.26 200,530.55 Operating Income 74,219.25 37,379.28 36,839.97 42,403.77 13,721.03 28,682.74 Other Income 41,83.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.45 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.82 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 0.00	1 000 170 00	4.405.000.04	(400 700 00)		454 007 04	400 445 00	(00.404.70)
4,197,948.32 3,618,461.96 (579,486.36) Operating and Maintenance Expenses 475,212.13 420,816.74 (54,395.39 897,801.81 697,271.26 200,530.55 Operating Income 74,219.25 37,379.28 36,839.97 42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.48 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 DEBT RELATED EXPENSES: DEBT RELATED EXPENSES: 0.00 0							
897,801.81 697,271.26 200,530.55 Operating Income 74,219.25 37,379.28 36,839.97 42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.45 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 DEBT RELATED EXPENSES: DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 0.00 0.00 0.00 0.00 Bond Interest 0.00 0.00 0.00 184,994.04 182,109.81 (2,884.23) Other Debt Interest 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37	1,209,170.96	1,105,390.64	(103,780.32)	Total Other Operating Expenses	151,927.01	123,445.29	(28,481.72)
42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.45 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 0.00 0.00 0.00 0.00 Bond Interest 0.00 0.00 0.00 184,994.04 182,109.81 (2,884.23) Other Debt Interest 22,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Total debt related expenses 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37 234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00	4,197,948.32	3,618,461.96	(579,486.36)	Operating and Maintenance Expenses	475,212.13	420,816.74	(54,395.39)
42,403.77 13,721.03 28,682.74 Other Income 4,183.90 1,318.43 2,865.47 940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.45 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 DEBT RELATED EXPENSES: 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 0.00 0.00 0.00 0.00 Bond Interest 0.00 0.00 0.00 184,994.04 182,109.81 (2,884.23) Other Debt Interest 22,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Total debt related expenses 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37 234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00	897,801.81	697,271.26	200,530.55	Operating Income	74,219.25	37,379.28	36,839.97
940,205.58 710,992.29 229,213.29 Total Income 78,403.15 38,697.70 39,705.45 7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 DEBT RELATED EXPENSES: 0.00 <t< td=""><td>42,403.77</td><td>13,721.03</td><td>28,682.74</td><td></td><td>4,183.90</td><td>1,318.43</td><td>2,865.47</td></t<>	42,403.77	13,721.03	28,682.74		4,183.90	1,318.43	2,865.47
7,653.63 4,857.64 (2,795.99) Other Expense (2,930.50) (766.67) 2,163.83 932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 DEBT RELATED EXPENSES: 0.00 0.00 0.00 0.00 Amortization of Debt Discount 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	940.205.58	710.992.29	229,213,29	Total Income		38.697.70	39.705.45
932,551.95 706,134.65 226,417.30 Net Income Before Debt Expense 81,333.65 39,464.37 41,869.28 DEBT RELATED EXPENSES: 0.00 <td>•</td> <td>4.857.64</td> <td></td> <td>Other Expense</td> <td></td> <td></td> <td></td>	•	4.857.64		Other Expense			
0.00 0.00 0.00 Amortization of Debt Discount 0.00	932,551.95	•	,			` ,	41,869.28
0.00 0.00 0.00 Amortization of Debt Discount 0.00				DEBT RELATED EXPENSES:			
0.00 0.00 0.00 Bond Interest 0.00 0.00 0.00 0.00 184,994.04 182,109.81 (2,884.23) Other Debt Interest 22,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Total debt related expenses 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37 234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00	0.00	0.00	0.00		0.00	0.00	0.00
184,994.04 182,109.81 (2,884.23) Other Debt Interest 22,719.29 20,222.38 (2,496.91 184,994.04 182,109.81 (2,884.23) Total debt related expenses 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37 234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00							
184,994.04 182,109.81 (2,884.23) Total debt related expenses 22,719.29 20,222.38 (2,496.91 747,557.91 524,024.84 223,533.07 Net Before Extraordinary 58,614.36 19,241.99 39,372.37 234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00							
234,707.60 337,500.00 (102,792.40) Grants, Contributions, Extraordinary 0.00 37,500.00 (37,500.00							(2,496.91)
	747,557.91	524,024.84	223,533.07	Net Before Extraordinary	58,614.36	19,241.99	39,372.37
	234.707.60	337.500.00	(102,792,40)	Grants, Contributions, Extraordinary	0.00	37.500.00	(37,500.00)
	\$ 982,265.51	\$ 861,524.84	\$ 120.740.67	Change in Net Assets	\$ 58,614.36	\$ 56,741.99	\$ 1,872.37

Athens Utilities Board Wastewater Division STATEMENTS OF CASH FLOWS March 31, 2020

Year-to-Date	Year-to-Date	Variance		Month to Date	Month to Date	Variance
March 31, 2020	Prior Year		CARLELOWIC FROM OREDATING ACTIVITIES	March 31, 2020	Prior Year	
7.47 557 04	700 400 40	(50.004.07)	CASH FLOWS FROM OPERATING ACTIVITIES:	50.044.00	50.740.00	7,000,50
747,557.91	798,422.18	(50,864.27)	Net Operating Income	58,614.36	50,710.83	7,903.53
			Adjustments to Reconcile Operating Income			
4 200 470 00	4 474 002 00	24 477 40	to Net Cash Provided by Operations:	151.927.01	122 100 12	40,000,00
1,209,170.96	1,174,693.86	34,477.10	Depreciation	151,927.01	132,100.12	19,826.89
47,000,00	(50,000,40)	00 040 47	Changes in Assets and Liabilities:	0.770.00	400 000 00	(400,000,00
47,003.68	(52,036.49)	99,040.17	Accounts Receivable	9,776.03	129,998.06	(120,222.03
0.00	0.00	0.00	Due from (to) Other Divisions	0.00	0.00	0.00
0.00	0.00	0.00	Short Term Notes to Other Divisions	0.00	0.00	0.00
(43,089.83)	114,757.27	(157,847.10)	Prepaid Expenses	15,205.46	(6,112.96)	21,318.42
(26,106.98)	132,776.17	(158,883.15)	Deferred Pension Outflows	0.00	0.00	0.00
(46,241.00)	(35,466.30)	(10,774.70)	Materials and Supplies	761.15	10,813.11	(10,051.96
(168,066.64)	10,352.56	(178,419.20)	Accounts Payable	4,022.46	(13,058.99)	17,081.45
(2,414.46)	(6,145.93)	3,731.47	Accrued Liabilities	2,728.62	(5.44)	2,734.06
(84,409.39)	21,903.13	(106,312.52)	Retirements and Salvage	7,592.89	6,134.19	1,458.70
(2,900.00)	(1,745.00)	(1,155.00)	Customer Deposits	(15.00)	150.00	(165.00
(17,316.21)	(27,654.10)	10,337.89	Net Pension Liability	13,921.11	11,680.23	2,240.88
0.00	0.00	0.00	Deferred Pension Inflows	0.00	0.00	0.00
1,613,188.04	2,129,857.35	(516,669.31)	Total Cash from Operating Activities	264,534.09	322,409.15	(57,875.06
0.00 (101,635.73)	0.00 (99,237.76)	0.00 (2,397.97)	CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: Changes in Bonds payable Changes in Notes Payable	0.00 (11,382.94)	0.00 (11,136.42)	0.00 (246.52
(101,635.73)	(99,237.76)	(2,397.97)	Total Cash from Noncapital Financing Activities	(11,382.94)	(11,136.42)	(246.52
			CASH FROM INVESTING ACTIVITIES:			
0.00	0.00	0.00	Prior Period Adjustment	0.00	0.00	0.00
234,707.60	380,933.09	(146,225.49)	Grants Contributions & Other Extraordinary	0.00	71.503.01	(71,503.01
0.00	0.00	0.00	Adjust Net Pension Obligation	0.00	0.00	0.00
(1,383,804.51)	(1,415,072.69)	31,268.18	Changes in Sewer Utility Plant	(61,827.55)	(169,318.45)	107,490.90
(1,149,096.91)	(1,034,139.60)	(114,957.31)	Total Cash from Capital and Related Investing Activities	(61,827.55)	(97,815.44)	35,987.89
\$ 362,455.40	\$ 996,479.99	\$ (634,024.59)	Net Changes in Cash Position	\$ 191,323.60	\$ 213,457.29	\$ (22,133.69
φ 302, 1 33.10						
ў 302,433.40						
4,450,024.58	3,927,327.72	522,696.86	Cash at Beginning of Period	4,621,156.38	4,710,350.42	(89,194.04
,	3,927,327.72 4,923,807.71 \$ 996,479.99	522,696.86 (111,327.73) \$ (634,024.59)	Cash at End of Period	4,621,156.38 4,812,479.98 \$ 191,323.60	4,710,350.42 4,923,807.71 \$ 213,457.29	(89,194.04 (111,327.73 \$ (22,133.69

Long-Term Debt

\$15,355,144.88

Athens Utilities Board Statistics Report March 31, 2020

Wastewater:

Number of services:	Current Month	Prior Year	% Change	# Accounts Change
Residential - Inside City	4,375	4,322	1.23%	53
Residential - Outside City	60	55	9.09%	5
Commercial - Inside City	932	929	0.32%	3
Commercial - Outside City	4	4	0.00%	0
Total Services	5,371	5,310	1.15%	61

Sales Volumes:		Current Month		Year-to-Date		
Gallonsx100	3/31/2020	Prior Year	Change	3/31/2020	Prior Year	Change
Residential - Inside City	142,988	137,455	4.03%	1,379,662	1,373,930	0.42%
Residential - Outside City	1,737	2,199	-21.01%	21,197	20,575	3.02%
Commercial - Inside City	210,057	205,758	2.09%	1,948,293	1,867,168	4.34%
Commercial - Outside City	10,313	10,099	2.12%	97,471	100,069	-2.60%
	365,095	355,511	2.70%	3,446,623	3,361,742	2.52%

Employment			
	March 31, 2020	Prior Year	Difference
Employee Headcount	18.00	19.00	-1.00
FTE	18.92	19.14	-0.22
Y-T-D FTE	19.99	19.94	0.05

Total Company Employment			
	March 31, 2020	Prior Year	Difference
Company Total Headcount:	100.00	98.00	2.00
Company Total FTE	104.56	101.42	3.14
Company Y-T-D FTE	107.00	103.11	3.89

Athens Utilities Board Wastewater Division Capital Budget Month Ending as of March 31, 2020

	IN .	nonin Enumy as	5 01 Warch 51, 2020			
	Budget		Actual	Variance to Date Favorable (Unfavorable)	Estimated % Project Completion	Percent Budget Expended
Planned Capital Improvements:						
Replace Truck #67 (1994 Chevy Dump Truck)		80,000	87,520	(7,520)	100%	109.40%
Replace Trencher (2004)		18,000	17,850	150	100%	99.17%
Trailer for Mini Excavator		8,000	6,690	1,310	100%	83.63%
Denso Pump Station - ARC (\$450,000 grant) *remaining 90% from FY19		880,000	692,871	187,129	98%	78.74%
Madison Avenue Gravity Sewer Replacement		750,000	1,054	748,946		0.14%
Oost WWTP UV Bulbs		45,000		45,000		
NMC WWTP UV Bulbs		15,000		15,000		
NMC Oxidation Ditch Mixer		175,000	101,315	73,685	65%	57.89%
Flow Monitors for Collection System(6 units)		30,000	1,951	28,049		6.50%
Sterling Road P.S. spare rotator assy.		17,000	15,818	1,182	100%	93.05%
TDOT Highway 30 Project		30,000	4,712	25,288	50%	15.71%
SAN Server		9,600	12,839	(3,239)		133.74%
Oostanaula WWTP Refurbishment		100,000	58,978	41,022		58.98% Continuous
NMC WWTP Refurbishment		100,000	60,409	39,591		60.41% Continuous
Admin and Operators Buildings Maint Oost.		30,000	,	30,000		Continuous
Laboratory Equipment		15,000	3,613	11,387		24.09% Continuous
Lift Station Rehabilitation		25,000	29,312	(4,312)		117.25% Continuous
Field and Safety Equipment		15,000	7,115	7,885		47.44% Continuous
Collection System Rehab		500,000	218,609	281,391		43.72% Continuous
Material Donations		5,000	1,502	3,498		30.04% Continuous
Technology (SCADA, Computers)		30,000	6,772	23,228		22.57% Continuous
Services		100,000	84,307	15,693		84.31% Continuous
Extensions		25,000	6,658	18,342		26.63% Continuous
Grinder Pump Core Replacements		25,000	12,064	12,936		48.26% Continuous
Rehabilitation of Services		75,000	38,762	36,238		51.68% Continuous
IT Core (Servers, mainframe, etc.)		20,000	30,702	20,000		Continuous
11 Core (Gervers, maintaine, etc.)		20,000				Continuous
Total Planned Capital Improvements:	\$	3,122,600 \$	1,470,721 \$	1,651,879		
Other Assets:						
NMC Sludge Pit Mixer (FY2019 Budget)		30,000	29,300	700		
Tellico Hills CDBG (FY 2019 Budget)		804,245	815,356	(11,111)		
Other			0	-		
Total Other Assets	\$	834,245 \$	844,656 \$	(10,411)		
Totals:		3,956,845 \$	2,315,377 \$			
	Percentage of Bud	get Spent Year-to	o-date	58.52%	Fiscal Year	75.00%

ATHENS UTILITIES BOARD FIBER BALANCE SHEET March 31, 2020

ırrent Period arch 31, 2020	ear-to-Date Prior Year	hange from Prior Year		J	Current Period anuary 31, 2016	Prior Month	Change from prior Month
			Assets				
106,771.06	84,362.53	22,408.53	Services		106,771.06	103,752.13	3,018.93
37,621.22	30,142.03	7,479.19	Accumulated Depreciation		37,621.22	36,973.81	647.41
69,149.84	54,220.50	14,929.34	Total Fixed Assets		69,149.84	66,778.32	2,371.52
			Current Assets				
171,626.68	123,403.26	48,223.42	Cash		171,626.68	162,448.44	9,178.24
85.00	2,764.00	(2,679.00)	Accounts Receivable		85.00	6,463.00	(6,378.00)
171,711.68	126,167.26	45,544.42	Total Current Assets		171,711.68	168,911.44	2,800.24
\$ 240,861.52	\$ 180,387.76	\$ 60,473.76	Total Assets	\$	240,861.52	\$ 235,689.76	\$ 5,171.76
-	-	-	Liabilities Payable to Other Divisions		-	-	-
240,861.52	180,387.76	60,473.76	Retained Earnings		240,861.52	235,689.76	5,171.76
\$ 240,861.52	\$ 180,387.76	\$ 60,473.76	Total Liabilities and Retained Earnings	\$	240,861.52	\$ 235,689.76	\$ 5,171.76

Athens Utilities Board Profit and Loss Statement - Fiber March 31, 2020

ear-to-Date arch 31, 2020	ear-to-Date Prior Year	ļ	Variance Favorable Infavorable)		Current Month ch 31, 2020	Current Month Prior Year	
89,281.00	75,326.00	•	13,955.00	Revenue	10,299.00	8,614.00	1,685.00
				Operating and Maintenance Expenses			
78.78	-		(78.78)	Overhead Line Expense	78.78	-	(78.78)
2,979.63	2,979.63		-	Administrative and General Expense	331.07	331.07	` <u>-</u>
39,404.87	37,641.58		(1,763.29)	Telecom Expense	4,124.68	3,649.20	(475.48)
\$ 42,463.28	\$ 40,621.21	\$	(1,842.07)	Total Operating and Maintenance Expenses	\$ 4,534.53	\$ 3,980.27	\$ (554.26)
458.40	312.12		146.28	Interest Income	54.70	39.87	14.83
				Other Operating Expense			
5,661.13	5,454.18		(206.95)	Depreciation Expense	647.41	606.02	(41.39)
41,614.99	29,562.73		12,052.26	Net Before Extraordinary	5,171.76	4,067.58	1,104.18
5,000.00	-		5,000.00	Grants, Contributions, Extraordinary	-	-	-
\$ 46,614.99	\$ 29,562.73	\$	17,052.26	Change in Net Assets	\$ 5,171.76	\$ 4,067.58	\$ 1,104.18

Athens Utilities Board FIBER STATEMENTS OF CASH FLOWS March 31, 2020

Year-to-Date Year-to-Date March 31, 2020 Prior Year					Month to Date March 31, 2020		onth-to-Date Prior Year	Variance	
•					CASH FLOWS FROM OPERATING ACTIVITIES:				
46,614.99		29,562.73		17,052.26	Net Operating Income		5,171.76	\$4,067.58	1,104.18
					Adjustments to Reconcile Operating Income				
					to Net Cash Provided by Operations:				
5,661.13		5,454.18		206.95	Depreciation		647.41	606.02	41.39
					Changes in Assets and Liabilities:				
165.00		(933.46)		1,098.46	Receivables		6,378.00	(\$2,514.00)	8,892.00
 -		-		-	Accounts Payable		-	-	
\$ 52,441.12	\$	34,083.45	\$	18,357.67	Total Cash from Operating Activities	\$	12,197.17	\$ 2,159.60	\$ 10,037.57
-		-		- -	ASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES Debt Payable	S:	-	-	-
(20,306.22)		-		(20,306.22)	CASH FROM INVESTING ACTIVITIES: Investment in Plant		(3,018.93)	-	(3,018.93)
\$ 32,134.90	\$	34,083.45	\$	(1,948.55)	Net Changes in Cash Position	\$	9,178.24	\$ 2,159.60	\$ 7,018.64
139,491.78		89,319.81		50,171.97	Cash at Beginning of Period		162,448.44	121,243.66	41,204.78
171,626.68		123,403.26		48,223.42	Cash at End of Period		171,626.68	123,403.26	48,223.42
\$ 32,134.90	\$	34,083.45	\$	(1,948.55)	Changes in Cash and Equivalents	\$	9,178.24	\$ 2,159.60	\$ 7,018.64